

STATE COVER PAGE

2018 JUL 17 AM 12:00

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state. REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT.

Call the state franchise administrator listed in Exhibit C for information about the franchisor, about other franchisors, or about franchising in your state.

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES. YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS. BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW.

Please consider the following RISK FACTORS before you buy this franchise.

1. THE FRANCHISE AGREEMENT REQUIRES THAT THE FRANCHISEE MEDIATE AND ARBITRATE DISAGREEMENTS WITH THE FRANCHISOR ONLY IN THE STATE OF ARIZONA. OUT OF STATE ARBITRATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES. IT MAY ALSO COST MORE TO ARBITRATE WITH THE FRANCHISOR IN ARIZONA THAN IN YOUR HOME STATE.
2. THE FRANCHISE AGREEMENT STATES THAT ARIZONA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW.
3. THE FRANCHISOR IS AT AN EARLY STAGE OF DEVELOPMENT AND HAS A LIMITED OPERATING HISTORY. THIS FRANCHISE IS LIKELY TO BE A RISKIER INVESTMENT THAN A FRANCHISE IN A SYSTEM WITH A LONGER OPERATING HISTORY.
4. THE FRANCHISOR'S MOST RECENT AUDITED FINANCIAL STATEMENTS REFLECT THAT THE FRANCHISOR MAY NOT HAVE THE FINANCIAL RESOURCES TO PROVIDE SERVICES OR SUPPORT TO YOU.
5. THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE.

We use the services of one or more franchise brokers or referral sources to assist us in selling our franchise. A franchise broker or referral source represents us, not you. We pay this person a fee for selling our franchise or referring you to us. You should make sure to do your own investigation of the franchise.

TIJON FRAGRANCE LAB FRANCHISING, INC.

FRANCHISE DISCLOSURE DOCUMENT

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5. INITIAL FEES

Franchisees pay an Initial Franchise Fee ranging from \$3,500 to \$29,750 for a license to operate one Tijon Fragrance Lab franchise within a Protected Territory for a term of 10 years. We have three distinct franchise models available: the Tijon Fragrance Mobile Lab; the Tijon Fragrance Kiosk Lab; and the Tijon Fragrance Permanent Lab.

Our **Tijon Fragrance Permanent Lab Franchises** establish a permanent store in an inline mall, a strip center or a free-standing building in a high-traffic location, often near vacation destinations such as beaches, boardwalks or other resort areas. Stores usually occupy 750 to 1,500 square feet of space. The Initial Franchise Fee is \$29,750. As an inducement to early investors, the first 5 Permanent Lab Franchises will be sold for \$22,500. You will also pay us and our affiliate between \$5,000 to \$10,000 for initial equipment, supplies and inventory.

Our **Tijon Fragrance Kiosk Lab Franchises** operate from a kiosk in a mall, a strip center, another retail establishment or a market. They are restricted to a maximum size of 750 square feet and typically occupy their site under 30-day to 1-year leases. The Initial Franchise Fee is \$12,500. You will also pay us or our affiliate between \$3,000 to \$5,000 for initial equipment, inventory and supplies.

Our **Tijon Fragrance Mobile Lab Franchises** are home-based and their owners provide fragrance-making classes to groups gathered in local residences, spas, resorts, offices, restaurants, home shows, and street fairs and they are restricted from returning to the same remote location more than 5 days a month. The Initial Franchise Fee is \$3,500. As an inducement to early investors, the first 10 Mobile Lab Franchises will be sold for \$2,900. You will also pay us or our affiliate between \$2,000 to \$4,000 for initial equipment, inventory and supplies.

For franchisees in California, payment of all initial fees is postponed until after all of our pre-opening obligations to you are complete and you are open for business. The initial fees are considered earned and non-refundable at that time.

During the term of your license, additional franchises to operate under the Tijon name may be purchased, if available, and you are in full compliance with all agreements you have with us, at a rate of eighty-five percent (85%) of the then current Initial Franchise Fee being charged new franchisees.

6. OTHER FEES Permanent and Kiosk Models

Type of Fee	Amount	Due Date	Remarks
Royalty ¹	6% of Total Gross Receipts A minimum monthly Royalty of \$500 will commence on the first anniversary of your Permanent Lab businesses' opening. A minimum monthly Royalty of \$300 will commence on the first anniversary of your Kiosk Lab businesses' opening⁵	Payable Monthly by the tenth day of the following month based on the Royalty Report you must submit. Subject to \$50 late fee plus 1½% per month interest if not received within 7 days of the due date.²	Total Gross receipts includes all revenue collected by the franchise.³ Gross receipts does not include sales nor use taxes. You must permit us to debit your bank account for Royalties due.

7. ESTIMATED INITIAL INVESTMENT

TIJON FRAGRANCE PERMANENT LAB FRANCHISES YOUR ESTIMATED INITIAL INVESTMENT

Type of Expenditure	Amount	Method of Payment	When Due	To Whom Payment is to be Made
Initial Franchise Fee ¹	\$22,500 to 29,750	Lump Sum	When all of our pre-opening obligations are complete and your business is open	Tijon Fragrance Lab
Travel & Living Expenses while Training	\$5,000 to \$10,000	As Incurred	During Training	Airlines, Hotels, & Restaurants
Leasehold Improvements ²	\$10,000 to \$40,000	As Incurred	Before Opening	Local Vendors
Equipment, Supplies & Signage ³	\$25,000 to \$35,000	As Incurred	Before Opening	Tijon Fragrance Lab or other Vendors
Boutique Inventory	\$5,000 to \$10,000	As Incurred	Before Opening	Tijon Fragrance Lab or other Vendors
Start Up Promotion ⁴	\$7,500 to \$12,500	As Incurred	Before Opening	Vendors
Miscellaneous Opening Costs ⁵	\$1,500 to \$2,500	As Incurred	Before Opening	Vendors
Security and Lease Deposits ⁶	\$3,000 to \$6,000	Before Opening	Before Opening	Landlord
Additional Funds ⁷ (For first six months)	\$12,500 to \$25,000	As Incurred	During the initial 6-month period	Vendors
TOTALS	\$92,250¹ to \$170,750			

Notes:

- 1 See Item 5 for details on when reductions may apply. Note of the fees are refundable under any circumstances.
- 2 A Tijon Fragrance Permanent Lab franchised business will occupy a retail location of approximately 750 to 2,500 square feet.
- 3 Equipment includes items in the following chart:

PC Laptop Computer with a minimum of 500 gigabytes hard drive and a processor running at 3.0 GHz or more, 4 Gigabytes Ram, and a CD drive.	\$1,500 to \$3,000
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Office and Display Equipment and Signage	\$19,000 to \$25,000
Accounting and Business Management Software	\$500 to \$1,000
Supplies	\$4,000 to \$6,000
TOTALS	\$25,000 to \$35,000

- 4 Start Up Promotion. We have developed advertising campaigns that will introduce your franchise's products and services to your marketplace. You will arrange with various vendors to execute these programs 30 days prior to and up to 90 to 180 days after opening. Your investment in Start Up Advertising will vary, depending on your marketplace and your short-term goals.
- 5 Miscellaneous Opening Costs include costs of general liability insurance; office supplies; printed forms; the installation of telephone lines; government license fees and for establishing an LLC or Corporation.
- 6 The figure for "Security Deposits" assumes that you will pay the first and last month's rent and typical utility deposits when you sign your lease.
- 7 Additional Funds estimates the cash or credit lines you should have available when you open your business to cover any expenses that exceed revenues during the first three to six months. These expenses include payments for your staff, but not you. You should plan on covering personal expenses without making draws on the business for six months to one year from the date of opening. These figures are estimates and we cannot guarantee that you will not have additional expenses starting the business. Your costs will depend on factors such as: how much you follow our methods and procedures; your management skill, experience and business acumen; local economic conditions; the local market for your Tijon Fragrance Lab products and services; the prevailing pay rates; competition; and the sales level reached during the initial period.
- 8 To create these estimates of how much you may spend during the time from signing your Franchise Agreement until you reach break even, we relied on our management team's experience in the perfumerie business to compile these estimates. You should review these figures carefully with a business advisor before making a decision to purchase the franchise.

TIJON FRAGRANCE KIOSK LAB FRANCHISES
YOUR ESTIMATED INITIAL INVESTMENT

Type of Expenditure	Amount	Method of Payment	When Due	To Whom Payment is to be Made
Initial Franchise Fee ¹	\$12,500	Lump Sum	When all of our pre-opening obligations are complete and your business is open	Tijon Fragrance Lab
Travel & Living Expenses while Training	\$2,500 to \$5,000	As Incurred	During Training	Airlines, Hotels, & Restaurants
Leasehold Improvements ²	\$0 to \$10,000	As Incurred	Before Opening	Local Vendors

- 5 Miscellaneous Opening Costs include costs of general liability insurance; office supplies; printed forms; the installation of telephone lines; government license fees and for establishing an LLC or Corporation.
- 6 The figure for "Security Deposits" assumes that you will pay the first and last month's rent and typical utility deposits when you sign your lease.
7. Additional Funds estimates the cash or credit lines you should have available when you open your business to cover any expenses that exceed revenues during the first three to six months. These expenses include payments for your staff, but not you. You should plan on covering personal expenses without making draws on the business for six months to one year from the date of opening. These figures are estimates and we cannot guarantee that you will not have additional expenses starting the business. Your costs will depend on factors such as: how much you follow our methods and procedures; your management skill, experience and business acumen; local economic conditions; the local market for your Tijon Fragrance Lab products and services; the prevailing pay rates; competition; and the sales level reached during the initial period.
- 8 To create these estimates of how much you may spend during the time from signing your Franchise Agreement until you reach break even, we relied on our management team's experience in the perfumerie business to compile these estimates. You should review these figures carefully with a business advisor before making a decision to purchase the franchise.

TIJON FRAGRANCE MOBILE LAB FRANCHISES
YOUR ESTIMATED INITIAL INVESTMENT

Type of Expenditure	Amount	Method of Payment	When Due	To Whom Payment is to be Made
Initial Franchise Fee ¹	\$3,500	Lump Sum	When all of our pre-opening obligations are complete and your business is open	Tijon Fragrance Lab
Travel & Living Expenses while Training	\$1,500 to \$4,000	As Incurred	During Training	Airlines, Hotels, & Restaurants
Leasehold Improvements ²	\$0	As Incurred	Before Opening	Local Vendors
Equipment & Supplies ³	\$2,000 to \$4,000	As Incurred	Before Opening	Tijon Fragrance Lab or other Vendors
Start Up Promotion ⁴	\$1,000 to \$3,000	As Incurred	Before Opening	Vendors
Miscellaneous Opening Costs ⁵	\$1,500 to \$2,500	As Incurred	Before Opening	Vendors
Additional Funds ⁶ (For first six months)	\$500 to \$1,500	As Incurred	During the initial 6-month period	Vendors

C. Computer Purchases

You are required to have computers for managing the business, for use as a training aid for your staff, for developing a database of your customers, maintaining communications over the Internet and to produce your accounting records. Your system and its software must properly communicate with our systems to permit report submission and to access the Internet for communicating with us. You will need, as a minimum, one Windows Compatible Laptop Computer with a 15" screen and a minimum of a 500 gigabyte hard drive and a processor running at 1.6 GHz or more with an i5 processor, 4 GB Ram, a CD/DVD drive and communications software, and printer. You will also need to purchase the business management software package and training programs that we specify. While we have researched the products available and are confident in our selection, we reserve the right to require utilization of new software solutions in the future. You will need a high speed internet connection to complement the computer system. As shown in Item 7 of this Disclosure Document, you can expect to spend from \$2,000 to \$4,000 on the computer hardware, software and related training materials and equipment, and you can expect to spend approximately \$300 each year on optional or required maintenance, updating, upgrading or support of the equipment. We will have unrestricted access to your franchise's accounting system, and all information centered in that system.

D. Site Selection and Opening

Franchisees will operate their businesses from commercial retail space or, in the case of a Tijon Mobile Franchise from a home office. You do not have to secure an approved site for your business within a given period of time, however, retail units must open their franchise within 180 days of the date you sign your Franchise Agreement and home-based franchisees must open their franchise within 90 days of signing a Franchise Agreement. We can terminate your Franchise Agreement if you do not open within the 180 (90) day period, with no refund of any part of your initial franchise fee. We will consider granting an extension of time if we feel you have acted diligently to open the franchised business.

You must obtain our written approval of your commercial site based on the standards that we will share with you during your training. In evaluating a proposed site, we consider population density, demographics, traffic counts, visibility and nearby businesses. It is your responsibility to find a site, and we simply designated your protected territory, within which you will find your site. The factors that affect the time to open your franchise may include your ability to obtain a lease, financing, construction or building permit delays, zoning and local ordinances, and delayed delivery of equipment. There is no requirement that you secure an approved site by any given time period, but there is a requirement that you open your franchise within 180 days (90 days if Mobile) of signing your Franchise Agreement, unless you receive a written extension of this time. (Franchise Agreement - Paragraph 4 Section D). We can terminate your Franchise Agreement if you do not open within the 180 day period (90 day if Mobile), with no refund of any part of your initial franchise fee. We will consider granting an extension of time if we feel you have acted diligently to open the franchised business. We assist you with standard plans for a commercial location, but do not otherwise assist with you conforming the premises with local ordinances and building codes, obtaining permits or constructing, remodeling or decorating the premises, or hiring or training your employees.

**EXHIBIT C TO THE FRANCHISE DISCLOSURE DOCUMENT
SCHEDULE OF STATE ADMINISTRATORS AND AGENTS FOR SERVICE OF PROCESS**

California

Commissioner of Business Oversight
Department of Business Oversight
320 West 4th Street, Suite 750
Los Angeles, California 90013-1105
(213) 736-2741

Hawaii

Department of Commerce & Consumer Affairs
335 Merchant Street
Honolulu, Hawaii 96813
(808) 586-2722

Illinois

Franchise Division
Office of Attorney General
500 South Second Street
Springfield, Illinois 62706
(217) 782-4465

Indiana

Agent

Indiana Secretary of State
201 State House
200 West Washington Street
Indianapolis, Indiana 46204
(317) 232-6681

Administrator

Securities Commissioner
Indiana Securities Division
Room E-111
302 West Washington Street
Indianapolis, Indiana 46204
(317) 232-6681

Maryland

Agent for Service of Process

Maryland Securities Commissioner
200 St. Paul Place, 20th Floor
Baltimore, Maryland 21202-2020
(410) 576-7044

Inquiries About Franchise Matters

Office of Attorney General
Division of Securities
200 St. Paul Place, 20th Floor
Baltimore, Maryland 21202-2020
(410) 576-7044

Michigan

Franchise Administrator

EXHIBIT D TO THE FRANCHISE DISCLOSURE DOCUMENT

STATE-SPECIFIC AMENDMENTS

The following information supplements our Franchise Disclosure Document and supersedes any conflicting information contained in the main body of the Disclosure Document.

FOR RESIDENTS OF THE STATE OF CALIFORNIA

California Business and Professions Code Sections 20000 through 20043 provide rights to the Franchisee concerning termination, transfer or non-renewal of a franchise. If a franchise agreement contains a provision that is inconsistent with the law, the law will control.

The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).

The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California Law.

The Franchise Agreement requires application of the laws of the State of Arizona. This may not be enforceable under California Law.

The Franchise Agreement states that late fees and interest will be charged when payments to the Franchisor are received past the agreed upon due date. These rates may exceed those permitted by California Law. The highest rate allowed in California at the date of this Disclosure Document is 10% per annum.

Neither the Franchisor, nor any person or franchise broker in Item 2 of the Disclosure Document is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such person from membership in such association or exchange.

Section 31125 of the California Corporations Code requires the Franchisor to give the Franchisee a disclosure document, in a form containing such information as the Commissioner may by rule or order require prior to a solicitation of a proposed material modification of an existing franchise.

The California Franchise Investment Law requires that a copy of all proposed agreements relating to the sale of the franchise be delivered together with the Disclosure Document.

You must sign a general release if you transfer your franchise. California Corporations Code 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code 31000 through 31516). Business and Professions Code 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code 20000 through 20043).

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT AT www.dbo.ca.gov.

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

So long as Franchisee is in full compliance with this Agreement, Franchisor will not establish other site-based franchises or company-owned businesses operating a perfumery retailing perfumes and colognes and providing perfume-making classes, under the Tijon Fragrance Lab marks or under a different trade name or trademark in Franchisee's Protected Territory. Franchisor retains the right to sell the rights to use the Tijon Fragrance Lab name for other uses in any area outside of franchisee's Protected Territory.

B. Subject to availability, Franchisee may purchase additional franchises operating under the same business model, at a rate of eighty-five percent (85%) of the rate being charged new franchisees at the time of Franchisee's purchase, if Franchisee is in compliance with the terms of this agreement and any other agreements between the Franchisor and the Franchisee.

2. SITE SELECTION AND PROTECTED TERRITORY

The Franchisee must operate this business from a commercial site or from an office in the owner's residence (if it is a Kiosk or Mobile Franchise) either of which has been accepted by the Franchisor in writing and that are in compliance with local business codes and within the Franchisee's Protected Area which is defined in Addendum A.

Franchisee is free to market Tijon Fragrance Lab products and teach classes only within its Protected Territory. "Permanent" franchisees must operate from one site (approved by the Franchisor) which is dedicated to retailing Tijon perfumes and teaching classes in how perfumes are created. Franchisee may also offer classes and retail sales off site but within its Protected Territory. "Kiosk" franchisees must operate from booths in mall walkways or facilities within another retailer's space or in vacancies in malls or strip shopping centers. Kiosk franchisees may only operate at one site at a time that is within its designated territory. "Mobile" franchisees will be home based offices that sell products and teach classes in group settings in local residences, spas, resorts, offices, restaurants, home shows, etc. Mobile franchisees may conduct classes anywhere in the United States but they may not conduct a class within the Protected Territory of a Permanent or Kiosk Franchisee. Mobile franchisees will have a designated (but not Protected) Territory surrounding their home office within which they may conduct classes regardless of the presence of other Permanent or Kiosk franchisees, but they may never conduct a class within five (5) miles of another franchisee's store or kiosk site at the time of booking a class. Mobile franchises are restricted from returning to the same location more than 5 days a month. Franchisee may not, unless in conjunction with other Tijon Fragrance Lab Franchisees, advertise in telephone, internet or similar directories that target areas outside of Franchisee's Protected Territory nor establish mailing addresses for the Tijon Fragrance Lab or make other representations to potential clients that would lead others to believe that Franchisee has facilities or authorization to operate outside of its Protected Territory.

3. INITIAL FRANCHISE FEE AND RELATED CHARGES

In consideration of the franchise and rights granted to Franchisee herein, Franchisee shall pay to Franchisor an Initial Franchise Fee of \$ _____ for the rights to open one Tijon Fragrance __ Permanent __ Kiosk __ Mobile Lab business within the Protected Territory as defined in Addendum A. For Franchisees in California, payment of this fee is postponed until after all of Franchisor's pre-opening obligations are complete and the Franchisee is open for business. Fees shall be deemed earned and non-refundable upon payment.

Initials

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ADDENDUM E TO THE FRANCHISE AGREEMENT

FOR RESIDENTS OF THE STATE OF CALIFORNIA

California Business and Professions Code Sections 20000 through 20043 provide rights to the Franchisee concerning termination, transfer or non-renewal of a franchise. If a franchise agreement contains a provision that is inconsistent with the law, the law will control.

The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).

The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California Law.

The Franchise Agreement requires application of the laws of the state of Arizona. This may not be enforceable under California Law.

Neither the Franchisor, nor any person or franchise broker in Item 2 of the Disclosure Document is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such person from membership in such association or exchange.

Section 31125 of the California Corporations Code requires the Franchisor to give the Franchisee a disclosure document, in a form containing such information as the Commissioner may by rule or order require prior to a solicitation of a proposed material modification of an existing franchise.

The California Franchise Investment Law requires that a copy of all proposed agreements relating to the sale of the franchise be delivered together with the Disclosure Document.

You must sign a general release if you transfer your franchise. California Corporations Code 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code 31000 through 31516). Business and Professions Code 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code 20000 through 20043).

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THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

Illinois State Law Appendix

The conditions under which your franchise can be terminated and your rights upon non-renewal may be affected by Illinois Law, ILCS 705/19 and 705/20.

Section 41 of the Illinois Franchise Disclosure Act states that "any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Act is void."

This Agreement shall be governed by and construed in accordance with the laws of the state of Illinois, and any

Initials

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23. RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully. If Tijon Fragrance Lab Franchising, Inc. offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. In addition, New York law requires that a franchisor provide the Franchise Disclosure Document at the earlier of the first personal meeting or ten (10) business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If Tijon Fragrance Lab Franchising, Inc. does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the appropriate state officials in your state, as listed on the attached schedule of state agencies. In the states listed on the attached schedule of state agencies, we have designated the agency listed as its agent for service of legal process in each of the states listed.

The Franchisor's registered agent in the State of Arizona is Northwest Registered Agent, LLC at 509-768-2249. The Franchisor may receive service of process at 1846 E. Innovation Park Dr, STE 100, Oro Valley, AZ 85755 Phone: 509-768-2249.

Cyndi and John Berglund will act as franchise sellers. They are based at 4757 North Welford, Tucson, Arizona 85749 and their contact number is 520-484-5728. James H. Deitz, Joseph McCord and The Franchise Doctor, Inc., P.O. Box 270066, 566 South McCaslin Blvd, Louisville, CO 80027, Phone 303 242-5868 serve as franchise brokers in the sale of some Tijon Fragrance Lab Franchising franchises.

The date of issuance of this disclosure document is January 10, 2018.

I received a disclosure document dated January 10, 2018 that included the following Exhibits: Audited Financial Statements dated December 31, 2017 (Exhibit A); Listing of Franchises (Exhibit B), Schedule of State Administrators and Agents for Service of Process (Exhibit C), State-Specific Amendments (Exhibit D), Franchise Agreement with Addenda (Exhibit F), and Table of Contents of Manuals (Exhibit E).

Witness

Signature of Prospect

Printed Name

Address

City, County, State ZIP

Date

(Please sign and date this page and return it to Tijon Fragrance Lab Franchising, Inc.)

23. RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully. If Tijon Fragrance Lab Franchising, Inc. offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. In addition, New York law requires that a franchisor provide the Franchise Disclosure Document at the earlier of the first personal meeting or ten (10) business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If Tijon Fragrance Lab Franchising, Inc. does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the appropriate state officials in your state, as listed on the attached schedule of state agencies. In the states listed on the attached schedule of state agencies, we have designated the agency listed as its agent for service of legal process in each of the states listed.

The Franchisor's registered agent in the State of Arizona is Northwest Registered Agent, LLC at 509-768-2249. The Franchisor may receive service of process at 1846 E. Innovation Park Dr, STE 100, Oro Valley, AZ 85755 Phone: 509-768-2249.

Cyndi and John Berglund will act as franchise sellers. They are based at 4757 North Wolford, Tucson, Arizona 85749 and their contact number is 520-484-5728. James H. Deitz, Joseph McCord and The Franchise Doctor, Inc., P.O. Box 270066, 566 South McCaslin Blvd, Louisville, CO 80027, Phone 800 220-8256 may serve as franchise brokers in the sale of some Tijon Fragrance Lab Franchising franchises.

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Witness

Signature of Prospect

Printed Name

Address

City, County, State ZIP

Date

(Please sign and date this page and retain for your records)