FRANCHISE DISCLOSURE DOCUMENT

Sir Speedy, Inc.
A California Corporation
26722 Plaza
Mission Viejo, CA 92691
(949) 348-5000
www sirspeedy com
franchisesales@sirspeedy com

Received
LA Mailroom

MAR 29 2017

Department of
Business Oversight

Sir Speedy®
PRINT / SIGNS / MARKETING

The Franchisee will own and operate a Sir Speedy Center offering marketing, sign, and printing services

The total investment necessary to begin operation of a Sir Speedy franchised business is from $227,981 to $277,981 This includes $101,279 to $126,279 that must be paid to the franchisor or its affiliates

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English Read this disclosure document and all accompanying agreements carefully You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to the franchisor or an affiliate in connection with the proposed franchise sale or grant Note, however, that no government agency has verified the information contained in this document

The terms of your contract will govern your franchise relationship Don't rely on the disclosure document alone to understand your contract Read your entire contract carefully Show your contract and this disclosure document to an advisor, like a lawyer or accountant

Buying a franchise is a complex investment The information in this disclosure document can help you make up your mind More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help your understand how to use this disclosure document, is available from the Federal Trade Commission You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580 You can also visit the FTC's home page at www ftc gov for additional information. Call your state agency or visit your public library for other sources of information on franchising

There may also be laws on franchising in your state Ask your state agencies about them

Issuance date March 1, 2017

STATE COVER PAGE

Your state may have a franchise law that requires a franchisor to register or file with a state franchise administrator before offering or selling in your state REGISTRATION OF A FRANCHISE BY A STATE DOES NOT MEAN THAT THE STATE RECOMMENDS THE FRANCHISE OR HAS VERIFIED THE INFORMATION IN THIS DISCLOSURE DOCUMENT

Call the state franchise administrator listed in Exhibit "G" for information about the franchisor, or about franchising in your state

MANY FRANCHISE AGREEMENTS DO NOT ALLOW YOU TO RENEW UNCONDITIONALLY AFTER THE INITIAL TERM EXPIRES YOU MAY HAVE TO SIGN A NEW AGREEMENT WITH DIFFERENT TERMS AND CONDITIONS IN ORDER TO CONTINUE TO OPERATE YOUR BUSINESS BEFORE YOU BUY, CONSIDER WHAT RIGHTS YOU HAVE TO RENEW YOUR FRANCHISE, IF ANY, AND WHAT TERMS YOU MIGHT HAVE TO ACCEPT IN ORDER TO RENEW

Please consider the following RISK FACTORS before you buy this franchise

1 THE FRANCHISE AGREEMENT REQUIRES YOU TO RESOLVE DISPUTES WITH US BY ARBITRATION/LITIGATION ONLY IN THE STATE OF CALIFORNIA OUT-OF-STATE ARBITRATION OR LITIGATION MAY FORCE YOU TO ACCEPT A LESS FAVORABLE SETTLEMENT FOR DISPUTES IT MAY ALSO COST MORE TO ARBITRATE OR LITIGATE WITH THE FRANCHISOR IN CALIFORNIA THAN IN YOUR HOME STATE

2 THE FRANCHISE AGREEMENT STATES THAT CALIFORNIA LAW GOVERNS THE AGREEMENT, AND THIS LAW MAY NOT PROVIDE THE SAME PROTECTIONS AND BENEFITS AS LOCAL LAW YOU MAY WANT TO COMPARE THESE LAWS

3 YOUR SPOUSE MUST SIGN A PERSONAL GUARANTY MAKING YOUR SPOUSE JOINTLY AND INDIVIDUALLY LIABLE FOR THE FINANCIAL OBLIGATIONS UNDER THE FRANCHISE AGREEMENT THE GUARANTEE WILL PLACE YOUR SPOUSE'S MARITAL AND PERSONAL ASSETS AT RISK IF YOUR FRANCHISE FAILS, WHETHER OR NOT SUCH SPOUSE IS INVOLVED IN THE OPERATION OF THE FRANCHISE BUSINESS

4 THERE MAY BE OTHER RISKS CONCERNING THIS FRANCHISE

We may use the services of one or more franchise brokers or referral services to assist us in selling our franchise A franchise broker or referral source represents us, not you. We would pay this person a fee for selling our franchise or referring you to us You should be sure to do your own investigation of the franchise

STATE EFFECTIVE DATES
SIR SPEEDY, INC

The following states require that the Franchise Disclosure Document be registered for filed with the state, or be exempt from registration California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia and Washington, Wisconsin, Michigan, Utah, Florida.

This franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates

California	
Illinois	
Indiana	
Maryland	
Minnesota	
New York	
North Dakota	
Rhode Island	
South Dakota	
Virginia	
Washington	
Wisconsin	
Michigan	Exempt
Utah	Exempt
Florida	Exempt

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ITEM 1

FRANCHISOR, AND ANY PARENTS, PREDECESSORS AND AFFILIATES

The Franchisor

To simplify the language of this Franchise Disclosure Document, "Sir Speedy" means Sir Speedy, Inc "You" means the person or entity who buys the franchise If the person who buys the franchise is a corporation, "you" includes all owners of the corporation

Sir Speedy was incorporated in the State of California originally on July 9, 1968, and re-incorporated on August 9, 1996 Sir Speedy maintains its principal place of business at 26722 Plaza, Mission Viejo, California 92691 Since 1968, Sir Speedy offers franchises for marketing, sign and printing centers known as "Sir Speedy " As of December 31, 2016, there were a total of 181 franchised Sir Speedy Centers operating in 31 states, plus Puerto Rico, District of Columbia, Brazil, Canada, Guatemala, Taiwan (R.O C), and India.

Sir Speedy's Dutch affiliate, MultiCopy Netherlands, BV ("MultiCopy"), has franchised printing/copying centers under the name "MultiCopy" in Europe since 1981, with 68 centers in the Netherlands as of December 31, 2016 The MultiCopy Company has its principal place of business in Amsterdam, and does not offer franchises in any other lines of business

Sir Speedy does not operate under any other name and does not offer franchises in any other line of business

Predecessors and Affiliates

Sir Speedy has no predecessors and is a wholly owned subsidiary of its parent company, Franchise Services, Inc , ("FSI"), a California corporation, with its principal place of business at 26722 Plaza, Mission Viejo, California 92691 FSI is a wholly owned subsidiary of KOAH, Inc , a Delaware corporation whose principal office is in Armonk, New York ("KOAH") KOAH also owns 100% of Kampgrounds of America, Inc , a Montana corporation, incorporated June 3, 1960 ("KOA") with its principal place of business located at 550 North 31st Street, Billings, Montana 59101 KOA franchises and owns campgrounds throughout the United States, Canada, Japan, and Mexico As of December 31, 2016, there were a total of 454 operating in the United States, and 31 operating in Canada KOA has never offered nor owned any Sir Speedy Centers and Sir Speedy has never offered nor owned any KOA campgrounds

FSI owns and provides certain administrative services for 6 subsidiary companies Sir Speedy, MultiCopy, Summit Marketing Communications, Inc ("Summit"), TeamLogic, Inc , ("TeamLogic"), Postal Instant Press, Inc ("PIP"), and Signal Graphics, Inc ("Signal Graphics")

Summit is a marketing firm and advertising agency and has provided services to Sir Speedy since 1992 Summit was originally incorporated in Colorado on August 12, 1996, and converted to a California corporation on March 27, 2009 Summit has its principal place of business located at 26722 Plaza, Mission Viejo, California 92691

PIP was incorporated originally in California on June 28, 1968, and reincorporated in Delaware on October 20, 1987 On March 28, 2016 PIP converted to a California corporation PIP's current principal place of business is located at 26722 Plaza, Mission Viejo, California 92691 PIP has franchised printing, marketing and sign centers since 1968 under the names Postal Instant Press, PIP, PIP Printing,

PIP Printing and Document Services, PIP Printing and Marketing Services and PIP Marketing Signs Print As of December 31, 2016, there were 68 PIP centers in the United States, and 3 centers in the United Kingdom PIP has never offered and does not own any Sir Speedy Centers and Sir Speedy does not offer nor own any PIP centers PIP has not offered franchises in any other lines of business

TeamLogic was formed in November 2004 TeamLogic is a California corporation, with its principal place of business at 26722 Plaza, Mission Viejo, California 92691 TeamLogic franchises computer consultation, maintenance, and proactive managed IT service businesses operating under the name TeamLogic IT® As of December 31, 2016, there were 111 TeamLogic IT businesses in the United States, and 1 in Canada. Sir Speedy has never offered nor owns any TeamLogic IT businesses

In September 2008, an affiliate of Sir Speedy, now called Signal Graphics, Inc , purchased from the Sampa Corp certain assets, including Signal Graphics' franchise agreements Signal Graphics is a California corporation, originally incorporated April 11, 2000, and has its principal place of business at 26722 Plaza, Mission Viejo, California 92691 Signal Graphics franchisees operate printing centers under the name Signal Graphics® As of December 31, 2016, there were 11 Signal Graphics centers operating in the United States Sir Speedy has never offered nor owns any Signal Graphics centers

Description of Franchises

A Sir Speedy Center is a fast-paced, full-service business communication, data management and marketing services provider A Center produces products and services, including graphic design, color and black and white printing, bindery, digital services, mailing services, marketing services, ad specialties and promotional products, posters, banners and signs, and provides other related products and services requested by a customer Digitally based products and services are required Jobs come to a Sir Speedy Center on digital media, through the internet, and in conceptual or hard copy form The services are media independent Production required by a customer may be output via offset printing, color or black and white copying, color or black and white digital printing, compact disc, DVD, etc There is a list of the most basic products and services of Sir Speedy Centers in Section 1d of the Franchise Agreement These products and services are in demand by businesses of all sizes, and the general public You will face competition from other franchised printers, independent shops, office supply stores, and commercial printers

Sir Speedy utilizes franchising as its business strategy for expansion in the United States and abroad We grant franchises with care to individuals we believe are qualified financially, have acquired the business acumen to manage one's own business, have the personality traits most desirable to follow the Sir Speedy System and to promote the brand, and have a desire for success

Environmental Laws You must comply with certain federal environmental laws and regulations governing the use, handling, storage and disposal of various materials used in the operation of a Sir Speedy Center (the "Federal Environmental Laws") These Federal Environmental Laws may include the Occupational Safety and Health Act, SARA Title III (Superfund Amendment Reauthorization Act), RCRA (Resource Conservation and Recovery Act) and the Clean Air Act You may be required to use special storage containers, file reports, obtain health licenses and waste disposal permits We provide you with information concerning compliance with these Federal Environmental Laws

You may also be subject to environmental laws in the state and locale of your Sir Speedy Center location You should obtain the advice of a lawyer or consultant who is familiar with both the state or locale's environmental laws before signing a lease or Franchise Agreement for your Sir Speedy Center and as part of the ongoing operation of your Sir Speedy Center

Please refer to Exhibit B for agents for service of process

ITEM 2

BUSINESS EXPERIENCE

Chief Executive Officer and Director Don F Lowe

Don Lowe has served as Chief Executive Officer and Director of Sir Speedy since 1996 in Mission Viejo, California, as well as Franchise Services, Inc since 1997, TeamLogic since 2005, Summit Marketing and Communications since 1998, PIP since 1997, and Signal Graphics since 2008

President and Director Richard A Lowe

Richard Lowe has served as President and Director of Sir Speedy in Mission Viejo, California since May 1, 2006 Mr Lowe is also the President and a Director of PIP since 2009, and Signal Graphics since 2009, He is a Director of TeamLogic since 2006, and also a Director of Summit Marketing and Communications

Chief Financial Officer, Secretary, Treasurer, Director Daniel J Conger

Daniel Conger has served as the Chief Financial Officer, Secretary, Treasurer and Director of Sir Speedy, Inc , and Sir Speedy's affiliates since August 1992, in Mission Viejo, California.

The following persons will also have management responsibility for the Sir Speedy franchises offered by this Franchise Disclosure Document

Franchise Support David C Rice

David C Rice manages and oversees Sir Speedy Franchise Support since June 2013, from September 1999 to May 2013, he was a Business Management Consultant

Marketing David Robidoux

David Robidoux has managed and oversees the Sir Speedy Marketing and Advertising since March 2008, in Mission Viejo, California. From September 2003 to February 2008, he was Senior Director of Web Marketing & ECommerce of First American CoreLogic, Inc in Santa Ana, California.

Training Sean Loranger

Sean Loranger has been the Training Manager for Sir Speedy since September 2007, and a Sir Speedy Business Development Consultant since June 2006 in Mission Viejo, California.

Information Technology Christian Lau

Christian Lau manages Information Technology and has provided IT services to Sir Speedy since November 2004

Technology Development Kelly Kimberlin

Kelly Kimberlin joined Sir Speedy in October 2004, and provides research and development of new technology services which franchisees can offer to their customers

ITEM 3
LITIGATION

Except for the actions described below, there is no litigation that must be disclosed in this item

ACTIONS FILED IN 2016

No actions filed in 2016

ITEM 4
BANKRUPTCY

No bankruptcy information is required to be disclosed in this item

ITEM 5
INITIAL FEES

New Center Franchise Fee

You must pay an initial Franchise Fee of $25,000 (plus any applicable sales tax) The initial Franchise Fee with the Vet★Fran discount is $21,250 You pay a $10,000 deposit with your signed Franchise Agreement, and this deposit will be refunded to you if your chosen market or your financing is not approved by Sir Speedy, or if our Franchise Review Committee does not approve your application Otherwise, the $10,000 deposit is non-refundable You pay the balance of the Franchise Fee of $15,000 ($11,250 for Vet★Fran applicants) before you attend the two-week initial training program This payment of $15,000 is non-refundable

Multiple Center Franchise Fee

You may purchase additional Sir Speedy Centers for the multiple Franchise Fee offered at the time Currently, that Franchise Fee is $7,500 for an approved location outside your territory (as defined in Item 12), or $1,000 for location inside your territory These Franchise Fees are non-refundable as stated above You must obtain Sir Speedy's prior written approval to open an additional Sir Speedy Center, and sign a new Franchise Agreement and an Outside Territory Multiple Center Addendum similar to Exhibit "F" for a Multiple Center outside your territory, or an Inside Territory Multiple Center Addendum similar to Exhibit "F" for a Multiple Center inside your territory You must not be in default of your existing Franchise Agreement You must change the term of any pre-existing Franchise Agreements to be co-terminus with your new Franchise Agreement for the additional Sir Speedy Center franchise

Conversion Center Franchise Fee

If you own an independent printing/copying center, you may convert your center to a Sir Speedy Center with no (0) initial franchisee fee You must sign the Conversion Addendum similar to that in Exhibit "I "

Equipment Package Cost

Before your business opens, you must purchase the initial inventory which includes prepress and graphics equipment and software, bindery and finishing equipment, large format equipment, mailing services equipment and software, and furniture, fixtures, signage and office equipment at an estimated cost of $70,527 This equipment is purchased by Sir Speedy at cost. Sir Speedy does not finance the equipment If you qualify, you may finance this purchase with any acceptable lender, terms and rates depend on your credit and other qualifications

Training and Opening Costs

You must also pay for Training and Opening Costs of $30,000 to Sir Speedy (along with any applicable sales tax), for services and items we provide, including site location assistance, lease negotiation assistance, initial training (including, at Print Management University, transportation for 2, lodging and most meals), the training at the opening of your Center, your opening promotional activities, mailing list, and beginning inventory (see Pre-Opening Obligations and Continuing Obligations in Item 11) You must pay the Training and Opening Costs before attending Print Management University

If you are unable to adequately complete Print Management University, you may be disqualified and Sir Speedy will refund your Training and Opening Costs of $30,000, less our direct costs associated with this Franchise, which may range between $2,500 to $15,000, and rescind your Franchise Agreement Other than as stated above, the franchise fee, training and opening costs are not refundable

ITEM 6
Other Fees

NAME OF FEE	AMOUNT	DUE DATE	REMARKS
CONTINUING FRANCHISE FEE [1] [3]	4% of gross sales for 1st 12 months, then 6% of gross sales [1] [2]	Payable weekly via electronic draft	Gross sales includes all revenue related to the franchised business, except taxes
NETWORK ADVERTISING FEE [4]	1% of gross sales for 1st 12 months, then 2% of gross sales	Same as Continuing Franchise Fee	Minimum is $25/wk for 1st 12 months, then $50/wk Temporary ceiling is currently $200/wk and may change
EXTRA PERSON TRAINING FEE [5]	Currently $1,000 per extra person	Anytime before beginning of training	Applies to 3rd + person to be trained
TRANSFER FEE	Currently $10,000 for year 2016, subject to change	Before consummation of transfer	You must pay when you sell your Center to a qualified buyer No charge if franchise transferred to any entity you control
AUDIT [1]	Cost of audit.[6]	Upon demand	You must pay only if audit shows an understatement of at least 2% of gross sales for any month.
INTEREST [1]	California judgment rate, currently 10%	Upon demand.	Payable on overdue amounts

Notes

1 All fees are imposed by and payable to Sir Speedy and are non-refundable

2 Continuing Franchise Fees are rebated in accordance with Exhibit "B" of the Franchise Agreement.

3 Centers that desire to convert to a Sir Speedy franchise will be on different terms than provided.

4 All fees are payable to the Sir Speedy Advertising Fund, and are non-refundable Currently, the temporary ceiling is $200/wk. This is not permanent, and can change from year to year You and other Franchisees may also join together to form a local advertising cooperative to collect dues and conduct joint, local advertising Typical monthly dues range from $50 to $400

5 The extra person training fee applies to additional people sent to our University by you at any time over and above the two paid for with the Training and Opening Costs

6 An audit may cost anywhere from $0 to $3,500 depending on the scope of the audit.

ITEM 7
ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT

CATEGORY OF INVESTMENT	AMOUNT	METHOD OF PAYMENT	WHEN DUE	PAYMENT MADE TO
INITIAL FRANCHISE FEE	$0 to $25,000	Lump Sum	$10,000 Deposit with signed Franchise Agreement. Balance due before training	Sir Speedy
TRAINING & OPENING COSTS [1]	$30,000	Lump Sum	Prior to training, or 90 days upon signing Agreement (whichever occurs 1st)	Sir Speedy
PURCHASED EQUIPMENT [2]	$70,527	Lump Sum	At Time Equipment is Ordered	Sir Speedy
LEASED EQUIPMENT [2]	$2,454	Lease	Monthly	Vendors
ADDITIONAL FUNDS [3] - 20 Months	$125,000 to $150,000	Operating Expenses	As Incurred	Various vendors, entities & employees
TOTAL INVESTMENT [4]	$227,981 to $277,981			

Notes

1 The initial Franchise Fee and Training and Opening Costs are discussed in detail in Item 5 Sir Speedy does not finance these fees and costs

2 See Exhibit "A" of Franchise Agreement for details The leased equipment consists of two digital production devices, one color and one black and white, and a large-format printer An estimated monthly lease payment for all machines combined is approximately $2,454 for 48 months, and are leased directly from the Vendor The retail value of all the leased machines, if purchased rather than leased, is approximately $104,351

3 You will need working capital to pay for initial security and utility deposits, business permits, yellowpages com advertisements, initial insurance costs and tenant improvements Leasehold improvements vary from $0 to $25,000 or more, and will be negotiated with the landlord. In some cases, you will pay for the site improvements and sometimes the landlord will offer an allowance, in which case they will be paid for in full or in part by the landlord, and payment will be included in the regular rent payments You will also need capital to support your ongoing expenses, such as rent, lease payments, payroll, utilities, Continuing Franchise Fees, advertising and supplies, etc , to the extent these costs are not covered by sales revenues New businesses often generate a negative cash flow Sir Speedy estimates that the amount given will be sufficient to cover ongoing expenses for up to a 20-month start-up phase This is only an estimate, however,

additional working capital may be necessary during this start-up phase, and after Your actual break-even point will depend on factors such as how much you follow Sir Speedy's methods and procedures, your management skill, experience and business acumen, local economic conditions, the local market for the product, the prevailing wage rate, competition, the sales level reached during the initial period, and any equipment upgrades Therefore, Sir Speedy cannot accurately predict how long it will take you to reach your break-even point. Initial expenses for non-owner managed Centers may be considerably higher and may require a longer start-up period. Sir Speedy relied on its 47 years of experience in the printing and reproduction business to compile these estimates You should review these figures carefully with a business advisor before making any decision to purchase the franchise

4 The figures given, assume the purchased equipment is purchased and the leased equipment is leased. The digital print engine copiers are typically leased, and the equipment package is typically purchased-financed.

ITEM 8

RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

You must obtain substantially all of the supplies, equipment, computers, hardware and software, fixtures, signs and inventory ("equipment") for the operation of your Sir Speedy Center from Sir Speedy pre-approved or designed suppliers, or your purchase of these items must conform to Sir Speedy's standards and specifications Exhibit A to the Franchise Agreement lists the required equipment for a Sir Speedy Center and specifies by name equipment determined to be most efficient for the uses anticipated based on function, capacity and quality Sir Speedy may change Exhibit A without notice You may obtain equipment comparable to the equipment listed on Exhibit A if approved by Sir Speedy

Approval for equipment is determined by product tests, both in the field, by you, and by equipment testing done by Sir Speedy at its own facilities All approved equipment must be manufactured by a reputable graphic arts supplier able to provide national service The testing period usually varies between one and six months and is at no cost to you If approved, Sir Speedy will notify the supplier Neither Sir Speedy nor any affiliates are the only approved suppliers of required equipment An approved supplier may be revoked in the future, should future testing reveal unacceptable results

More detailed standards and specifications for some of the equipment are described in the various Operations Manuals which govern all matters requiring standardization and uniformity in the Sir Speedy franchise network These specifications include minimum standards for function, quality, durability, desirability, performance, warranty, design or appearance We may modify our specifications or add new specifications in writing You may purchase the equipment from Sir Speedy or from any supplier who has been pre-approved by Sir Speedy or whose product, service or equipment meets our standards and specifications

There are no suppliers in which any of our officers own an interest, or persons affiliated with Sir Speedy, Inc

In addition to the equipment package, you must have two digital print engines, which must be on the premises These machines are leased directly from the vendors

We estimate that the equipment package will be approximately 28% to 31% of the cost to establish the Sir Speedy Center, and approximately 5% to 7% of the cost to operate the Sir Speedy center (Additional equipment purchased from required working capital during the first 12 months must be approved by Sir Speedy)

Sir Speedy will sell equipment to you at our cost In the year ended December 31, 2016, Sir Speedy's gross revenues from the sale of equipment (all required purchases) to Sir Speedy Franchisees was $0 Affiliates do not derive revenue from required purchases

Several of Sir Speedy's suppliers provide Sir Speedy "credits" for each transaction consummated with you. The credits amount to 1% to 5% of the purchase price and are used by Sir Speedy to acquire test equipment from that supplier for its national training center and corporate office, and to support training venues There is no required supplier in which a Sir Speedy officer owns an interest

Sir Speedy's various national contracts with many equipment manufacturers/distributors give discounted pricing of up to 50% off list pricing based on volume purchasing Sir Speedy does not require you to deal with any particular vendor as a condition to receive any Franchise benefits

Currently, there are no equipment purchasing distribution cooperatives Sir Speedy may negotiate purchase agreements with suppliers, including price terms for the benefit of franchisees There are no additional benefits (apart from discounted price) to a franchisee based on a franchisee's purchase of a particular products or services of particular suppliers

ITEM 9

FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements It will help you find more detailed information about your obligations in these agreements and in other items of this Disclosure Document

	OBLIGATION	SECTION IN FRANCHISE AGREEMENT	ITEM IN DISCLOSURE DOCUMENT
a.	SITE SELECTION & ACQUISITION/LEASE	Section 4b	Item 11
b	PRE-OPENING PURCHASES/LEASES (EQUIPMENT)	Section 2b	Item 8
c	SITE DEVELOPMENT & OTHER PRE- OPENING REQUIREMENTS IN THIS TABLE	None apart from the other items	Not Applicable
d.	INITIAL & ONGOING TRAINING	Sections 4c & 4y	Item 11
e	OPENING	Section 4x	Item 11
f	FEES	Section 2	Items 5 & 6
g	COMPLIANCE WITH STANDARDS & POLICIES/OPERATIONS MANUAL	Section 4	Item 11
h	TRADEMARKS & PROPRIETARY INFORMATION	Sections 1c, 4a & 9c	Items 13 & 14
i	RESTRICTIONS ON PRODUCTS/SERVICES OFFERED	Sections 1d, 4g, 4h, 4i, 4j,	Item 16
j	WARRANTY & CUSTOMER SERVICE REQUIREMENTS	None	Not Applicable
k.	TERRITORIAL DEVELOPMENT & SALES QUOTAS	Section 4l	Not Applicable
l	ONGOING PRODUCT/SERVICE PURCHASES	None	Not Applicable
m	MAINTENANCE, APPEARANCE & REMODELING REQUIREMENTS	Sections 4o, 4p, 4w & 4x	Item 11
n.	INSURANCE	Section 4s	Item 7
o	ADVERTISING	Sections 2d, 2e, 4l, 4n & 4v	Items 6 & 11
p	INDEMNIFICATION	Section 4s	Not Applicable
q	OWNER'S PARTICIPATION/ MANAGEMENT/STAFFING	Sections 4c, 4e & 4f	Items 11 & 15
r	RECORDS/REPORTS	Sections 4m & 4q	Not Applicable
s	INSPECTIONS/AUDITS	Sections 4m, 4q & 4v	Item 6
t.	TRANSFER	Section 8	Items 6 & 17
u.	RENEWAL	Section 6b	Item 17
v	POST-TERMINATION OBLIGATIONS	Section 7a(iii)	Item 17
w	NON-COMPETITION COVENANTS	Sections 4i, 4j & 7c	Item 17
x	DISPUTE RESOLUTION	Section 9e	Item 17
y	OTHER		

ITEM 10

FINANCING

Neither Sir Speedy nor any Sir Speedy affiliate offers direct or indirect financing to you. We do not guarantee your note, lease or obligation Franchisees of the Sir Speedy system are eligible for expedited and streamlined SBA loan processing through the SBA's Franchise Registry Program, www franchiseregistry com If you obtain financing from a lender in which funding is provided with the assistance of the SBA, you must execute the Addendum in Exhibit "J "

ITEM 11

FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, the Franchisor is not required to provide you with any assistance

Pre-Opening Obligations

Before you open your Center, Sir Speedy will

1 Provide you with advice, upon request, in obtaining financing for your Sir Speedy Center (Franchise Agreement, Section 3f),

2 Review the proposed market area for business counts, business mix, traffic flow, development or redevelopment in the area, business types, business climate, competition, location of suppliers and other Sir Speedy Centers (Franchise Agreement, Section 3a and 3b),

3 Provide you with site selection approval We will use our best efforts to approve or disapprove your proposed site within 14 days from the date you submit your proposal along with all the other information about the site, which we may reasonably require Neither Sir Speedy nor any affiliate intends to own the premises for your site, but we reserve the right to do so (Franchise Agreement, Sections 3b and 3c),

4 Provide you with a custom layout for your Sir Speedy Center (Franchise Agreement, Section 3c),

5 Provide you with initial and on-site training for 2 people (details below) (Franchise Agreement, Sections 3h, 3i, 3j and 3l),

6 Deliver to you all supplies, inventory, and proprietary items (Franchise Agreement, Sections 3d and 3g), and

7 Provide you with, and assist in the delivery and installation of, the equipment and furniture purchased from Sir Speedy (Franchise Agreement, Section 3e) Freight, handling, installation and taxes are in addition to the Equipment Purchase Price,

8 Provide you with opening promotional marketing programs and items (Franchise Agreement, Section 3k), and

9 Loan you a copy of Sir Speedy's confidential Operations Manuals and Training Manuals (Franchise Agreement Section 3m)

These manuals currently include

- Operations and Production Management ,
- Financial Management Guide,
- Professional Employee Management,
- How to Hire, Train and Manage a Salesperson Manual,
- Hazard Communication Program Manual, and
- Health & Safety Program Manual

These manuals (801 total pages) are confidential and remain Sir Speedy's property Sir Speedy may modify, add to, or delete from the manuals, the modifications will not alter your status or rights under the Franchise Agreement The Table of Contents for each manual is attached as Exhibit "C "

Initial and On-Site Training

All franchise owners who will be responsible for full-time management of the business are required to attend the initial training, which must be successfully completed to our satisfaction prior to opening, or taking over ownership of the business

Before opening, Sir Speedy will train you and one other person at our Print Management University currently located at our corporate facility in Mission Viejo, California. This mandatory, comprehensive University currently begins with an orientation on a Sunday evening and lasts 2 weeks Total University instructional time currently runs for 80 hours The objective of our University is to thoroughly train you in our four operating systems production management, marketing and sales management, business and financial management, and employee management You leave the University with a customized business plan to implement and follow during the first year of operation

The University instructional materials and methods include pre-attendance study, a set of operations manuals, handouts, audiovisual presentations, role-play, case studies, and group interaction Sir Speedy pays in full training expenses for two people to attend University, including round trip transportation, lodging (one room, double occupancy), and some food (continental breakfast and lunch is provided every day of classroom training) Our University sessions are currently held several times a year

After University you will receive an additional 11 days of on-site training at your Sir Speedy Center where we will assist you in the setup and opening of your Center, provide on-site digital production training, and provide hands-on training with outside sales

Hours of instruction per operating system are as follows

TRAINING PROGRAM

OPERATING SYSTEM	HOURS OF CLASSROOM TRAINING	HOURS OF ON THE JOB TRAINING	LOCATION
PRODUCTION MANAGEMENT Digital Training Pricing Production	 11 Hours 6 Hours 6 Hours	3 days	26722 Plaza, Mission Viejo, CA 92691 - And - On-Site Training At your Sir Speedy Center
MARKETING AND SALES MANAGEMENT	16 Hours	3 days	
BUSINESS AND FINANCIAL MANAGEMENT	35 Hours		

OPERATING SYSTEM	HOURS OF CLASSROOM TRAINING	HOURS OF ON THE JOB TRAINING	LOCATION
EMPLOYEE MANAGEMENT AND WORKPLACE SAFETY	6 Hours		
ON-SITE SET UP/OPENING/TRAINING		5 days	

Sean Loranger has been our Corporate Franchise Training Supervisor teaching many of the classes since September 2007 and has served since June 2006 as our Business Development Consultant, advising franchisees on all aspects of operation and sales management both in the field and at the corporate office All franchise owners who will be responsible for full-time management of the Center are required to attend this initial training and must successfully complete the program to our satisfaction prior to opening or taking over ownership of the center The minimum experience of the instructors in the field that is relevant to the subject taught is from 14 to 28 years

The $30,000 Training and Opening Costs discussed in Item 5 covers all training expenses for 2 people, including airfare for 2 people, 1 hotel room, and some meals This cost must be paid prior to attending Print Management University

You may bring additional people to the University (over the 2) at your expense The current University fee for an additional person is $1,000 (transportation and lodging are your responsibility)

Continuing Obligations

When you begin operation, Sir Speedy will

1 Provide you an opening and training representative to help you set up your Center for 5 days (Franchise Agreement, Section 3i),

2 Provide you with a 6 month promotional program, including telemarketing and direct mail, through outside service providers and Sir Speedy personnel (Franchise Agreement, Section 3j),

3 Assist you in establishing a telemarketing program to follow up the direct mailings and set up appointments (Franchise Agreement, Section 3j),

4 Provide you with promotional materials to distribute to your targeted customers (Franchise Agreement, Section 3j),

5 Provide you with an experienced digital training pricing and production consultant who will spend 3 days on site, training you and your staff (Franchise Agreement, Section 3k),

6 Provide you with an experienced sales trainer who will spend 3 days with you on sales calls (Franchise Agreement, Section 3l),

7 Provide you with updates of Sir Speedy's Confidential Operations Manuals and Training Manuals (Franchise Agreement, Section 3m), and

8 Provide you with the current available resources, which as of 2016, include

- Periodic consulting and assistance by field representatives,
- Toll-free customer support lines for telephone consulting,
- Periodic marketing materials and assistance (described in detail below),

- Periodic seminars, regional meetings and an annual convention,[1]
- A monthly communication,
- Live webinar training ,
- On-line university of recorded webinars (The Knowledge Hub),
- Advice and information about new developments in the printing, copying, and graphic arts industry,
- Marketing and Advertising materials described below,
- Access to our proprietary intranet Sir Speedy Net, including all training and industry information, and
- Access to our SirSpeedy com website, which includes Sir Speedy MyDocs® web-to-print online ordering, online proofing, send-a-file, document management systems

Sir Speedy is not obligated to perform these services to your particular level of satisfaction, but as a function of our experience, knowledge, and judgment (Franchise Agreement, Section 3n)

There are no mandatory, additional training programs or refresher courses

Marketing Materials and Advertising Programs

Marketing is a major emphasis of the Sir Speedy System Sir Speedy creates an elaborate set of marketing materials at no additional cost to you for your local marketing use These materials currently are files for business identity, brochures, banners, direct mail postcards, dimensional mailers, in-center graphics, on-hold messages, multimedia/screensavers as well as personalized materials such as annual calendars, and monthly newsletters In addition, we currently have complete marketing packages on products/services such as

- Mailing Services
- Centralized Direct Mailing Program
- Key Prospect Marketing Program
- Variable Printing Marketing Program
- Business and Sales Plan
- MyDocs Web-to-Print Marketing
- Integrated Direct Marketing
- Dimensional Mailer
- Advertising Specialties
- Data Services Kit
- Video Marketing
- Event Marketing Kit

There are a number of additional marketing items for a nominal charge, including

- Display Booth Rental
- Presentation Folders
- Delivery Boxes

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[1] The annual convention and certain seminars have an attendance fee Locations are generally in large cities throughout the county and are given from year to year, on different business operations topics Costs for the seminars range from $0 to $140 (most are free) In 2016 the convention registration fee was $560

- Internet Marketing (Search Engine Marketing)
- Additional Direct Mailers

These products and services may be modified, deleted, or enhanced at any time

Sir Speedy maintains, for your benefit, a network-wide Internet presence at www sirspeedy com The main purpose of this website is to raise awareness of the capabilities of the Sir Speedy network In addition, each Center is assigned a URL and given a custom website that can be customized and personalized by you. The individual website includes ecommerce functionality, web-to-print online ordering functionality, and request-a-quote/send-a-file functionality This service may be modified, deleted, or enhanced at any time Additionally, the current online system allows for individualized online ordering catalogs to be utilized by each Center for the benefit of their customers These services are provided at little or no cost to you

Sir Speedy has a Network Advertising Program to promote the Sir Speedy brand on a national basis, currently through a direct mail program, special promotions, and various other marketing and advertising materials The Network Advertising Program is not directed to any particular local area.

As added support, Sir Speedy manages a national public relations campaign, along with customizable materials and information for local PR functions, which include news release distribution services

Franchisees may also elect to participate in the Centralized Direct Mail Program that is currently funded by the Network Advertising Program This program is designed to build brand awareness and generate leads based on a direct mail list provided and maintained by the franchisee Program results are not guaranteed Mailing cut-off dates vary This service may be modified, deleted, or enhanced at any time

All advertising for the Network Advertising Program and some marketing materials are currently created by Summit Summit generates typical advertising agency commissions for placement of media and creative development The Ad Fund does not otherwise benefit Sir Speedy or any affiliate Sir Speedy pays for its Network Advertising Program (including agency commissions) through a network-advertising fund ("Ad Fund") You must pay weekly Advertising Fees to the Ad Fund of either 1% or 2% of your weekly gross sales The Advertising Fees are deposited into a separate bank account that Sir Speedy administers

Sir Speedy allocates 100% of the Ad Fund revenue to network advertising programs and reserves the right to allocate no more than 15% of the Ad Fund revenue for general administrative expenses Of the Ad Fund expenditures in 2016, 27% was spent on direct marketing, 10% website, 33% lead nurturing, 12% online storefront, and 18% other costs (such as creative and public relations) Ordinarily, Ad Fund contributions will be spent in the fiscal year they are collected Any unused Ad Fund contributions will be spent in the next fiscal year The Ad Fund is not used to advertise the sale of franchises

The Ad Fund pays for the development and maintenance of the network and individual websites, except for that portion of the website with information on selling franchises, which is paid for separately by Sir Speedy

An independent certified public accounting firm audits the Ad Fund annually Sir Speedy will provide to you, annually, the audited financial statements

Sir Speedy has an Owners' Marketing Advisory Council (OMAC) currently made up of 8 Franchisees who have been asked by Sir Speedy to serve Sir Speedy consults with OMAC 2 to 3 times per year on all areas of its advertising and marketing programs and promotions OMAC serves in an advisory capacity and may be changed or dissolved by Sir Speedy in the future

Cooperative Advertising

Franchisees in the same geographic area may form a local advertising cooperative association (ACA) to conduct joint local advertising If an ACA is in existence or later formed in your geographic area, you and all other franchisees in that geographic area must join the ACA Geographic areas are determined by the Dominate Market Area ("DMA") as defined by the radio and television industries The dues you will contribute is determined by the ACA and are usually between $50 to $400 a month Sir Speedy will not be a member, but will act in an advisory capacity Any franchisor-owned Sir Speedy Center in the same geographic area will be a member of the ACA The ACA members themselves administer the ACA, create the ACA rules, and enforce those rules Generally, an ACA will have formal Bylaws and Articles of Association, but these are not required by Sir Speedy for an ACA formation Sir Speedy will recognize an ACA upon a majority of signatures of Franchisees in the geographic area and will provide consultation and advice concerning cooperative advertising in the area. Sir Speedy cannot form, change, or dissolve an ACA without a majority vote of that ACA's members You may obtain information concerning dues, advertising benefits, and any governing documents from the ACA

You may develop advertising materials for your own use, at your cost, but materials must conform to Sir Speedy's guidelines provided to you for use of its logos and trademarks

Computer Requirements

You must have computerized pricing and estimating software and hardware (Franchise Agreement, Section 2b and Exhibit "A" of the Franchise Agreement)

Sir Speedy currently recommends PrintersPlan software, manufactured by SoftUse, 116 Old Padonia Road, Suite C, Hunt Valley, MD 21030 (800) 638-7526 The program manages cost files of both materials and production, estimates and invoices, maintains customer history data, accounts receivable, and can create aging and sales analyses SoftUse provides telephone support, software updates, and maintenance for 1 year with initial software package at no charge to you as part of Sir Speedy's equipment package You can purchase a continuing maintenance agreement through different pricing plans and Sir Speedy recommends you do so Sir Speedy has no affiliation with SoftUse and receives no direct or indirect payments (other than volume discounts for its Franchisees) for utilizing PrintersPlan in its equipment package

There is a similar pricing software program called PrintSmith (not available in the current Sir Speedy package) which some Sir Speedy Centers use Additionally, there are several other printing estimator programs

The Sir Speedy selected hardware is a personal computer and a laser printer, PrintersPlan system requires a computer and printer You must obtain the complete equipment package, which includes the computer, the printer, and the software either from Sir Speedy or elsewhere Individual pieces may not be separated out of our package The total computer software and hardware items cost ranges from approximately $26,000 to $30,000

Sir Speedy does not have independent access to the information and data maintained on your software, but it reserves the right to do so You are not required to upgrade any particular piece of software

or hardware, however, you must maintain the full capabilities of a Sir Speedy Center, including implementing any changes in the Sir Speedy System, the annual cost of any optional maintenance, upgrades of equipment or support contracts, is between $500 and $1000

You must provide electronic file transfer capabilities for your customers through the website, www sirspeedy com You must also be connected to Sir Speedy Net and have high-speed internet access which can be obtained through a local service provider

Site Selection

Sir Speedy will provide you with site selection approval Sir Speedy will consider zoning, signage requirements, traffic flow, parking, site size and proximity to potential customer concentrations and proximity to other Sir Speedy Centers Site selection is not an exact science and Sir Speedy does not guarantee the viability of any location Franchisor will use its best efforts to approve or disapprove your selected site within 14 days from the date you submit a prospective site for approval You will typically open your Sir Speedy Center within 180 days after you sign a Franchise Agreement The factors that may affect how quickly you will open your Center include lease negotiation, obtaining financing, tenant improvements and build-out requirements, weather conditions, shortages and any delayed delivery or installation of equipment fixtures and signs If you do not find a site with 90 days of signing the franchise agreement due to your own lack of diligence, we may terminate the franchise agreement

ITEM 12

TERRITORY

We will grant you an exclusive territory where Sir Speedy will not establish another Sir Speedy Franchise or a company-owned Sir Speedy Center The size of the territory varies according to the number of businesses in the area, and will be at least one-half mile radius You have no minimum sales quota to maintain your territory There are no circumstances that permit Sir Speedy to modify your territory without your consent

The Franchise Agreement grants you a single Sir Speedy Franchise for a designated location or any approved relocation Sir Speedy will approve a relocation based on the same criteria it uses in approving the original location

We may consider granting you're the right to establish additional Sir Speedy Franchises in your territory or outside your territory upon written application and approval by Sir Speedy, and provided you are in compliance with the Franchise Agreement The franchise agreement grants you no options, rights of first refusal or similar rights to acquire additional franchises within the Territory or contiguous territories

There are no restrictions on you from advertising, soliciting or accepting orders from customers outside your territory, including inside another Sir Speedy Franchisee's territory, and other Sir Speedy owners may have and solicit customers in your territory You have the right to use other channels of distribution, such as the Internet, telemarketing, or other direct marketing to make sales outside your territory

We will not grant an exclusive territory in dense metropolitan areas and we may grant Franchises in numerous locations in these areas You will not receive an exclusive territory You may face competition from other franchisees, from outlets that we may own, or from other channels of distribution or competitive brands that we control A dense metropolitan area is defined as a central business district

or central downtown area of large, metropolitan cities with a high concentration of businesses We will tell you if your application submitted requests a city that is considered to be a dense metropolitan area.

We and our affiliates reserve the right to directly or indirectly market and/or sell, and the right to use alternative distribution, including the Internet, within or outside of your Territory, products and/or services that are not sold through Sir Speedy businesses, whether or not they use the Marks, without compensation to you. We currently have no present intention to market or sell Sir Speedy products or services, which are offered at your Sir Speedy business, inside your territory, but we reserve the right to do so through alternative means of distribution, including the Internet, in the future, or through future company owned Sir Speedy businesses located outside your Territory

Sir Speedy's affiliates, PIP and Signal Graphics, may have or may establish PIP or Signal Graphics centers in your territory, and Sir Speedy may have or may establish Sir Speedy centers in a PIP or Signal Graphics franchisee's territory Sir Speedy or an affiliate may establish or acquire other printing/copying or related services companies in the future, which may have, or open, printing/copying or related services center in your territory Sir Speedy, PIP, and Signal Graphics centers offer similar services and may compete for the same customers without regard to territory

ITEM 13

TRADEMARKS

Sir Speedy has registered the following trade names, logos, and service marks with the United States Patent and Trademark Office ("PTO") Except where indicated, all registrations are on the principal register Sir Speedy has filed all required affidavits

DOMESTIC TRADEMARKS

Trademark/Logo/Service Mark	Principal or Supplemental Register of the United States Patent & Trademark Office	Registration #	Registration Date
"Copies Now"	Principal	1498000	07-26-88 Renewed 9/23/2008
"Digital Quickcolor"	Principal	3016489	11-22-05 Affidavit of Use Filed 11/23/2010
"Docugraphics" Class-35	Principal	1861448	11-01-94 Renewed 6/4/2004
"Docugraphics" Class-35	Principal	2478964	08-21-01 Decl of Use Filed 08/31/10
"Marketing Tango The Rhythm of Integrated Marketing"	Principal	4338014	5-21-2013
"More Ways to Grow Your Business"	Principal	3882972	11-30-10
"QuickDocs"	Principal	2736191	7-15-03 Renewed 6/3/13
Running Man Figure	Principal	947389	11-14-72 Renewed 9/10/12
"S" (in color)	Principal	1494484	06-28-88 Renewed 6/19/2008
"Sir Speedy" Class-35	Principal	916485	07-13-71 Renewed 7/8/11
"Sir Speedy" Class-42	Principal	1666174	11-26-91 Renewed 11/26/12
"Sir Speedy" & 'S"	Principal	1178432	11-17-81 Renewed 11/17/12

Trademark/Logo/Service Mark	Principal or Supplemental Register of the United States Patent & Trademark Office	Registration #	Registration Date
"Sir Speedy" & Brushstroke Design	Principal	1943813	12-26-95 Renewed 9/15/15
"Sir Speedy Printing and Marketing Services" Class 35 & 40	Principal	3546364	12-16-08 Renewed 12/19/13
"SIR SPEEDY MYDOCS"	Principal	2570896	05-21-02 Renewed 6/20/12
"Sir Speedy PRINT SIGNS MARKETING" Class 35	Principal	4907362	03/01/16
Stylized "C"	Principal	1362346	09-24-85 Renewed 9/21/2005
Stylized "S"	Principal	1362345	09-24-85 Renewed 9/21/2005
"Summit Marketing Communications"	Principal	1759233	03-16-93 Renewed 9/12/2012
"Taking Care of Business"	Principal	1502430	08-30-88 Renewed 7/29/2008
"Your Global Digital Network"	Principal	1940849	12-12-95 Renewed 12/6/2005
"Sir Speedy Print-Signs-Marketing	Principal	4907362	3-1-2016

There are no currently effective determinations of the PTO, the Trademark Trial and Appeal Board, the Trademark Administrator or court nor is there any pending infringement, opposition or cancellation proceeding, nor any pending material litigation involving Sir Speedy's trademarks

There are no agreements that limit Sir Speedy's right to use or license the use of Sir Speedy's trademarks Sir Speedy must protect your right to use Sir Speedy's trademarks and must protect you against claims of infringement or unfair competition arising out of your use of them Sir Speedy does not know of any superior prior rights or infringing uses that could materially affect your use of Sir Speedy's trademarks You cannot use our name or service marks as part of your corporate name You must modify or discontinue the use of a trademark and/or service mark if Sir Speedy modifies or discontinues it You must report to Sir Speedy any suspected infringement, and Sir Speedy will make final determination of what action, if any, Sir Speedy will take

You must cooperate in the participation of the proceeding if needed, at Sir Speedy's expense If you are named in a proceeding for which you are properly utilizing the licensed marks, Sir Speedy will defend you if you have immediately notified us of the fact Sir Speedy will maintain control over such proceeding and indemnify you for any damages or expenses

INTERNATIONAL TRADEMARKS

Trade Names/Logo/Service Mark	Registration No.	Registration Date
Aruba ("Sir Speedy")	19336	07-06-98
Australia ("Sir Speedy")	B377,597	06-30-03 Renewed
Austria ("Sir Speedy")	132,007	08-31-00 Renewed
Bahrain ("Sir Speedy")	SM43634	02-23-05
Benelux ("Sir Speedy")	426,157	02-02-97
Benelux ("Multicopy" & Design)	528,931	3-3-93
Benelux ("MULTICOPY MYDOCS")	0693162	01-11-01

TRADE NAMES/LOGO/SERVICE MARK	REGISTRATION NO.	REGISTRATION DATE
Brazil ("Sir Speedy")	815751370	08-31-01 Renewed
Brazil ("Sir Speedy")	815751362	08-31-01 Renewed
Canada ("Sir Speedy")	263,582	10-23-96 Renewed
Chile ("Sir Speedy")	610,460	01-02-04 Renewed
China	773965	12-14-04 Renewed
China	778067	02-21-05 Renewed
Colombia ("Sir Speedy")	147,205	07-23-13 Renewed
Dominican Republic ("Sir Speedy")	89,921	06-15-97
El Salvador ("Sir Speedy")	41 of Book 56	06-04-97 Renewed
El Salvador ("Sir Speedy")	22 of Book 63	11-06-97 Renewed
France ("Sir Speedy")	1,391,819	12/22/06
France ("Copies Now" & Device)	1,425,921	09-07-87
Great Britain ("Sir Speedy")	B 1282983	10-1-07 Renewed
Guatemala ("Sir Speedy")	88,920/232/189	8/02/07 Renewed
Guatemala ("Sir Speedy")	88,924	12/4/06 Renewed
India	1562917	05/28/07
India ("Sir Speedy")	576486	07/16/92 Renewed
Israel ("Sir Speedy)	133683	12/30/06
Israel ("Sir Speedy)	133684	12/30/06
Italy ("Sir Speedy")	584127	10-29-03
Japan ("Sir Speedy")	3004297	09-30-04 Renewed
Japan ("Sir Speedy")	3146908	12-13-05
Kenya ("Sir Speedy")	72771	10/5/11
Malaysia ("Sir Speedy")	90005483	09-28-05
Malaysia ("Sir Speedy")	9802445	File d 03-02-98
New Zealand ("Sir Speedy")	181,523	05-02-94
New Zealand ("Sir Speedy")	181,525	05-02-94
Norway ("Sir Speedy")	176,180	7 /15/06
Poland ("Sir Speedy")	76458	07-14-02 Renewed
Puerto Rico ("Sir Speedy')	35,138	03-26-04
Puerto Rico ("Sir Speedy")	35,139	08/25/04
Qatar ("Sir Speedy")	App No 34826	Filed 02-03-05
Russia ("Sir Speedy")	99231	02-20-01
Singapore ("Sir Speedy")	T91/02133G	03-01-01 Renewed
Singapore ("Sir Speedy")	T91/02132I	03-01-01 Renewed
Spain ("Sir Speedy")	1294438	03-02-90
Spain ("Sir Speedy")	1294493	03-02-90
Switzerland ("Sir Speedy")	P380 804	03/18/10
Taiwan ("Sir Speedy")	46,286	07-16-00 renewed
Tanzania ("Sir Speedy")	TZ/S/2011/484	8/6/12
Thailand ("Sir Speedy")	321630-Bor6094	11-08-96
Thailand ("Sir Speedy")	321631-Bor6095	11-08-96
Uganda ("Sir Speedy")	44338/44337	Application
United Arab Emirates ("Sir Speedy")	16252	07-15-97
Venezuela ("Sir Speedy")	S-001980	06-29-05
Yugoslavia ("Sir Speedy")	37096	12-24-00 Renewed
Zanzibar ("Sir Speedy")	ZN/S/389/2011	7/6/12

ITEM 14

PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

Sir Speedy owns a Copyright Registration Number TX4-592-625 dated July 22, 1997 on its publication "How to Hire, Train & Manage a Salesperson" (including Salesperson Training Manual) Sir Speedy does not own any other patents or registered copyrights Sir Speedy's operations manuals and marketing materials are confidential and proprietary, and may only be used in authorized manners Although not registered, Sir Speedy claims a copyright in these materials You do not receive any rights in any proprietary or copyrighted materials

ITEM 15

OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

You must directly supervise and participate in the day-to-day operations of the Sir Speedy Center or the Sir Speedy Center must be directly supervised "on-premises" by a manager who has successfully completed Sir Speedy's initial training The manager must sign a written agreement to maintain confidentiality of the proprietary information described in Item 14 and to conform to the covenants not to compete described in Item 17 There is no limitation on who you may hire for a manager, except you cannot hire a person who concurrently works for or owns a similar business The manager need not have an equity interest in the Franchise Caution Sir Speedy Centers that are not directly managed and operated by you will require a greater marketing effort to achieve profitability since expenses tend to be higher than in owner-managed and operated Sir Speedy Centers Sir Speedy strongly recommends an owner managed and operated involvement

ITEM 16

RESTRICTIONS ON WHAT FRANCHISEE MAY SELL

You must offer and sell only those goods and services that Sir Speedy has approved Sir Speedy has the right to change the types of approved services consistent with business technologies You may not conduct any business other than that of the Sir Speedy Center at the franchised location, except upon Sir Speedy's written authorization There are no restrictions on the customers you may serve

ITEM 17

RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

This table lists important provisions of the franchise and related agreements You should read these provisions in the agreements attached to this disclosure document.

THE FRANCHISE RELATIONSHIP

	PROVISION	SECTION IN AGREEMENT	SUMMARY
a.	Term of the franchise	Section 6	Term is 20 years
b	Renewal or extension of the term	Section 6b	If you are in good standing, you can renew for an additional 20-year term
c	Requirements for you to renew or extend.	Section 6b	Renew means to remain doing business as a Sir Speedy center under a franchise agreement. Sign new agreement which may contain materially different terms and conditions, refurbish if necessary No fee
d.	Termination by you	Section 7a(iii)	You must not use location or telephone number for same or similar business You cannot compete within 100 miles for 2 years
e	Termination by Sir Speedy without cause	None	N/A
f	Termination by Sir Speedy with cause	Sections 7a(i)* (ii)	Sir Speedy can terminate only if you default
g	"Cause" defined - defaults which can be cured	Section 7a(ii)	You have 20 days to cure non-payment of fees , 60 days to cure other defaults
h.	"Cause" defined – defaults which cannot be cured	Section 7a(i)	Non-curable defaults conviction of felony, repeated defaults even if cured, abandonment, trademark misuse, unapproved transfer
i	Your obligations on termination/non-renewal	Sections 7b, 7c, and 7d	Obligations include complete de-identification and payment of amounts due (also see r below)
j	Assignment of contract by Sir Speedy	Section 9h	No restriction on Sir Speedy's right to assign.
k.	"Transfer" by you – definition	Section 8	Includes transfer of Franchise or assets or ownership change
l	Sir Speedy's approval of transfer by you	Section 8	Sir Speedy has the right to approve all transfers, but will not unreasonably withhold approval
m	Conditions for Sir Speedy's approval of transfer	Section 8	New Franchisee qualifies, transfer fee paid, any debts by you to Sir Speedy paid, purchase agreement approved, training arranged, release signed by you and current agreement signed by new Franchisee
n	Sir Speedy's right of first refusal to acquire your business	Section 8b	Sir Speedy can match any offer for your business
o	Sir Speedy's option to purchase your business	Section 8b(i)	If Franchisee receives a bona fide written offer from a third person to purchase your Center, Sir Speedy has the option, exercisable within 30 days, to match said offer
p	Your death or disability	Section 8b(ii)	Estate supersedes to you.
q	Non-competition covenants after the franchise is terminated.	Section 7c & 7a(3)	No competing business for 1 year within 5 miles of Center or of another Sir Speedy Franchise (including after transfer) if terminated by Sir Speedy or 100 miles for 2 years if terminated by you.
r	Non-competition covenants during term of franchise	Section 4i	No involvement in competing business within 100 miles of Center
s	Modification of the agreement	Section 9l	No modifications generally, but Operating Manual subject to change
t.	Integration/merger clause	Section 9l	Only the terms of the Franchise Agreement are binding (subject to state law) Any representations or promises outside the disclosure document and Franchise Agreement may not be enforceable
u.	Dispute resolution by arbitration or mediation	Section 9e	Except for certain claims, all disputes must be arbitrated in Orange County, California.[1]

	PROVISION	SECTION IN AGREEMENT	SUMMARY
v	Choice of forum	Section 9m	Litigation (or required arbitration) must be in California. [1]
w	Choice of law	Section 9m	California law applies [1]

Notes

1 See the state addenda to the Franchise Agreement and disclosure document for special state disclosures

* Relative to the provision for termination upon Bankruptcy, this provision may not be enforceable under Federal Bankruptcy Law (11 U S C § 101, et seq)

ITEM 18

PUBLIC FIGURES

Sir Speedy does not use any public figure to promote its franchise

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATION

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document Financial information that differs from that included in Item 19 may be given only if (1) a franchisor provides the actual records of an existing outlet you are considering buying, or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances Sir Speedy Center, as referenced in this Item 19, means a Sir Speedy franchised outlet

This item contains certain historical data as provided by our franchisees Written Substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request

Importantly, the success of your franchise will depend largely upon your individual abilities and your market, and the financial results of your franchise are likely to differ from the results summarized in this item

COMPARATIVE ANNUAL GROSS SALES

United States Sir Speedy Centers in business over 1 year averaged $1,017,420 in gross sales for the 12-month period ended December 31, 2016 This average is based on 135 reporting franchises *

The 2016 figures reveal that 28% or 38 of the 135 eligible reporting Centers actually attained or surpassed $1,017,420

Of the 135 Centers in this report, 5 have been open and operating for 1 to 9 years, 9 Centers have been open and operating for 10 to 20 years, 61 Centers have been open and operating for 21 to 30 years and 60 Centers have been open and operating for over 30 years **

The sales figures, although unaudited, are based upon the actual reported sales volumes of Franchisees These average sales figures do not reflect the costs of sales or operating expenses that must be deducted from the gross revenues or gross sales figures to obtain your net income or profit.

Sir Speedy offers substantially the same services to each of its Franchisees The type and extent of services offered to the public by each individual Franchisee may vary somewhat with the Franchisee The sales volume attainable by a Franchisee is largely dependent of the quality of service offered to the public as well as individual sales and marketing efforts

** Reported as of February 27 2017 The average in this report represents approximately 79% of the 170 reported domestic Sir Speedy Centers, in business for more than 1 year as of December 31, 2016 The total Sir Speedy Centers as of 12/31/2016, was 181 The Centers not included were either in business less than 1 year non-domestic Centers, or Sir Speedy Centers that did not report at least 94% of their 2016 sales as of February 27, 2017*

*** Specific locations available upon reasonable request*

Assumptions That May Be Used in Developing Projections
(Percentages given for cost of sales and for salaries and wages are recommended ranges)

Cost of goods – Consumable raw materials and supplies for the production of digitally printed output, copying, preparation, large format printing / signage, mailing services, goods purchased for resale "buy outs " Cost of goods sold should range from 25% - 30% dependent on your pricing and product mix

Salaries and wages – Salary and wages will include the cost for production staff and front counter sales and will range from 22% - 24% This includes the applicable state and federal taxes This excludes owner's compensation

Insurance – Insurance costs may be as high as $2,000 annually

Depreciation – The depreciable life for the majority of purchased equipment will range from 3 – 7 years Certain IRS regulations permit accelerated depreciation

Equipment maintenance – The cost associated with maintaining the various equipment used to produce product will vary based on the volume and mix of gross sales Excluding the cost to lease the equipment, maintenance costs will range from 1% - 2% of gross sales

Telecom – This includes business lines, cell phones and an Internet connection These costs may be as high as $5,000 annually

Rent – The approximate monthly rent of a new Center ranges from $2,000 to $5,000 monthly and is dependent on region and location This includes the cost for basic utilities

Continuing franchise fees - The continuing franchise fee is 4% of gross sales the first 12 months, then 6% after the first year See Exhibit "B" of the Franchise Agreement for applicable rebates

Selling and advertising – The network advertising fund cost is 1% of gross sales the first 12 months, then 2% after the first year See section 2 d of the Franchise Agreement for applicable weekly maximum Local and Internet advertising costs will range from 2% - 4%

There may be other costs and other expenses not identified Prospective franchisees should conduct an independent investigation of the costs and expenses in operating a franchised business, and franchisees, including former franchisees listed in the disclosure document, may be one source of information

ITEM 20

Outlets and Franchisee Information
Table No 1
System-wide Outlet Summary
For Years 2016, 2015 and 2014

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
Franchised	2014	214	203	-11
	2015	203	198	-5
	2016	198	181	-17
Company-Owned	2014	0	0	0
	2015	0	0	0
	2016	0	0	0
Total Outlets *	2014	214	203	-11
	2015	203	198	-5
	2016	198	181	-17

There are no franchisees that are not yet operational, or who were terminated before they became operational

Table No 2
Transfers of Outlets From Franchisees to New Owners
(Other than the Franchisor)
For Years 2016, 2015 and 2014

Column 1 State	Column 2 Year	Column 3 Number of Transfers
Arizona	2014	1
	2015	0
	2016	0
Colorado	2014	0
	2015	1
	2016	0
Florida	2014	1
	2015	2
	2016	0
Massachusetts	2014	0
	2015	1
	2016	0
Michigan	2014	1
	2015	0
	2016	0
New Jersey	2014	1
	2015	0
	2016	0
North Carolina	2014	2
	2015	0
	2016	0
Pennsylvania	2014	0
	2015	1
	2016	1
Rhode Island	2014	1
	2015	0
	2016	0
Tennessee	2014	0
	2015	1
	2016	0

Virginia	2014 2015 2016	0 1 0
Total	2014 2015 2016	8 7 1

Table No 3
Status of Franchised Outlets
For Years 2016, 2015 and 2014

Col. 1	Col. 2 Year	Col 3	Col 4	Col 5	Col 6	Col 7	Col 8	Col 9
State	Year	Outlets at Start of year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
Arizona	2014	5	0	0	0	0	0	5
	2015	5	0	0	0	0	0	5
	2016	5	0	0	0	0	0	5
Arkansas	2014	2	1	0	0	0	0	3
	2015	3	1	0	0	0	0	4
	2016	4	0	0	0	0	0	4
California	2014	27	0	0	1	0	2	24
	2015	24	0	0	0	0	1	23
	2016	23	0	0	1	0	1	21
Colorado	2014	4	0	0	0	0	1	3
	2015	3	0	0	0	0	0	3
	2016	3	0	0	0	0	0	3
Connecticut	2014	4	0	0	0	0	0	4
	2015	4	0	0	0	0	0	4
	2016	4	0	0	0	0	0	4
Delaware	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Dist. of Columbia	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Florida	2014	26	0	1	0	0	1	24
	2015	24	1	1	0	0	0	24
	2016	24	0	0	0	0	1	23
Georgia	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Illinois	2014	10	0	0	0	0	1	9
	2015	9	0	0	0	0	1	8
	2016	8	0	0	0	0	1	7
Kansas	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Louisiana	2014	4	0	1	0	0	0	3
	2015	3	0	0	0	0	0	3

	2016	3	0	0	0	0	0	3
Maryland	2014	7	1	0	0	0	2	6
	2015	6	0	0	0	0	1	5
	2016	5	0	0	0	0	0	5
Massachusetts	2014	6	0	0	0	0	0	6
	2015	6	0	0	0	0	0	6
	2016	6	0	0	0	0	1	5
Michigan	2014	6	0	0	0	0	0	6
	2015	6	2	0	0	0	0	8
	2016	8	0	0	0	0	0	8
Minnesota	2014	6	0	0	0	0	1	5
	2015	5	0	0	1	0	0	4
	2016	4	0	0	1	0	0	3
Mississippi	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
Missouri	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
Nevada	2014	1	0	0	1	0	0	0
	2015	0	0	0	0	0	0	0
	2016	0	0	0	0	0	0	0
New Hampshire	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
New Jersey	2014	13	1	0	0	0	1	13
	2015	13	0	0	0	0	1	12
	2016	12	0	0	0	0	1	11
New York	2014	8	0	0	0	0	0	8
	2015	8	0	0	0	0	1	7
	2016	7	0	0	0	0	0	7
North Carolina	2014	10	0	0	0	0	0	10
	2015	10	0	0	0	0	0	10
	2016	10	0	0	0	0	0	10
North Dakota	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
Pennsylvania	2014	11	0	0	0	0	0	11
	2015	11	0	0	0	0	0	11
	2016	11	0	0	0	0	1	10
Puerto Rico	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
Rhode Island	2014	3	0	0	0	0	1	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Tennessee	2014	4	0	0	0	0	0	4
	2015	4	0	0	0	0	1	3
	2016	3	0	0	0	0	1	2
Texas	2014	11	0	0	0	0	1	10
	2015	10	1	0	0	0	0	11
	2016	11	0	0	0	0	0	11

Virginia	2014	9	2	0	0	0	0	11
	2015	11	0	0	0	0	1	10
	2016	10	0	0	1	0	2	7
Washington	2014	3	0	0	0	0	1	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
West Virginia	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	1	1
Wisconsin	2014	3	0	0	1	0	0	2
	2015	2	0	0	1	0	0	1
	2016	1	0	0	0	0	0	1
Wyoming	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
U.S. Total	**2014**	**199**	**5**	**2**	**3**	**0**	**12**	**187**
	2015	**187**	**5**	**1**	**2**	**0**	**7**	**182**
	2016	**182**	**0**	**0**	**4**	**0**	**9**	**169**
International								
Brazil	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Canada	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Guatemala	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	0	1
	2016	1	0	0	0	0	0	1
India	2014	4	1	0	0	0	0	5
	2015	5	0	0	0	0	0	5
	2016	5	0	0	0	0	2	3
Taiwan (ROC)	2014	2	0	0	0	0	0	2
	2015	2	0	0	0	0	0	2
	2016	2	0	0	0	0	0	2
Tanzania	2014	1	0	0	0	0	0	1
	2015	1	0	0	0	0	1	0
	2016	0	0	0	0	0	0	0
U.A.E	2014	3	0	0	0	0	0	3
	2015	3	0	0	0	0	0	3
	2016	3	0	0	0	0	1	2
Int'l Total	2014	15	1	0	0	0	0	16
	2015	16	1	0	0	0	1	16
	2016	16	0	0	0	0	4	12
Total Systemwide	**2014**	**243**	**6**	**2**	**7**	**0**	**12**	**203**
	2015	**203**	**6**	**1**	**2**	**0**	**8**	**198**
	2016	**198**	**0**	**0**	**4**	**0**	**13**	**181**

* All numbers are as of December 31 for each year Totals include all domestic and international Centers operating under the name "Sir Speedy"

Table No 4
Status of Company-Owned Outlets
For Years 2016, 2015 and 2014

Col 1 State	Col 2 Year	Col 3 Outlets at Start of year	Col 4 Outlets Opened	Col 5 Outlets Reacquired from Franchisees	Col 6 Outlets Closed	Col. 7 Outlets Sold to Franchisees	Col 8 Outlets at End of Year
TOTALS	2014	0	0	0	0	0	0
	2015	0	0	0	0	0	0
	2016	0	0	0	0	0	0

Table No 5
Projected Openings for 2016

Column 1 State	Column 2 Franchise Agreements Signed But Outlet Not Opened (as of December 2014)	Column 3 Projected New Franchised Outlet In The Next Fiscal Year	Column 4 Projected New Company-Owned Outlet In the Current Fiscal Year
International	0		0
USA	0		0
TOTALS	0		0

Franchisee Associations

The Sir Speedy OMAC, referenced in Item 11, is sponsored by us You can reach the organization at c/o Sir Speedy, Inc , 26722 Plaza, Mission Viejo, California 92691 (949) 348-5000, Attn President

LIST OF OUTLETS
SIR SPEEDY

The following are the names, Center addresses, and telephone numbers of all Franchisees as of December 31, 2016

Arizona							
Betsy Powell, Lori Pierce	Sir Speedy Center	21160	335 Warner Road #104	Chandler	AZ	85225	480 963-0073
Dougles & Bridget Nelke	Sir Speedy Center	21450	5310 W Glendale Ave	Glendale	AZ	21450	623 939-0092
Danielle & Colton Rickert	Sir Speedy Center	21430	1961 Commerce Center Circle	Prescott	AZ	86301	928 776-4332
Joshua Bryzelak	Sir Speedy Center	21120	2937 E Broadway Ste 100	Phoenix	AZ	85040	480 947 7727
Robert & Suzanne Wasser	Sir Speedy Center	21260	2245 W University Drive #2	Tempe	AZ	85281	480 921 7700
Arkansas							
Michael Bennett	Sir Speedy Center	37060	2201 Washington Ave #5	Conway	AR	72032	501 327 5534
Michael Bennett	Sir Speedy Center	37020	301 N Shackleford Rd Ste D-2	Little Rock	AR	72211	501 221-0200
Michael Bennett	Sir Speedy Center	37050	3408 University Ave	Little Rock	AR	72204	501 562 3451
David Carroll Marbury	Sir Speedy Center	37030	1900 A South Pleasant	Springdale	AR	72764	479 872 9500
California							
Al Byrne	Sir Speedy Center	03100	1161 Calle Suerte Ste E	Camarillo	CA	93012	805-484-7999
John Colaianni	Sir Speedy Center	02620	4780 Chino Ave Ste A	Chino	CA	91710	909 287 5137
Kamila Razoky	Sir Speedy Center	02890	3517 Main Street	Chula Vista	CA	91910	619-429 7200
Mark Hostler	Sir Speedy Center	02580	1070 Horizon Drive "A"	Fairfield	CA	94533	707-426-2300
Kathy Morgan	Sir Speedy Center	01470	40 Tesla Ste B	Irvine	CA	92618	949 387-6200
James Chu	Sir Speedy Center	03550	701 Pine Ave	Long Beach	CA	90813	562-435 2564

Allen & Laurel McLean	Sir Speedy Center	02260	3627 Serpentine Drive	Los Alamitos	CA	90720	562-493-2551
John & Bonnie Gawf	Sir Speedy Center	03910	16500 Monterey Road	Morgan Hill	CA	95037	408 776-8700
Shane Senevirante	Sir Speedy Center	04110	411 Maple Ave	Monrovia	CA	91016	626-303-8800
D Marsh / E Epperson	Sir Speedy Center	01850	1428 S Grove Ave Unit A	Ontario	CA	91761	909 923 2130
Patrick & Christine Korthuis	Sir Speedy Center	01120	726 Angus Ave #A	Orange	CA	92868	714-547 5674
Larry & Betty Zaruba	Sir Speedy Center	02740	8628 Utica Ave #500	Rancho Cucamonga	CA	91730	909 980-9922
Linda & Frederick Mitsch	Sir Speedy Center	03270	151 N Sunrise Ave Ste 703	Roseville	CA	95661	916-783 7734
Stephanie Krause	Sir Speedy Center	03420	4569 Mission Gorge Place #C	San Diego	CA	92120	619 281 9300
Yam & Amy Tam	Sir Speedy Center	03120	185 Park Ave Ste 187	San Jose	CA	95113	408 971-0122
Husna Hossain	Sir Speedy Center	02450	2632 Santa Monica Blvd	Santa Monica	CA	90404	310-829 3022
David Rodriguez, Paula Hoang	Sir Speedy Center	02570	1185 Tasman Drive	Sunnyvale	CA	94089	408 734-0470
Gary Franklin	Sir Speedy Center	02330	900 W 223rd Street	Torrance	CA	90502	310-212-6162
Bains & Gurmeet Singh	Sir Speedy Center	01000	1045 E Main St.	Tustin	CA	92780	714-832-6651
Michael & Hala Abughazaleh	Sir Speedy Center	03490	919 Tennessee St.	Vallejo	CA	94590	707 557 5542
George Conaty	Sir Speedy Center	00510	7240 Greenleaf Ave	Whittier	CA	90602	562-698 7513
Colorado							
William Smith	Sir Speedy Center	20430	2353 S Havana St D-5	Aurora	CO	80014	303-696-7966
Dustin Braeger	Sir Speedy Center	20030	40 E 11th Avenue	Denver	CO	80203	303 839 5889
Peter Copeland	Sir Speedy Center	20100	8310 N Washington	Denver	CO	80229	303 289-4747
Connecticut							
Diane Muska, Mark Jacobs	Sir Speedy Center	80180	21 Old Windsor Road	Bloomfield	CT	06002	860-242-0303
Mark & Maria Bernacki	Sir Speedy Center	80270	200 Main Street	New Britain	CT	06051	860-826-1798
Courtney & Judy Nelthropp	Sir Speedy Center	80280	15 Bank Street	Stamford	CT	06901	203 325 1180
John & Heather Wages	Sir Speedy Center	80420	471 Jackson Street, P O Box 517	Thomaston	CT	06787	203 346-0716
Delaware							
John Riley	Sir Speedy Center	74000	311 Ruthar Drive	Newark	DE	19711	302-366-0848
Dan Nestor	Sir Speedy Center	73530	1010 N Union Street Suite D	Wilmington	DE	19805	302-654-2498
District of Columbia							
Michael Klugerman	Sir Speedy Center	74120	2001 "L" St. NW	Washington	DC	20036	202 857 0033
Joe Rabeno	Sir Speedy Center	74170	1025 17th St NW	Washington	DC	20036	202-466-8485
Florida							
Michael Schratt	Sir Speedy Center	50010	1878 Drew Street	Clearwater	FL	33765	727-461 5300
F Ley R. Ley L Ley	Sir Speedy Center	55610	3150 Ponce de Leon	Coral Gables	FL	33134	305-446-7628
Maria Noguera	Sir Speedy Center	55120	1224 East 4th Avenue	Hialeah	FL	33010	305 888 1547
Michael Drier	Sir Speedy Center	50180	25 East Beaver Street	Jacksonville	FL	32202	904-353 5259
Julian Robins	Sir Speedy Center	50350	2020-1 South Combee Road	Lakeland	FL	33801	863-666-1258
Anthony Juliano	Sir Speedy Center	50120	12509 Ulmerton Rd	Largo	FL	33774	727 584 7136
Frances Estevez	Sir Speedy Center	50380	172 US Highway 17 92 N	Longwood	FL	32750	407 260-1199
Julio & Martha Bielich	Sir Speedy Center	55020	203B NW 36th Street	Miami	FL	33127	305 573 2416
Richard & Ana Moffat	Sir Speedy Center	55200	244 SW 6th Street	Miami	FL	33130	305 285 1401
Leonel Ley	Sir Speedy Center	55510	720 NW 27th Ave Ste 104	Miami	FL	33125	305 541 2116
Lemay Sanchez	Sir Speedy Center	55371	6161 Miami Lakes Drive east	Miami Lakes	FL	33014	305 558-0144
Richard & Sandra Toupin	Sir Speedy Center	50530	1857 Wells Road Ste 1-AB	Orange Park	FL	32073	904 269 5116
Anne Nye / Rita Levangie	Sir Speedy Center	50270	317 North Orange Avenue	Orlando	FL	32801	407-423-2051
Anne Nye Rita Levangie	Sir Speedy Center	55680	5401 Kirkman S Rd	Orlando	FL	32819	407 826-0271
Eugene & Ronnie Goldman	Sir Speedy Center	50370	34084 US Highway 19 N	Palm Harbor	FL	34684	727 785 7616
Robert Walker	Sir Speedy Center	55530	1850 NW 69th Ave Ste 1 & 2	Plantation	FL	33313	954-741 3500
Eileen Rosenzweig	Sir Speedy Center	50250	3939 South Tamiami Trail	Sarasota	FL	34231	941 922 1563
Ready Voyles Kupcik	Sir Speedy Center	50340	1260 Lori Drive	Spring Hill	FL	34606	352-683 8757
Jerry& Lillian Powers	Sir Speedy Center	50440	956 First Avenue N	St. Petersburg	FL	33705	727 823 1162
Richard & Ferne Goldberg	Sir Speedy Center	55520	133 North US Hwy 1	Tequesta	FL	33469	561-747 7303
Richard & Kathleen Evans	Sir Speedy Center	50510	5411 Beaumont Ctr Blvd #760	Tampa	FL	33634	813-887 3982
Phillip Johnson	Sir Speedy Center	50390	5609 E Hillsborough Avenue	Tampa	FL	33610	813-623 5478
Yuda & Sherrie Raz	Sir Speedy Center	55470	430 Clematis Street	West Palm Beach	FL	33401	561-833 9661
Georgia							
John Griffies	Sir Speedy Center	56420	650 Wharton Drive SW	Atlanta	GA	30336	404-699-0600
Linda Gissel	Sir Speedy Center	56260	1560 Indian Trail Lilburn Rd	Norcross	GA	30093	770 381-6887
Illinois							
Syed Jauhar	Sir Speedy Center	60390	4209 N Milwaukee Avenue	Chicago	IL	60641	773 777 2880
George Lesniak	Sir Speedy Center	61160	1711 N Clybourn Avenue	Chicago	IL	60614	312 337-0774
John Staunton	Sir Speedy Center	60190	6707 Northwest Highway	Chicago	IL	60631	773 763-7450
Kent Phillips	Sir Speedy Center	61060	710 E Ogden Suite 340	Naperville	IL	60563	630-355-0660
Kent Phillips	Sir Speedy Center	61400	2021 Midwest Road	Oakbrook	IL	60523	630-396-6444
L Gary Grohovena	Sir Speedy Center	61290	9412 W 143rd Street	Orland Park	IL	60462	708 349 7789
William & Ann Schaub	Sir Speedy Center	60250	250 E Saint Charles Rd.	Villa Park	IL	60181	630 279-0150

Kansas							
Randal Martin	Sir Speedy Center	31060	1668 Hayes Drive	Manhattan	KS	66502	785-776-6731
Greg & Anne Oswald	Sir Speedy Center	31030	895 Martway Drive	Olathe	KS	66061	913 780-4411
Louisiana							
Don & Sandra Hortman	Sir Speedy Center	43030	1825 Avenue of America	Monroe	LA	71201	318 323 2679
Wayne Chambless	Sir Speedy Center	43040	343 Carondelet Street	New Orleans	LA	70130	504-586-9812
Paula Pellerin,	Sir Speedy Center	43010	910 South Lewis Street	New Iberia	LA	70560	337 364-8714
Maryland							
Matthew & Lori Franko	Sir Speedy Center	74100	90 West Street	Annapolis	MD	21401	410-280 2884
Carol & Elliott Dworin	Sir Speedy Center	74190	6700 Alexander Bell Drive #200	Columbia	MD	21046	410-461 0719
Richard & Patricia Simons	Sir Speedy Center	73660	316 E Church St	Frederick	MD	21701	301-695 2929
Elliot & Carol Dworin	Sir Speedy Center	73870	1025 West Nursery Road Ste 100	Linthicum	MD	21090	410 553-6300
Howard & Nancy Long	Sir Speedy Center	73440	10304 S Dolfield Road	Owings Mills	MD	21117	410 363 8100
Massachusetts							
Rafe Hershfield, Matt Lynch	Sir Speedy Center	81010	98 N Washington St. #2B	Boston	MA	021114	617 227 2237
Ed Borash Dan Swiderski	Sir Speedy Center	81140	827 Boylston Street	Boston	MA	02116	617 267 9711
David Riley	Sir Speedy Center	81070	375 Worcester Road	Framingham	MA	01701	508 879 3277
Thomas Spollen	Sir Speedy Center	81650	180 Route 6A	Orleans	MA	02653	508 240-0882
Michael & Traci Connors	Sir Speedy Center	81080	1441 Main Street Banknorth Center	Springfield	MA	01103	413 733-6691
Michigan							
Rudolf Dykhuis	Sir Speedy Center	63670	4595 Broadmoor SE Suite 120	Grand Rapids	MI	49512	616-554-7777
Tom & Catherine Coughlin	Sir Speedy Center	63100	38555 Orchard Hill Place #600	Novi	MI	48375	248-476-8130
Lisa Bowman	Sir Speedy Center	63400	600 Huron Ave at Bard	Port Huron	MI	48060	810 982 8202
John E Gregorich	Sir Speedy Center	63430	1942 Star Batt Drive	Rochester Hills	MI	48309	248-852-0200
Wayne MacDonald	Sir Speedy Center	63170	32604 Woodward Avenue	Royal Oak	MI	48073	248 549-4434
Carol Henthorn	Sir Speedy Center	63520	4414 Bay Road	Saginaw	MI	48603	989 793 3933
Catherine & Tom Coughlin	Sir Speedy Center	63700	22704 Harper Ave	St. Clair Shores	MI	48080	586 777 7500
Catherine & Tom Coughlin	Sir Speedy Center	63710	100 West Big Beaver Rd. #200	Troy	MI	48084	248-457 9665
Minnesota							
Merabi Pruidze	Sir Speedy Center	64030	2525 Nevada Ave N Ste 207	Golden Valley	MN	55427	763-542 8812
Guy Andrews	Sir Speedy Center	64380	733 Marquette Ave #109	Minneapolis	MN	55402	612-332 2679
David & Michelle Lane	Sir Speedy Center	64310	616 Second Avenue SE	Minneapolis	MN	55414	612 378 7778
Mississippi							
James Washington	Sir Speedy Center	34010	2701 North State Street	Jackson	MS	39216	601 981 3045
Missouri							
Pamela & Chris Spears	Sir Speedy Center	32170	670 N Business Highway 65 Ste 6	Branson	MO	65616	417-339 2397
New Hampshire							
Richard & Doreen Stonner	Sir Speedy Center	83020	41 Elm Street	Manchester	NH	03101	603-625-6868
New Jersey							
Tom & Joanne Penisch	Sir Speedy Center	71570	122 Ridge Road	Lyndhurst	NJ	07071	201-896-2727
Dennis & Darlene Marks	Sir Speedy Center	70720	300 S Lenola Rd Ste 22	Maple Shade	NJ	08052	856-866-0588
Dave & Joanne Kaplan	Sir Speedy Center	70790	3100 Quakerbridge Rd	Mercerville	NJ	08619	609-586-8222
Joseph Barlam, Jr	Sir Speedy Center	71130	897 Rancocas Rd. & Rte 541	Mount Holly	NJ	08060	609 267 1232
Fran Gavin, Elizabeth Gavin	Sir Speedy Center	70610	5505 Route 130 North	Pennsauken	NJ	08110	856-488 1480
Mark Yanofsky	Sir Speedy Center	70680	1032 Stelton Rd Ste 103	Piscataway	NJ	08854	732 981 9011
Anna Bauman	Sir Speedy Center	70570	22 W Landis Avenue Unit Q	Vineland	NJ	08360	856-691-0741
James & Barbara Murphy	Sir Speedy Center	13011	251 North Ave	Westfield	NJ	07090	908 232 1001
Dave Kaplan	Sir Speedy Center	71630	581 Main St. #640	Woodbridge	NJ	07095	732 225 2272
Michael & Patricia Kelly	Sir Speedy Center	71590	39 South Broad Street	Woodbury	NJ	08096	856-251-0220
Mary Miller	Sir Speedy Center	70310	405 Goffle Road	Wyckoff	NJ	07481	201-444-0234
New York							
William & Donna Bondy	Sir Speedy Center	85130	267 W Main Street	Bay Shore	NY	11706	631-666-0900
Jack Bloom	Sir Speedy Center	85850	150 Motor Parkway	Hauppauge	NY	11788	631 787 7636
Jack Bloom	Sir Speedy Center	85840	200 Broadhollow Road	Melville	NY	11747	631-236-4613
William & Brett Taranda	Sir Speedy Center	85410	250 Jericho Turnpike	Mineola	NY	11501	516 742 3362
Noor & Hussain Baqueri	Sir Speedy Center	85280	136 Manetto Hill Road	Plainview	NY	11803	516 935-4567
Carlos Bernard	Sir Speedy Center	85460	467 Bedford Road	Pleasantville	NY	10570	914 769 2020
Jack C Bloom	Sir Speedy Center	85200	975 Old Country Road	Westbury	NY	11590	516 334-7400
North Carolina							
Terry Bennett	Sir Speedy Center	75170	1257 S Church Street	Burlington	NC	27215	336-227 1227
Tae Lee	Sir Speedy Center	75090	1522 Crossbeam Dr	Charlotte	NC	28217	704-424-5111
Frank J Kalian	Sir Speedy Center	75330	301 N Caswell Road	Charlotte	NC	28204	704-375-8349

Terry Bennett	Sir Speedy Center	75120	3312 Guess Road	Durham	NC	27705	919-477 7362
Kenneth & Melanie Miller	Sir Speedy Center	75380	5529 W Market	Greensboro	NC	27409	336-852 5190
Art & Dannie Weber	Sir Speedy Center	75140	117 W Lexington Avenue	High Point	NC	27262	336-889-6322
Lloyd Newton	Sir Speedy Center	75110	1801 St Albans Drive	Raleigh	NC	27609	919-872 9498
Philip Nye	Sir Speedy Center	75340	2109 Avent Ferry Road	Raleigh	NC	27606	919-834-8128
CJ Sudman	Sir Speedy Center	75420	313-B South Center Street	Statesville	NC	28677	704-872 1020
Arthur & Dannie Weber	Sir Speedy Center	75060	1011 Burke Street	Winston Salem	NC	27101	336-722-4109
North Dakota							
Kevin & Lora Elfstrum	Sir Speedy Center	44000	123 University Drive N	Fargo	ND	58102	701-298 9898
Pennsylvania							
Andrew Haney	Sir Speedy Center	71100	4 Midland Avenue	Berwyn	PA	19312	610-647 7122
William Longstreth	Sir Speedy Center	71070	229 S Main Street	Butler	PA	16001	724-283 2666
David McBride	Sir Speedy Center	70990	443 West Chester Pike	Havertown	PA	19083	610 789 2685
Mary Kohler	Sir Speedy Center	70060	854 North Prince Street	Lancaster	PA	17603	717-393 3941
Brian & Heather Bradley	Sir Speedy Center	71460	103 Penn Trail	Newtown	PA	18940	215 968 2080
Mike McCready	Sir Speedy Center	71080	226 RIDC Park West Drive	Pittsburgh	PA	15275	412-787 9898
Debra & Ken Wilson	Sir Speedy Center	71220	3614 Forbes Ave (Oakland)	Pittsburgh	PA	15213	412-687-0500
Joseph Demarte	Sir Speedy Center	71320	2530 Penn Avenue	West Lawn	PA	19609	610-670-2090
Michael Franchi	Sir Speedy Center	71030	315 Westtown Road #11	West Chester	PA	19380	610-692 1190
Terry Jarrett	Sir Speedy Center	71210	101 J Moreland Rd Moreland Plaza	Willow Grove	PA	19090	215-657-4040
Puerto Rico							
Ivan Vazquez	Sir Speedy Center	59000	416 Ponce de Leon Ave	Hato Rey	PR	00918	787-751 1555
Rhode Island							
Patrick & Keleigh Welch	Sir Speedy Center	88010	969 Park Avenue	Cranston	RI	2910	401 781 5650
Paul Damon	Sir Speedy Center	88090	103 Dyer Street	Providence	RI	2903	401-351 7400
Tennessee							
Charley Bairnsfather	Sir Speedy Center	30320	1921 Elm Hill Pike	Nashville	TN	37210	615 885 8206
Steve & Pam Olson	Sir Speedy Center	30210	2400 Felts Avenue	Nashville	TN	37211	615-832 9511
Texas							
Jim Quinn	Sir Speedy Center	40430	15323 Midway Road	Addison	TX	75001	972 788-4266
Don & Bernadette Sanders	Sir Speedy Center	41000	416 W 8th Avenue	Amarillo	TX	79101	806-342-0606
Connie Johns	Sir Speedy Center	40920	3818 Far West Blvd Ste 105	Austin	TX	78731	512 338 9818
Dolores Tweddale	Sir Speedy Center	40980	211 E 7th Street, Ste 100	Austin	TX	78701	512-472-4090
Dick & Debbie Smith	Sir Speedy Center	40720	1420 Valwood Pkwy Ste 105	Carrollton	TX	75006	972 247 8813
William Becker	Sir Speedy Center	41020	2625 Oak Lawn Avenue	Dallas	TX	75219	214-522 2679
John & Carole Lagnese	Sir Speedy Center	40750	1451 Empire Central #103	Dallas	TX	75247	214-631 2542
Jerry & Eula Smith	Sir Speedy Center	40340	7928 Camp Bowie West	Fort Worth	TX	76116	817 560 1060
Ted Rice	Sir Speedy Center	40290	13240 Hempstead Ste 216	Houston	TX	77040	713-462-0900
Brooks & Judi Thompson	Sir Speedy Center	40230	620 N Glenville	Richardson	TX	75081	972 238 7664
Nayna Bhatt, Vinay Bhatt	Sir Speedy Center	41030	1731 Westmeadow Trail	Round Rock	TX	78665	510-341 7507
Virginia							
Gabe Knowlton	Sir Speedy Center	73680	1600 Wilson Blvd Ste 102	Arlington	VA	22209	703 525 5218
Gabe Knowlton	Sir Speedy Center	75480	1655 N St. Meyer Drive #700	Arlington	VA	22209	703 740 3901
Mike Bellone	Sir Speedy Center	73900	750 Harris Street Ste 208	Charlottesville	VA	22903	434-977 1992
Brad & Linda Brooks	Sir Speedy Center	73060	60 W Mercury Boulevard	Hampton	VA	23666	757-838 5500
Lloyd Newton	Sir Speedy Center	73180	1638 Ownby Lane	Richmond	VA	23220	804-358-8500
Kamran & Anna Karbassiyoon	Sir Speedy Center	73990	22 West Church Avenue	Roanoke	VA	24011	540-344-8550
Nick & Mary Ruiz	Sir Speedy Center	73490	1945 Old Gallows Rd Ste 103	Vienna	VA	22182	703 847-8880
Washington							
Rex & Barbara Reed	Sir Speedy Center	09210	617 N Fancher Road	Spokane	WA	99212	509-535 1460
Jim & Rebecca Brebner	Sir Speedy Center	09050	7450S Tacoma Way Bldg B1	Tacoma	WA	98409	253-473-0765
West Virginia							
Randy & Debbie Dick	Sir Speedy Center	73540	3901 Emerson Avenue	Parkersburg	WV	26104	304-485-0544
Wisconsin							
Mark Lake	Sir Speedy Center	65070	333 Packerland Drive	Green Bay	WI	54303	920-494-4236
Wyoming							
Rachael Verry	Sir Speedy Center	11020	300 S Gillette Ave Suite 100	Gillette	WY	82716	307-682-0077

The following is a list of the names, last known home addresses and telephone numbers of United States Franchisees who have been terminated, canceled, not renewed, transferred, or otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during the most recently completed fiscal year or who have not communicated with Sir Speedy within 10 weeks of the application date

Edward & Ruth Morelock	30380	3213 Hanover Rd., Johnson City TN	37604	(423) 283-7772
Fernando Ares	55320	101 N State Rd. 7 #121 Margate FL	33063	(954) 971-4580
James Swan, Dilip Namjoshi	71260	445 Empire Central, Warminster PA	18974	(215) 443 7773
Robert Molacek	64320	1155 114th Ln. Coon Rapids MN	55448	(763) 571 2437
Jeffrey Rogers	73560	14102 Sullyfield Circle Chantilly VA	20151	(703) 378 1919
Debbie & Steve Martinez	03230	613 W Stadium Lane Sacramento CA	95834	(916) 927-7171
Jeffrey Rogers	73020	1000 Valley Ave #1 Winchester VA	22601	(540) 662 3804
Jeffrey Rogers	74010	111 S Princess Street, Shepherdstown, WV	25443	(304) 267-0703
Jonathan Kenny	73280	7401 Fullerton Rd., #K, Springfield, VA	30336	(703) 451 5550
Pradip Dave	71620	590 Valley Road, Upper Montclair NJ	07043	(973) 744 5520
John & Mildred Roberts	00640	7861 Alabama Ave #6 Canoga Park, CA	91304	(818) 346 2280
Joseph Rydzewski	81460	98 N Washington Street, #2B Boston, MA	02114	(617) 523 7656
John & Jeanne Crocello	61320	6111 River Road, Rosemont, IL	60018	(847) 292 2679

Transfers

Dave Morton to Michael Franchi	71030	West Chester PA		

INTERNATIONAL

Brazil						
Federico Torres	Sir Speedy Center	98000	Rua Sao Joao Batista 88 Botafogo	Rio de Janeiro	22270-030	55 2125392797
Jose Carlos Mattos	Sir Speedy Center	98010	Rua da Alfandega, 90/B - Centro	Rio de Janeiro	20070 001	55 2125073780
Canada						
Michael & Diana Mckittrick	Sir Speedy Center	91020	2800 14th Avenue #24	Markham	L3R 0E4	905-475 7627
A. Patel, P Bhojak	Sir Speedy Center	91160	583 Barton, Unit 1 Box 1	Stoney Creek	L8E 5S2	905-643-6534
Guatemala						
Leonard E Lopez	Sir Speedy Center	94500	5a. Avenida 6-65 Zona 9	Guatemala City		
India						
Chandrajit Narra	Sir Speedy Center	400101	500 Road No 36 Jubilee Hills Hyderabad	Hyderbad		-40-2360-0022
Pawan Verma	Sir Speedy Center	400301	Srinivasam Towers 3155	Bengaluru	560038	
Rahul Jain	Sir Speedy Center	400401	B 8 Industry House 15 AB Road	Indore	452018	7314056060
Taiwan (R.O C)						
Althea Wang	Sir Speedy Center	94310	82 Min-Chuan West Road	Taipei		8862 25520195
Daniel Chow	Sir Speedy Center	94260	20 Lane 313 Sec 1 Fu Hsing South Road	Taipei 106		8862 2702 2721
United Arab Emirates						
Saeed Ahmad Ghobash	Sir Speedy Center	99370	G 9 Block 6 Knowledge Village	Dubai		971-4-367 1157
Khalaf Al Romaithi	Sir Speedy Center	99390	Hamdan St. Marjan Plaza Bldg 301	Abu Dhabi		971 2-626-2024

Center count total 181

The Netherlands MultiCopy

Location MultiCopy	Franchisee			12/31/2016
A'dam-Amstel	Tico de Mulder			1
Alkmaar	Rolf Crandel			1
Almere	Peter Moes			1
Alphen a/d Rijn	Brigitte van Etten			1
Amstelveen	Tico de Mulder			1
Amsterdam (2)	Remco Meijer			3
Amsterdam West	Rob & Frank Bakker			
Amsterdam Noord	René de Vries			1
Apeldoorn	Robert Levoleger			1
Arnhem	Dirk Bos			1
Assen	Danny van Dorst			1
Bergen op Zoom	Wouter de Jaager			1
Bodegraven / Lansingerland	Robert de Klijne			2
Breda	Edgar Otte			1
Capelle a/d Ijssel	Parviz Taghavi			1
Den Bosch	Frans de Kok			1
Den Haag Centrum	Jos Erkamp			1
Den Haag Forepark	Leendert Bedijn			1
Deventer	Coos Temminck			1
Diemen	Wim Gerritsen			2
Dordrecht	Edgar Otte			1
Drachten	L Stavast - A Knol			1
Dronten	Roger Schuth			1
Eindhoven / Asten	Henk Kroon			2
Emmen	Rene van Steensel van der Aa			1
Emmeloord	René Schuth			1
Enkhuizen	Steltenpool			1
Gouda	Edwin Handigman			1
Groningen Rengerspark	Daan Doedens			1
Haarlem	Frank Duijser			1
Harderwijk	Peter Rotering			1
Heerhugowaard	Roland & Sharon Karsten			1
Kerkrade /Venlo / Venray	Ralph Hundscheid			
Hengelo	Ron Westerwijk			1
Hilversum	Aina Cooke			1
Hoofddorp	Danielle Brinkhuis			1
Hoogeveen	Barend Jansen			1
Ijmond	Rob & Tico de Mulder			
Katwijk	Leendert Bedijn			1
Leeuwarden	Bram Boekema			1
Leiden	Helen Frizyuk			1
Lelystad	Peter Moes			1
Lochem	Harry & Erwin Lammerdink			1
Maarssenbroek	Marco Beckers			1
Maastricht	Thom Leerschool			1
Nieuwegein	Thedor Hoksbergen			1
Nijmegen	Robert Gijsbers			1
Rijswijk	Gerben Hempenius			1
Roosendaal	Patrick Hendrikx			1
Rotterdam	Loes de Bie - Nieman			1
R'dam-Zuid	Jan van Hees			1
Sassenheim	Leendert Bedijn			
Schiedam	Edgar Otte			1
Sliedrecht	Engel Jan Sonneveld			1

Spijkenisse	Edgar Otte			1
Tilburg	GertJan ten Kleij			1
Utrecht (2)	Thedor Hoksbergen			2
Veenendaal	Willem Polman			1
Venlo Venray, Panningen				
Waddinxveen	Joop Zalm			1
Weert	Henk Kroon			1
Woerden	Wim van Dam			1
Zaandam	René de Vries & Wilco Zwaan			
Zeist	Hilde Sainteromane			1
Zoetermeer	Brigitte van Etten			1
Zwolle (2)	Wim Sloots			2
Total				**67**

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system

There are no current and former franchisees who have signed confidentiality agreement provisions restricting their ability to speak openly about their experience with Sir Speedy

ITEM 21

FINANCIAL STATEMENTS

Attached are the audited Financial Statements for years ending December 31, 2016, December 31, 2015, and December 31, 2014, attached as Exhibit "A "

ITEM 22

CONTRACTS

Attached as Exhibit "D" is a copy of the Franchise Agreement, attached as Exhibit "E" is a copy of the Multi-State Addendum, attached as Exhibit "F" is a copy of the Multiple Center Addenda, attached as Exhibit "H" is a copy of the Transfer Release Agreement, attached as Exhibit "I" is the Conversion Addendum, and attached as Exhibit "J" is the SBA Addendum

ITEM 23

RECEIPT

THE LAST PAGE OF THE DISCLOSURE DOCUMENT (FOLLOWING THE EXHIBITS AND ATTACHMENTS) IS A DOCUMENT ACKNOWLEDGING RECEIPT OF THE DISCLOSURE DOCUMENT BY YOU (ONE COPY FOR YOU TO KEEP AND ONE FOR YOU TO SIGN AND SEND TO US)

EXHIBIT "B"

AGENTS FOR SERVICE OF PROCESS

EXHIBIT "B"
AGENTS FOR SERVICE OF PROCESS

California
Commissioner of Business Oversight
320 West 4th Street, Suite 750
Los Angeles, California 90013-2344

Florida
Paracorp Incorporated
236 East 6th Avenue
Tallahassee, FL 32303

Hawaii
Commissioner of Securities
Dept. of Commerce and Consumer Affairs
335 Merchant Street, Room 203
Honolulu, Hawaii 96813

Illinois
Attorney General
500 South Second Street
Springfield, Illinois 62706

Indiana
Secretary of State
201 State House, 200 West Washington Street
Indianapolis, Indiana 46204

Maryland
Maryland Securities Commissioner
200 St Paul Place
Baltimore, Maryland 21202-2020

Michigan
Department of the Attorney General's Office
Consumer Protection Division, Attn Franchise
670 Law Building
Lansing, Michigan 48913

Minnesota
Department of Commerce
85 7th Place East, Suite 500
St Paul, Minnesota 55101-2198

New York
Secretary of State of the State of New York
162 Washington Avenue
Albany, New York 12331

Ontario, Canada
Idealogic
505 University Avenue, Suite 1603
Toronto, Ontario, Canada M5G 1X3

North Dakota
Securities Commissioner c/o N D Securities Dept.
600 East Boulevard Ave,
State Capitol 5th FL Dept. 414
Bismarck, North Dakota 58505-0510

Oregon
Director, Department of Consumer & Business
Services, Corporate Securities Section
Labor and Industries Building
Salem, Oregon 97310

Rhode Island
Chief Securities Examiner
Dept. of Business Regulation
Division of Securities
1511 Pontiac Ave , Bldg 69-1
Cranston, Rhode Island 02920

South Dakota
Department of Labor and Regulation
Division of Securities
124 S Euclid, Suite 104
Pierre, South Dakota 57501

Texas
Secretary of State
P O Box 12887
Austin, Texas 78711

Virginia
Clerk of the State Corporation Commission
1300 East Main Street, 1st Floor
Richmond, Virginia 23219

Washington
Department of Financial Institutions
150 Israel Road SW
Tumwater, WA 98501

Wisconsin
Commissioner of Securities
Franchise Investment Division
101 East Wilson Street, Fourth Floor
Madison, Wisconsin 53702

All other states may serve Sir Speedy, Inc
at the following address
Sir Speedy, Inc
26722 Plaza, Mission Viejo, CA 92691

EXHIBIT "C"

OPERATIONS MANUALS

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EXHIBIT "C"

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EXHIBIT "D"

FRANCHISE AGREEMENT

Sir Speedy Center # _____

Contract Date _____

(Date signed by Sir Speedy Inc.)

Expiration Date _____

Opening/Present Owner Date

_____

Sir Speedy®

PRINT / SIGNS / MARKETING

FRANCHISE OFFERED

SIR SPEEDY

The Parties to this Franchise Agreement are

FRANCHISOR SIR SPEEDY, INC , a California corporation
26722 Plaza
Mission Viejo, CA 92691

AND

FRANCHISEE _____

_____

_____

(Print Names)

HOME ADDRESS _____

_____

_____

TELEPHONE NUMBER _____

TERRITORY TO BE DETERMINED BY SIR SPEEDY, INC

SIR SPEEDY

TERRITORY AND LOCATION DESIGNATION
(with map attached)

SIR SPEEDY CENTER NUMBER _____

The following is a description of Franchisee's Territory, if any, as outlined on the attached map The physical boundaries as represented by the written description as of the date Sir Speedy signs the Franchise Agreement shall remain the territory for the term of Franchise in the event street names, city borders or zip codes become obsolete or change There is no Territory where the words "Address Only" are indicated

SAMPLE

CENTER ADDRESS _____

_____

_____

RECITALS

A Franchisor has originated and developed a proprietary system of graphic communications ("Sir Speedy System") which includes the distinctive decor of the business premises, merchandise displays, service methods, trade secrets, processes, advertising formats, promotion plans, market research methods, product and services offering, record and bookkeeping methods and business practices, procedures and policies The Sir Speedy System has been designed and developed to provide high standards of quality in graphic communications to businesses and the general public at a reasonable cost and in a uniform manner Franchisee's compliance with the terms of this Franchise Agreement ("Agreement") and the standards and Franchisee's maintenance of goodwill and reputation are of the essence and benefit to the parties and all other Franchisees in the Sir Speedy Network, and

B Franchisor makes available or assists in obtaining equipment, inventory and supplies for sale to Sir Speedy Centers (sometimes referred to as "Center") in the Sir Speedy Network, and

C Franchisor is the sole and exclusive owner of all proprietary and other rights and interests in and to the trade names and service marks, "Sir Speedy", the "Fanciful Man Figure", the Sir Speedy with brushstroke design "Sir Speedy Print / Signs / Marketing" and all other names, phrases and logos associated with or having acquired a secondary meaning by use with the Sir Speedy Network and all variations, similarities and likenesses together with signs, emblems, insignia, color schemes and patterns used and/or associated with, or as part of, the Sir Speedy System, and all confidential and proprietary operations manuals, instruction materials, proprietary online software, and other information contained in its publications, memos and bulletins, and

D Franchisee desires to acquire the right to become a part of the Sir Speedy Network and use the Sir Speedy System, trademarks, trade names and trade secrets in connection with the operation of a Sir Speedy Center

AGREEMENT

Acknowledging the above recitals, all the parties mutually agree as follows

1 GRANT AND ACCEPTANCE OF FRANCHISE

The Franchisor grants to Franchisee the following rights, licenses and privileges with respect to the franchised location,

a. Franchisor grants, and Franchisee accepts, a franchise to operate one Sir Speedy Center at the designated location only, or any other Franchisor approved location, throughout the term of this Agreement. Franchisee further agrees to continuously operate the business as a Sir Speedy Center only throughout the term of this Agreement, and that Franchisee will operate no other business without Franchisor's consent at said franchised location, nor shall Franchisee operate any other business under any other trademark, service mark, name or license, except that of Sir Speedy Center, at said franchised location during the term of this Agreement,

b Franchisee shall use the Sir Speedy System, and agrees to indicate to the public that Franchisee's business is operated as part of the Sir Speedy Network of franchisees,

c Franchisee shall adopt and use the Sir Speedy Operating System and trade secrets, the trademarks and trade name "Sir Speedy" with the descriptors "Print / Signs / Marketing", and signs, emblems, insignia, color schemes and patterns associated and used with those trade names and trademarks in connection with the operation and the products and services offered, sold and dispensed at the location of Franchisee's business, and Franchisee agrees to advance and expose such to the public in general Franchisee agrees to use the trade secrets, trademarks, and trade names in only Franchisor-approved manners The grant of this license shall not give Franchisee any use rights to the Sir Speedy name and logos not specifically authorized by Franchisor for use in conjunction with the ownership and operation of a Sir Speedy Center Franchisee shall not use the name "Sir Speedy" as part of the name of its corporation or other business entity Franchisee must modify or discontinue the use of a trademark and/or service mark if Franchisor modifies or discontinues such use of it,

d The following is a list of the basic, initial products and services identified with the Sir Speedy System which are generally offered by Sir Speedy Centers and which shall be offered by Franchisee at its Center

SIR SPEEDY PRODUCTS AND SERVICES

Printing & Copying

- High Speed Black & White Copying
- Color Copying
- Variable Printing
- Digital Printing
- Offset Printing
- Book Printing
- Direct-to-Plate Printing
- Large Format & Wide Format Printing
- Signs Posters & Banners
- Vehicle Graphics & Trade Shows
- Blueprinting Services
- Legal Copying
- Fulfillment Services
- Finishing & Binding
- Web to Print

Direct Marketing

- E-Mail Marketing
- One to One Marketing (personalized marketing)
- Integrated Marketing
- Personal Web Pages
- Business Reply Cards
- Mail List Acquisition
- Mailing Services
- Direct Mail

Data Services

- List Profiling
- List Segmentation
- List Acquisition
- List Hygiene
- Response Tracking & Reporting
- Direct Mail Testing & Refinement
- List Management

Creative Services

- Copywriting Services
- Graphic Design
- Website Design
- Logo Design
- Brochures
- Direct Mail
- Print Ads
- Outdoor Advertising
- Newsletters
- Press Releases
- Promotional Products
- Mobile Marketing

Additional related products and services may also be offered Franchisor reserves the right to change the products and services to be offered by Franchisee, from time to time, in order to add to the quality, range and diversity of the Sir Speedy System, and Franchisee agrees to add those new products and services that are required of all new Franchisees within a reasonable period of time, not to exceed 2 years

Franchisee agrees that the products and services offered at the Sir Speedy Center shall be of high standard and of such style, appearance and quality as to be advantageous to the protection and enhancement of the licensed trademarks, and the associated goodwill, and that such services shall be performed in accordance with all applicable federal, state and local laws

2 CONSIDERATION

a **Initial Franchise Fee, Training and Opening Costs** The initial franchise fee is $25,000 ($21,250 with the Vet★Fran discount) A deposit of $10,000 is required upon applying for a Franchise, which becomes non-refundable (except as provided below) upon execution of this Agreement and notification of approval of Franchisee by Franchisor The balance of the franchise fee, $15,000 ($11,250 for Vet★Fran applicant), is due before attendance of the required Sir Speedy initial training program A further payment of $30,000 for training and opening costs is due and payable before Franchisee's attendance of the required Sir Speedy initial training program Franchisee is responsible for any applicable sales tax on the franchise fee and/or the training and opening costs The initial franchise fee will be refunded if your franchise application is not approved by Franchisor, your chosen market is not approved by Franchisor, or if your financing is not approved through no fault of your own

b **Equipment Package** In order to equip the franchise location as a Sir Speedy Center, Franchisee agrees to obtain the equipment package provided for in Exhibit "A" attached Franchisee may buy and/or lease the equipment package from any source If Franchisee elects to purchase the equipment from sources other than Franchisor, the total equipment package must be purchased from such other sources Franchisor is able to offer the total equipment packages at an overall competitive price and, therefore, individual pieces of equipment may not be selected out of the desired equipment package If equipment package is purchased from Franchisor, the price is currently $70,527 excluding freight, handling, installation, and sales tax The equipment package is priced based on Franchisor's actual cost and any changes in the actual cost will be reflected in a corresponding increase or decrease in the cost to Franchisee, but in no event will any increase be more than 10% of the package price indicated Franchisee shall pay all applicable sales tax and other taxes on equipment and inventory Franchisor does not manufacture or service any of the equipment and the only warranties or service contracts in effect are those that are provided to Franchisor by the individual manufacturers

In addition to the equipment package, Franchisee is required to have two digital print engines, and a large format printer to fully equip Franchisee's Sir Speedy Center Franchisee may lease/rent these machines directly from the vendor Descriptions of the leased machines are in Exhibit "A" attached

Franchisee may not buy any additional equipment during the first year of operation with required working capital without Franchisor's prior consent

Signage is also required The typical sign will usually cost between $1,500 and $5,000 depending on local city requirements and landlord specifications Franchisor's signage requirements may be waived in certain circumstances if prohibited by the location lease

c **Continuing Franchise Fee – (4% To 6% of Gross Weekly Sales)** Franchisee shall pay to Franchisor for the duration of this Agreement a Continuing Franchise Fee for the use of Franchisor's trade names, trademarks, service marks, logos, proprietary materials, trade secrets, confidential information, and the Sir Speedy System The Continuing Franchise Fee is 4% of the Center's gross weekly sales for the first 12 months the Center is in operation and 6% of gross weekly sales after that for the term of this Agreement "Gross Sales" is defined in Exhibit "B" Franchisee shall pay said Continuing Franchise Fees in accordance with Section 4 and Exhibit "B" It is expressly agreed that the payment of the Continuing Franchise Fee shall not be contingent upon Franchisor providing a level of service perceived by Franchisee to be adequate Franchisee shall not offset any Continuing Franchise Fees based upon a perceived level of non-performance of Section 3, or any other section of this Agreement, on the part of Franchisor, and no offset is permitted against Continuing Franchise Fees for amounts due or allegedly due Franchisee by Franchisor Franchisee may be eligible for a rebate of their Continuing Franchise Fees outlined in Exhibit "B"

d **Continuing Advertising Fee** Franchisee shall pay to Franchisor or its designees an Advertising Fee in the amount of $25 per week or 1% of the Center's gross weekly sales, whichever is greater, during the first 12 months the Center is in operation After that, for the duration of the Agreement and any renewal, the Advertising Fee is $50 per week or 2% of the Center's gross weekly sales, whichever is greater With a temporary ceiling of $200 per week, subject to change These amounts will be deposited in an Advertising Fund and used by Franchisor to conduct advertising, public relations, and promotional programs designed to develop and build sales volumes of all Sir Speedy Printing Centers on a network wide basis Methods, media employed, contents of advertising, and terms and conditions of advertising campaigns and promotional programs shall be within the sole discretion of Franchisor Franchisee shall not offset any Advertising Fees based upon Franchisee's dislike or non-use of the marketing and advertising programs and pieces created from the Ad Fund No offset is permitted against Advertising Fees for amounts due or allegedly due Franchisee by Franchisor

e **Local Advertising** Should Franchisor, in cooperation with the majority of Franchisees situated within a specific area, as determined by Franchisor, establish an Advertising Cooperative for the purpose of conducting cooperative local advertising, Franchisee shall join the Local Advertising Cooperative The cost of belonging to the Advertising Cooperative is determined by the member Franchisees The typical monthly cost has been between $50 and $400, and is in addition to the Advertising Fees required by Section 2d above

f As additional consideration, in the event of default, Franchisee hereby gives Franchisor a security interest in all inventory, furniture, fixtures and equipment (subject to any purchase money security interest), all original artwork, art files, customer lists and work in progress during the term of this Agreement, in connection with the Sir Speedy Center, as collateral for the obligations stated in this Agreement, and as part of the goodwill associated with the Sir Speedy name Franchisee agrees that Sir Speedy, Inc may file a UCC-1 Financing Statement in connection with this security interest ***This security interest is only effective to the extent Franchisee has any obligations owed to Franchisor If Franchisee is an SBA financed franchise, Franchisor will subordinate its security interest to the SBA lender***

3 OBLIGATIONS AND DUTIES OF FRANCHISOR

The Franchisor undertakes and agrees to perform the following

a. Grant a territory for a Sir Speedy Center defined as that area within which no other Sir Speedy Franchise may be awarded It is acknowledged that the exact territory boundaries may not be determined at the time the parties enter into this Agreement, and that a Sir Speedy Territory and Location Designation Sheet will be prepared upon Franchisor's identifying the territory and approving the site location

i) This territory restriction shall not apply to any other printing, copying, sign, marketing or related business which Franchisor, its parent company or an affiliate company owns or may acquire subsequent to this Agreement, and Franchisor expressly reserves the right to open additional outlets of such business within the territory

ii) The territory is usually designated by street description with a map An "address only" area is only that location represented by the Center address and does not include any other area, in these cases, all references in this Agreement and the Disclosure Document, which refer to a territory, shall refer to the Center address location only

iii) The territory shall not be construed as a limitation on Franchisee's advertising or marketing, or on the customers Franchisee may serve, including customers located in another Sir Speedy territory and facilities management customers Conversely, other Sir Speedy owners (including company-owned units) may serve customers in your territory

b Provide Franchisee with site selection approval Franchisor will use its best efforts to approve or disapprove Franchisee's selected site within 14 days from the date Franchisee submits a prospective site for approval, along with any other information about the site Franchisor may reasonably request In reviewing a site for a Sir Speedy Center, consideration is given to such factors as zoning, sign availability, business count and business mix, mail deliveries, traffic flow, parking, competition, urban redevelopment, business climate, and distance from other Sir Speedy Centers Although Franchisor uses its best efforts in approving a site using the above criteria, Franchisor makes no representations, guarantees, or warranties, either expressed or implied as to the ultimate success of the Center as a result of its area review and/or site approval Franchisor shall have the right to final approval or disapproval of a proposed site location and any proposed site relocation

c Assist Franchisee in reviewing the lease for the subject Center Franchisor's assistance will include reviewing the basic terms of the lease and preparing a list of recommended changes for Franchisee to negotiate with the landlord Franchisee shall be Lessee under the lease and fully responsible for all liabilities arising from the leased premises Franchisor advises Franchisee to obtain legal assistance where appropriate Franchisor will also provide a custom layout for the space

d Provide Sir Speedy window and wall graphics and other image/decor items for Franchisee's initial location where and when appropriate

e Provide Franchisee with the equipment, furniture, and other items provided for in Exhibit "A", including installation, if purchased from Franchisor (Freight, handling, installation and taxes are in addition to equipment purchase price)

f Assist Franchisee, if requested, with advice in obtaining leasing or financing of the equipment, furniture and other items provided for in Exhibit "A"

g Provide Franchisee with the initial inventory of proprietary items, and paper inventory

h Train two persons at Franchisor's international training facility currently located in Mission Viejo, California, for 2 weeks

i) All such training will be provided at no extra charge to Franchisee, and includes transportation and lodging (1 room, continental breakfast and lunch) for the two trainees during the entire training period

ii) While attending the formal training program, the two trainees will be furnished, without additional cost, operating manuals, bookkeeping records, report forms, and sales forms

iii) The Franchisor will provide training for additional personnel at the cost then being charged (in 2016 the cost is $1,000) to Franchisee

iv) Franchisee shall pay all transportation, lodging, and other expenses incurred by the additional trainees

i Provide a qualified opening and training representative(s) for 5 days on site at the Center to give additional on-site training to Franchisee and his or her employees

j Franchisor also provides Franchisee an opening promotional program designed to create local awareness of the opening of Franchisee's new Sir Speedy Center, Franchisor will

i) Provide Franchisee with a New Center Marketing Program designed to help Franchisee achieve a growth in sales

ii) Provide Franchisee with a digital mailing list of potential business customers, including address and phone number

iii) Assist Franchisee in the installation of said mailing list in Franchisee's computer and implementing a direct mail program

iv) Assist Franchisee in the design and implementation of Franchisee's direct mail program and how to maintain the list following the opening promotional program

v) Assist Franchisee in establishing a telemarketing program to follow up the direct mailings and to set up appointments following the opening promotional program

vi) Provide Franchisee with promotional materials

k Provide Franchisee with an experienced digital training consultant who will work with Franchisee for 3 days on site

l Provide Franchisee with an experienced sales trainer who will work with Franchisee, for 3 days on outside sales

m Provide Franchisee with Franchisor's proprietary Operations Manuals and periodic updates, which have been prepared in furthering the success of the Sir Speedy Network, which is achieved by local, regional, national and international goodwill resulting from consistency in quantity and quality of Sir Speedy products and services and the high standards of professionalism, cleanliness and organization customers expect to encounter in every Sir Speedy Center The manual and updates contain trade secrets and confidential information and shall remain the sole property of Franchisor Franchisee shall not directly or indirectly acquire any property rights, copyrights, or goodwill in the manuals or updates at any time and Franchisee covenants not to reveal the contents of the manuals or updates to any unauthorized person

n. Franchisor is not contractually required to provide any specific services beyond those that have been itemized above Franchisor does provide on-going services to Franchisees As of the date of this Franchise Agreement, the ongoing services provided include, but are not necessarily limited to, the following

i) Periodic consulting and assistance by field representatives,

ii) Toll-free customer support lines for telephone consulting,

iii) Periodic marketing materials and assistance,

iv) Periodic seminars, webinars, regional meetings and an annual convention,

v) Monthly communication,

vi) Advice and information about new developments in printing, reproduction, graphic design, digital networking and electronic transferring of information,

vii) Ability to retrieve archived webinars and other information through Sir Speedy Net Knowledge Hub, and

viii) Our website www sirspeedy com

It must be understood by Franchisee that services and methods of providing service and communication are ever changing, and that current services may be changed or terminated In addition, it must be understood by Franchisee that Franchisor is not obligated to perform these services up to an individual Franchisee's specific perceived level of satisfaction, but based on Franchisor's experience, knowledge and judgment and program availability Franchisee further acknowledges that its failure to maintain adequate books and records and monthly financial statements will have a direct adverse impact on Franchisor's ability to render adequate consultation, analysis, and advice concerning Franchisee's operations

4 OBLIGATIONS AND DUTIES OF FRANCHISEE

Upon signing this Agreement, Franchisee hereby undertakes and agrees to the following

a. Acknowledge and recognize Franchisor's interest in, and exclusive right to, the Sir Speedy System and its distinguishing characteristics Franchisee agrees neither to infringe upon, use or imitate the System or any of its distinguishing characteristics, except under written agreement from Franchisor, and Franchisee does accept this Franchise subject to the covenants and conditions, and agrees to conduct operations of the Sir Speedy System at its franchised location and hold the business out to the public only as a Sir Speedy Center, in accordance with the terms and conditions of this Agreement and the guidelines contained in the Operations Manuals Franchisee agrees that the Sir Speedy Center phone numbers, customer lists and customer information is created, generated and obtained for Franchisor and through the goodwill of Franchisor and is deemed a trade secret and proprietary information of Franchisor, and such information shall be remitted to Franchisor upon request

b Execute a site lease within 30 days of Franchisor approving a site, Franchisee shall take possession of and open the Center for business no later than 180 days after signing a site lease

c Attend and successfully complete Franchisor's initial training session before opening or taking over the Center Franchisee understands that while Franchisor's training program will provide Franchisee with the fundamental knowledge necessary to operate a Sir Speedy Center, Franchisee cannot expect success unless he or she devotes his or her best personal efforts to the business and exercises sound business judgment in dealing with customers, suppliers and employees

d Offer to accept payment from customers by way of MasterCard, Visa and American Express credit cards from customers Franchisee shall become affiliated with these credit card associations before opening the Sir Speedy Center

e Maintain a high moral and ethical standard in the operation and conduct of Franchisee's Center so as to create and maintain goodwill among the public for the Sir Speedy Network

f Train, supervise, and evaluate the performance of Franchisee's employees to insure that each renders competent and efficient service and to send new, untrained managers to Sir Speedy University when Franchisee is not the predominant on-site manager

g Follow Franchisor's general recommendations as to the format and nature of advertising Franchisee shall be responsible for all the costs of local marketing and advertising Franchisor shall have final approval on all advertising to be utilized by Franchisee

h Provide electronic file-transfer capabilities for customers through www sirspeedy com Franchisee is also required to be connected to the Sir Speedy Net and to have high speed access to the internet through a local service provider Franchisee must use only Franchisor approved URL address and must cease using any URL address which in Franchisor's sole opinion causes, or may cause, confusion among Franchisees, or be misleading or misrepresentative to the origin of the services, even if such URL was previously approved by Franchisor

i Not engage, directly or indirectly, within a 100 mile radius of the franchised location, or within an existing Sir Speedy Franchisee's territory, during the term of this Agreement in the ownership or operation, as a shareholder, through agents, affiliates or otherwise in any business which is the same or substantially similar to the business covered or contemplated in this Agreement, except as a Sir Speedy Center The previous shall not preclude the ownership of stock in a company whose shares are traded publicly Franchisee agrees that Franchisor shall be entitled to an injunction against such action from any appropriate State or Federal Court If for any reason, a court of competent jurisdiction finds any provision of this paragraph unreasonable in duration or geographic scope, such provision shall be confined to such time and geographic scope as said court deems proper

j Not conduct any business, either directly or indirectly, through affiliates or otherwise, other than that of the Sir Speedy Center at the franchised location or at any approved relocation throughout the term of this Agreement, without the written approval of Franchisor, which shall not be unreasonably withheld Franchisee may not operate the Sir Speedy Center without the Sir Speedy name, or under a different name, and agrees that such action will cause irreparable harm to Franchisor and the Sir Speedy network with confusion to the customers, the general public and the other Sir Speedy owners Franchisee agrees that Franchisor shall be entitled to an injunction against such action from any appropriate State or Federal Court

k Observe the rules of operation as now established by Franchisor and as provided in the Sir Speedy Operations Manuals and any changes to those rules that may be necessary in recognition of new technology and changing experiences in digital and graphic design, printing and reproduction Franchisee shall obtain and maintain the initial equipment package and required copier/printers (or such replacements, upgrades and additional equipment), furniture, fixtures and inventory at the franchised location sufficient to continuously operate the Sir Speedy Center in accordance with the terms of this Agreement

l Franchisee shall use its best efforts to develop Franchisee's territory by regularly soliciting customers and potential customers

m Submit yearly Balance Sheets and Profit and Loss Statements to Franchisor within 60 days of the close of Franchisee's fiscal year Franchisee recognizes the need for an adequate accounting system that complies with generally accepted accounting principles and complies with the chart of accounts established by Franchisor Franchisee must have an accounting service, which shall prepare monthly financial statements for Franchisee

n Secure a line listing in the local online yellow pages

o Allow Franchisor's authorized agents to enter the Sir Speedy Center upon reasonable notice, at reasonable times during regular business hours, to inspect Franchisee's business operations and the services being performed Franchisee agrees that Franchisor may require Franchisee to repair, replace, repaint, or refinish any part of the interior or exterior of Franchisee's Center in order to maintain the appearance consistent with Franchisor's image, and Franchisee agrees to comply with such requirements as required by Franchisor

p Observe and comply with Franchisor's standards of quality for all services and products at Franchisor's Sir Speedy Center at all times during the term of this Agreement Franchisor's System, products, services, operations, training, trademarks and/or service marks

may be upgraded, improved, refined, changed, deleted or altered from time to time Franchisee expressly agrees to implement any such changes when necessary, within the time period specified for all Franchisees and at Franchisee's expense, in order to maintain the uniformity and integrity of Franchisor's System Franchisee shall be responsible for all costs and expenses associated with operating the Sir Speedy Center

q Submit copies of Weekly Sales and Transmittal Reports to Franchisor showing the Franchisee's Gross Sales level The weekly report shall be faxed to Franchisor on or before Wednesday of each week, for the previous week's operations The Continuing Franchise Fees and Advertising Fees must be paid automatically by draft or electronic funds transfer through special arrangements with Franchisee's bank Franchisee agrees to submit appropriate banking information to Franchisor upon request. Franchisee will be charged $25 for any drafts returned due to non-sufficient funds Should Franchisor in the future adopt an electronic data polling system covering such items such as, itemized sales categories, sales volume, customer, and product type, Franchisee agrees to participate in such system Franchisee agrees to pay interest at the California Judgment rate on all monies not paid within 10 days of the due date If Franchisee fails to submit weekly sales and transmittal reports, Franchisor shall have the authority to determine the estimated amount of unpaid Continuing Franchise Fees based on previous week's sales and transmittal reports submitted by Franchisee or any other information where Franchisee has failed to submit the required reports as provided herein and Franchisee shall pay such estimated amount However, Franchisee shall also be liable for the actual amount owed, plus interest thereon if the actual amount exceeds the estimated amount Should a collection agency be retained by Franchisor to enforce collection of fees owed, Franchisee shall be responsible for all collection agency fees

Franchisee shall keep adequate records and books of account from which there may be readily determined the information required in the reports to be filed with Franchisor and such books and records shall be open for inspection and copying by Franchisor, or its agents, at reasonable times during business hours This information shall include all accounting records and books, customer files, sales and purchase records, IRS Schedule C (Business Income), IRS corporate tax returns, state income tax returns and sales tax records Such information shall be submitted by Franchisee to Franchisor upon request Franchisee shall submit the electronic data files from estimating software which contain all customer data to Franchisor annually, if requested Franchisor, or its designee, may audit Franchisee's business records upon 3 days' notice and during normal business hours Should an audit disclose a 2% or more deficiency between the gross sales reported to Franchisor and the actual amount determined by the audit, Franchisee shall immediately pay the Continuing Franchise Fees and Advertising Fees due on the amount of the discrepancy, plus interest If the discrepancy exceeds 2% of the amount reported, Franchisee shall also pay the actual costs of the audit

r Continuously operate a Sir Speedy Center at the designated location throughout the term of this Agreement, except if prevented by acts of God or other causes beyond the control of Franchisee The Franchisor recommends, as a minimum, the days and hours of the day the Center should be open for business to the public namely, from 8 30 A M to 5 30 P M , excluding Saturday and Sunday

s Maintain and keep in force for the mutual benefit of Franchisor and Franchisee all forms of necessary business insurance including general public liability insurance limits of not less than $1,000,000 per occurrence, and $100,000 property damage, and glass insurance if required by the lease of the premises All such policies shall name Franchisor as an additional named

insured covering public liability Franchisee shall cause to be furnished to Franchisor a certificate of insurance on the subject policies and endorsements Franchisee will promptly pay all premiums on those policies as and when they become due and payable Franchisee will cause insurer to include Franchisor as a party to be noticed concerning cancellation, expiration, or renewal of all such policies Franchisee shall assume sole and entire responsibility and indemnify and save harmless Franchisor for any and all claims, liability, responsibility and damage, or any costs or expenses by reason of any loss of life or injury or claimed injuries to person or property that may be sustained in connection with the operation of Franchisee's business

t Conduct the Sir Speedy Center in strict compliance with all applicable laws, ordinances, regulations and other requirements of any federal, state, county, city, municipal or other government agency Franchisee shall, at his own expense, obtain all necessary permits, licenses, or other consents for the operation of the Center and shall maintain in good standing all required permits and licenses

u Be responsible for the payment of all taxes including real estate, sales, payroll, franchise, income, personal property, and gross receipts taxes that are assessed as a result of Franchisee's operation of the Sir Speedy Center

v Utilize all Franchisor's marketing and promotional materials, and its other available resources and services as recommended, and attend all local roundtables and seminars conducted by Franchisor, and attend the annual international conventions Franchisee shall also participate in all visits with field representatives of Franchisor and shall cooperate with such field representative in having available all requested information to facilitate such field visits Franchisee shall follow all recommendations and advice given by Franchisor and its field representatives consistent with the Sir Speedy Operating System

w Keep the premises free of pets, young children, loud music, debris and any personal items not related to the Sir Speedy Center All employees working in areas visible to the public are to be dressed in Sir Speedy apparel or other appropriate business dress

x Assist, cooperate, and execute necessary documents for the establishment of the Sir Speedy Center Franchisee shall be available for all phases involved and shall not voluntarily or involuntarily interfere or delay performance in establishing and readying the Center for beginning operations It shall be Franchisee's duty to exercise due diligence in readying the Center for opening and operation at the earliest possible time from the time of Franchisor's approving Franchisee and executing this Agreement, unless otherwise agreed to in writing

5 FRANCHISED LOCATION

a. It is acknowledged that the exact address or location of the Sir Speedy Center which is the subject of this Agreement may not be determined at the time the parties enter into this Agreement, and that a Sir Speedy Territory and Location Designation Sheet will be prepared upon Franchisor's identifying the territory and approving the site location Any change of the franchised location after that shall be made only upon the prior written approval of Franchisor, which shall not be unreasonably withheld Franchisor may reasonably withhold approval of a proposed site, if relocation is outside Franchisees' territory Any relocation of the assets comprising the Sir Speedy Center to another location, without the Sir Speedy name, is strictly prohibited, and shall not be deemed an abandonment of the franchise

b Providing Franchisee is not in default of this Agreement, and otherwise qualifies, Franchisee may apply for additional Sir Speedy franchises outside Franchisee's existing territory Franchisee must submit a written request to open a Multiple Center, along with Franchisee's current personal and business financial statements Upon approval by Franchisor, Franchisee must sign a then current Franchise Agreement for the new Center, along with an Outside Territory Multiple Center Addendum, pay the franchise fee then being charged by Franchisor for an outside territory Multiple Center, and diligently pursue obtaining a lease and opening the additional Sir Speedy Center

c Providing Franchisee is not in default of this Agreement and otherwise qualifies, Franchisee may open one or more Sir Speedy Multiple Centers within Franchisee's territory upon Franchisor's prior written approval Franchisee must submit a written request to open a Multiple Center, along with Franchisee's current personal and business financial statements, and the proposed multiple location, if known, or general area being considered for the multiple Center and the franchise fee then being charged by Franchisor for an inside territory Multiple Center Upon Franchisor's approval of the Multiple Center request, Franchisee shall sign an Inside Territory Multiple Center Addendum and shall diligently proceed to obtain a lease and open the Sir Speedy Center

6 TERM OF THE AGREEMENT

The duration of this Agreement will be as follows

a. **Initial Term** The initial term of the franchise granted herein shall be a period of 20 years from the date this Agreement is executed by Franchisor

b **Renewal Options** The Franchisee shall have the right and option, without additional costs, to renew the original term for 1 additional 20 year period provided Franchisee gives Franchisor written notice of Franchisee's election to do so not less than 6 months before the expiration of the term, subject to the following terms

i) The Franchisor may, at its sole discretion, nullify and treat as null and void any such option if Franchisee is in material default of any provision or term of this Agreement, site lease or obligations to suppliers

ii) Franchisee shall sign the then existing Franchise Agreement as is being used for new Franchisees at that time

iii) Franchisee shall bring the Sir Speedy Center to appearance, equipment, and safety standards as required by Franchisor for new Franchisees at that time

7 TERMINATION OF THE FRANCHISE

a **Termination Causes**

i) The Franchisor may, at its sole discretion, terminate the Franchise Agreement immediately without opportunity to cure if

(1) Franchisee becomes insolvent or makes a general assignment for benefit of creditors, a petition in bankruptcy is filed by Franchisee or a petition is filed against

Franchisee and consented to by Franchisee, Franchisee is adjudicated bankrupt, a receiver is appointed, or proceedings for composition with creditors is instituted,

(2) If Franchisee is convicted of a felony,

(3) If Franchisee knowingly maintains false books or records or submits false reports to Franchisor,

(4) If Franchisee commits fraud upon Franchisor by making a material misrepresentation on the Franchise Application or Confidential Questionnaire, which misrepresentation materially affected Franchisor's determination in accepting Franchisee's application for a Sir Speedy Franchise

(5) Franchisor determines that Franchisee is conducting their Sir Speedy Center in a manner likely to impair the value or reputation of the Sir Speedy Network and fails to cure same within 7 days written notice from Franchisor,

ii) Franchisor may, at its sole discretion, terminate the Franchise Agreement and Franchise for these defaults for which Franchisee has not cured

(1) Franchisee fails to acquire a site for the franchised business within 90 days of execution of this Agreement,

(2) Franchisee fails to open the franchise business within 180 days from the date of execution of this Agreement,

(3) Franchisee commits a material breach of the Franchise Agreement or materially defaults in the payment of any indebtedness to Franchisor or to Franchisee's suppliers arising out of the purchase of supplies or equipment and this default is not cured within 20 days of notice to Franchisee,

(4) Franchisee commits 3 or more defaults in payment to Franchisor within a 12 month period, even though cured within the 20 day period on each occasion,

(5) Franchisee loses possession of the franchised premises (through no fault of Franchisee) and fails to open for business at a new Franchisor-approved location within 90 days after that, or abandons the franchise location and such abandonment remains uncured for 7 days after notice by Franchisor (abandonment is defined to include instances where Franchisee allows his or her Center to remain closed to the public for more than 7 consecutive days, and such closing is not beyond the control of Franchisee and/or without consent of Franchisor) It shall not be considered abandonment if Franchisee transfers or relocates the assets of the Sir Speedy Center without the Sir Speedy name or changes the name of the Sir Speedy Center and continues the business In such case, Franchisor may obtain injunctive relief in an appropriate Court, or elect to hold Franchisee responsible for wrongful repudiation of the Franchise Agreement

LAWS APPLYING TO FRANCHISES OF THE STATE WHERE THE CENTER IS LOCATED MAY DIFFER FROM THIS AGREEMENT REGARDING DEFAULT, CURE TIME, NON-RENEWAL, AND CAUSE FOR TERMINATION Should any term of this Agreement be contrary to judicially determined public policy or be considered void or inconsistent with the franchise laws of state wherein Franchisee's Center is located, then any term or portion

thereof so void and any inconsistency shall be construed and governed by that state's law to the extent so void or inconsistent

PROCEDURES FOR A FRANCHISEE TO CLOSE THE BUSINESS

iii) A Franchisee may terminate the Franchise Agreement by giving Sir Speedy, Inc at least 60 days' notice of the following

(1) Franchisee's agreement to assist in the orderly transfer of Franchisee's current customer list, including names, addresses and phone numbers, customer's original artwork and art files, work-in-process, and any work order to be completed, (including items in electronic medium) to a nearby Sir Speedy Center, if available, or other agreed upon disposition,

(2) Franchisee's agreement to Franchisor's designated disposition of all Franchisee's supply of forms, invoices, letterheads, proprietary advertising, promotional materials, proprietary software, and all manuals and other items containing Sir Speedy's trade name, trademarks, service marks, and logos,

(3) Franchisee's agreement (and paperwork completion) regarding transferring or disconnecting the Sir Speedy business telephone number, Franchisee to remain obligated for all charges through the transfer/referral date,

(4) A written statement concerning Franchisee's intent to vacate the franchised location or Franchisee's intent to utilize the premises for a different business other than a printing or copying business,

(5) A written statement concerning Franchisee's intent for himself, his spouse, any partner, and any family member involved with the Center for more than one (1) year not to be in any manner involved with any business providing services similar to a Sir Speedy within a one hundred (100) mile radius of the franchised location or any Sir Speedy location for a period of one (1) year,

(6) A written statement concerning Franchisee's intent regarding the equipment, furniture and fixtures of the Center, it being expressly understood that said equipment, furniture and fixtures shall not be sold or given to a third party who intends to (or proceeds to) own, operate or be in any way involved with a printing or copying business at the franchised location, (except as a Sir Speedy),

(7) All amounts owing to Sir Speedy, Inc through the date of closing will be paid by the closing date (must be timely paid to obtain termination of the franchise agreement)

(8) Franchisee's agreement to (and completion of) de-identification of the premises of the Sir Speedy name and logos, including removal of all interior and exterior signs, window and wall graphics by the effective closing date

(9) Return the PageFlex "Dongle" software key, if any, lent to

Franchisee's center, or transfer to another Sir Speedy Center as directed

Upon Sir Speedy, Inc 's receipt of all the above items, Sir Speedy, Inc will terminate the Franchise Agreement, it being understood that should any of the covenants in Sections 4, 5 and 6 above be violated, then Sir Speedy, Inc may utilize its remedies under the Franchise Agreement as if the Franchise Agreement were not terminated.

Where notice of default and demand for performance is not given when and to the extent required, failure to give such notice or demand shall not be a waiver of any other term hereof

There are no other terms of this Agreement providing a right to Franchisee to terminate If Franchisee takes any action to terminate this Agreement or to convert Franchisee's Sir Speedy Center to another business at the same or different location, then such action by Franchisee shall be deemed a wrongful repudiation of the Franchise Agreement and Franchisee shall continue to be obligated to Franchisor for all anticipated and estimated fees due until such time as this Agreement expires

b **Effect of Termination or Expiration** Upon termination, for any reason, or upon expiration of this Agreement, all Franchisee's rights shall terminate, Franchisee shall cease to use any trademarks, service marks, copyrights or other trade secrets Franchisee shall remove all items, graphics, signs and other material bearing the aforesaid marks identifying Franchisee as being associated with Franchisor or its System, shall cease to use and shall return to Franchisor all proprietary information, "operations manuals", advertising and marketing materials, and all other manuals and instruction materials owned by Franchisor as described in other sections of this Agreement whether written or in electronic form Franchisee shall turn over to Franchisor all customer lists and information, customer art files and work in process Should Franchisee fail to voluntarily comply with this section upon demand, Franchisor is authorized to enter the premises without notice and physically remove all signs, emblems, markings, displays, manuals, and other items bearing Franchisor's trademarks and trade secrets at Franchisee's expense

Internet Upon termination or expiration of this Agreement, Franchisee shall cease all internet use of the Sir Speedy name, including removing all URLs with the words "Sir Speedy" and shall cease to have access to Sir Speedy Net and any other proprietary intranet or proprietary software or internet related sirspeedy com and Sir Speedy programs, services, materials, etc Franchisee is required to terminate the use of and close business listing and/or online directory accounts, including, but not limited to, Google Adwords, Google+, Google My Business, Google Places for Business, Google Maps, Yahoo, Bing, LinkedIn, Mapquest, Yelp, Merchant Circle, Yellow Pages, Yellowbook, YP, Superpages, Whitepages, DexKnows, Manta, Local com, Angie's List, Foursquare, Citysearch, and Facebook

Telephone Service Upon or before the effective date of termination for any reason, or expiration of the Franchise, all telephone and other directory advertising shall be canceled Further, all telephone and fax line number(s) servicing the Center shall be disconnected without referral, or at the discretion of Franchisor, transferred or referred to any other Sir Speedy Center Upon expiration or termination of this Agreement, Franchisor shall have the absolute right to notify the telephone company and all listing agencies of the termination of Franchisee's right to use all telephone numbers and all classified and other directory listings under the "Sir Speedy" name and to authorize the telephone company and all listing agencies to transfer to Franchisor or to any other Sir Speedy Center all telephone numbers and directory listings for Franchisee's

business Franchisee acknowledges that Franchisor has the absolute right and interest in and to all telephone numbers and directory listings associated with the Sir Speedy name and Franchisee agrees to cooperate and execute any documentation necessary to effect said disconnection, transfer, or referral Franchisor is hereby appointed as Franchisee's irrevocable Attorney in Fact to effect same in name of Franchisee and Franchisee hereby holds the telephone company harmless from acting on this Power of Attorney, which shall supersede any subsequent instructions by Franchisee This Agreement is evidence of the exclusive rights of Franchisor to such telephone numbers and directory listings and this Agreement shall constitute the authority for the telephone company to transfer the telephone numbers and directory listings as directed by Franchisor Franchisee shall not use the telephone number(s) at any time after expiration or termination of this Agreement

Obligations to Franchisor Upon termination of the Franchise for any reason, or upon expiration of this Agreement, Franchisee shall immediately pay all monies due Franchisor, pay all note obligations to Franchisor, if any, whether matured or not, and pay off any equipment lease which was obtained through Franchisor's leasing sources in which Franchisor is guarantor, or do all things necessary to cause Franchisor to be released as guarantor, if applicable

Notification to Suppliers and Customers Upon termination for any reason, or upon expiration, Franchisee shall immediately notify all suppliers and customers that as of the date of termination/expiration of the Agreement, Franchisee is no longer associated with Franchisor and the Sir Speedy Network Copies of this notice will be provided to Sir Speedy Upon termination or expiration, Franchisee shall provide Franchisor with a list of all such suppliers and customers and shall cooperate in an orderly transfer of the customer files and customer list to the nearby Sir Speedy (or as directed by Franchisor) Franchisor shall have the right to notify such suppliers and customers and/or verify that such notification has been given by Franchisee

c **Operating Limitation** In the event of termination of the Franchise by Franchisor, Franchisee shall not be associated directly or indirectly as employee, proprietor, stockholder (other than a publicly traded company), partner, agent, officer, director or consultant with the operation of any business which is the same or substantially similar to the business covered by this Agreement (except with a Sir Speedy Center), within a radius of 5 miles of the subject Center or of any Sir Speedy Center for a period of 1 year from the date Franchisee has complied with all of the above requirements upon termination For a period of 1 year from the date of termination, Franchisee shall not solicit, or cause anyone to solicit business from or make any contact with, the former Sir Speedy Center's customers, nor hire, or cause anyone to hire any of the former Sir Speedy Center employees Franchisor shall have the right to enforce this provision by way of obtaining an injunction against Franchisee in the state the Center is located It is agreed that this provision shall specifically survive the termination of the Franchise Agreement, and the rejection of the Franchise Agreement in any bankruptcy proceeding Franchisee shall be responsible to pay Franchisor Continuing Franchise Fees and other damages during any period of violation of this section

d **Site Lease** Upon termination for any reason, or expiration, Franchisor may, at its sole discretion, but shall not be required to, take over and assume the balance of Franchisee's site lease, including taking over possession of the premises Franchisor shall not record any such assumption of the Site Lease against the real estate In such case, should Franchisee fail to voluntarily surrender the premises to Franchisor, Franchisor shall have the right to evict Franchisee Franchisor may also locate a new Franchisee in the location

8 TRANSFER BY FRANCHISEE

This Agreement shall inure to the benefit of Franchisor, its legal successors and assigns, and any transfer of Franchisee's interest shall be subject to the following

a. The Franchisee shall not, without Franchisor's prior written consent which will not be unreasonably withheld, voluntarily or involuntarily, by operation of law or otherwise, sell, assign, transfer, convey to any person, firm or corporation, or encumber any portion of his interest in this Agreement, and/or in the franchise granted hereby, or in the assets of the business, or in any location lease, or offer to do so, or permit the same Any purported transfer without Franchisor's consent shall constitute a material default and shall be null and void

b Anything herein to the contrary notwithstanding

i) If Franchisee receives and desires to accept from a third person a bona fide written offer to purchase the Sir Speedy Center, Franchisor shall have the option, exercisable within 30 days after written notice and receipt of a copy of such complete offer, to purchase the Sir Speedy Center, including any location lease, on the same terms and conditions as offered by said third party If any such third person is of good character, reputation and financial condition, then Franchisee's Sir Speedy Center may be transferred to such person if Franchisor does not exercise its option (subject to the following provisions of this Section 8)

ii) If Franchisee dies, his personal representative may sell and assign his interest herein (or if Franchisee is or shall then be a corporation and its controlling stockholder dies, Franchisee's personal representative may sell Franchisee's shares) only with the Franchisor's prior written consent to sale or assignment, which consent will not be unreasonably withheld or delayed The qualified person must conform to Franchisor's training requirements and assume Franchisee's obligations This qualified person must be of good character and reputation and economic stability, from whom a bona fide offer to purchase has been received Franchisor shall have the right and option to acquire the decedent's interest in this Agreement and any location lease at the offered price with the option to be exercised within 30 days after Franchisor is notified in writing of said bona fide offer

c Consent to a transfer otherwise permitted may reasonably be refused by Franchisor unless transferee meets those standards of qualification as expected of all Franchisees purchasing a new Sir Speedy Franchise, all of Franchisee's debts and obligations owing to Franchisor including Continuing Franchise Fee and Advertising Fees, are paid before or concurrently with the transfer, Franchisee or the transferee bring the Center up to the current standards of appearance, equipment and safety requirements as required by Franchisor Franchisee, before the effectiveness of the transfer shall pay to Franchisor the then current transfer fee ($10,000 in year 2016) and Franchisee shall enter into a Transfer Release Agreement with Franchisor The transfer fee is waived in the event the Sir Speedy Center is transferred to a member of Franchisee's immediate family who has actively participated in the operations and management of the Center Franchisee consents to Franchisor releasing any information concerning the Center to the buyer (new Franchisee) which Franchisee has reported to Franchisor

Should a Franchise broker, with whom Franchisor has a contract to sell new franchises, approach Franchisee with a prospective buyer, Franchisee shall be responsible for all broker fees or commissions relating to the sale or transfer of their Sir Speedy Center

d Upon compliance with the above requirements of a transfer, Franchisor and the transferee shall enter into a new Franchise Agreement upon the then current standard form being offered by Franchisor to new Franchisees and the old Franchise Agreement will be deemed terminated subject to all post-termination obligations

e A transfer may be made to a corporation, without a transfer fee, subject to the above conditions, however, Franchisee shall remain the legal and beneficial owner of at least 51% of all the shares of stock of such corporation during the term and/or renewal term of this Agreement, shall personally guarantee the franchise obligations of the corporation and shall remain jointly liable along with the corporation Further, the names and home addresses of any proposed shareholders, along with the percentage and amount of shares transferred shall be forwarded to Franchisor in writing Franchisor may approve or disapprove a proposed shareholder, any disapproval shall be based upon reasonable consideration Any transferee of shares or other interest shall be bound by this Franchise Agreement as though they had signed individually All stock certificates shall include a legend setting forth these restrictions in order to effect a binding restriction on transferability in accordance with the corporate law of the state in which the corporation is formed Any such transfer to a corporation shall be effected on forms required by Franchisor Franchisee may not transfer the assets of the business to a corporation without the prior consent of Franchisor, and any purported transfer shall be a violation of the Franchise Agreement, Franchisor may elect to hold such corporation jointly responsible with Franchisee for the obligations under this Franchise Agreement, as if such corporation originally signed the Franchise Agreement, jointly with Franchisee

f In any transfer or proposed transfer, in this Section 8, Franchisee shall indemnify and hold Franchisor harmless from any and all actions, causes of action, liabilities, losses, costs, expenses and fees, incurred by Franchisor as a result of any action or inaction, or any misrepresentations made by Franchisee to the transferee or proposed transferee in connection with the transfer or proposed transfer of the Sir Speedy Center This indemnification shall survive the termination or cancellation of this Agreement.

g It is agreed and understood that any attempted transfer of only the assets and/or the phone numbers of the franchised business without the approved transfer of the franchise itself, as defined herein, is strictly prohibited and may be voided Such action may be treated by Franchisor, in its sole discretion, as a wrongful repudiation of the Franchise Agreement by Franchisee, entitling Franchisor to damages which are hereby agreed upon as the amount of the anticipated and estimated Continuing Franchise Fees for the remaining term of the Franchise Agreement by utilizing the current Continuing Franchise Fee as a base Alternatively, Franchisor shall have the right to void the purported transfer by way of injunction or restraining order in a State or Federal Court where the Center is located

9 MISCELLANEOUS

The parties further agree as follows

a. **Independence of Franchisee** Franchisee is, and shall be at all times during the term of this Agreement, an independent contractor and not an agent or employee of Franchisor The Franchisee is not a partner or joint venturer with Franchisor Franchisee is solely responsible for the day-to-day control of Franchisee's Center Neither Franchisee nor any of Franchisee's employees are in any way, directly or indirectly, expressly or by implication, to be construed to be

Franchisor's employees or personnel for any purpose Franchisee is solely responsible for all terms of employment of Franchisee's employees and personnel Any requirements, restrictions or specifications which Franchisee is required to comply with under this Agreement, whether set forth in the Operations Manual or otherwise, do not directly or indirectly constitute, suggest, infer or imply that Franchisor controls any aspect or element of the day-to-day operations of the Center, which Franchisee alone controls, but only constitute standards Franchisee must adhere to when exercising Franchisee's control of the day-to-day operations of Franchisee's Center Franchisee shall indemnify and hold Franchisor harmless from any and all claims, suits, fines, demands, or actions of any kind arising out of or in connection with Franchisee's Sir Speedy Center, including any joint employer liability issues

b **Trade Names and Marks/Trade Secrets** Franchisee expressly agrees and acknowledges that all aspects of the Sir Speedy System are trade secrets and that the name "Sir Speedy" together with all other trade names, trademarks, service marks, logos, color schemes, designs, layouts, decor, phrases, descriptive tag lines, technical bulletins, memoranda, administrative bulletins, operations and other manuals, all marketing materials, and customer lists, whether in written or electronic form, are and shall remain the sole property of Sir Speedy, Inc , and that they have substantial value Franchisee shall not at any time put into issue or contest, either directly or indirectly, the ownership of the aforementioned, nor commit any act which interferes with Franchisor's registration of its trademarks, service marks and copyrights with any local state or federal agency Franchisee shall use Franchisor's marks in all advertising, promoting, and selling Sir Speedy services and products at the franchised location, but only in Franchisor-approved manners However, this right of Franchisee's use is no more than a privilege coupled with an interest granted by this Agreement and is automatically and immediately extinguished upon termination or expiration of this Agreement Upon expiration or termination of this Agreement and franchise granted, whether by expiration of term, default, or any other reason, Franchisee shall immediately discontinue the use and advertising of any and all trademarks, trade names, logos, phrases, descriptive tag lines, signs, color schemes, designs, layouts, decor and any other indicia of the Sir Speedy System Further, Franchisee shall discontinue the use of any visual, audio, electronic, and printed materials originated from Sir Speedy Franchisee shall not advertise any business as being "formerly Sir Speedy", or utilize any similar language or signage Further, Franchisee shall promptly discontinue all Internet use and utilization of the Sir Speedy name and logos

Franchisee agrees that in the event of any actual or suspected infringement of any trademark, trade name, or logo that is part of the Sir Speedy System, or suspected piracy of trade secrets that are a part of said System, Franchisee shall promptly report it in writing to Franchisor Determination of whether to institute any demand, suit, or action shall be made solely by Franchisor, and if instituted, shall be instituted by and maintained at the expense of Franchisor Franchisee agrees to be a named party in any action if so requested by Franchisor and to furnish Franchisor his or her full cooperation in such action In the event Franchisee shall be made a party to any litigation directly concerning the use of any trademark, trade name, or logo licensed to Franchisee by Franchisor, Franchisee shall immediately notify Franchisor of such fact, at the same time forwarding to Franchisor a copy of any demand, petition, summons, complaint, or other relevant documents Upon receipt of any such notification from Franchisee, Franchisor shall undertake the defense of any such litigation

Trade Secrets Franchisee agrees to keep confidential at all times all aspects of the Sir Speedy System which include, without limitation, recommended price lists and pricing

data, any manual of business practices, training and educational materials, operations manuals, technical bulletins, administrative bulletins, and all additions and other material which may be made available by Franchisor in the future All referenced material shall be deemed to be on loan to Franchisee and shall be returned to Franchisor upon termination or expiration of the Agreement or franchise Franchisee further agrees not to copy, publish, or otherwise duplicate said materials or permit others to do so Said materials may only be disclosed in the ordinary course of business and then only to the extent necessary to employees of Franchisee It is understood that Franchisor shall remain the owner of the trade secrets of the System

c **Name of Center** Franchisee agrees the Center herein franchised shall be named SIR SPEEDY without any suffix or prefix attached, except for a required tagline, which as of 2015 is "Print / Signs / Marketing" , and will bear signs, advertising and slogans which denote that the Center is named SIR SPEEDY A corporate or partnership Franchisee shall not use, or register with any governmental agency, any portion or all of the Sir Speedy names, logos, phrases, or slogans in its corporate or partnership name, or associate such therewith in any manner Franchisee shall affix a sign or plaque in a conspicuous place in the Center in view of the general public indicating the following

SIR SPEEDY FRANCHISE

Independently Licensed and Operated By

(Franchisee's legal name)

Franchisee shall use the name SIR SPEEDY on all advertising, invoices, orders, vouchers, letterheads, checks and other similar materials and shall indicate on such that Franchisee's Center is a franchise The following phrase may be placed in close proximity to the Sir Speedy name "An independently owned and operated franchise " The Franchisee's legal name shall not be used on these materials or in advertising, nor shall the use or association of any other name or marks be permissible

A local fictitious name filing, if so required, shall be filed as SIR SPEEDY or SIR SPEEDY PRINT / SIGNS / MARKETING, Number (designated store number) and in no other manner Any other form of filing or registration with a federal, state, or local agency of the Sir Speedy name or marks is strictly prohibited

d **Disputes/Arbitration** Except as provided below, any controversy or claim arising out of or relating to this Franchise Agreement or the breach hereof, including a claim for emergency relief, shall be settled by arbitration with the American Arbitration Association in accordance with the Commercial Arbitration Rules then in effect Claims stated in Section 4i, 4j, 5a, 7b, 7c, 8g, and Section 9c may alternatively be pursued in Court

There shall be a single arbitrator who shall be an existing or former judge of a court of record within the United States or an attorney in good standing admitted to practice for a period of at least 10 years within the United States A corporation to which an individual Franchisee has transferred some or all of the assets comprising the Sir Speedy Center shall be considered either a joint Franchisee or successor Franchisee (at Franchisor's option) and bound by this arbitration agreement The party seeking arbitration shall institute the proceeding in Orange County, California, and such arbitration shall be held at such venue The arbitration may proceed in the

absence of either party, providing that notice of the filing of the arbitration has been sent to the other party in accordance with this Agreement

The decision of the arbitrator shall be final and binding upon the parties, and judgment upon the award rendered by the arbitrator may be entered in and enforced by any court of competent jurisdiction Franchisee hereby consents to California personal jurisdiction for himself and any corporation owning some or all of the assets of the Sir Speedy Center, and hereby consents to service of process by way of certified mail, return receipt requested, or by recognized courier (such as FedEx or UPS), sent to either the Sir Speedy Center location and signed by Franchisee or a duly employed employee of Franchisee, or sent to Franchisee's last known home address via certified mail, return receipt requested, or by recognized courier, or alternatively, the demand for arbitration may be served by personal service or by substitute service in accordance with California law The parties agree that punitive damages shall not be available as a remedy for a breach of this Agreement or any dispute relating to this Agreement The arbitration of any controversy or claim or dispute between the parties shall be conducted with regard to Franchisee only and not with regard to any collective group of franchisees or class action

If any party initiates an action, either arbitration or court proceedings, against any other party arising out of or in connection with this Franchise Agreement, the prevailing party or parties shall be entitled from the losing party or parties, both attorney's fees and costs of the arbitration and/or suit as part of the judgment rendered, along with attorney's fees and costs incurred in enforcing any such judgment

Notwithstanding the above, the arbitrator shall have no power or authority to diminish Franchisor's complete and exclusive right, title and interest in its patents, trademarks, service marks, trade names, copyrights and other trade secrets, or to vary the terms, condition or payments which Franchisor has designated for licensing the same

This section 9e shall survive and remain in full force and effect subsequent to termination of this Agreement

e **Waiver** No delay, waiver, omission or forbearance on the part of Franchisor to exercise any right, option or power arising out of any breach or default by Franchisee, or by any other Franchisee, of any of the terms, provisions or covenants contained herein, shall constitute a waiver by Franchisor thereof to enforce any such right, option or power as against Franchisee, or as to a subsequent breach or default by Franchisee

Except where contrary to a specific law in Franchisee's state, written notice of any alleged default by Franchisor of this Agreement must be given by Franchisee to Franchisor within 18 months of the alleged default or Franchisee is precluded from raising such alleged default after that in any proceeding involving Franchisor or Franchisee Franchisor and Franchisee both hereby waive the right to assert the principles of collateral estoppel in any action between them Franchisor and Franchisee hereby waive any right to a jury trial

f **Severability** Should any provision of the Agreement for any reason be construed or declared to be invalid, such decision shall not affect the validity of any remaining portion, which remaining portion shall remain in full force and effect as if this Agreement had been executed with such invalid portion eliminated

g **Right of Successors** The Franchisor has the right to assign the Franchise Agreement and all its rights and privileges to any other person, firm, or corporation, provided that the assignee is financially responsible and economically capable of performing the obligations of Franchisor The Assignee must also assume and agree to perform all obligations of Franchisor under the Franchise Agreement The Franchisee's consent is not required for any such assignment

h **Previous Agreements and Representations** Upon execution of this Agreement by both parties, all previous agreements, contracts, arrangements or understandings of any kind relative to the franchise herein granted are canceled and all claims and demands thereon are fully satisfied

No agent or representative of Franchisor has authority to make any representations, statements, warranties, or agreements not herein expressed and Franchisee agrees that no such representations, statements, warranties or agreements have been made, or if made, that no reliance thereon has been considered in the signing of this Agreement

i **Notice** Whenever, under the terms of this Agreement, notice is required, the same shall be given in writing and delivered personally, or by United States certified or registered mail postage prepaid (and shall be shall be deemed delivered three business days after notice has been sent), or by recognized Courier (such as FedEx or UPS) (and shall be deemed delivered upon notice of delivery by the Courier) All such notices intended for Franchisor shall be addressed to it at

Sir Speedy, Inc
26722 Plaza
Mission Viejo, California 92691

or as may be designated in writing by Franchisor Notice to Franchisee shall be directed to the Center's address

j **Terminology and Construction** All terms and words used in this Agreement regardless of the number and gender in which they are used, shall be deemed and construed to include any other number, singular and plural, and any other gender, masculine, feminine or neuter, as the context or sense of this Agreement or any section, paragraph or clause herein may require, as if such words had been fully and properly written in the appropriate number and gender If Franchisee consists of two or more individuals or entities, such individuals and/or entities shall be jointly and severally liable

k **Entire Agreement, Modification** The Franchise Agreement and the accompanying Franchise Disclosure Document together contain the entire Agreement of the parties and there are no representations, inducements, promises, agreements, other than those duly executed in writing This or any other agreement of any kind or any addendum or exhibit, amending, altering or changing the context of any portion hereof, shall not be binding unless it is executed by an appropriate officer at Sir Speedy Corporate offices and by Franchisee or Franchisee's representative Certain aspects of the franchise relationship may be affected by changes in Franchisor's Operations Manuals The Franchisor may make such modifications without Franchisee's approval, so long as they are reasonable and apply uniformly to all Franchisees Nothing in the Agreement or in any related agreement is intended to disclaim the representations made in the Franchise Disclosure Document

l **Performance, Applicable Law and Forum** It is stipulated this Agreement has been negotiated, executed and delivered within the State of California and is to be performed at Franchisor's offices in the County of Orange, California. Except as otherwise provided for, this Agreement shall be interpreted and the rights and obligations of the parties governed in accordance with the laws of the State of California, except for Section 7c of this Agreement which shall be governed by the laws of the State where the Sir Speedy Center is located

m **Headings** The headings of the paragraphs herein are inserted for convenience only and are not intended to be construed as part of the Agreement or to limit the scope of a particular paragraph

n **Signature** This Agreement must be originally signed by an individual if unmarried, or if married individuals and their spouses as Franchisee, or if signed by a Corporation must be personally guaranteed by the principals and their spouses

It is acknowledged that should an individual Franchisee subsequently transfer some or all of the assets of the Sir Speedy Center to a corporation, then Franchisee agrees that such corporation shall be considered either a joint or successor Franchisee (at Franchisor's option) to this Franchise Agreement, and shall be bound hereby, as if the corporation executed this Agreement

o **Warranty as to Original Document** Franchisee hereby warrants that he has not caused any electronic modification, scanning or manipulations of the Franchise Agreement received from Franchisor and that this document is the same document received from Franchisor, and agrees that any such modifications or manipulation shall be void

10 INDEPENDENT INVESTIGATION, NO WARRANTIES OR GUARANTEES

a Franchisee acknowledges that Franchisee has conducted an independent investigation of the Sir Speedy franchise offered, and recognizes that the business venture contemplated by this Agreement involves business and economic risks and that its success will be largely dependent upon the ability of Franchisee as an independent business person

Franchisee acknowledges that Franchisor does not warrant or guarantee that Franchisee will derive income from Franchisee's Sir Speedy Center, or that Franchisor will refund all or part of the price paid for Franchisee's Sir Speedy Center, the equipment, supplies, or inventory, if Franchisee is unsatisfied with its Sir Speedy Center

Franchisee acknowledges that Franchisor has not represented to him or her that a "minimum" or "guaranteed" or "certain" income can be expected from the operation of the Sir Speedy Center

FRANCHISEE ACKNOWLEDGES ADVICE FROM FRANCHISOR THAT FRANCHISOR ABSOLUTELY DOES NOT WANT FRANCHISEE TO ACQUIRE A SIR SPEEDY FRANCHISE IF FRANCHISEE IS RELYING ON ANY REPRESENTATION OF A MINIMUM, GUARANTEED, OR CERTAIN INCOME, OR ANY REPRESENTATION OF SUCCESS OR FAILURE WHATSOEVER

ACKNOWLEDGMENT AND SIGNING

IN WITNESS WHEREOF, the parties executed this Agreement at Franchisor's corporate offices, County of Orange, State of California.

I HAVE READ THIS AGREEMENT AND ACCEPT AND AGREE TO EACH AND ALL OF THE PROVISIONS, COVENANTS, AND CONDITIONS CONTAINED IN THIS AGREEMENT

I HAVE RECEIVED A COPY OF THIS AGREEMENT AND HAVE BEEN AFFORDED AMPLE OPPORTUNITY TO REVIEW AND DISCUSS THE TERMS, AND CONSULT WITH MY LEGAL OR OTHER COUNSEL BEFORE AFFIXING MY SIGNATURE

SIGN BELOW IF YOUR FRANCHISE AGREEMENT WILL BE IN YOUR INDIVIDUAL NAMES,

FRANCHISEE(S)

Home Address

_____

Signature

_____ _____

(Print Name)

Social Security No _____

Dated _____ Home Phone No _____

Home Address

_____

Signature

_____ _____

(Print Name)

Social Security No _____

Dated _____ Home Phone No _____

SIGN BELOW IF YOUR FRANCHISE AGREEMENT WILL BE IN A CORPORATE OR LLC NAME YOU MUST SIGN THE PERSONAL GUARANTY ON THE NEXT PAGE

CORPORATION or LIMITED LIABILITY COMPANY
(Personal Guaranty Required)

By _____ Dated _____

Name/Title _____

By _____ Dated _____

Name/Title _____

APPROVED AND ACCEPTED FOR SIR SPEEDY, INC

_____ Effective as of _____
President

PERSONAL GUARANTY OF FRANCHISEE

(Required if Franchisee is a Corporation or Limited Liability Company)

The undersigned, being the sole owners of the Corporation or Limited Liability Company ("LLC") _____, formed in the state of _____, and their spouses of the owners, hereby unconditionally guarantee the performance of said Corporation/LLC of all obligations contained in this Franchise Agreement and shall be jointly obligated, along with the Corporation/LLC, as if the undersigned were the original "Franchisees", and further agree that Sir Speedy, Inc may enforce such obligations directly against the undersigned without first looking to the Corporation/LLC

This Guaranty is given in connection with the Franchise Agreement and any other documents executed in connection with the Franchise Agreement including, without limitation, any amendments, addendums, extensions and renewals to the Franchise Agreement (whether entered into now, previously or in the future), relating to the Sir Speedy franchise operated pursuant to the Franchise Agreement (the "Obligations")

_____ _____

Signature Home Address

_____ _____

(Print Name)

Social Security No _____

_____ _____

Signature of Spouse Home Phone Number

_____ Date _____

(Print Spouse's Name)

Social Security No _____

_____ _____

Signature Home Address

_____ _____

(Print Name)

Social Security No _____

_____ _____

Signature of Spouse Home Phone Number

_____ Date _____

(Print Spouse's Name)

Social Security No _____

EXHIBIT "A"
of the
Franchise Agreement

SIR SPEEDY PRINTING 2016 PRINTING CENTER PACKAGE

QTY	ITEM
	ADMINISTRATIVE, POINT OF SALE, OFFICE EQUIPMENT AND SOFTWARE
1	Owner's Computer PC Laptop (e g Lenovo ThinkPad T400)
1	CSR/POS Master Workstation Computer (PC)
2	Microsoft Office Suite for CSR & Owner's Computers
1	PrintersPlan Pricing Program (SoftUse)
1	Prospect Management Software – Single User
1	Bookkeeping Software – Single User
1	Multifunction Printer w/Network
	PREPRESS AND GRAPHICS
1	Apple Imac 27" Graphics computer bundle (Apple Store)
2	Font management software Mac and Windows
1	Microsoft Windows capability on the iMac
1	Adobe Creative Suite Standard Mac
1	Microsoft Office SBE Suite Windows
1	Netgear ReadyNAS File Server
1	Netgear ReadyNAS Offsite backup File Server
2	Broadband VPN Router
1	Netgear 24-port gigabit switch
3	UPS power supply
1	Pitstop Pro
1	Quite Imposing Plus
	DIGITAL PRODUCTION DEVICES
1	Ricoh 8100 (production b/w copier with OHCF), LEASE $716 /MO 48 months
1	Ricoh 7110 (production color copier/printer, controller, OHCF), LEASE $1,288/ MO 48 months
	LARGE FORMAT PRINTING
1	HP 360 latex printer (Big Deal Dealers) LEASE $450/MO 48 months
1	Onyx RIP Postershop (Big Deal Dealers)
1	Proprietary PC for Onyx Postershop (Contact HP for compatibility specifications)
1	65" Royal Sovereign heat assist laminator (Grimco)
1	Grommet machine and #3 Kit (RNR)
1	Fletcher-Terry table top cutter (Grimco)
1	Graph-tec plotter/cutter (Grimco)
	BINDERY, FINISHING AND MATERIAL HANDLING
1	Challenge single-spindle drill (Print Finishing Solutions)
1	Duplo 920 friction feed folder (Duplo)
1	Duplo 490 19 5" cutter (Duplo)

SIR SPEEDY PRINTING 2016 PRINTING CENTER PACKAGE

QTY	ITEM	
1	HD7700 Power Punch w/die plus HD4170 coil inserter (SW Plastics)	
1	Unibind U625 perfect and case binder (Unibind)	
1	Challenge padding system (Print Finishing Solutions)	
1	Shrinkwrapper (Pack-All)	
1	Sparco Convertible Hand Truck (Lindy)	
1	Rapid 106 Electric Stapler (Print Finishing Solutions)	
1	iCreaser (Count)	
	MAILING AND SHIPPING	
1	Cloud-based Mailing Software (Lorton Data) (Cost per usage)	
1	Tabber (Pitney Bowes W350)	
	FIXTURES AND FURNITURE	
1	Reception Area Fixtures	
5	Paper storage racks	
5	Stationary metal work tables	
1	Large Format finishing table	
1	Production boards	
3	Desk/task chairs	Footnote 4
2	Graphics department desks / task chairs	Footnote 4
2	Front counter chairs	Footnote 4
1	Logo Floor Mat (LogoMats)	
	SIGNAGE AND DECOR	
	Exterior Lighted Sign (Where Appropriate)	Footnote 1
	Vinyl window graphics & wall striping (IDP Group)	Footnote 2
4	Framed Lobby Displays Product & Services Listings	Footnote 3
	TOTAL EQUIPMENT PACKAGE	**$70,527**

THE ABOVE PRICE DOES NOT INCLUDE FREIGHT, HANDLING, INSTALLATION OR SALES TAX

The price of the package will be based on the cost of the items in Supplement "A" in effect at the time the merchandise is ordered You will be sent a revised invoice should it be necessary However, in no event will the price of the equipment be increased by more than 10%

Footnotes

1 Where Location allows exterior sign(s), Franchisee to purchase locally
2 Interior & exterior graphics to be in T&O, cannot be leased or repossessed
3 Cost is for framing components only, franchisee to print graphics on large format inkjet, also in T&O
4 In-center desks and chairs are to be purchased locally

Specified vendor-named items may be replaced by similar items of a different manufacturer, or by a different model for the same manufacture

FRANCHISEE(S)

Dated _____ _____

_____

SIR SPEEDY, INC

Dated _____ By _____
President

EXHIBIT "B"
of the
Franchise Agreement

GROSS SALES, CONTINUING FRANCHISE FEE AND REBATE

1 **Continuing Franchise Fee**

Franchisee is required to pay to Franchisor a Continuing Franchise Fee of 4% of Franchisee's gross weekly sales for the first 12 months the Center is in operation and 6% of Franchisee's gross weekly sales, after that, for the duration of the Agreement Such Continuing Franchise Fees shall be paid weekly via automatic draft or electronic transfer from Franchisee's checking account, based on the reports required by Section 4q hereof, which shall be faxed to Franchisor, no later than Wednesday following the week for which the payment is due The weekly period shall extend from Monday through the following Sunday "Gross sales" as used in this Agreement shall mean the total revenues derived by cash or charge sales of merchandise or services, or otherwise (which shall include the retail value of trade-outs or bartering of services or products), or revenues from any source arising out of the operation of such Center, including all revenues from brokered sales, deducting therefrom all returns, refunds and allowances, if any, and any sales or excise taxes which are separately stated and which Franchisee may be required to and does collect from customers and pay to any federal, state or local taxing authority Franchisor may charge interest at the California Judgment rate on all monies due Franchisor and not paid within 10 days from the due date Where Franchisee has failed to remit the appropriate transmittal reports, Franchisor is authorized to estimate amounts due based on prior reports or any other relevant information However, Franchisee remains liable for the actual Continuing Franchise Fees due if more than the estimated amounts

2 **Rebate of Certain Continuing Franchise Fees**

Franchisor will compute the Continuing Franchise Fees due from Franchisee, based on the gross sales of each quarter of a calendar year (hereinafter called "designated quarter") according to the Rebate Schedule below and will remit to Franchisee a cash rebate for the difference between Continuing Franchise Fees paid and computed Continuing Franchise Fees per Schedule where applicable, but only if Franchisee has qualified for such rebate by having fully complied with all provisions governing qualifications for cash rebates The rebate shall not be in effect the first twelve months the Center is in operation, or changes ownership

3 **Qualifications for Rebates**

a. Franchisee shall have complied on a complete and timely basis with all provisions of Section 1 above pertaining to the payment of Continuing Franchise Fees during the designated quarter of a calendar year

b Franchisee shall have submitted all required reports and payments including the Transmittal Sheets Franchisor must be in receipt of any required items within 15 days after the completion of each weekly period

c In order to fairly substantiate gross volumes, Franchisee shall have submitted to Franchisor a copy of Franchisee's State or Political Subdivision Sales Tax Report where required

by such taxing authority for the quarter immediately preceding the quarter for which the rebate is being calculated. Franchisor must be in receipt of the above-referenced Franchisee's State Sales Tax Report within 15 days following the last day of the designated quarter of a calendar year Franchisor will require a profit and loss statement for the preceding quarter, certified by Franchisee Franchisor reserves the right to audit books, records and tax returns of Franchisee

d Franchisor shall not grant or pay rebates if Franchisee is delinquent in any monetary obligations to Franchisor, which include but are not limited to, Advertising Fees, notes, or any monetary obligations under which Franchisor is guarantor or bears ultimate responsibility for the payment thereof

e Franchisor shall issue such rebates, where applicable, to Franchisee on or before the last day of the month following the end of each designated quarter

f The amount of quarterly gross sales figures upon which rebates are applicable shall be adjusted at the expiration of each calendar year to reflect increases in the cost of living The adjustment, if any, shall be calculated on the basis of the Los Angeles-Riverside-Orange County All-Items Consumer Price Index (the "Index"), or the U S City Average All-Items Consumer Price Index, All Urban Consumers, whichever is higher, published by the Bureau of Labor Statistics of the United States Department of Labor Any such adjustment of the quarterly gross sales schedule will be rounded to the nearest $250 Each year a new Rebate Schedule shall be applicable for the ensuing year

REBATE SCHEDULE FOR 2017

QUARTERLY GROSS SALES	REQUIRED CONTINUING FRANCHISE FEE RATE	EFFECTIVE RATE FOR SALE RANGE AFTER REBATE
$0 to $259,000	6%	6%
$259,001 to $345,000	6%	5%
$345,001 to $431,250	6%	4%
$431,251 to $560,750	6%	3%
$560,751 and up	6%	2%

FRANCHISEE(S)

Dated _____ _____

_____

SIR SPEEDY, INC

Effective as of _____ By _____
President

EXHIBIT "E"

MULTI-STATE ADDENDUM
TO
DISCLOSURE DOCUMENT
AND
FRANCHISE AGREEMENT

EXHIBIT "E"

MULTI-STATE ADDENDUM TO DISCLOSURE DOCUMENT AND FRANCHISE AGREEMENT

The following states have laws that override the provisions stated in this Disclosure Document and the Franchise Agreement California, Florida, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Washington and Wisconsin

California

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE OFFERING CIRULAR.

Item 3 of the Disclosure Document Neither the Franchisor, nor any person identified in Item 2 is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities exchange Act of 1934, 15 U S C.A 78a et seq , suspending or expelling such persons from membership in that association or exchange

Covenant Not to Compete
Item 9 Disclosure Document, Section 7 Franchise Agreement

The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise This provision may not be enforceable under California law

Termination of the Franchise
Item 17 Disclosure Document, Section 7 Franchise Agreement

California Business and Professions Code Sections 20000 through 20043 provide rights to the Franchisee concerning termination or non-renewal of a franchise If the Franchise Agreement is inconsistent with the law, the law will control

The franchise agreement requires franchisee to execute a general release of claims upon renewal or transfer of the franchise agreement California Corporations Code Section 31512 provides that any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of that law or any rule or order is void Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Section 31000-31516) Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 – 20043)

California Corporations Code, Section 31125 requires the franchisor to give the franchisee a disclosure document, approved by the Department of Business Oversight prior to a solicitation of a proposed material modification of an existing franchise

The franchise agreement requires binding arbitration The arbitration will occur at Orange County, California, with the costs being borne by the prevailing party Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and Federal laws (such as Business and Professions Code Section 20040 5, Code of Civic Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a franchise agreement restricting venue to a forum outside the State of California

The Franchise Agreement provides for termination upon bankruptcy This provision may not be enforceable upon federal bankruptcy law (11 U S C A Section 101, et seq)

The earnings claims figure(s) does (do) not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchise business Franchisees or former franchisees, listed in the offering circular, may be one source of this information

Website

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF BUSINESS OVERSIGHT ANY COMPLAINTS CONCERNING THE CONTENT OF THS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARMENT OF BUSINESS OVERSIGHT AT www dbo ca gov

Florida

Disclosure

The State of Florida has not reviewed and does not approve, recommend, endorse, or sponsor any business opportunity The information contained in this disclosure has not been verified by the state If you have any questions about this investment, see an attorney before you sign a contract or agreement

Hawaii

Effect of Termination by Franchisor
Item 17 Disclosure Document, Section 7 Franchise Agreement

As to comply with Section 482E-6(3), Hawaii Revised Statutes Upon termination or refusal to renew the franchise, the Franchisee shall be compensated for the fair market value, at the time of the termination or expiration of the franchise, of the Franchisee's inventory, supplies, equipment and furnishings purchased from the Franchisor or a supplier designated by the Franchisor, provided that personalized materials which have no value to the Franchisor need not be compensated for If the Franchisor refuses to renew a franchise for the purpose of converting the Franchisee's business to one owned and operated by the Franchisor, the Franchisor, in addition to the remedies provided in this paragraph, shall compensate the Franchisee for the loss of goodwill The Franchisor may deduct from such compensation reasonable costs incurred in removing, transporting and disposing of the Franchisee's inventory, supplies, equipment, and furnishings in this requirement, and may offset from such compensation any moneys due the Franchisor

Illinois

Performance, Applicable Law and Forum/Disputes/Arbitration
Item 17 Disclosure Document, Section 9 Franchise Agreement

Section 4 of the Illinois Franchise Disclosure Act states that "any provision in the Franchise Agreement which designates jurisdiction or venue in a forum outside of this state is void with respect to any cause of action which otherwise is enforceable in this state, provided that a Franchise Agreement may provide for arbitration in a forum outside of this state " Section 41 of the Act provides choice of law provisions that would require the application of any laws of the state of Illinois You cannot waive any of your rights given to you by the State of Illinois

Termination of the Franchise
Item 17 Disclosure Document; Section 7 Franchise Agreement

The conditions under which your franchise can be terminated and your rights upon non-renewal may be affected by Illinois law, ILCS 815, paragraphs 705/19 and 705/20

Independent Investigation
Section 10 Franchise Agreement

The words "Franchisee acknowledges" shall be deleted from every paragraph

Indiana

Obligations and Duties of Franchisor; Territory, Operating Limitation, Remedies, Venue, Waiver, Indemnification
Items 12 and 17 Disclosure Document, Section 3, 4, 8 and 9 Franchise Agreement

Indiana Code Sections 23-2-2 7-1(2) and 23-2-2 7-2(4), state that the Franchisor is prohibited from operating a substantially identical business to that of the Franchisee's within the Franchisee's territory regardless of trade name Indiana Code Sections 23-2-2 7-10(10) and 23-2-2-27-1(5), state that the reservation of right to injunctive relief or any specified remedy, limitation of the remedies available to either party, stipulation as to forum or venue and waiver or release of any rights with regard to the Franchise Agreement are prohibited Further, the post-termination covenant not to compete is limited by IC 23-2-2 7-1(9) Further, indemnification by the Franchisee shall exclude any indemnification for liability caused by the Franchisee's proper reliance on or use of procedures or materials provided by the Franchisor or caused by Franchisor's negligence Further, references to family members in Section 7(a) III (7) of the Franchise Agreement shall be eliminated
Termination
Item 17 r Disclosure Document, 7 c Franchise Agreement

The post-termination covenant not to compete complies with the limitations stated in Indiana Code Section IC 23-2-2 7(9)

Obligations and Duties of Franchisee, Transfer by Franchisee, Miscellaneous
Section 4(i), 4(j), 8(g), 8(h), 9 (m)

The reservation of right to injunctive relief or any specified remedy, limitation of the remedies available to either party, and stipulation as to appropriate forum or venue are prohibited in Indiana Code Section 23-2-2 7-1(10) Further, the waiver or release of any rights with regard to the Franchise Agreement is prohibited in Indiana Code Section 23-2-2 7-1(5)

Maryland

In recognition of the requirements of the Maryland Franchise Registration and Disclosure Law, the Franchise Agreement and Disclosure Document of Sir Speedy, Inc , shall be modified as follows

Renewal, Termination, Transfer and Dispute Resolution
Item 17 Disclosure Document; Section 6, 7, and 8 Franchise Agreement

The general required as a condition of renewal, sale and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law

Previous Agreements and Representations, Section 91 Franchise Agreement
Independent Investigation, Section 10 Franchise Agreement
Acknowledgement, Section 11 Franchise Agreement

All representations requiring prospective franchisees to assent to a release, estoppels or waiver of liability are not intended to nor shall they act as a release, estoppels or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure law

Arbitration
Item 17 Disclosure Document; Section 9 Franchise Agreement

A franchisee may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law

Renewal, Termination, Transfer and Dispute Resolution
Item 17 Disclosure Document

The provision in the Franchise Agreement which provides for termination upon bankruptcy of the franchisee may not be enforceable under federal bankruptcy law (11 U S C Section 101 et seq)

Michigan

The State of Michigan prohibits certain unfair provisions that are sometimes in franchise documents If any of the following provisions are in these franchise documents, the provisions are void and cannot be enforced against you

Each of the following provisions is void and unenforceable if contained in any documents relating to a franchise

a A prohibition on the right of a franchisee to join an association of franchisees

b A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims

c A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure

d A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation This subsection applies only if (i) the term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise

e A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances This section does not require a renewal provision

f A provision requiring that arbitration or litigation be conducted outside this state This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state

g A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise Good cause shall include, but is not limited to

(i) The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards

(ii) The fact that the proposed transferee is a competitor of the franchisor or subfranchisor

(iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations

(iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer

h A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, no does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c)

i A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services

The fact that there is a notice of this offering on file with the attorney general does not constitute approval, recommendation, or endorsement by the attorney general

Any questions regarding this notice should be directed to

State of Michigan, Dept of Attorney General
Consumer Protection Division
Franchise and Antitrust Unit
PO Box 30213
Lansing, MI 48909 (517) 373-7117

Minnesota

Renewal of the Franchise
Item 17 Disclosure Document, Section 6 Franchise Agreement

The Franchise Agreement gives the Franchisee the right to renew the franchise for one 20 year term by giving written notification to the Franchisor not less than 180 days prior to the expiration of the current term

Termination of the Franchise
Item 17 Disclosure Document, Section 7 Franchise Agreement

The Franchisor may terminate or cancel this Agreement and the franchise if (i) Franchisee is given written notice setting forth all the reasons for the termination or cancellation at least 180 days in advance of termination or cancellation, and (ii) the Franchisee fails to correct the reasons stated for termination or cancellation in the notice within 60 days of receipt of this notice, except that the notice is effective immediately upon receipt where the alleged grounds for termination or cancellation are (1) Voluntary abandonment of the franchise relationship, (2) the conviction of the Franchisee of an offense directly related to the business conducted in accordance with the franchise, or (3) failure to cure a default under the Franchise Agreement which materially impairs the goodwill associated with the Franchisor's trade name, trademark, service mark, logotype or other commercial symbol after the Franchisee has received written notice to cure of at least 24 hours in advance thereof

Franchisor may not terminate or cancel a franchise except for good cause "Good Cause" means failure by Franchisee to substantially comply with the material and reasonable franchise requirements imposed by the Franchisor including, but not limited to (1) the bankruptcy or insolvency of the Franchisee, (2) assignment for the benefit of creditors or similar description of the assets of the franchise business, (3) voluntary abandonment of the franchise business, (4) Conviction or a plea of guilty or no contest to a charge of violating any law relating to the franchise business, or (5) any act by or conduct of the Franchisee which materially impairs the goodwill associated with the Franchisor's trademark, trade name, service mark, logotype or other commercial symbol

With respect to franchises governed by Minnesota law, the Franchisor will comply with Minn Stat Sec 80C 14, Subds, 3, 4 and 5 which require, except in certain specified cases, that a Franchisee be given 90 days notice of termination (with 60 days to cure) and 180 days notice for non renewal of the franchise agreement

This section shall not in any way abrogate or reduce any rights of the Franchisee as provided for in Minnesota Statutes 1984, Chapter 80C, including the right to submit matters to the jurisdiction of the courts of Minnesota

Arbitration
Item 17 Disclosure Document, Section 9 Franchise Agreement

The Franchise Agreement provides for arbitration in accordance with the rules of the American Arbitration Association, which shall be held in the county or city of the franchise location, State of Minnesota

New York

Franchise Fee
Item 5 Disclosure Document

This fee is for the grant of the franchise, the use of the service marks and the trademarks, and for the use of the proprietary system

Renewal, Termination, Transfer and Dispute Resolution
Item 17 W Disclosure Document

No assignment will be made except to any assignee who in the good faith and judgment of the Franchisor is willing and able to assume to Franchisor's obligations under the franchise agreement

The choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the franchisee by article 33 of the General Business law of the state of New York

Information comparing franchisors is available Call the State Administrators listed in Exhibit "B" or your public library for sources of information Registration of this franchise by New York State does not mean that New York State recommends it or has verified the information in this Disclosure Document. If you learn that anything in the Disclosure Document is untrue, contact the Federal Trade Commission and New York State Department of Law Bureau of Investor Protection and Securities, 120 Broadway, 23rd Floor, New York, New York 10271

The franchisor may, if it chooses, negotiate with you about items covered in the prospectus However, the franchisor cannot use the negotiating process to prevail upon a prospective franchisee to accept terms which are less favorable than those in this prospectus

North Dakota

Item 5, Initial Fees

The North Dakota State Securities Commissioner requires us to defer payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement

Addendum to North Dakota Disclosure Document and Franchise Agreement

The Securities Commissioner has held the following to be unfair, unjust or inequitable to North Dakota Franchisees (Section 51-19-09 of the North Dakota Century Code)

Restrictive Covenants Franchise Disclosure Documents which disclose the existence of covenants restricting competition contrary to Section 9-08, N D C C , without further disclosing that such covenants will be subject to this statute

Situs of Arbitration Proceedings Franchise agreements providing that the parties must agree to the arbitration of disputes at a location that is remote from the site of the franchisees' business

Restrictions on Forum Requiring North Dakota franchisees to consent to the jurisdiction of courts outside of North Dakota

Liquidated Damages and Termination Penalties Requiring North Dakota Franchisees to consent to liquidated damages or termination penalties

Applicable Laws Franchise agreements which specify that they are to be governed by the laws of a state other than North Dakota.

Waiver of Rights waiver of jury trial, waiver of exemplary and punitive damages, and waiver of rights apart from civil liability as stated in section 51-19-12 N D C C , which is limited to violations of North Dakota Investment Law (registration and fraud)

To the extent such provisions appear in the Franchise Agreement, they are unenforceable under North Dakota Law

Rhode Island

Performance, Applicable Law and Forum/Disputes/Arbitration
Item 17 Disclosure Document, Sections 9 e and 9 m Franchise Agreement

§19-28 1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act

South Dakota

Termination of the Franchise
Item 17 Disclosure Document, Section 7 Franchise Agreement

Franchisee commits a material breach of the Franchise Agreement, or materially defaults in the payment of any indebtedness to the Franchisor, or Franchisee's suppliers arising out of the purchase of the supplies or equipment and this default is not cured within 30 days of notice to Franchisor

Covenant Not to Compete
Item 9 Disclosure Document, Section 7 Franchise Agreement

Covenants not to compete upon termination or expiration of the Franchise Agreement are generally unenforceable in the State of South Dakota

Disputes/Arbitration
Section 9 e Franchise Agreement

Any provision that provides that the parties' waive their right to claim punitive, exemplary, incidental, indirect, special or consequential damages or any provision that provides that parties' waive their right to a jury trial may not be enforceable under South Dakota law

Transfer by Franchisee
Section 8 h Franchise Agreement

SDCL 53-9-5 voids liquidated damages provisions from contracts unless it would be impractical or extremely difficult to fix actual damages

Arbitration/Performance, Applicable Law and Forum
Item 17 Disclosure Document, Section 9 e and 9 m Franchise Agreement

The law regarding franchise registration, employment, covenants not to compete, and other matters of local concern will be governed by the laws of the state of South Dakota, but as to contractual and all other matters, this agreement and all provisions of this instrument will be and remain subject to the application, construction, enforcement and interpretation under the governing law of California

Any provision in the franchise agreement and/or development agreement restricting jurisdiction or venue to a forum outside of South Dakota or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under the South Dakota Franchise Act

Washington

Rider

The State of Washington has a statute, RCW 19 100 180 which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise These may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise

In any arbitration involving a franchise purchased in Washington, the arbitration site shall be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration, or as determined by the arbitrator In the event of a conflict of laws, the provisions of Washington Franchise Investment Protection Act, Chapter 19 100 RCW shall prevail

A release or waiver of rights executed by a franchisee shall not include rights under the Washington Franchise Investment Protection Act except when executed in conjunction with a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable

Transfer fees are collectible to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer

Wisconsin

Termination of the Franchise
Item 17 Disclosure Document, Section 7 Franchise Agreement

The laws of the various states may differ regarding notice periods, time to cure defaults, causes for non-renewal, and causes whereby Franchisor may terminate Franchisor shall comply with the requirements of the state in which Franchisee's Center is located in that event (See Item 7, Page 13, of the Franchise Agreement) The Wisconsin Fair Dealership Law, Chapter 135, Wis Stats , supersedes any provision of the franchise contract or agreement if such provisions are in conflict with the law

FRANCHISEE(S)

Date _____ _____

_____

Date _____ SIR SPEEDY, INC

By _____
President

EXHIBIT "F"

MULTIPLE CENTER ADDENDA

ORIGINAL CENTER #
MULTIPLE CENTER #

EXHIBIT "F-1"

INSIDE TERRITORY
MULTIPLE CENTER ADDENDUM

This addendum is for the Franchise Agreement dated _____ between Sir Speedy, Inc , a California corporation ("Franchisor") and _____ ("Franchisee")

WHEREAS, both parties wish to clarify the requirements of opening and operating a Sir Speedy Multiple Center location within the Franchisee's existing defined territory

NOW, THEREFORE, both parties agree as follows as it pertains to the Multiple Center location

1 The franchise fee is $1,000, is nonrefundable, and is due upon application There shall be no training, start-up or inventory fees

2 The equipment descriptions and prices in the Franchise Agreement shall not be applicable The required equipment will include at least a convenience copier, a computer with Laser Printer, a mid-volume/high speed copier, internet connected computer, point of sales system, and a FAX machine Current standard Sir Speedy signage and window graphics are required The lobby area will include the current build-out being recommended by Sir Speedy, including wall graphics and build-out per the Sir Speedy Image and Specifications Manual Franchisee shall furnish the Multiple Center at Franchisee's expense with all necessary equipment, furniture, fixtures, supplies and inventory Franchisee may purchase such items from Franchisor at the then current price

3 Attendance at Sir Speedy University is required for any new untrained manager for the Multiple Center location, at Franchisee's expense

4 Franchisee will provide, at Franchisee's expense, the accounting and bookkeeping services for the Multiple Center beginning upon opening of the Center

5 The advertising fee will be $25 per week The royalty fee will be the same as that stated in the original Franchise Agreement of the Franchisee

6 Sales records must be kept separately and not combined with the original Sir Speedy Center

7 The Multiple Center can only be resold in conjunction with the sale of the Franchisee's original Sir Speedy Center since both centers are located within the same territory, unless otherwise agreed by the parties

8 The Multiple Center location must offer to the public all the services offered at a Sir Speedy Printing Center

9 Except as modified herein, all terms of Franchisee's original Franchise Agreement shall apply to the Multiple Center

FRANCHISEE(S)

Dated _____ _____

_____

SIR SPEEDY, INC

Dated _____ By _____
President

MULTIPLE CENTER #_____

EXHIBIT "F-2"

OUTSIDE TERRITORY
MULTIPLE CENTER ADDENDUM

This addendum is for the Franchise Agreement dated _____ between Sir Speedy, Inc , a California corporation ("Franchisor") and _____ _____ ("Franchisee")

WHEREAS, both parties wish to clarify the requirements of opening and operating an additional Sir Speedy Center location

NOW, THEREFORE, both parties agree as follows to amend the Franchise Agreement for the Multiple Center location

1 Section 2a and 2b and Section 3 of the Franchise Agreement shall not apply to the establishment of the Multiple Center, except for Section 3a (territory)

2 The franchise fee is $7,500, is nonrefundable, and is due upon application There shall be no training, start up or inventory fees

3 The total basic equipment package shall not be required Franchisee shall furnish the Multiple Center at Franchisee's expense with all necessary equipment, furniture, fixtures, supplies and inventory Franchisee may purchase such items from Franchisor at currently existing prices The required equipment will include at least a convenience copier, a computer with Laser Printer, a mid-volume/high speed copier, internet connected computer, point of sales system, and a FAX machine Current standard Sir Speedy signage and window graphics are required The lobby area will include the current build-out being recommended by Sir Speedy, including wall graphics and build-out per the Sir Speedy Image and Specifications Manual

4 Section 4c is not applicable to Franchisee, however, attendance of Print Management University is required for any new manager of the Multiple Center, at Franchisee's expense

5 Section 6a is hereby modified to read "The initial term shall run until _____ " Sales records must be kept separately on the Multiple Center and may not be combined with any other Sir Speedy Center owned by Franchisee

Except as modified herein, all terms of the Franchise Agreement shall remain as originally written

FRANCHISEE(S)

Dated _____ _____

_____

SIR SPEEDY, INC

Dated _____ By _____
President

EXHIBIT "G"

STATE ADMINISTRATORS

EXHIBIT "G"

STATE ADMINISTRATORS

California
Commissioner of Business Oversight
Department of Business Oversight
320 West 4th Street, Suite 750
Los Angeles, California 90013-2344
Telephone (213) 576-7500
Toll Free # (866) 275-2677

Florida
Florida Dept of Agriculture & Consumer Services
Division of Consumer Services
P O Box 6700
Tallahassee, Florida 32314-6700
Telephone (850) 488-2221

Hawaii
Commissioner of Securities
Dept of Consumer Affairs
335 Merchant Street
Honolulu, Hawaii 96813
Telephone (808) 586-2744

Illinois
Illinois Attorney General
500 South Second Street
Springfield, Illinois 62706
Telephone (217) 782-1090

Indiana
Office of the Secretary of State
Indiana Securities Division
302 West Washington Street
Indianapolis, Indiana 46204
Telephone (317) 232-6681

Maryland
Office of the Attorney General
Securities Division
200 St Paul Place
Baltimore, Maryland 21202-2020
Telephone (410) 576-6360

Michigan
Office of the Attorney General
Consumer Protection Div
P O Box 30213
Lansing, Michigan 48909
Telephone (517) 373-7117

Minnesota
Minnesota Department of Commerce
85 7th Place East, Suite 500
St. Paul, Minnesota 55101
Telephone (651) 296-4026

Nebraska
Department of Banking and Finance
P O Box 95006
Lincoln, Nebraska 68509-5006
Telephone (402) 471-2171

New York
New York State Department of Law
120 Broadway, 23rd Floor
New York, New York 10271
Telephone (212) 416-8637

North Dakota
North Dakota Securities Commissioner
600 East Boulevard
Bismarck, North Dakota 58505-0510
Telephone (701) 328-2910

Rhode Island
Department of Business Regulation
Division of Securities
1511 Pontiac Avenue, Bldg 69-1
Cranston, Rhode Island 02920
Telephone (401) 462-9527

South Dakota
Department of Labor and Regulation
Division of Securities
124 S Euclid, Suite 104
Pierre, South Dakota 57501
Telephone (605) 773-4823

Texas
Secretary of State
1019 Brazos
Austin, Texas 78701
Telephone (512) 463-5705

Virginia
State Corporation Commission
Division of Securities & Retail Franchising
1300 East Main Street, 9th Floor
Richmond, Virginia 23219
Telephone (804) 371-9051

Washington
Department of Financial Institutions
Securities Division
P O Box 9033
Olympia, Washington 98507-9033
Telephone (360) 902-8760

Wisconsin
Department of Financial Institutions
Division of Securities
345 W Washington Ave
Madison, Wisconsin 53703
Telephone (608) 266-1064

All other states contact the agency controlling "Business Opportunities" in that state

EXHIBIT "H"

TRANSFER RELEASE AGREEMENT

EXHIBIT "H"

TRANSFER RELEASE AGREEMENT

This Agreement is entered into by and between Sir Speedy, Inc , a California corporation, ("SIR SPEEDY") and _____ ("FRANCHISEE") with reference to the following facts

A WHEREAS, SIR SPEEDY and FRANCHISEE entered into a Franchise Agreement dated _____whereby FRANCHISEE is authorized to own and operate Sir Speedy Center #_____ currently located at _____ ("Franchise Agreement"), and

B WHEREAS, FRANCHISEE is about to sell FRANCHISEE'S Sir Speedy Center and desires for Franchisor to consent to the transaction and SIR SPEEDY desires to consent to such transfer upon the terms and conditions below, and

C WHEREAS, SIR SPEEDY and FRANCHISEE desire to mutually terminate their franchise relationship upon the sale of FRANCHISEE'S Sir Speedy Center and, except as provided for below, to mutually release one another from any presently-existing disputes or claims between them, whether known to them or not, and any other disputes or claims which the parties have or could have asserted against one another at any time in the past, or at any time in the future

NOW THEREFORE, in consideration of the covenants and promises each to the other made herein, the parties agree as follows

1 SIR SPEEDY hereby consents to the transfer by FRANCHISEE of Sir Speedy Center # _____ to _____ (buyer) and upon the consummation of the transfer, the Franchise Agreement shall be deemed mutually terminated, subject to all of Franchisee's obligations through the termination date and post-termination covenants and obligations under the Franchise Agreement

2 Upon the consummation of the sale of the Sir Speedy Center, SIR SPEEDY, on the one hand and FRANCHISEE, on the other, and subject to the obligations in section 1 above, hereby mutually release and forever discharge each other and all of each other's respective heirs, executors, administrators, affiliates, officers, directors, employees, representatives, agents, consultants, successors, assigns and attorneys, of and from any and all claims, demands, actions, causes of action, liabilities, losses, expenses, costs and fees of whatsoever kind, nature or description, whether known or unknown, which now exist or which may hereafter arise, based on, relating to, or in connection with any matter between the parties, including but not limited to (a) the performance, non-performance, breach, enforceability or validity of any provision of the Franchise Agreement and any other agreement between the parties, (b) any and all activities of FRANCHISEE or SIR SPEEDY relating to FRANCHISEE'S Speedy Printing Center, (c) any statements or representations allegedly made to SIR SPEEDY by FRANCHISEE, (d) any statements or representations allegedly made to FRANCHISEE by SIR SPEEDY, and (e) any statements, acts or omissions by any person for SIR SPEEDY to FRANCHISEE their representatives or any third party relating to the purchase of FRANCHISEE'S Sir Speedy Printing Center FRANCHISEE specifically releases SIR SPEEDY from any restriction on disclosing any and all financial information relating to FRANCHISEE'S Sir Speedy Center to the buyer and expressly authorizes such disclosures at any time SIR SPEEDY and FRANCHISEE hereby waive any and all rights they may now or hereafter have under Section 1542 of the California Civil Code, as presently worded or as hereafter amended, (and any similar statute of any other jurisdiction) which section presently reads as follows

> "A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor "

Nothing contained in this general release shall operate to waive or release any claims arising from any breach or non-performance of this Agreement, nor of any of FRANCHISEE'S obligations through the termination date and post-termination obligations under the Franchise Agreement

3 FRANCHISEE hereby agrees to defend and indemnify SIR SPEEDY for and against any and all losses, liabilities, costs, expenses, etc as a result of any alleged claims of misrepresentation by FRANCHISEE to the purchaser of the Sir Speedy Center, either orally or in writing and whether meritorious or not

4 This Agreement reflects the entire agreement of the parties, and all prior oral or written agreements, statements, and representations made by any of the parties are intended to be merged with this Agreement All of the parties acknowledge that no other statements or representations have been made to such party by any other party concerning any matter that is the subject of this Agreement. This Agreement may be executed and exchanged in counterparts by fax or email and the faxed/emailed generated executed copies shall have the same legal force and effect for all purposes as copies bearing original signatures of the parties

SIR SPEEDY, INC	**FRANCHISEE**
By _____	_____
Date _____	Date _____

EXHIBIT "I"

CONVERSION ADDENDUM

EXHIBIT "I"

SIR SPEEDY, INC
CONVERSION ADDENDUM

This Addendum is made this _____ day of _____, 20___, by and between Sir Speedy, Inc ("Franchisor") and _____, ("Franchisee"), with respect to the following recitals

RECITALS

WHEREAS, Franchisee currently owns and operates an independent (non-franchised) printing business (the "Existing Business") operating under the name _____, located at _____ ("the Location") and desires to convert the Existing Business into a Sir Speedy center, and

WHEREAS, Franchisor and Franchisee have entered into, or are about to enter into, a Franchise Agreement ("the Franchise Agreement") for Franchisee to own and operate a Sir Speedy center located at the Location, and

Whereas Franchisor desires to consummate such a conversion, on the terms and conditions provided for herein, which terms and conditions shall supersede any conflicting provision in the Franchise Agreement

NOWTHEREFORE, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows

1 Section 2a of the Franchise Agreement Initial Franchise Fee and Start Up Costs, first sentence shall read There shall be no Initial Franchise Fee charged in connection with this Addendum or the Franchise Agreement

2 Section 2b of the Franchise Agreement, Equipment Package, last sentence *"Franchisee may not buy any additional equipment during the first year of operation with required working capital without Franchisor's prior consent"* is hereby deleted

3 Section 2c Continuing Franchise Fee, second sentence is replaced with "The continuing franchise fee is 6% on all gross sales from all business of the Sir Speedy center, subject to the following schedule for graduated payments during the first four (4) years of operation under this Franchise Agreement and Addendum Commencing the first day of the month following completion by Franchisee of initial training at Print Management University, Continuing Franchise Fees will be

- The Continuing Franchise Fee for the first year is $6,000, payable $500 per month,
- 6% of all gross sales or $12,000 per year, whichever is less, for the second year,
- 6% of all gross sales or $24,000 per year whichever is less, for the third year,
- 6% of all gross sales or $36,000 per year, whichever is less, for the fourth year, and

- 6% for the remaining term of the Franchise Agreement and this Addendum, except as noted below in paragraph 6

4 Section 2d Continuing Advertising Fees It is acknowledged that the advertising fees outlined in section 2d of the Franchise Agreement shall apply on all sales to all customers, existing and new, payable weekly It is further acknowledged that Franchisor currently has in effect a temporary ceiling for advertising fees of $200 per week, payable monthly This ceiling may be removed, increased or lowered at any time, from year to year Franchisor further agrees that any action taken to adjust the ceiling will apply equally across the franchise network, and, as such, that all participants in the national advertising program shall be subject to the same ceiling amounts

5 Franchisee shall, on a weekly basis, provide the following to Franchisor a weekly accounting of all gross sales from all business of the Sir Speedy center, and a weekly payment of the corresponding Continuing Franchise Fees and weekly advertising fees due on those sales Franchisee shall provide such accounting, and transmittal of calculated weekly fees due, no later than the third business day following the end of each week

6 The Rebate Schedule referenced in Exhibit B to the Franchise Agreement is inapplicable for the first four (4) years of the agreement After that, it shall be fully applicable in years five (5) through ten (10), and shall be subject to the then-current thresholds in the Franchise Agreement and indexed up the prior 4 years

7 Section 3 of the Franchise Agreement under Obligations and Duties of Franchisor, shall include the following *"Award a territory for a Sir Speedy Center defined as that area within which no other Sir Speedy Franchise may be granted It is acknowledged that the exact territory boundaries may not be determined at the time the parties enter into this Agreement, and that a Sir Speedy Territory and Location Designation Sheet will be prepared upon Franchisor's identifying the territory and approving the site location "*

8 Section 3h(iii) of the Franchise Agreement shall be modified with the addition of the following sentence Franchisor hereby agrees to waive any additional training fee(s), as described herein, for any person or persons who, with Franchisor's prior consent, attend the initial training session

9 Section 4a of the Franchise Agreement under Obligations and Duties of Franchisee, last sentence, shall not apply during years one (1) through three (3) of the Franchise term, but shall apply during years four (4) through ten (10) of the Franchise term (and any renewal term)

10 Section 4i of the Franchise Agreement under Obligations and Duties of Franchisee, shall read "Provide a qualified opening and training representative(s) for a total of five (5) days within the first three months of operation under this Agreement "

11 Section 4l of the Franchise Agreement under Obligations and Duties of Franchisee, shall read "Provide Franchisee with an experienced sales trainer who will work with Franchisee for two (2) days on outside sales within the first three months of operation under this Agreement "

12 Sections 6a and 6b of the Franchise Agreement, Initial Term, and Renewal Options, are modified to provide a ten (10) year initial term, and a ten (10) year renewal term

13 Franchisee agrees to purchase and to have installed at Franchisee's cost, all the signage, graphics, color schemes, logos, decor, design, etc of the look of a new Sir Speedy center and shall have such items installed within ninety (90) days of the Effective Date of the Franchise Agreement and this Addendum Specifics for the minimum branding of the design and decor elements is estimated to range between $3,000 and $15,000, depending on current restrictions for the Location Higher amounts may be needed for larger spaces, to adequately outfit the location with the appropriate Sir Speedy branding

14 The Effective Date shall be _____

15 Except as modified herein, the terms of the Franchise Agreement shall remain as originally written The Franchise agreement, together with this Conversion Addendum may not be modified except by a writing signed by the President of Franchisor and Franchisee

SIR SPEEDY, INC FRANCHISEE

By _____ _____

Richard Lowe, President

EXHIBIT "J"

SBA ADDENDUM

ADDENDUM RELATING TO
SIR SPEEDY, INC
FRANCHISE AGREEMENT

THIS ADDENDUM ("Addendum") is made and entered into on _____, 20____, by and between _____ ("Franchisor"), located at _____ and _____ ("Franchisee"), located at _____
_____

Franchisor and Franchisee entered into a Franchise Agreement on _____, 20__, (such Agreement, together with any amendments, the "Franchise Agreement") Franchisee is applying for a loan ("Loan") from a lender in which funding is provided with the assistance of the U S Small Business Administration ("SBA") SBA requires the execution of this Addendum as a condition for obtaining the SBA-assisted financing

In consideration of the mutual promises below and for good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the parties agree that notwithstanding any other terms in the Franchise Agreement

CHANGE OF OWNERSHIP

- If Franchisee is proposing to transfer a partial interest in Franchisee and Franchisor has an option to purchase or a right of first refusal with respect to that partial interest, Franchisor may exercise such option or right only if the proposed transferee is not a current owner or family member of a current owner of Franchisee If the Franchisor's consent is required for any transfer (full or partial), Franchisor will not unreasonably withhold such consent In the event of an approved transfer of the franchise interest or any portion thereof, the transferor will not be liable for the actions of the transferee franchisee

FORCED SALE OF ASSETS

- If Franchisor has the option to purchase the business personal assets upon default or termination of the Franchise Agreement and the parties are unable to agree on the value of the assets, the value will be determined by an appraiser chosen by both parties If the Franchisee owns the real estate where the franchise location is operating, Franchisee will not be required to sell the real estate upon default or termination, but Franchisee may be required to lease the real estate for the remainder of the franchise term (excluding additional renewals) for fair market value

COVENANTS

- If the Franchisee owns the real estate where the franchise location is operating, Franchisor may not record against the real estate any restrictions on the use of the property, including any restrictive covenants, branding covenants or environmental use restrictions

EMPLOYMENT

- Franchisor will not directly control (hire, fire or schedule) Franchisee's employees

This Addendum automatically terminates on the earlier to occur of the following (i) the Loan is paid in full, or (ii) SBA no longer has any interest in the Loan

Except as amended by this Addendum, the Franchise Agreement remains in full force and effect according to its terms

FRANCHISOR	FRANCHISEE
By _____	By _____
Print Name _____	Print Name _____

Note to Parties This Addendum only addresses "affiliation" between the Franchisor and Franchisee Additionally, the applicant Franchisee and the franchise system must meet all SBA eligibility requirements

RECEIPT
Sir Speedy Center # _____

This disclosure document summarizes certain provisions of the Franchise Agreement and other information in plain language Read this Disclosure Document and all agreements carefully If Sir Speedy offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement or make a payment with the franchisor or an affiliate in connection with the proposed franchise sale or grant

If Sir Speedy does not deliver this disclosure document on time, or if it contains a false or misleading statement or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D C 20580, and your state agency listed in Exhibit "G "

The Franchise Broker/seller offering the franchise is John Bowen The following are all located at 26722 Plaza, Mission Viejo, CA 92691, (949) 348-5000 (except as otherwise indicated), and the other Brokers/Sellers you met with are checked below After you return the Receipt, we may add names if you meet with additional salespersons, but if we do, we will provide you with a copy of the revised Receipt

____ Richard Lowe	____ Daniel Conger	____ David Rice
____ Don Lowe	____ Kelly Kimberlin	____ Sean Loranger
____ David Robidoux		

SEE EXHIBIT "B" FOR THE NAME AND ADDRESS OF SIR SPEEDY'S REGISTERED AGENT AUTHORIZED TO RECEIVE SERVICE OF PROCESS

I/We _____ and _____,
(Print Name) First Middle Last First Middle Last

_____ _____
Street No City State Zip Code

Acknowledge(s) that I/We did receive this date a Disclosure Document with an Effective Date as listed in the State Effective Dates page at the beginning of this Franchise Disclosure Document This Franchise Disclosure document includes the following exhibits

A	Audited Financial Statements as of December 31, 2016, December 31, 2015, & December 31, 2014
B	Agents for Service of Process
C	Operations Manuals Table of Contents
D	Franchise Agreement
E	Multi-State Addendum
F	Multiple Center Addenda
G	State Administrators
H	Transfer Release Agreement
I	Conversion Addendum

Date Received _____

Signed _____

Signed _____

The issuance date of this Franchise Disclosure Document is March 1, 2017

Name _____

Address _____

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