

FRANCHISE DISCLOSURE DOCUMENT



Rapid Fired Pizza Franchising, LLC
An Ohio limited liability company
2795 Culver Avenue
Kettering, Ohio 45429
1-800-465-9910
www.rapidfiredpizza.com
Office@rapidfiredpizza.com

Rapid Fired Pizza Franchising, LLC offers individual unit franchises for the operation of a Rapid Fired Pizza® restaurant ("Restaurant"), selling a variety of Italian food including pizza, calzones, bread sticks, cheese sticks and salads and related food and beverages for the individual consumer.

The total investment necessary to begin operation of a Restaurant is from \$271,500 to \$625,000. This includes \$25,000 that must be paid to us.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Ray Wiley 2795 Culver Avenue, Kettering, Ohio 45429, 1-800-465-9910.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 24, 2017, as amended November 13, 2017

STATE EFFECTIVE DATES

The following states require that the disclosure document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This disclosure document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

State	Effective Date
California	March 28, 2017 As Amended: Pending
Indiana	March 27, 2017 As Amended: November 13, 2017
Michigan	March 24, 2017 As Amended: November 13, 2017

In the states listed below, the effective date (and issuance date) of this disclosure document is March 24, 2017, as amended November 13, 2017.

Alabama	Kansas	North Carolina
Alaska	Kentucky	Ohio
Arizona	Louisiana	Oklahoma
Arkansas	Maine	Oregon
Colorado	Massachusetts	Pennsylvania
Connecticut	Mississippi	South Carolina
Delaware	Missouri	Tennessee
District of Columbia	Montana	Texas
Florida	Nevada	Vermont
Georgia	New Hampshire	West Virginia
Idaho	New Jersey	Wyoming
Iowa	New Mexico	

ITEM 1

THE FRANCHISOR, AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

To simplify the language in this disclosure document, “we” means Rapid Fired Pizza Franchising, LLC, the franchisor. “You” means the person who buys the franchise. If a corporation, partnership or limited liability company buys a franchise, “you” also may refer to the shareholders of the corporation, partners of the partnership or members of the limited liability company.

The Franchisor

We are an Ohio Limited Liability Company formed on October 8, 2015. Our principal place of business is at 2795 Culver Avenue, Kettering, Ohio 45429; telephone number is 1-800-465-9910. Our agents for service of process are disclosed in Exhibit C.

Our Business Experience

We sell franchises for the operation of Restaurants offering a variety of Italian food including pizza, calzones, bread sticks, cheese sticks, salads and related food and beverage products under the name “Rapid Fired Pizza” (the “Restaurants”). We have offered franchises for Rapid Fired Pizza Restaurants since October 2015. We also began offering franchises for Rapid Fired Pizza area developers in November 2015 under a separate disclosure document. These area developers will assist us in recruiting prospective franchisees, and will provide certain site and support services to Restaurant franchisees in a particular geographic area. If your Restaurant is located in an area developer’s geographic area, the area developer will provide you with certain site and support services.

The Rapid Fired Pizza Restaurant concept was created at the end of 2014 and early 2015 by our founder and predecessor, Ray Wiley. Our affiliate, Rapid Fired One, LLC, an Ohio limited liability company, operates five Restaurants in the Dayton, Ohio, area and occasionally supplies products to franchisees. Our affiliate, RF Pizza, LLC, an Ohio limited liability company, operates two Restaurants in the Dayton, Ohio, area. Our affiliate, Green Pizza, LLC, an Ohio limited liability company, operates one Restaurant in the Greenville, Ohio, area.

Our affiliate, Hot Head Franchising, LLC, has offered franchises for Hot Head Burritos® restaurants since November 2009. Hot Head Burritos® restaurants offer a variety of Mexican food including burritos, tacos, nachos, quesadillas, salsa and related food and beverages. As of December 31, 2016, there were 60 Hot Head Burritos® franchisees. Hot Head Franchising, LLC has never operated a Rapid Fired Pizza® restaurant nor offered franchises in any other line of business. The principal business address of Hot Head Franchising, LLC is 7596 Tylers Place Blvd., Suite B, West Chester, Ohio 45069.

Other than as described, we have no affiliates, predecessors or parents required to be disclosed in this Item 1.

Franchise Offered

You sign a “Franchise Agreement” to receive the right to own and operate a Restaurant at a location we approve, offering the products and services we approve and using our formats, designs, methods, specifications, standards, operating and marketing procedures and the “Marks” (as defined in Item 13), including the Mark “Rapid Fired Pizza Rapid Fired Pizza” (collectively, the “System”).

Market, Competition, Laws and Regulations

A Restaurant will offer different types of pizza and related products available for the customer. The typical customer includes any individual who enjoys pizza. Your competition is well developed and will include other franchised and company-owned pizza restaurant chains, as well as local stores and restaurants offering prepared pizza or other related products.

In addition to laws and regulations that apply to businesses generally, federal, state and local jurisdictions have enacted laws, rules, regulations and ordinances which may apply to the operation of your Restaurant, including those which (a) regulate matters affecting the health, safety and welfare of your customers, such as general health and sanitation requirements for restaurants and disclosure of nutritional information; employee practices concerning the storage, handling, cooking and preparation of food; restrictions on smoking; availability of and requirements for public accommodations, including restrooms; (b) establish standards pertaining to employee health and safety; (c) establish standards and requirements for fire safety and general emergency preparedness; (d) regulate the proper use, storage and disposal of waste, insecticides, and other hazardous materials; and (e) relate to the sale of alcoholic beverages. You should investigate whether there are regulations and requirements that may apply in the geographic area in which you are interested in locating your franchise and should consider both their effect and cost of compliance.

ITEM 2

BUSINESS EXPERIENCE

President and Managing Member, Ray Wiley

Ray Wiley has been our President since October 2015. Mr. Wiley also has been the managing member of our affiliates, Rapid Fired One, LLC since March 2015, and RF Pizza, LLC since January 2016, and the Vice President of Green Pizza, LLC since June 2016. These companies operate the Rapid Fired Pizza Restaurants. Mr. Wiley has been an owner and director of Hot Head Franchising, LLC since August 2009. Mr. Wiley has also served as the President of Hot Head Franchising, LLC since July 2017. Before July 2017, Mr. Wiley served as Co-President from January 2014 until July 2017, and President from August 2009 through January 2014. Mr. Wiley also has been President and Manager and an owner of A Little Bit More, LLC, since February 2007; a Manager and owner of Mr. Burrito, LLC, since July 2007; and a Manager and owner of M.C.R.L., LLC, since June 2008. These companies own Hot Head® Burritos Restaurants in the greater Dayton, Ohio, area.

Treasurer, Timothy E. Tefs

Timothy Tefs has been our Treasurer since October 2015 and the Treasurer of our affiliate, Rapid Fired One, LLC, that operates the Rapid Fired Pizza located in the greater Dayton, Ohio, area, since March 2015. Mr. Tefs has been self-employed since 1990 and has management roles in entities that operate several franchised Subway® restaurants in the Cincinnati, Ohio, area since 1990, franchised Hot Head Burritos® restaurants in the Columbus and Toledo, Ohio, area since June 2011, and a Hot Head Burritos® area developer franchise in Ohio since June 2011.

Secretary, Matthew Curtis

Matthew Curtis has been our Secretary since October 2015 and the Secretary of our affiliate, Rapid Fired One, LLC, that operates the Rapid Fired Pizza located in the greater Dayton, Ohio, area, since March 2015. Mr. Curtis also has been a Hot Head Burritos® franchisee and area developer in Columbus and Toledo, Ohio, since September 2011, and the owner of Artisan Construction Services in Beavercreek, Ohio, since 2002.

Vice President, Kelly Gray

Kelly Gray has been our Vice President since October 2015. Ms. Kelly also has been the Vice President of our affiliate, Rapid Fired One, LLC, since March 2015 and the President of Green Pizza, LLC since June 2016. These entities operate Rapid Fired Pizza Restaurants. Ms. Gray also has been President of Destination Success, Inc. in Xenia, Ohio, since June 2006.

Director of Operations, Jim Savakinas

Jim Savakinas has been our Director of Operations since October 2015 and the Director of Operations of our affiliate, Rapid Fired One, LLC, that operates the Rapid Fired Pizza located in the greater Dayton, Ohio, area, since March 2015. Mr. Savakinas also was the Director of Operations for Cynray, Inc. in Dayton, Ohio, from June 2000 until August 2016.

ITEM 3

LITIGATION

No litigation is required to be disclosed in this Item.

ITEM 4

BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

Provision	Section in Agreement(1)	Summary
q. Non-competition covenants during the term of the franchise	Section 13(C), Exhibit E	No involvement in wholesale or retail business or other competing business that distributes or sells any pizza, calzones or other food products using pizza dough or similar dough products (including any e-commerce business).
r. Non-competition covenants after the franchise is terminated or expires	Sections 13(D) and 17(A), Exhibit E	No business that operates or distributes, or sells to, at wholesale or retail, fast/casual restaurants, stores or any location that offers pizza, calzones or other food products using pizza dough or similar dough, or a competing business within 5 miles of the Restaurant location or within 5 mile radius of the former site of the Restaurant.
s. Modification of the agreement	Sections 1(B), 1(I), 7(E) and 20(M)	No modifications generally, except in writing. We may modify Operations Manual, Marks, System and goods/services to be offered to your Restaurant.
t. Integration/merger clause	Section 20(M)	Only the terms of the Franchise Agreement (including exhibits) are binding (subject to federal and state law; for Illinois see the state specific addendum to this FDD on Exhibit F). Any other promises may not be enforceable.
u. Dispute resolution by arbitration or mediation	Section 19	Except for actions we bring for monies owed, injunctive or extraordinary relief, or actions involving real estate, all disputes first will be subject to non-binding mediation at our corporate headquarters at the time the mediation is filed, then (if not resolved) to binding arbitration at our corporate headquarters at the time the arbitration is filed.
v. Choice of forum	Section 20(D)	Litigation must be in state or federal court in the state where our corporate headquarters is located at the time the suit is commenced (subject to state law).
w. Choice of law	Section 20(E)	Ohio law applies (subject to state law).

ITEM 18

PUBLIC FIGURES

We do not use any public figure to promote our franchise.

ITEM 19

FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

The chart below includes the statement of average annual net sales, expenses, and EBITDA for the 12 month period ended June 30, 2017, for four Rapid Fired® restaurants operated by our affiliate (the "Affiliate Restaurants"). No other franchised or affiliate owned

Restaurants have been in operation for at least one year of as June 30, 2017. The Affiliate Restaurants are substantially similar to a franchised Restaurant, and reflect the standard Restaurant prototype.

Average Annual Net Sales and Expenses for Affiliate Restaurants

Category	Amount	Percentage of Net Sales	Number and Percent of Affiliate Restaurants that Met or Exceeded Average
Net Sales(1)	\$1,008,190	N/A	2 (50%)
Expenses			
Cost of Goods(2)	\$345,262	34.2%	
Wages(3)	\$282,114	27.9%	
Royalties(5)	\$30,246	3.0%	
Insurance(6)	\$4,597	0.4%	
Smallwares(7)	\$1,315	0.1%	
Employee Health Care(8)	\$4,267	0.4%	
Uniforms(9)	\$440	0.0%	
POS System(10)	\$3,912	0.4%	
Advertising/Marketing(11)	\$31,252	3.1%	
Licenses and Permits(12)	\$2,854	0.3%	
Credit Card Fees(13)	\$20,155	2.0%	
Repairs & Maintenance(14)	\$8,968	0.9%	
Office Supplies(15)	\$3,055	0.3%	
Rent, Taxes & CAM(16)	\$61,636	6.1%	
Utilities(17)	\$24,374	2.4%	
Total Operational Expenses	\$824,447	81.8%	
Administrative Expenses			
Professional fees(18)	\$3,916	0.4%	
Admin & Supervisor cost(19)	\$21,599	2.1%	
Total Administrative Expenses	\$25,515	2.5%	
EBITDA(20)	\$158,228	15.7%	2 (50%)
Franchisee Adjustments			
Royalty Adjustment(5)	\$30,246	3%	
Advertising/Marketing Adjustment(11)	\$19,156	1.9%	
POS System Adjustment (10)	\$1,200	0.1%	
Adjusted EBITDA(21)	\$107,626	10.7%	

1. Net Sales. This amount reflects the Affiliate Restaurants' Average Net Sales information for the 12-month period ended June 30, 2017. "Net Sales" means the aggregate amount of all sales of goods and services (including service charges in lieu of gratuity), whether for cash, on credit or otherwise, made or provided in connection with the Restaurant, but excluding taxes paid or accrued. A Restaurant's actual Net Sales may vary widely depending on a number of factors including goodwill in the market, the length of time in business, the population living and working near the Restaurant, traffic, site location, competition, local economic conditions, a franchisee's management skills, and customer service.

2. Cost of Goods. This amount means Affiliate Restaurants' cost of the Product, and does not include other costs of goods such as freight or warranty expense. Factors that may impact the cost of goods include market price fluctuations and management of portion control at the Restaurant level. In addition the level of discounting offered at the Restaurant will impact the Cost of Goods as a percentage of Net Sales.

3. Wages. This amount includes wages, employee commissions, workers' compensation insurance, payroll taxes, bonuses, and 401(k) profit sharing for all in-store employees. The Wages also include wages for the Restaurant manager. Currently, the Affiliate Restaurants pay their Restaurant managers \$36,000 per year. We presume that in a single, franchised Restaurant, the owner-operator will be the Restaurant manager. Franchisees may experience similar wage expenses but will be impacted by staffing model decisions determined solely by franchisees, pay rates in the market, and individual Restaurant performance. This amount does not include health insurance benefits or payroll processing.

5. Royalties. The Affiliate Restaurants pay us a Royalty equal to 3% of Net Sales. Franchisees must pay us a Royalty equal to 6% of Net Sales. As a result, we have included a separate "Royalty Adjustment" in the chart above to demonstrate the impact of Franchisee Royalty payments equal to 6% of Net Sales on EBITDA.

6. Insurance. This amount represents Affiliate Restaurant's annual cost of insurance, including Dram Shop Insurance. The cost of insurance may vary depending on any additional coverage you select, the number of Restaurants you operate, the geographic location of your Restaurant, and the number of Restaurants that are covered by an insurance policy. The Affiliate Restaurants share insurance, and would likely pay \$2,300 per year for Dram Shop Insurance if insuring only each Affiliate Restaurant on an individual basis. If you obtain a liquor license to offer beer and wine at your Restaurant, you also must purchase Dram Shop Insurance, and we anticipate that a franchisee will incur greater costs for Dram Shop Insurance. We currently require you to obtain Dram Shop Insurance with coverage of at least \$1 million per occurrence and \$2 million in the aggregate. As of the date of this Disclosure Document, all of the Affiliate Restaurants in operation offered beer or wine (or both) at their Restaurants.

7. Smallwares. This amount represents Affiliate Restaurants' cost to purchase smallwares, including cups, paper products, utensils, plates, measuring cups, and serving utensils.

8. Employee Health Care. This amount represents Affiliate Restaurants' annual cost to provide employee health care required under the Affordable Care Act. Franchisees' expenses may be similar but will be impacted by any differences in employee benefit plans.

9. Uniforms. This amount represents Affiliate Restaurants' cost to procure employee uniforms.

10. POS System. This amount represents Affiliate Restaurants' cost for software support, software licenses and electronic ordering systems. We anticipate that franchisees will incur additional costs associated with their POS Systems because not all the components of the POS System were operational in 2016 and, as a result, the Affiliate Restaurant's costs were less during the 12 months ended June 30, 2017. Specifically, the POS System expenses for Affiliate Restaurants reflect support expenses for the electronic rewards program and the online ordering system (totaling \$200/month) for only a 6-month period. As a result, we have included a separate "POS System Adjustment" of \$1,200 in the chart above to demonstrate the impact of POS System expenditures that franchisees will experience for a full 12-month period.

11. Advertising/Marketing. This amount includes the Affiliate Restaurants' cost of television, radio, direct mail, print and yellow page advertising, and payment of a Marketing Fee to the RAF. We just began collecting Marketing Fees equal to 3% of Net Sales in August 2016. As a result, our Affiliate Restaurants averaged 3.10% of annual Net Sales on advertising during the 12 months ended June 30, 2017, which is less than what franchisees will be required to spend on advertising and marketing. All franchisees must spend a total of 5% of Net Sales on advertising and marketing; including the 3% of Net Sales for the Marketing Fee paid to us and 2% of Net Sales on approved local marketing. As a result, we have included a separate "Advertising/Marketing Adjustment" in the chart above to demonstrate the impact of advertising and marketing expenditures equal to 5% of Net Sales on EBITDA.

12. Licenses and Permits. This amount represents Affiliate Restaurant's cost to maintain required licenses and permits, including a liquor license. The cost of maintaining a liquor license can vary widely, particularly in states where liquor licenses are limited.

13. Credit Card Fees. This amount represents Affiliate Restaurants' fees related to processing customer credit card transactions. Fees that franchisees incur likely will be similar but will be impacted by the mix of payment methods chosen by Restaurant customers and the mix of credit cards presented where service charge rates differ.

14. Repairs and Maintenance. This amount represents Affiliate Restaurants' expenses related to landscaping, plumbing, lock repair, and other general maintenance expenses, such as heating and air conditioning, lighting and signage. Factors that may impact repairs and maintenance expenses include the age of the building where the Restaurant is located and proper care of the equipment in the Restaurant.

15. Office Supplies. This amount represents Affiliate Restaurants' cost of paper supplies and miscellaneous clerical supplies.

16. Rent, Taxes and CAM. This amount represents Affiliate Restaurants' cost of rent, taxes and common area maintenance charges. The Affiliate Restaurants' have approximately 2,500 square feet of space, and pay monthly rent ranging from approximately \$4,200 to \$6,600. A typical franchised Restaurant will have between 1,800 to 3,000 square feet of space, and pay from \$12 to \$35 per square foot in rental expense (including common area maintenance (CAM) and taxes). The exact amount of rental expense will vary greatly depending on the location of the Restaurant premises, the portion of rent representing the value of leasehold improvements at the Restaurant premises, local market conditions and other factors.

17. Utilities. This amount represents Affiliate Restaurants' expenses for telephone, electricity, water and gas. While you will incur these expenses in the operation of your Restaurant, we cannot determine the range of these expenses for franchised Restaurants as this is affected by local taxes, governmental agencies, climate and other matters.

18. Professional Fees. This amount represents Affiliate Restaurants' expenses for accounting fees.

19. Admin and Supervisor Cost. This amount represents Affiliate Restaurants' portion of expenses associated with an area supervisor for multiple Restaurants owned by our affiliates, including the area supervisor's wages and benefits, and the cost to supply a vehicle to the area supervisor. It also includes an allocated expense for back office support. Unless a franchisee owns multiple Restaurants, we do not anticipate that a franchisee will incur these expenses associated with operating multiple Restaurants.

20. EBITDA. "EBITDA" means earnings before interest, taxes, depreciation and amortization. Depreciation of leasehold improvements and equipment is not included in EBITDA.

21. Adjusted EBITDA. "Adjusted EBITDA" means EBITDA less Franchisee Adjustments.

Unless noted above, we believe that the costs our Affiliate Restaurants incurred are likely to be similar to the costs a franchised Restaurant will incur, but that the costs incurred and the Net Sales of any Restaurant may vary widely and will be impacted by the economic conditions in a franchisee's market, competition in the market, different investments in the Restaurant and financing costs, the cost of employees' wages, benefits and other compensation, a franchisee's management skills, and costs to obtain Products and other supplies.

We prepared this financial performance representation based on information provided by our Affiliate Restaurants and it has not been audited or reviewed by a certified public accountant. Written substantiation for all information illustrated in this Item 19 will be made available to you upon reasonable request.

Our Affiliate Restaurants have earned this amount. Your individual results may differ. There is no assurance you will do as well.

Other than the preceding financial performance representation, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Ray Wiley at 2795 Culver Avenue, Kettering, Ohio 45429, telephone: 1-800-465-9910, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20

OUTLETS AND FRANCHISEE INFORMATION

TABLE NUMBER 1
Systemwide Restaurant Summary
For Years 2014-2016

Restaurant Type	Year	Restaurants at the Start of the Year	Restaurants at the End of the Year	Net Change
Franchised	2014	0	0	0
	2015	0	0	0
	2016	0	4	+4
Company-Owned	2014	0	0	0
	2015	0	1	+1
	2016	1	5	+4
Total Restaurants	2014	0	0	0
	2015	0	0	0
	2016	1	9	+8

TABLE NUMBER 2
Transfers of Restaurants From Franchisee to New Owners (Other than the Franchisor)
For Years 2014-2016

State	Year	Number of Transfers
TOTAL	2014	0
	2015	0
	2016	0

RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Rapid Fired Pizza Franchising, LLC ("RFPF") offers you a franchise, RFPF must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, RFPF or its affiliate in connection with the proposed franchise sale. Iowa and New York require that RFPF give you this disclosure document at the earlier of the first personal meeting or 10 business days (or 14 calendar days in Iowa) before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan and Washington require that RFPF give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If RFPF does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and those state administrators listed on **Exhibit C**.

Issuance Date: March 24, 2017, as amended November 13, 2017.

The franchisor is Rapid Fired Pizza Franchising, LLC, located at 2795 Culver Avenue, Kettering, OH 45429. Its telephone number is 1-800-465-9910.

RFPF's franchise sellers involved in offering and selling the franchise are Ray Wiley, Kelly Gray, Matt Curtis and Tim Tefs, 2795 Culver Avenue, Kettering, OH 45429, 1-800-465-9910 or are listed below (with address and telephone number), or will be provided to you separately before you sign a franchise agreement:

RFPF authorizes the respective state agencies identified on **Exhibit C** to receive service of process for RFPF in the particular state.

I have received a disclosure document with an issuance date of March 24, 2017, as amended November 13, 2017, that included the following Exhibits:

- | | |
|---|--|
| A. Financial Statements | D. Franchisee List |
| B. Franchise Agreement (and Exhibits) | E. Disclosure Acknowledgment Agreement |
| C. List of State Administrators/Agents for Service of Process | F. State Specific Appendix |
| | G. Receipts |

Date: _____
(Do not leave blank)

(Print Name of Prospective Franchisee (For Entity))

By: _____
Its: _____

Signature _____

(Print Name of Prospective Franchisee (For Individuals))

Signature _____

Copy for Franchisee

RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Rapid Fired Pizza Franchising, LLC ("RFPF") offers you a franchise, RFPF must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, RFPF or its affiliate in connection with the proposed franchise sale. Iowa and New York require that RFPF give you this disclosure document at the earlier of the first personal meeting or 10 business days (or 14 calendar days in Iowa) before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship. Michigan and Washington require that RFPF give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If RFPF does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and those state administrators listed on **Exhibit C**.

Issuance Date: March 24, 2017, as amended November 13, 2017.

The franchisor is Rapid Fired Pizza Franchising, LLC, 2795 Culver Avenue, Kettering, OH 45429. Its telephone number is 1-800-465-9910.

RFPF's franchise sellers involved in offering and selling the franchise are Ray Wiley, Kelly Gray, Matt Curtis and Tim Tefs, 2795 Culver Avenue, Kettering, OH 45429, 1-800-465-9910 or are listed below (with address and telephone number), or will be provided to you separately before you sign a franchise agreement:

RFPF authorizes the respective state agencies identified on **Exhibit C** to receive service of process for RFPF in the particular state.

I have received a disclosure document with an issuance date of March 24, 2017, as amended November 13, 2017, that included the following Exhibits:

- | | |
|---|--|
| A. Financial Statements | D. Franchisee List |
| B. Franchise Agreement (and Exhibits) | E. Disclosure Acknowledgment Agreement |
| C. List of State Administrators/Agents for Service of Process | F. State Specific Appendix |
| | G. Receipts |

Date: _____
(Do not leave blank)

(Print Name of Prospective Franchisee (For Entity))

By: _____

Its: _____

Signature _____

(Print Name of Prospective Franchisee (For Individuals))

Signature _____

Please sign and date both copies of this receipt, keep one copy (the previous page) for your records, and mail one copy (this page) to the address listed on the front page of this disclosure document or send to Ray Wiley by email to ray@rapidfiredpizza.com or by fax to 513-824-8101.

Copy for Rapid Fired Pizza Franchising, LLC