Goodcents®

FRANCHISE DISCLOSURE DOCUMENT
UNIT/MULTI-UNIT

www.goodcentssubs.com

FRANCHISE DISCLOSURE DOCUMENT

MR. GOODCENTS FRANCHISE SYSTEMS, INC.
A Kansas Corporation
8997 Commerce Drive
De Soto, Kansas 66018
(913) 583-8400
1-800-648-CENT
compliance@goodcentssubs.com
www.goodcentssubs.com

Franchisee will operate a GOODCENTS® RESTAURANT(S) ("Restaurant(s)"), selling sandwiches and conveniently packaged balanced meals at competitive pricing.

The total investment necessary to begin operation of a leased inline unit GOODCENTS RESTAURANT is from $327,800 to $514,850. This includes $35,000 to $67,500 that must be paid to the franchisor or affiliate(s).

The total investment necessary to begin operation as a Developer under a Multi-Unit Agreement is from $60,000 to $150,000, of which all must be paid to the franchisor or its affiliate(s). To qualify for a Multi-Unit Agreement, you must agree to develop a minimum of three Restaurants.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient to you. To discuss the availability of disclosures in different formats, contact the Compliance Officer, at 8997 Commerce Drive, De Soto, Kansas 66018, and phone: (913) 583-8400.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your contract carefully. Show your contract in this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

FTC issuance date of this disclosure document is: March 6, 2024.

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits, or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit A includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Goodcents® Restaurant in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Goodcents® Franchisee?	Item 20 or Exhibit F lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

What You Need To Know About Franchising *Generally*

Continuing responsibility to pay fees. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

Competition from franchisor. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit E.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About *This* Franchise

Certain states require that the following risk(s) be highlighted:

1. Out-of-State Dispute Resolution. The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration and/or litigation only in Kansas. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Kansas than in your own state.

2. **Financial Condition**. The Franchisor's financial condition as reflected in its financial statements (see Item 21) calls into question the Franchisor's financial ability to provide services and support to you.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

MICHIGAN

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.

Each of the following provisions is void and unenforceable if contained in any documents relating to a franchise:

(a) A prohibition on your right to join an association of franchisees.

(b) A requirement that you assent to a release, assignment, novation, waiver, or estoppel which deprives you of rights and protections provided in this act. This shall not preclude you, after entering into a Franchise Agreement, from settling any and all claims.

(c) A provision that permits us to terminate a Franchise prior to the expiration of its term except for good cause. Good cause shall include your failure to comply with any lawful provision of the Franchise Agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.

(d) A provision that permits us to refuse to renew your Franchise without fairly compensating you by repurchase or other means for the fair market value at the time of expiration of your inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to us and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the Franchise business are not subject to compensation. This subsection applies only if: (i) the term of the Franchise is less than five (5) years; and (ii) you are prohibited by the Franchise Agreement or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the Franchise or you do not receive at least six (6) months' advance notice of our intent not to renew the Franchise.

(e) A provision that permits us to refuse to renew a Franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

(f) A provision requiring that arbitration or litigation be conducted outside the State of Michigan. This shall not preclude you from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

(g) A provision which permits us to refuse to permit a transfer of ownership of a Franchise, except for good cause. This subdivision does not prevent us from exercising a right of first refusal to purchase the Franchise. Good cause shall include, but is not limited to:

i. the failure of the proposed transferee to meet our then-current reasonable qualifications or standards.

ii. the fact that the proposed transferee is a competitor of us or our sub franchisor.

iii. the unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

iv. your or proposed transferee's failure to pay any sums owing to us or to cure any default in the Franchise Agreement existing at the time of the proposed transfer.

(h) A provision that requires you to resell to us items that are not uniquely identified with us. This subdivision does not prohibit a provision that grants to us a right of first refusal to purchase the assets of a Franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants us the right to acquire the assets of a Franchise for the market or appraised value of such assets if you have breached the lawful provisions of the Franchise Agreement and have failed to cure the breach in the manner provided in subdivision (c).

(i) A provision which permits us to directly or indirectly convey, assign, or otherwise transfer our obligations to fulfill contractual obligations to you unless provision has been made for providing the required contractual services.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

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ITEM 1: THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

To simplify the language in this Franchise Disclosure Document, "we", "us", "our" or "GOODCENTS" means MR. GOODCENTS FRANCHISE SYSTEMS, INC., the Franchisor. "You" means the person that buys the franchise, or in certain provisions of this Franchise Disclosure Document will also apply to your designee. If you are a corporation or limited liability company, certain provisions of this Franchise Disclosure Document also apply to your owners and will be noted.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. is a Kansas corporation and was incorporated on March 20, 1991. Our principal business address is 8997 Commerce Drive, De Soto, Kansas 66018.

We do not have a parent company.

Our affiliated company, Custom Foods, Inc., is a corporation formed under the laws of Kansas, whose principal business address is 9101 Commerce Drive, De Soto, Kansas 66018. Custom Foods, Inc. is the approved manufacturer of frozen bread dough and cookies which are sold to the approved suppliers.

Our affiliated company, Profit Plus Business Solutions, LLC, was a limited liability company formed under the laws of Kansas, whose principal business address is 8997 Commerce Drive, De Soto, Kansas 66018. One of our officers owned an interest in Profit Plus Business Solutions, LLC. For the year ending December 31, 2023, Profit Plus Business Solutions, LLC's revenue from providing accounting services to franchisees was $0.00.

Our affiliated company, InfoKING Systems, LLC, is a Kansas limited liability company formed under the laws of Kansas, whose principal place of business is 8997 Commerce Drive, De Soto, KS 66018. InfoKING Systems, LLC provides proprietary software and computer system hardware to franchisees on a subscription basis.

Neither GOODCENTS, nor its predecessors or affiliates, sell franchises in any other types of business.

Our agents for service of process in certain states are listed in Exhibit D and GOODCENTS registered agent for service of process in the state of Kansas is Joseph J. Bisogno, 8997 Commerce Drive, De Soto, Kansas 66018.

In 1991, we began offering franchises to establish and operate MR. GOODCENTS RESTAURANTS under certain proprietary trademarks, service marks, domain names and other commercial symbols (the "Licensed Marks") and the System, according to the terms of the Franchise Agreement (the "Franchise"). The Franchise offered is for the right to establish and operate a GOODCENTS RESTAURANT ("Restaurant" or "GOODCENTS RESTAURANT"). The Restaurant will feature sandwiches and conveniently packaged balanced meals, appealing to cost-conscious and health-oriented guests. The form of Franchise Agreement for the Restaurant to be established is attached as Exhibit C to this Franchise Disclosure Document.

The "System" includes distinctive signage; interior and exterior design; decor and color schemes; special recipes and menu items, including proprietary ingredients; uniform standards; specifications and procedures for operation; quality and uniformity of products and services offered; training and assistance; and advertising and promotional programs; all of which we may change, improve, and further develop at our discretion.

If you qualify, we may offer you a Multi-Unit Agreement in the form attached as Exhibit B and you would be granted the right to develop multiple Restaurants within a described geographic area ("Development Area"). We may withdraw the offer of Multi-Unit Agreements at any time in our sole discretion. If you are granted a Multi-Unit Agreement, you must establish a specific number of Restaurants within the Development Area according to the Development Schedule ("Development Schedule"). Upon establishing each additional outlet under the Development Schedule, you may be required to sign a then-current Franchise Agreement which may differ from the current Franchise Agreement included with this FDD. The

size of the Development Area will be defined in Schedule A of the Multi-Unit Agreement based on local market demographics, competition, drive times, etc. and the number of Restaurants to be developed, as we may establish, will be at our sole discretion.

GOODCENTS' offers Area Representative franchises under a separate FDD as a separate line of business. An Area Representative will (i) solicit, recruit, screen, and interview prospective unit franchisees and Franchise operations for us and (ii) provide support and assistance to the unit franchisees in the operation of their GOODCENTS Restaurant. Currently, there are three Area Representatives (see Exhibit F).

GOODCENTS' Chairman of the Board owns one GOODCENTS RESTAURANT, which is substantially similar to the Franchise offered you.

GOODCENTS first operated a Restaurant of the type to be operated by you in March 1989.

The market for sandwiches and balanced meals is highly competitive, as is the market for obtaining locations for Restaurants. However, we believe we have a unique product and offer a unique opportunity in the Restaurant industry. We plan to continue expansion into markets that can support the Restaurants to improve name recognition and the reputation of the System through franchised Restaurants. Your competition will include other casual dining segments of the restaurant industry and other sandwich and pasta restaurants appealing to families, young adults, and seniors.

A GOODCENTS RESTAURANT appeals to the general public as a family restaurant and is attractive to young people and college age students and adults. A GOODCENTS RESTAURANT is particularly appealing to health-conscious diners.

Industry Regulations

In addition to laws and regulations that apply to businesses generally, your business will be subject to federal, state, and local regulations and guidelines governing the food service industry The Food and Drug Administration, the United States Department of Agriculture and other governmental agencies established rules affecting the restaurant business. You must investigate and comply with all applicable laws and regulations, federal, state, county and local health and consumer protection laws and regulations concerning food preparation, handling, and storage, "Truth in Menu" concerning menu items names and product labeling, nutritional claims, and access to your GOODCENTS RESTAURANT by persons with disabilities (under the Federal Americans with Disabilities Act). You must also be aware of federal, state, and local labor and employment laws and regulations, including minimum age, and minimum wage and overtime laws and laws prohibiting harassment, discrimination, and retaliation. Local zoning rules must be investigated because they may limit where you can locate your GOODCENTS RESTAURANT and may affect design features, including the facade and signage. You must be aware of federal, state, and local environmental laws, which may affect disposal of waste materials and the packaging you may use. The details of state, county, and local regulations and requirements vary from place to place. You are responsible for compliance with all state laws and regulations.

ITEM 2: BUSINESS EXPERIENCE

Chairman of the Board and CEO: Joseph J. Bisogno

Mr. Bisogno has been Chairman of the Board for GOODCENTS since June 2010. From March 1989 to present, Mr. Bisogno also serves as CEO for GOODCENTS.

Vice President of Franchise Development: Jami Bond

Mrs. Bond has been the Vice President of Franchise Development for GOODCENTS since September 2020. Mrs. Bond was the Director of Franchise Development from November 2019 to September 2020 and the Director of Field Marketing from January 2016 through November 2019. Prior to GOODCENTS, Mrs. Bond supported field marketing efforts for Pizza Hut, Applebee's, and Slim Chickens.

Chief Financial Officer: John Bickimer, CPA

Mr. Bickimer has been Chief Financial Officer for GOODCENTS since January 2023. Prior to GOODCENTS, Mr. Bickimer was Chief Financial Officer at Bickimer Construction, Inc. in Lenexa, KS from March 2021 to January 2023 and Senior Project Finance Manager for IQVIA in Overland Park, KS from January 2018 to February 2021.

Director of Compliance: Melinda Kinders

Ms. Kinders has been the Director of Compliance for GOODCENTS since November 2022. Prior, Ms. Kinders was the Franchise Development Coordinator for GOODCENTS from April 2022 to November 2022. Prior to GOODCENTS volunteered for a international youth organization and served as Board of Trustees Chair.

Director of Field Operations: Keith Lake

Mr. Lake has been the Director of Field Operations for GOODCENTS since December 2023. Prior, Mr. Lake was Sr. Director of Operations and Training for GOODCENTS from June 2021 to December 2023. Prior to GOODCENTS, Mr. Lake was the Assistant Director of Dining at the University of Kansas from 2007-2021. Additionally, Mr. Lake was also a multi-unit Area Manager for a GOODCENTS franchisee from 1997 to 2007.

Director of Restaurant Development: Tim Laird

Mr. Laird has been the Director of Restaurant Development for GOODCENTS since December 2023. Prior, Mr. Laird was Franchisee Support Manager for GOODCENTS from June 2023 to December 2023 and Field Consultant from October 2022 to June 2023. Prior to GOODCENTS, Mr. Laird was the Restaurant Leader for Raising Canes in Lawrence, KS from August 2021 to August 2022. Additionally, Mr. Laird was Catering Manager, General Manager, and District Manager for Jason's Deli in Texas, Kansas and Missouri from February 2002 to February 2021.

Director of Operational Support - IT: Rick Frederick

Mr. Frederick has been the Director of Operational Support-IT for GOODCENTS since December 2023. Prior, Mr. Frederick was the Director of Operational Support for GOODCENTS from December 2021 to December 2023. Prior, Mr. Frederick was the Director of Operations for GOODCENTS since September 2018. Mr. Frederick has been with the GOODCENTS organization since 1997, serving in roles ranging from a single store General Manager, Director of Training, Systems Information Specialist, and a multi-unit Director of Operations. Prior to GOODCENTS, Mr. Frederick worked for Gilbert Robinson and Creative Restaurant Management.

Director of Training: Todd Anderson

Mr. Anderson has been the Director of Training for GOODCENTS since November 2022. Prior, Mr. Anderson was a Training Consultant for GOODCENTS from November 2018 to November 2022. Prior to working with franchisees at the GOODCENTS Support Center, Mr. Anderson spent nearly 20 years working for a GOODCENTS franchisee.

ITEM 3: LITIGATION

No litigation is required to be disclosed in this Item.

ITEM 4: BANKRUPTCY

No bankruptcy is required to be disclosed in this Item.

ITEM 5: INITIAL FEES

You must pay us an initial franchise fee in a lump sum when you sign the Franchise Agreement. The initial franchise fee is $30,000 for a single unit.

If you enter into a Multi-Unit Agreement with us, you must pay us an initial Multi-Unit franchise fee in an amount equal to the sum of the $30,000 for the first Restaurant and $15,000 for each additional Restaurant you intend to develop under the Development Schedule in the Multi-Unit Agreement, with a minimum of three Restaurants. You must also pay us an initial development fee of $10,000 for each Restaurant you agree to establish pursuant to the Development Schedule in the Multi-Unit Agreement. There is a credit against the initial franchise fee for the applicable initial development fee paid for that Restaurant.

VetFran

GOODCENTS is a member of the International Franchise Association ("IFA") and participates in the IFA's VetFran Program, which provides a $5,000 discount on the initial franchise fee for veterans of the U.S. Armed Forces who meet the requirements of the VetFran Program.

Computer System Hardware Costs

You must pay our affiliate, InfoKING Systems, LLC ("InfoKING") between $11,500 to $20,000 (varies based on configuration) for the Computer System (defined in Item 11) at the time you sign the InfoKING Systems, LLC Point of Sale Restaurant Solution Agreement.

Except as stated above, the initial fees are due and payable before you open your Restaurant for business and are not refundable under any circumstance.

ITEM 6: OTHER FEES

Type of Fee[1]	Amount	Due Date	Remarks
Royalty	6% of Gross Sales[2]	Payable Weekly	Gross Sales means all revenue related to the franchised business except taxes and refunds. Royalty fees must be paid by Electronic Funds Transfer, as Franchisor may determine in its sole discretion.
National Marketing and Promotional Fund	3.5% of Gross Sales[2]	Payable Weekly	Gross Sales means all revenue related to the franchised business except taxes and refunds. Contributions to the Fund must be paid by Electronic Funds Transfer, as Franchisor may determine in its sole discretion.
Advertising Cooperative[3]	As determined by Advertising Cooperative.	As Advertising Cooperative requires	Contributions to Advertising Cooperative are credited to your requirement to spend up to 3% of Gross Sales on local advertising. Company owned restaurants have the same voting power as you in the Advertising Cooperative.
Local Advertising	Up to 3% of Gross Sales[2]	Payable according to invoice terms from local advertising entities	You must spend up to 3% of Gross Sales each month to publicize the operation of your Restaurant in your market, upon written notice from GOODCENTS.
PCI Assist and PCI Breach Assist Fees	From $20 to $125	Payable Monthly	Payable to the approved PCI compliance vendor; includes indemnification of up to $100,000 for costs associated with a data breach.

Type of Fee[1]	Amount	Due Date	Remarks
Liquidated Damages[4]	$100,000	Within 15 days of termination	You agree to pay us liquidated damages in the amount of $100,000 within 15 days of termination of the Franchise Agreement.
Income Taxes	Will vary under circumstances.	As Incurred	You must reimburse us for any taxes we must pay to any state taxing authority on account of either your operation or your payments to us.
Late Payment Fee	10% of payment due	Upon demand	Incurred for fee payment, as outlined in the Franchise Agreement, that is late, returned, or assessed additional fees.
Interest	Greater of 1.5% per month or 3% over prime rate per annum not to exceed max allowed by state law	Upon demand	Due, at our option, if you have any outstanding fees.
Audit Costs	Cost of audit plus interest	Immediately upon determination by audit	Payable if audit shows understatement of Gross Sales for any month or if you fail to provide all required information to conduct the audit. Payable if Franchisee has not provided financial statements for a period of 3 months within a 12-month period.
Training[5]	Up to $500 per person per day plus all travel expenses	Before commencement of additional training	Payable if you request or are required to have any personnel complete additional training after your initial training.
Renewal	50% of the then-current initial franchise fee	One year prior to renewal	Payable if you wish to renew your franchise agreement for an additional 10-year period.
Assignment or Transfer	Equal to the initial franchise fee established in the then-current Franchise Agreement	Before transfer or assignment	Payable when you request approval of a transfer or assignment of your Franchise or for the sale of assets.
Relocation	Will vary under circumstances.	As incurred	You must reimburse us for the out-of-pocket expenses we incur in helping you relocate.
Computer Systems, Maintenance, and Support	$349 - $439 per month	Payable monthly	Payable to InfoKING for use of the Computer System. Includes $250/month Software License, $50/month KDS Software Subscription and $99/month maintenance service agreement and help desk. Fee subject to change.
Online Ordering Services	$59 - $250 per month based on online sales volume	Payable monthly	Payable for online ordering services. Additionally, there is an activation fee of $250/location or transfer fee of $100/location for existing locations transferring to new ownership.
Goodcents Rewards Program	$150 - $250 per month	Payable monthly	Payable for services that provide access to online and app-based rewards program.
Online Training Program	$50-$125 per month	Payable monthly	Payable for services that provide access to online training content.
Indemnification	Will vary under circumstances	As incurred	You must indemnify and reimburse us for any expenses or losses that we or our representatives incur related in any way to your Goodcents Business, Franchise, or the operation of your franchise.
Guest Feedback & Complaint Resolution	$40-$75 per month	Payable Monthly	Payable for services that provide Guest Feedback and Complaint Resolution.
Bookkeeping Services	$150-200 per hour	When Billed	Payable if you fail to provide timely financial reports twice in a 24-month

Type of Fee[1]	Amount	Due Date	Remarks
			period and we require you to use a bookkeeping service.
Cost & Attorneys' Fees[6]	Will vary under circumstances	As Incurred	You will be required to pay any costs that we incur as a result of any breach or termination of your Franchise Agreement.
Non-Compliance Fee	$250 to $1,000 for deviations from operational requirements/brand standards	When billed	Due, at our option, if you deviate from systems requirements for operations or Brand Standards.
New Supplier Approval	Reasonable costs and expenses incurred in approving supplier.	When billed	We may require you to pay us for your reasonable costs and expenses if we evaluate a request. See Item 8.
Third Party Inspection Fees	Cost of audit (estimated to be approximately $500)	As incurred	Payable if you fail an audit. An additional audit will be required at your own expense within 45 days, paid directly to the third-party auditor upon invoicing.
Business Interruption/Loss of Revenue Insurance Proceeds	Will vary under circumstances	As incurred	You must pay us 6% of the insurance proceeds of any business interruption or loss of revenue insurance proceeds that you received in the case of fire or other event that results in damage or destruction of the Franchised Business. If you do not repair or rebuild the Franchised Business in a prompt and timely manner, your Franchise Agreement will automatically terminate. (Franchise Agreement, Section 13)

Notes:

1. All fees are uniformly imposed on all franchisees and are collected by and payable to us. All fees are non-refundable under any circumstance. Unless otherwise negotiated with you, all fees outlined in Item 6 are uniformly imposed on franchises. You may not withhold all or part of the fees due to us or any buying group on the grounds of nonperformance.
2. The term "Gross Sales" means all revenue received by you from the operation of the Restaurant, including sales of merchandise, products, services and other items from in-store dining, carry-out, online orders, delivery, third party sales, catering and otherwise, including redemption of gift cards, and merchandise and all other income and consideration of every kind and nature related to the GOODCENTS Business or GOODCENTS Business operations (including all proceeds from any business interruption insurance). Gross Sales will not include sales tax, approved promotional giveaways, and refunds.
3. If an Advertising Cooperative is established for a market area that includes your Restaurant, you must contribute to it. Contributions to the Advertising Cooperative are credited to your obligation to spend up to 3% of Gross Sales for local advertising.
4. If Franchisor terminates this Agreement for good cause under Section 20 of the Franchise Agreement, Franchisee acknowledges and agrees that (i) the actual or anticipated damages suffered by Franchisor, including, but not limited to the lost royalties and related fees, would be difficult if not impossible to calculate. Therefore, if Franchisee terminates this Agreement under Section 20, Franchisee must pay to Franchisor an amount equal to $100,000 (hereinafter referred to as a "Liquidated Damages Payment"). Such amount shall be paid by Franchisee to Franchisor promptly, but in no event later than 15 days after the effective date of the termination of this Agreement.
5. The fee for 2 people to attend the full initial training program before the Restaurant opens is included in the initial franchise fee. We provide the Franchisee and a second attendee a full initial training program at a designated GOODCENTS training restaurant. If the Franchisee will not be the Restaurant's full-time general manager, we will require at least 2 other people with primary responsibility for operating your Restaurant to attend training. If we determine that the required attendees cannot complete initial training to our satisfaction, we have the right to postpone the Restaurant's opening or transfer of ownership until 2 trained candidates are available. We also have the

right to postpone the Restaurant's opening if we determine that a person in our training program (a) falsified any documentation, (b) made any material misrepresentation, (c) was not approved under our standard application procedures, (d) failed to complete all the training hours in our training program or (e) failed to pass our training program examination. You must pay any damages we experience due to this delay and will be charged for then-current training costs. You must pay salaries, benefits, travel, lodging, meals, and other associated expenses incurred by you and your trainees/attendees. If you request our trainers to provide additional or supplemental training at your location and we have the resources to accommodate this request, fees you will incur include a fee of up to $1,000 per day of training and you will be invoiced for travel related expenses (flight, car, hotel, per diem) and other associated expenses.

6. You will be required to pay any costs that we incur as a result of any breach or termination of your Franchise Agreement. This fee will include a min administrative cost of $2,500 to cover our expenses.

ITEM 7: YOUR ESTIMATED INITIAL INVESTMENT
INLINE RESTAURANT 1,500 – 1,750 sq ft

Type of Expenditure[1]	Amount		Method of payment	When due	To whom payment is to be made
Initial Franchise Fee[2]	$ 15,000	$ 30,000	Lump sum	Upon execution of Franchise Agreement	GOODCENTS
New Store Opening Project Management Fee[3a]	$ 5,000	$ 15,000	As agreed	Payable before opening of business	GOODCENTS or Suppliers
Site Analysis Fee[3b]	$ 1,000	$ 2,500	As agreed	Payable before opening of business	GOODCENTS or Suppliers
Architectural Fees	$ 4,000	$ 12,000	As agreed	Payable before opening of business	Architect you select
Leasehold Improvements[4]	$ 125,000	$ 170,000	As agreed	Payable before opening of business	Contractors, Suppliers
Equipment (includes freight, décor, fixtures, furnishings, and smallwares)	$ 117,500	$ 177,250	As agreed	Payable before opening of business	Contractors, Suppliers
Signage[5]	$ 7,500	$ 15,000	As agreed	Payable before opening of business	Vendor
Insurance[6]	$ 2,000	$ 5,000	As agreed	Payable before opening of business	Insurance carrier
Travel & living expenses while training	$ 500	$ 5,000	As agreed	As incurred	Vendors
Miscellaneous Restaurant Supplies[7]	$ 300	$ 800	As agreed	Payable before opening of business	Supplier
Uniforms	$ 500	$ 1,500	As agreed	Payable before opening of business	Supplier
Initial inventory - Food & Paper	$ 5,500	$ 7,800	As agreed	Payable before opening of business	Vendors
Security deposits, licenses [8, 9, 10]	$ 5,000	$ 8,000	As agreed	Payable before opening of business	Landlord, utilities, Governmental agencies
Additional Funds – 3 months[11]	$ 20,000	$ 30,000	As agreed	Payable before opening of business	Taxes, suppliers, payroll, training support, misc.
GOODCENTS Computer System[12]	$ 11,500	$ 20,000	As agreed	Payable before opening of business	Software/Hardware Vendors
Marketing Expenses[13]	$ 7,500	$ 15,000	Escrowed as agreed	Upon execution of lease	Employees, Vendors, Suppliers
TOTALS	$ 327,800	$ 514,850			

Notes:

1. Each payment is non-refundable, unless otherwise noted. GOODCENTS does not finance any part of the initial investment.
2. You must pay an initial franchise fee to us which is non-refundable under any circumstance.
3. You may be required to pay:
    a. A new store opening project management fee that is a service that facilitates and assists you in sourcing your real estate and building contractors to open your restaurant more effectively and efficiently.
    b. A site analysis fee that is a service that assists you in analyzing potential sites and provides demographic information that will be utilized by you and the GOODCENTS marketing team to create your individualized marketing plan.
4. We have assumed that you will lease the space for your Restaurant. The construction costs will vary depending upon numerous factors including the cost of materials and labor, and the amount of landlord contribution. Our current prototype Restaurant contains 1,500 to 1,750 square feet and assumes a white box standard which includes the following key elements: 1. Demising walls meet local firewall codes; 2. HVAC is provided; 3. Grease trap is provided (if required by local ordinances); 4. 400-amp, 3 phase electrical service with meter box; and 5. Completed restrooms.
5. These amounts represent your costs for an exterior sign package.
6. You must obtain and maintain certain types and amounts of insurance (see Section 13 of Franchise Agreement).
7. Miscellaneous Restaurant Supplies include printer ink and paper, pens/pencils/markers, notebooks/ dividers, staples/stapler, & other misc. supplies necessary for day-to-day operations of a business.
8. Lessor and utility companies may require that you place a deposit prior to occupation of the premises and prior to installing telephone, gas, electricity, and related utility services. These deposits may be refundable based upon the agreements made with the lessor and utility companies.
9. There may be special sewer hookup, wastewater, and/or similar fees and charges associated with the restaurant in some localities.
10. Security deposits and other prepaid expenses will vary according to the particular circumstances of a given GOODCENTS RESTAURANT. Security deposits or prepaid expenses are generally encountered with utilities, real property, and personal property. Various permits and licenses are required by governmental regulations as either isolated or recurring expenditures. Typical of these permits and licenses are those from health departments, fire departments, regulatory agencies, labor departments, other similar state sales tax bureaus and/or local governmental agencies. Those fees are determined by governmental authorities and are paid to them directly by you as prescribed.
11. Sometimes referred to as working capital, these estimates are your initial expenses for three months from the date you open for business. These expenses include payroll costs and are estimates, and GOODCENTS cannot guarantee that you will not have additional expenses starting the business. Your costs will depend on factors including how closely you follow GOODCENTS methods and procedures; your management skills, experience, and business acumen; local economic conditions; the local market for GOODCENTS' products; the prevailing wage rate; competition; and the sales level reached during the initial period. You must also pay royalty and other fees as described in Item 6 of this FDD.
12. You are required to subscribe for the Computer System (defined in Item 11) from GOODCENTS' affiliate, InfoKING. You must enter into an InfoKING Systems, LLC Point of Sale Restaurant Solution Agreement with InfoKING prior to opening your restaurant. Currently, the first month's subscription fee and deposit of $349 and the installation fee of $1,750 must be paid to InfoKING at the time you sign the InfoKING Systems, LLC Point of Sale Restaurant Solution Agreement, and minimum of five weeks prior to opening. The monthly subscription fee includes the maintenance service agreement and help desk support for the Computer System. See Item 11 for more information on the costs associated with the subscription program.
13. GOODCENTS requires marketing activities for the Restaurant starting prior to the initial opening of the Restaurant, which includes the pre and grand opening events and all marketing materials needed to open the restaurant and perform local store marketing (LSM) activities for at least the first 90-120 days. These monies will be held in escrow upon site approval and franchisee will work with GOODCENTS Marketing Team to spend according to the individual restaurant's marketing plan.

If you open a drive thru/pick-up window location, costs will be higher than the table above, particularly in areas such as Leasehold Improvements, Equipment, Signage and Computer System.

YOUR ESTIMATED INITIAL INVESTMENT

Multi-Unit Agreement

Type of Expenditure	Amount	Method of payment	When due	To whom payment is to be made
Initial Multi-Unit Fee[1]	$30,000 for first Restaurant, $15,000 for each subsequent Restaurant (minimum of 3 restaurants)	As agreed	Upon Execution of the Multi-Unit Agreement	GOODCENTS
Total [2, 3]	$60,000 - $150,000			

Notes:

1. The initial multi-unit fee is payable to GOODCENTS and is more fully described in Item 5. Generally, you will be required to open a minimum of 3 Restaurants under a Multi-Unit Agreement in a new market.
2. The development fee of $60,000 ($30,000 for the first restaurant and $15,000 each for the second and third restaurants) is payable to GOODCENTS at the time of signing the Multi-Unit Agreement.
3. The total above does not include costs for opening a Restaurant. Please refer to Item 7 Estimated Initial Investment table above for additional detail.

None of the fees described above in the Item 7 charts are refundable under any circumstance.

GOODCENTS relied on its previous experience and the costs of franchisees for the construction of their Restaurants in determining the initial investment ranges.

ITEM 8: RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

To maintain the uniformity and quality of products and services offered by your Restaurant, you must purchase or lease goods, services, supplies, fixtures, equipment, inventory, computer hardware and software, or comparable items related to establishing or operating the Restaurant from us, our affiliates or suppliers approved by us that meet our standards and specifications. You must operate your Restaurant in strict conformity with our standards and specifications.

We or our affiliated companies may be designated, in our sole discretion, as an approved supplier or the only approved supplier of food and related products and services.

At the present time, we are not an approved supplier of food and related products.

Our affiliate, Custom Foods, Inc., is the only approved manufacturer of frozen bread dough and cookies for the System.

Our affiliate, InfoKING Systems, LLC, is the only approved supplier of the Computer System.

Our affiliate, Profit Plus Business Solutions, LLC, was an approved supplier of accounting services.

One of our officers owns or owned an interest in Custom Foods, Inc. InfoKing Systems, LLC and Profit Plus Business Solutions, LLC while in operation.

If you want to buy or lease any item or service that we have not yet evaluated or approved or want to buy or lease from the supplier that we have not yet approved or designated, you must submit to us a written request to approve the proposed supplier, with evidence of consistent conformity with our specifications and standards as we may reasonably require.

Supplier approval might depend on product quality, delivery frequency and reliability or on service standards or financial capability or customer relation or concentration of purchases with limited suppliers to obtain better prices and service, and/or a supplier's willingness to pay us or our affiliate for the right to do business with our system.

We will have the right to require that our representatives be permitted to inspect the proposed supplier's facilities and that the product samples be delivered to us or to our designee for testing or to an independent testing facility we designate. We may charge you or the supplier a reasonable fee for the valuation and decide within a reasonable time (generally no more than 30 days) whether or not we approve or disapprove the item or service. We periodically will establish procedures for your request and may limit the number of approved items, services or suppliers, as we determine in our sole discretion.

We may inspect a proposed supplier's facilities during or after the approval process to make sure that the supplier meets our standards. If it does not, we may revoke our approval by notifying the supplier and you in writing. We have no obligation to approve any request for a new supplier, or for a new product or service.

In addition to the designated and approved suppliers described above, we have the right to identify additional designated and approved suppliers in the future in written communications to you or in the Operations & Training Manual, as we determine in our sole and absolute discretion.

We issue standards and specifications and any modifications to the System to you in the Operations & Training Manual and otherwise, including, without limitation, in writing and by e-mail.

We or our affiliates may derive revenue or other material consideration from required purchases or leases by you.

The precise basis of the income to us from approved vendors and suppliers would generally be 1% to 20% of the purchase price of such food products and supplies purchased by you from approved suppliers. All revenue in the form of rebates and commissions we receive from approved suppliers resulting from your purchases may, in our discretion, be paid into the National Marketing and Promotional Fund or to regional and national advertising cooperatives or be utilized by us.

We, nor our affiliates, arrange any rebates to be received by any GOODCENTS Area Representative on required purchases made by unit franchisees.

In the fiscal year ending December 31, 2023, our revenue from approved suppliers based upon the purchase of products and services by Franchisees from approved suppliers was $772,431 which is 20.2% of our total franchise operations revenue of $3,823,596.

For the fiscal year ending December 31, 2023, Custom Foods, Inc.'s revenue from the sale of frozen dough to the approved suppliers of bread dough and cookie dough was $2,143,605.

For the fiscal year ending December 31, 2023, InfoKING's revenue from providing proprietary software and hardware to franchisees was $457,281.

Our affiliated company, Profit Plus Business Solutions, LLC was an approved supplier of accounting services. For the year ending December 31, 2023, Profit Plus Business Solutions, LLC's revenue from providing accounting services to franchisees was $0.

The cost of your purchases in compliance with our specifications and standards will represent approximately 70% to 75% of your total initial purchases relative to the establishment of your Restaurant, and approximately 90% to 95% of your total purchases required for the operation of your Restaurant, based on the percentage of cost experienced by GOODCENTS in comparable Restaurants.

There are currently no purchasing or distribution cooperatives that you must join or in which you may participate.

We may negotiate purchase arrangements, including price and terms, with designated and approved suppliers of food products and beverages purchased by franchisees.

We do not provide any material benefits to you based on your use of designated or approved suppliers or for the purchase of particular products and services.

ITEM 9: FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this disclosure document.

Obligation	Section in Agreement	Disclosure document item
a. Site selection and acquisition/lease	Section 4 in Multi-Unit Agreement Section 3 in Franchise Agreement	Item 11
b. Pre-opening purchases/leases	Sections 4 and 7 in Multi-Unit Agreement Section 3 in Franchise Agreement	Items 7 and 8
c. Site development and other pre-opening requirements	Section 4 in Multi-Unit Agreement Section 4 in Franchise Agreement	Items 7, 8 and 11
d. Initial and ongoing training	Not applicable in Multi-Unit Agreement Section 5 in Franchise Agreement	Items 5, 6, 7 and 11
e. Opening	Not applicable in Multi-Unit Agreement Section 5 in Franchise Agreement	Item 11
f. Fees	Section 8 in Multi-Unit Agreement Sections 9 and 11 in Franchise Agreement	Items 5, 6, 7 and 11
g. Compliance with standards and policies/operating manual	Not applicable in Multi-Unit Agreement Sections 4, 5 and 11 in Franchise Agreement	Item 11
h . Trademarks and proprietary information	Section 11 in Multi-Unit Agreement Sections 1 and 6 in Franchise Agreement	Items 13 and 14
i. Restrictions on products/services offered	Not applicable in Multi-Unit Agreement Sections 1 and 11 in Franchise Agreement	Items 8, 11 and 16
j. Warranty and customer service requirements	Not applicable in Multi-Unit Agreement Sections 1 and 11 in Franchise Agreement	Item 11
k. Territorial development and sales quotas	Not applicable in Multi-Unit Agreement Section 3 in Franchise Agreement	Item 12
l. Ongoing product/service purchases	Not applicable in Multi-Unit Agreement Section 11 in Franchise Agreement	Item 8
m. Maintenance, appearance, and remodeling requirements	Not applicable in Multi-Unit Agreement Sections 4 and 11 in Franchise Agreement	Item 11
n. Insurance	Section 15 in Multi-Unit Agreement Section 13 in Franchise Agreement	Item 6

Obligation	Section in Agreement	Disclosure document item
o. Advertising	Not applicable in Multi-Unit Agreement Sections 5 and 14 in Franchise Agreement	Items 6, 7, 8 and 11
p. Indemnification	Section 20 in Multi-Unit Agreement Section 8 in Franchise Agreement	Item 6
q. Owner's participation/management/staffing	Section 10 in Multi-Unit Agreement Section 11 in Franchise Agreement	Item 11 and 15
r. Records and reports	Section 13 in Multi-Unit Agreement Section 15 in Franchise Agreement	Item 11
s. Inspections and audits	Not applicable in Multi-Unit Agreement Sections 4 and 16 in Franchise Agreement	Item 6 and 11
t. Transfer	Section 6 in Multi-Unit Agreement Section 17 in Franchise Agreement.	Item 17
u. Renewal	Section 4 in Multi-Unit Agreement Section 18 in Franchise Agreement	Item 17
v. Post-termination obligations	Section 17 in Multi-Unit Agreement Section 21 in Franchise Agreement	Item 17
w. Non-competition covenants	Section 18 in Multi-Unit Agreement Sections 17 and 19 in Franchise Agreement	Items 15 and 17
x. Dispute resolution	Section 20 in Multi-Unit Agreement Sections 11, 22 and 23 in Franchise Agreement	Item 17
y. Other (Guaranty and Assumption of Obligations)	Section 19 in Multi-Unit Agreement Section 2.H in Franchise Agreement	Not applicable

ITEM 10: FINANCING

Neither we nor any agent or affiliate offers direct or indirect financing to you.

ITEM 11: FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

Except as listed below, GOODCENTS is not required to provide you with any assistance.

Before you open the Restaurant, we will:

1. Furnish you with prototype plans and specifications for a Restaurant, including approved floor plans and requirements for dimensions, interior design and layout, image, building materials, fixtures, equipment, furniture, signs, and décor. However, we are not responsible for the location, selection, procurement, and development of a site for the Restaurant. Site selection does require our written approval. We will not own the premises you select for the site of your Restaurant.

2. Review the complete site report containing demographic, commercial and other information and photographs as we may reasonably require for each site at which you propose to establish and operate a GOODCENTS RESTAURANT.

In considering the approval of a proposed site, we will consider our criteria for demographic characteristics, traffic patterns, parking, character of the neighborhood, competition from, proximity to and nature of other businesses, size, appearance and other physical and commercial characteristics of the proposed site and evidence concerning your favorable prospects for obtaining the proposed site (Multi-Unit Agreement, Section 6; Franchise Agreement, Section 3).

We will exert our best efforts to deliver notification to you, on whether we approve or disapprove the site, within 30 days of receipt by us of each complete site report and the financial statements and other materials requested by us.

If you fail to obtain lawful possession of an approved site within 90-120 days after delivery of our approval, we may, in our sole discretion, withdraw approval of the site (Franchise Agreement; Section 3).

You must develop and open your GOODCENTS RESTAURANT at the site within 180 days from the date of execution of the Franchise Agreement. Failure to open within the timing requirements as outlined above may result in the termination of your Franchise Agreement (Franchise Agreement, Section 4C).

You are responsible for conforming the premises to local ordinances and building codes and obtaining any required permits for constructing, remodeling, or decorating the premises, for hiring and training employees, and providing the necessary equipment, signs, fixtures, opening inventory and supplies. We will provide you with written specifications for these items (Franchise Agreement; Section 4).

3. Approve sites for future/additional sites to be developed under a Multi-Unit Agreement, using our then-current site criteria.

4. Loan you one copy of the Operations & Training Manual (Franchise Agreement, Section 7).

5. Train you and any of your Restaurant managers (Franchise Agreement, Section 5A). However, you are responsible for the hiring and training of the employees of your Restaurant (Franchise Agreement, Section 5B).

6. Provide you with training and assistance in connection with the pre-opening and initial operation of your restaurant. You must have a certificate of occupancy from your local governmental agency before we schedule the pre-opening assistance (Franchise Agreement, Section 4C).

7. Provide you with mandatory and suggested specifications and layouts for the Restaurant, including requirements for dimensions, signs, design, interior layout, decor, fixtures, equipment, furnishings, and color scheme (Franchise Agreement, Sections 4A, 4B).

8. Provide you with a list of designated and approved suppliers from whom you must or may buy or lease the required items (Franchise Agreement, Section 11F).

9. Upon your request, provide you with consultation services as we deem necessary in the development of the Restaurant (Franchise Agreement, Section 4A).

Time to Open

The typical length of time between signing the Franchise Agreement and commencing business is between four to twelve months. Time periods may vary depending upon factors including your ability to secure financing, the location and condition of the premises, and the completion of the improvements to the premises. Failure to develop and open your Restaurant within 180 days from the date of the Franchise Agreement may result in the termination of the Franchise Agreement or we may grant an extension in our sole discretion (Franchise Agreement, Section 4C).

During Operation of your Restaurant

During the operation of the Restaurant, we will:

Provide you with operating assistance, which may consist of:

a. operating procedures utilized by GOODCENTS RESTAURANTS;

b. evaluation of the Restaurant and the products and services offered to ensure compliance with the high standards of quality, appearance, and service of the System;

c. selection of additional food products, menu items and services authorized for GOODCENTS RESTAURANTS;

d. employee relations, marketing assistance and sales promotion programs and accountability of employees;

e. formulating and implementing advertising and promotional programs; and

f. the establishment and operation of administrative, bookkeeping, accounting, inventory control, sales, and general operating procedures for the proper operation of a GOODCENTS RESTAURANT (Franchise Agreement, Section 5D).

Advertising

We have developed and we administer at our discretion, advertising, public relations, sales promotion, and franchisee solicitation programs.

You must participate in all advertising and marketing programs, including a gift card program, as periodically directed by us and purchase such advertising and marketing materials as is reasonably necessary to participate in all regional and national advertising, marketing and promotion campaigns.

The media in which the advertising may be disseminated includes print, point of purchase, radio, television, digital and billboard. The media coverage is presently local and regional.

The source of the advertising is the in-house advertising department, one or more local advertising agencies and free-lance artists.

We are not obligated to spend any amount on advertising in your territory.

You may utilize your own advertising materials subject to submission and prior written approval by GOODCENTS of the content (Franchise Agreement, Section 14).

Advertising Council

As of the date of this disclosure document, there is no Advertising Council.

Advertising Cooperative

As of the date of this disclosure document, there is no Advertising Cooperative. However, we reserve the right to designate any geographic area in which one or more GOODCENTS RESTAURANTS is located as a region for purposes of establishing an advertising cooperative (the "Advertising Cooperative"). You must join and participate in Advertising Cooperatives we designate. The members of the Advertising Cooperative for any area will consist of all GOODCENTS RESTAURANTS whether operated by us or by franchisees. We will direct the formation of any Advertising. If an Advertising Cooperative is in effect where your Restaurant is located when you open your Restaurant, or if any Advertising Cooperative is established or

designated by us during the term of the Franchise Agreement, you must become a member of the Advertising Cooperative which we approve and designate, which we may change periodically. The organizational documents, bylaws and structure of the Advertising Cooperatives must be in compliance with our requirements. You will be required to contribute a percentage of your Gross Revenue during each month to the Advertising Cooperative as determined by the Advertising Cooperative. GOODCENTS has the right to form, change or dissolve the Advertising Cooperative in its discretion (Franchise Agreement, Section 14C).

Contributions to the Advertising Cooperative are credited to your requirement to spend up to 3% of Gross Revenue on local advertising (Franchise Agreement, Section 14C(2)).

National Marketing and Promotional Fund

We will administer a National Marketing and Promotional Fund (the "Fund"). We direct all Fund programs, with sole discretion over the creative concepts, materials, endorsements, and media used and its placement and allocation. We have the right to determine, in our sole discretion, the composition of all geographic territories and market areas for the development and implementation of programs (Paragraph A, Section 14 of Franchise Agreement). The Fund's programs and activities are intended to maximize the public's awareness of all GOODCENTS RESTAURANTS, and we are under no obligation to ensure that you or any other franchisee benefits directly or pro rata from the placement of such programs and activities. The Fund may be used to meet all costs related to the following Fund programs and activities as determined by GOODCENTS in its discretion (Franchise Agreement, Section 14A):

a. Maintaining, administrating, directing and preparing national, regional or local advertising materials, programs and public relations activities, including the cost of preparing and conducting television, radio, magazine, billboard, newspaper, internet and other media programs and activities and to provide merchandising equipment and upgrades and operation support to franchisees;

b. Employing advertising agencies;

c. Providing promotional brochures and advertising materials to GOODCENTS RESTAURANTS and to regional and local Advertising Cooperatives of GOODCENTS RESTAURANTS;

d. Developing training programs and materials;

e. Conducting market research, testing and development of new products, services and equipment considered for the GOODCENTS Franchise System;

f. Reimbursement of our administrative and personnel costs associated with advertising, telemarketing, public relations, market research and product development and solicitation of new franchisees; and solicitation and development of new franchisees; and

g. Solicitation and development of new franchisees.

Upon commencement of business, you must contribute to the Fund an amount equal to 3.5% of Gross Revenue, which you must pay weekly to us at the time of your payment of the royalty fee. Contributions to the Fund must be paid by Electronic Funds Transfer, as Franchisor may determine in its sole discretion. You must sign the Electronic Funds Transfer Authorization (Schedule D to Franchise Agreement) prior to opening your Restaurant for business.

GOODCENTS RESTAURANTS owned and operated by us and located in the United States of America will contribute to the Fund on the same basis.

We account for the Fund separately. It is not used to defray any of our general operating expenses, except for salaries, administrative costs and overhead as we may incur in activities related to the administration or direction of the Fund and its programs (including market research, preparing, distributing, and evaluating

advertising materials, developing new products, soliciting franchisees, and collecting and accounting for contributions to the Fund).

We prepare an unaudited annual report of the operations of the Fund, which is available to you upon reasonable request (Franchise Agreement, Section 14A).

The Marketing Fund is not our asset; the Marketing Fund is not a trust. We will have no fiduciary obligation to you for administering the Marketing Fund. We may spend on behalf of the Marketing Fund in any fiscal year more or less than the total Marketing Fund Contributions in that year, by borrowing from us or others (paying reasonable interest) to cover deficits or invest any surplus for future use.

In fiscal year ending December 31, 2023, 17.8% of the Fund expenses was used for administrative costs, 1.4% for production, 51.3% for media placement, 6.4% for research and product development and 23.1% for the solicitation of new franchise sales.

In fiscal year ending December 31, 2023, expenditures from the Fund were $26,252 more than the contributions for the year.

Local Advertising

In addition to the contributions to the Fund, you agree to spend up to 3% of Gross Revenue on local advertising and public relations activities designed to publicize the operation of the franchised business in your market, as we determine in our sole discretion. You will provide us with an accurate accounting of the advertising expenditures, public relations, and marketing expenses. We will give you written notice of the percentage of Gross Revenue you must spend on local advertising and public relations activities. You must, within 30 days after written notice from us, spend the required percentage of Gross Revenue each month (Franchise Agreement, Section 14B).

You agree to have a Facebook page for your GOODCENTS RESTAURANT and authorize us to post and maintain content and advertising on your behalf. We will maintain brand pages on Twitter, Snapchat, Instagram, and other digital/social channels. You are not permitted to maintain an individual location page through these other digital channels without written consent from GOODCENTS (Franchise Agreement, Section 14B).

Computer Hardware and Software

GOODCENTS requires you to use the following computer system:

For a Restaurant without drive-thru, the computer system consisting of a two Terminal POS System, which includes software, staging, configuration, two POS touch screen terminals, one report printer, two receipt printers, one kitchen printer, one cash drawer, two POS surge protectors, one mouse, one keyboard, miscellaneous cables, router, InfoKING software license and anti- virus software.

The computer system described above is referred to as the "Computer System". The monthly subscription cost of the Computer System is $250 for Restaurants with two POS terminals and an additional $50 for Restaurants with Kitchen Display System (KDS). Installation costs for the Computer System are approximately $1,500 plus $250 additional for Restaurants with KDS and Kiosks.

The annual maintenance, polling, support, and service costs you will incur for the Computer System is included in the Computer System monthly subscription fee. You must enter into and sign an InfoKING Systems, LLC Point of Sale Restaurant Solutions Agreement to subscribe to the Computer System. You must purchase a computer desk from an approved equipment supplier.

You must have a functioning e-mail address so that we can send you notices and otherwise communicate with you by this method.

We reserve the right to change the Computer System at any time. There are no contractual limitations on the frequency and cost of this obligation. We need not reimburse you for any of these costs. We or our affiliates may condition any license of proprietary software to you, or your use of technology that we or our affiliates develop or maintain, on your signing a Software License Agreement or similar document that we or our affiliates prescribe to regulate your use of, and our and your respective rights and responsibilities concerning, the software or technology. We or our affiliates may charge you a monthly or other fee for any proprietary software or technology that we or our affiliates license to you and for other maintenance and support services that we or our affiliates provide during the Franchise term.

We will have the ability to access all information and financial data recorded by the Computer System for any purpose, including audit, sales verification, and system development purposes. There are no contractual limitations on our right to access the information and data. Sales, inventory, employee, and other proprietary information will be maintained on the system.

Operations & Training Manual

We provide you access to Goodcents University, an online training portal, during the term of the franchise agreement. Goodcents University consists of operation manuals, training videos, and other materials related to operations (collectively, the "Operations & Training Manual").

The Operations & Training Manual contains mandatory and suggested specifications, standards and operating procedures prescribed by us for GOODCENTS RESTAURANTS and information relative to your other obligations. We have the right to modify the Operations & Training Manual to reflect changes in products, services, specifications, standards and operating procedures, including marketing techniques. No addition or modification may alter your fundamental status and rights. The master copy of the Operations & Training Manual that we maintain at our principal place of business controls if there is a dispute relative to the contents of the Operations & Training Manual.

Table of Contents to Operations & Training Manual

	TITLE	Hours of Training
Basic Operations	Sanitization & Certified Clean	1-2
	The Goodcents Experience	1-2
	Dress & Wrap / Expo	2-3
	Register & Goodcents to Go Basics	2-4
Intermediate Operations	Goodcents to Go Production	2-4
	Slice Master Training	1-2
	Bake Master Training	2-4
Advanced Operations	Trainer Certification	2-4
	Daily Administration Training	3-6
	Weekly Administration Training	2-4
	Monthly Administration Training	2-4
In-Store Training (Crew & Leadership)	Daily Crew Checklists	200
	Station Assignments	
	The Goodcents Experience	
	Slicer	
	Dress	
	Register	
	Dress 2	
	Wrap / Expo	
	Bake Master	
	Daily Administrative Checklists	
	Station Assignment Management	
	Catering Management	
	Weekly, Bi-Weekly, Monthly Inventories	
	Calculating Food Costs	

	TITLE	Hours of Training
Franchisee	Franchisee Disclosure Document (FDD)	10-20
	Business Basics	
	Professional Legal Counsel	
	Human Resources	
	Pre-Open Administration Checklist	
	Professional Accounting Services	
	Restaurant Chart of Accounts (P&L)	
	Admin Expenses Chart of Accounts (P&L)	
	Chart of Accounts (Balance Sheet)	
	Liabilities and Shareholder Equity	
	Preparing a Business Plan	
	Maintain Monthly P&L	
	Financial Reporting to Franchisor	
	Targeting the Right Community	
	Franchisee Thought Process Checklist	
	Site Criteria	
	Site Survey Form	
	Site Selection Checklist	
	Real Estate/Broker Letter	
	Development/Leasing	
	Letter of Intent	
	Project Plan	
	White Box Specifications	
	Construction Cost Estimating Tips	
	Construction Bid	
	Architect	
	Goodcents Sign Criteria	
	Signage Survey	
	Equipment Order Forms	
	Permits and Inspectors	
	Pre-Installation Checklist for Equipment	
	Equipment and Millwork Punch List	

Training

Before the opening of the Restaurant, we will conduct a 30-day initial training program for the operation of your Restaurant, which will include instruction relating to the operation of the Restaurant, understanding the equipment and product usage, costs and cash control, guest service, marketing and sales programs, accountability for sales and marketing, management roles, job function of crew members, crew scheduling and methods of controlling operating costs.

The outline of the initial training program is as follows:

TRAINING PROGRAM

Subject	Hours of Classroom Training	Hours of On-The-Job Training	Location
Real Estate	1	0	GOODCENTS UNIVERSITY (Online), GOODCENTS R&D Facility, De Soto, Kansas and Restaurant
Business Plan	1	0	
Restaurant Operations	1.5	200	
Personnel Management	1	(included in above)	
Food Management	4	(included in above)	
Sales Marketing	1.5	(included in above)	

Organization & Time Mgmt	1	(included in above)	
Equipment Maintenance	1	(included in above)	
Administration	2	(included in above)	
Testing	0	10-15	

The initial training program is offered throughout the year and will be scheduled depending upon the number of franchisees requesting training. Training will be conducted at GOODCENTS' training facility in De Soto, Kansas or other facilities designated by GOODCENTS and on-the-job training at one of the GOODCENTS Training Restaurants.

The instructional materials may include our Operation Manual and certain resources available through our intranet. Various additional individuals and firms may contribute training materials or offer in-person guidance in specific areas related to the development and operation of your Franchised Business.

Todd Anderson, Director of Training for GOODCENTS will oversee the training program. He has over 20 years of experience with GOODCENTS.

GOODCENTS' Area Representatives will assist with training.

The cost of the initial training program is included in the initial franchise fee. However, you will be solely responsible for the compensation, travel, lodging and living expenses you and your manager incur regarding attendance at the initial training program or at any supplemental or refresher training programs.

You and your managers must attend and successfully complete, to our satisfaction, the initial training program at least 10 days before your Restaurant is open for business.

If, during any training program, we determine, in our sole discretion, that any proposed manager is not qualified to manage the Restaurant, we will notify you in writing. You must select a substitute manager to attend and successfully complete, to our satisfaction, the initial training program (Paragraph A, Section 5 of Franchise Agreement).

We have the right to require that you (or the managing partner, shareholder or managing member) and any manager or assistant managers attend, and complete to our satisfaction, supplemental and refresher training programs provided by us during the term of the Franchise Agreement. The supplemental and refresher training will be furnished at a time and place designated by us. We have right to assess you reasonable charges for the supplement and refresher training (Franchise Agreement, Section 5A).

ITEM 12: TERRITORY

Multi-Unit Agreement

The Multi-Unit Agreement grants you certain rights (as described below) within a designated geographic area (the "Development Area") to be described in Schedule A attached to the Multi-Unit Agreement.

You must sign our then-current form of Franchise Agreement for each Restaurant that you develop under the Multi-Unit Agreement and any extensions. Site approval will be based on our then-current site criteria.

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Development Area

The size of the Development Area may vary based on market and economic factors and may be one or more counties in rural areas, may be a portion of or all of a metropolitan statistical area (MSA) in heavily populated major cities, or may be a portion of or all of one state or states.

We may prohibit you from locating a Restaurant too close to the perimeter of your Development Area, in our sole discretion, if we determine that the proposed location of your Restaurant will affect other market areas or the future development of GOODCENTS RESTAURANTS in other areas outside your Development Area, all in our sole discretion.

Relocation

The Multi-Unit Agreement does not grant you the right to relocate a franchised Restaurant.

Options, Rights of First Refusal or Similar Rights to Acquire Additional Franchises

Provided you are in full compliance with (a) the terms and conditions contained in the Multi-Unit Agreement and (b) all obligations under Franchise Agreements entered into between GOODCENTS and you according to the Multi-Unit Agreement, then during the development periods, we will:

(i) grant to you franchises for the ownership and operation of GOODCENTS Restaurants located within the Development Area; and

(ii) grant you a 30 day right of first refusal for the opening of additional GOODCENTS Restaurants within the Development Area for a period of 10 years from the date of signing your Multi-Unit Agreement.

The rights granted under the Multi-Unit Agreement are contingent upon compliance by you with the requirement to have open and in operation a certain cumulative number of Restaurants at the end of each development period which will be the minimum performance standard acceptable as a prerequisite to the continuation of the rights granted to you in the Development Area.
A GOODCENTS Restaurant which is permanently closed with the approval of GOODCENTS after having been opened will be deemed open and in operation for purposes of the Development Schedule, if a substitute GOODCENTS Restaurant is open and in operation within six months from the date of closing. The replacement Restaurant will not otherwise count toward the minimum Performance Standard. The location of the replacement Restaurant must comply with our demographic criteria required for a GOODCENTS Restaurant.

We may, at our discretion, terminate this agreement, if you fail to comply with the Development Schedule as set forth in this agreement.

Territory

You are not granted an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands we control. Franchisees located outside the Development Area may offer products or services within the Development Area.

Reservation of Rights

GOODCENTS (on behalf of itself and its affiliates) retains the following rights:

(1) to itself own and operate, or to grant other persons the right to own and operate, GOODCENTS Restaurants at locations and on terms we deem appropriate outside the Development Area granted to you;

(2) to sell the products and services and logo items within and outside the Development Area authorized for GOODCENTS Restaurants under the Licensed Marks or under other trademarks, service

marks and commercial symbols through similar or dissimilar channels of distribution including, via electronic means such as the Internet and by websites established by GOODCENTS, and under terms GOODCENTS deems appropriate within and outside the Development Area;

(3) GOODCENTS, any other developer and any other authorized person or entity shall have the right, at any time, to advertise and promote the System, and to sell the products and services authorized for GOODCENTS Restaurants in the Development Area;

(4) within and outside the Development Area, GOODCENTS and its affiliates may offer and sell, and may authorize others to offer and sell collateral products such as pre-packaged food and beverage products and GOODCENTS Restaurant memorabilia under the Licensed Marks, at or from any location;

(5) within and outside the Development Area, GOODCENTS and its affiliates may offer and sell, and may authorize others to offer and sell food and beverage services and products under the Licensed Marks, at or through any other GOODCENTS Restaurant or other food service facility, in any airport, railroad station, bus terminal, hospital, cafeteria, military facility, highway plaza, stadiums, concert venues, sports arenas, amusement parks, schools or other similar facilities located inside the Development Area;

(6) GOODCENTS may own, operate, or license others to own and operate, other restaurant concepts within and outside the Development Area, provided the other restaurant and restaurant concepts do not feature a menu similar to a GOODCENTS Restaurants and have trade dress and decor similar to a GOODCENTS Restaurant, or use the GOODCENTS® servicemark;

(7) to grant to others the right to establish and operate businesses offering dissimilar products and services, at any location, under the Licensed Marks and on any terms and conditions GOODCENTS deems appropriate;

(8) to acquire the assets or ownership interest of one or more businesses providing products and services similar to those provided at GOODCENTS Restaurants, and to franchise, license or create similar arrangements with respect to these businesses once acquired, wherever these businesses (or the franchisees or the licensees of these businesses) are located or operating; and

(9) to be acquired (whether through acquisition of assets, ownership interest or otherwise, regardless of the form of transaction), by a business providing products and services similar to those provided at GOODCENTS RESTAURANTS, or by another business, regardless of the location(s) of the business providing the similar products and services.

We are not required to pay you any consideration for soliciting or accepting orders inside the Development Area.

FRANCHISE AGREEMENT

1. No Exclusive Area

The Franchise Agreement grants you the right to operate a GOODCENTS RESTAURANT at a single location that you select, and we approve. Schedule A to the Franchise Agreement will state the specific street address of the approved location. You must operate the Restaurant only at the approved location and you may not relocate the Restaurant without first obtaining our written consent. You may not establish or operate another Restaurant unless you enter into a separate Franchise Agreement for that Restaurant.

The grant of a Franchise is for a specific location and is not dependent on achievement of a certain sales volume, market penetration or other contingency.

You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we may control.

You do not have the right to use the internet to make sales or solicit sales of products from your Restaurant. You are not prohibited from telemarketing or utilizing other direct marketing to make sales to consumers located outside its trade area.

2. Relocation

Under the Franchise Agreement, we may grant permission for relocation of the Restaurant, if we determine, in our sole discretion, that there is a reason justifying the relocation, including, but not limited to, expiration or termination of your lease for the premises of the Restaurant; and/or change in the character of the location of the Restaurant sufficiently detrimental to its business potential to warrant its relocation. Any relocation shall be at your sole expense.

3. Reservations of Rights by GOODCENTS - Competing Businesses

GOODCENTS (on behalf of itself or its affiliates) retains the right, in its sole discretion, and without granting any rights to franchisees:

a. to itself operate, or to grant other persons the right to operate, GOODCENTS RESTAURANTS at locations and on terms GOODCENTS deems appropriate;

b. to sell the products and services authorized for GOODCENTS RESTAURANTS under the Licensed Marks or other trademarks, service marks and commercial symbols through dissimilar channels of distribution including, without limitation, via electronic means such as the Internet and websites established by GOODCENTS, and with terms GOODCENTS deems appropriate;

c. to advertise the System on the Internet and to create, operate, maintain and modify, or discontinue the use of a website using the Licensed Marks;

d. to advertise and promote the System;

e. to offer and sell collateral products such as pre-packaged food and beverage products and GOODCENTS RESTAURANT memorabilia under the Licensed Marks, at or from any location;

f. to offer and sell food and beverage services and products under the Licensed Marks, at any other GOODCENTS RESTAURANT or other food service facility, at airports, railroad stations, bus terminals, highway plazas, convention centers, amusement parks, sporting events, festivals, ball parks, stadiums, concert venues, hospitals, military facilities, schools or hotels;

g. to offer and sell any food and beverage products and services under any other names or marks;

h. to establish and operate, and to grant to others the right to establish and operate, similar businesses or dissimilar businesses offering similar or dissimilar products and services through similar or dissimilar channels of distribution, at any locations under trademarks or service marks other than the Licensed Marks and on any terms and conditions we deem appropriate;

i. to grant to others the right to establish and operate, businesses offering dissimilar products and services, at any location, under the Licensed Marks and on any terms and conditions we deem appropriate;

j. to acquire the assets or ownership interest of one or more businesses providing products and services similar to those provided at GOODCENTS RESTAURANTS, and to franchise, license or create similar arrangements with respect to these businesses once acquired, wherever these businesses (or the franchisees or the licensees of these businesses) are located or operating; and

k. to be acquired (whether through acquisition of assets, ownership interest or otherwise, regardless of the form of transaction), by a business providing products and services similar to those provided at GOODCENTS RESTAURANTS, regardless of the location(s) of the business providing the similar products and services.

GOODCENTS is not required to pay you if we exercise any of the rights specified above.

Although we and our affiliate have the right to do so, we and our affiliate have not operated or franchised and have no plans to operate or franchise at this time, other businesses selling or leasing similar products or services under different trademarks.

You are required to accept internet orders from Goodcents approved programs, and may not use the Internet to individually advertise, solicit or accept orders from outside our approved programs, without our prior written consent.

You have no options, rights of first refusal, or similar rights to acquire additional franchises.

GOODCENTS is not required to pay you any consideration for soliciting or accepting orders inside your trade area.

ITEM 13: TRADEMARKS

GOODCENTS grants you the right to operate your business under the name GOODCENTS®. You may also use GOODCENTS' other current or future trademarks developed by GOODCENTS for the System to operate your GOODCENTS RESTAURANT. By trademark GOODCENTS means trade names, trademarks, service marks and logos used to identify your business. You are prohibited from creating a domain name using the Licensed Marks.

GOODCENTS has registered the following marks on the Principal Register of the United States Patent and Trademark office:

MARK	REGISTRATION DATE	REGISTRATION NUMBER
MR. GOODCENTS AND DESIGN	July 13, 1993	1781776
MR. GOODCENTS	June 21, 1994	1840932
Good Food That Makes Good Sense	February 6, 1996	1954446
CENTSABLE SUB	February 25, 2003	2690018
PENNY CLUB	November 28, 2006	3177043
GOODCENTS	May 3, 2011	3954790
GOODCENTS DELI FRESH SUBS	October 30, 2012	4234042
WE DELIVER. WE CATER. WE CARE.	September 15, 2015	4812617
GOODCENTS CENTSABLE KITCHEN and DESIGN	July 24, 2018	5523123
GOODCENTS CENTSABLE KITCHEN	July 24, 2018	5523122
GOODCENTS (stylized)	December 22, 2020	6227278
MR. GOODCENTS 1989 KC	December 29, 2020	6232880
GOODCENTS TO GO	July 5, 2022	6779073

We do not have a federal registration for the following marks: GOODCENTS TO GO DESIGN, OR MR. GOODCENTS DESIGN W/HANDS. Therefore, these trademarks do not have as many legal benefits and rights as a federally registered trademark. If our right to use these trademarks is challenged, you may have to change to an alternative trademark, which may increase your expenses.

GOODCENTS has timely filed all affidavits and renewals that are required to be filed regarding these trademarks.

Termination of the License Agreement will not affect existing Franchise Agreements. No other agreement limits our right to use or license the Licensed Marks.

GOODCENTS may establish new Licensed Marks in the future, and you must use and display these Licensed Marks according to specifications and bear all costs associated with changes to the Licensed Marks or introduction of new Licensed Marks. You must follow GOODCENTS' rules when you use these Licensed Marks. You cannot use a name or Licensed Mark as part of a corporate name or with modifying words, designs, or symbols except for those which GOODCENTS licensed to you. You may not use GOODCENTS' registered name in the sale of an unauthorized product or service or in any manner GOODCENTS does not authorize in writing. You may not use any other mark, name, commercial symbol or logotype in connection with the operation of your GOODCENTS RESTAURANT, without GOODCENTS' consent.
GOODCENTS has registered the domain names "goodcentssubs.com" and "ownagoodcents.com." You acknowledge that GOODCENTS is the lawful and sole owner of the domain names "goodcentssubs.com" and "ownagoodcents.com" which incorporate our trademark MR. GOODCENTS® and GOODCENTS®. You agree not to register the trademark GOODCENTS® or any of the Licensed Marks now or hereafter owned by GOODCENTS or any abbreviation, acronym or variation of the Licensed Marks, or any other name that could be deemed confusingly similar, as Internet domain names. GOODCENTS retains the sole right to advertise the System on the Internet and to create, operate, maintain and modify, or discontinue the use of a website using the Licensed Marks. You shall not in any way: (a) link or frame our websites; (b) conduct any business or offer to sell or advertise any products or services on the worldwide web; and (c) create or register any Internet domain name in connection with your franchise.

There is presently no effective determination of the U.S. Patent and Trademark Office, Trademark Trial and Appeal Board, the trademark administrator of any state, or any court, of any pending infringement, opposition or cancellation proceeding or any pending material litigation involving trademarks, service marks, trade names, logo-types or other commercial symbols which is relevant to the use in this state; and no agreements exist which significantly limit in any manner material to you, the rights of GOODCENTS to use or license the use of marks, names, logos or symbols.

You shall not contest, directly or indirectly, GOODCENTS' ownership of the Licensed Marks, trade secrets, methods and procedures which are a part of the GOODCENTS Franchise System. You shall not register, seek to register, or contest GOODCENTS' sole right to register, use and license others to use the marks, names, information, and symbols.

You must immediately notify GOODCENTS of any apparent infringement of or challenge to your use of any Licensed Marks, and GOODCENTS has sole discretion to take any action it deems appropriate.

There are no agreements currently in effect that would significantly limit GOODCENTS' rights to use or license the use of such proprietary marks that are material to the franchise.

Any goodwill associated with the Licensed Marks, including any goodwill which might be deemed to have arisen through your activities, inures directly and exclusively to the benefit of GOODCENTS.

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ITEM 14: PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

GOODCENTS does not now own any rights to any patent which is material to the franchise. GOODCENTS claims copyright protection for the Operations & Training Manual, advertising and marketing materials and similar items used in the operation of the GOODCENTS RESTAURANT. We have not registered these copyrights with the U.S. Register of Copyrights but need not do so at this time to protect them. You may use these items only as we specify while operating your GOODCENTS Restaurant.

There currently are no effective adverse determinations of the U.S. Patent & Trademark Office, the Copyright Office, or any court regarding the copyrighted materials. No agreement limits our right to use or allow others to use the copyrighted materials. We do not actually know of any infringing uses of our copyrights that could materially affect your use of the copyright materials in any state.

We need not protect or defend copyrights, although we intend to do so if it is in the System's best interest, as we determine in our sole discretion. We may control any action we choose to bring, even if you voluntarily bring the matter to our attention. We need not participate in your defense and/or indemnify you for damages or expenses in a proceeding involving a copyright.

Our Operations & Training Manual and other materials may contain Confidential Information, some of which could constitute trade secrets under applicable law. This information may include site selection criteria, recipes, methods, formats, specifications, standards, systems, procedures, food preparation techniques, experience in using and operating a GOODCENTS Restaurant, marketing and advertising programs, computer software or similar technology that is proprietary to us, knowledge of specifications, knowledge of the operating results and financial performance of the GOODCENTS Restaurants and related intellectual property.

All ideas, concepts, techniques, or materials concerning a GOODCENTS Restaurant whether or not protectable intellectual property and whether created by or for you or your owners or employees, must be promptly disclosed to us and will be deemed to be our sole and exclusive property, part of the system and works made-for-hire for us. To the extent any item does not qualify as a "work made-for-hire" for us, you agree to assign ownership of that item and all related rights to that item to us and you must take whatever action, which may include signing an assignment or other documents as we request, to show our ownership or to help us obtain intellectual property rights in the item.

You may not use our Confidential Information in any unauthorized manner. You must take reasonable steps to prevent improper disclosure to others and use nondisclosure and non- competition agreements with those having access to our Confidential Information.

ITEM 15: OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

MULTI-UNIT AGREEMENT

You (or your partnership, corporation or limited liability corporation, the managing partner, shareholder or managing member) or your approved manager who has satisfactorily completed GOODCENTS' training program must exert your full-time efforts to your obligations under the Multi-Unit Agreement and may not engage in any other business or other activity, directly or indirectly, that requires any significant management responsibility, time commitments, or otherwise may conflict with your obligations under the Multi-Unit Agreement. You (or the managing partner, shareholder or managing member) must supervise the development and operations of your GOODCENTS RESTAURANTS Franchise according to the Multi-Unit Agreement but need not be engaged in the day-to-day operations of any Restaurant.

FRANCHISE AGREEMENT

Your Restaurant must, at all times, be under your direct, day-to-day, full-time supervision (or, if you are a partnership, corporation or limited liability company, a managing partner, shareholder or managing member

who GOODCENTS approves in writing as the managing partner, shareholder or managing member and who has satisfactorily completed the training program) or an operating manager who GOODCENTS approves in writing and who has satisfactorily completed GOODCENTS' training program. If an operating manager supervises the Restaurant you (or the managing partner, shareholder or managing member) must remain active in overseeing the operations of the Restaurant conducted under the supervision of the manager. The operating manager is not required to have an equity interest in the franchised business.

The person who is responsible for the day-to-day supervision of the Restaurant (i.e., the managing partner, shareholder, managing member or the approved manager) assumes responsibilities on a full-time basis and may not engage in any other business or other activity, directly or indirectly, that requires any significant management responsibility, time commitments, or otherwise may conflict with your obligations. If you are a corporation, partnership, or limited liability company, you may not engage in any business or activities other than the ownership and operation of other GOODCENTS RESTAURANTS under Franchise Agreements granted by GOODCENTS.

If, at any time, you do not manage the Restaurant (or if you are a partnership, corporation or limited liability corporation, the managing partner, shareholder or managing member) or an approved manager who has satisfactorily completed GOODCENTS' training program does not manage the Restaurant, GOODCENTS is authorized, but is not required, to immediately appoint a manager to maintain the operations of the Restaurant on your behalf. GOODCENTS' appointment of a manager of the Restaurant does not relieve you of your obligations under the Franchise Agreement or constitute a waiver of GOODCENTS' right to terminate the Franchise Agreement. GOODCENTS is not liable for any debts, losses, costs, or expenses you incur in the operation of the Restaurant or to any of your creditors for any products, materials, supplies, or services purchased by the Restaurant while it is managed by GOODCENTS' appointed manager. GOODCENTS has the right to charge a reasonable fee for management services and to cease to provide management services at any time.

Each Principal must sign and must comply with the requirements of the Guaranty and Assumption of Obligations Agreement attached to the Franchise Agreement. The term "Principals" includes any officers and directors of Franchisee (including the officers and directors of any general partner of Franchisee) or the managing member of a limited liability company and the spouse, whether they are a party to the Franchise Agreement or not, of any officer or director or managing member and of any person or entity directly or indirectly owning and/or controlling 10% or more of Franchisee.

ITEM 16: RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

MULTI-UNIT AGREEMENT

For each GOODCENTS RESTAURANT opened according to the Franchise Agreement, you are subject to restrictions on goods and services you may offer that are contained in GOODCENTS' then-current standard Franchise Agreement. The restrictions under the then-current Franchise Agreement are set forth below.

FRANCHISE AGREEMENT

In your Restaurant, you must offer for sale only approved food products and related food products and services, approved by us in writing. We, in our sole and absolute discretion, will determine what will be appropriate for sale in GOODCENTS RESTAURANTS.

You must at all times maintain an inventory of food products, ingredients and supplies in sufficient quantity and variety to realize the full potential of your Restaurant.

GOODCENTS may conduct market research and testing to determine consumer trends and the salability of new menu items and food products and services. You must cooperate by participating in GOODCENTS' market research programs, test marketing new products and services in the Restaurant and providing GOODCENTS with timely reports and other relevant information regarding market research. In connection with any test marketing, you must purchase a reasonable quantity of the tested products and effectively

promote and make a reasonable effort to sell these products.

You may not, without prior written approval by GOODCENTS, offer any products or services not then authorized by GOODCENTS for GOODCENTS RESTAURANTS, nor may you use the Restaurant or the premises you occupy for any purpose other than the operation of a GOODCENTS RESTAURANT.

GOODCENTS may add additional products or services to be offered through the GOODCENTS RESTAURANTS and after notice you must offer additional products or services. The additional products or services will not materially detract or alter the general appearance and function of a GOODCENTS RESTAURANT.

We do not impose any restrictions or conditions that limit your access to customers.

ITEM 17: RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

Provision	Section in franchise or other agreement	Summary
a. Length of the franchise term.	Section 3 in Multi-Unit Agreement. Section 1 in Franchise Agreement.	Term in Multi-Unit Agreement ends on last day of Development Period. Term of Franchise Agreement is 10 years from date of execution.
b. Renewal or extension of the term.	Section 4 in Multi-Unit Agreement. Section 18 in Franchise Agreement.	If you are in compliance with the Development Schedule and Performance Standard, you may be allowed to exercise right of first refusal to open additional Restaurants. If you are in good standing you may, at your option, renew the Franchise Agreement for an additional 10-year term equal to then-customary term granted under then-current Franchise Agreement.
c. Requirements for franchisee to renew or extend.	Section 4 in Multi-Unit Agreement. Section 18 in Franchise Agreement.	Written notice to Franchisor after offer to exercise right of first refusal. Notify GOODCENTS at least one year before expiration of Agreement. Sign the then-current Franchise Agreement and pay the renewal fee. If you seek to renew your Franchise at the expiration of the initial term or of any renewal term, you may be asked to sign a new Franchise Agreement, which is the then-current Franchise Agreement used by us that may contain terms and conditions materially different from those in your previous Franchise Agreement, such as, but without limitation, (1) increases in the Royalty Fee, (2) increases in the contributions to the National Marketing Fund and Promotional Fund or to expenditures for advertising and promotion, (3) increases in other fees and (4) implementation of new fees.
d. Termination by franchisee.	Not Applicable.	Not Applicable.
e. Termination by franchisor without cause.	Not Applicable.	Not Applicable.

Provision	Section in franchise or other agreement	Summary
f. Termination by franchisor with cause.	Section 16 in Multi-Unit Agreement. Section 20 in Franchise Agreement.	GOODCENTS may terminate Multi-Unit Agreement for failure to develop Restaurants. No default under the Multi Unit Agreement shall cause a default under a Franchise Agreement unless there is an independent default under the applicable Franchise Agreement. Each of your obligations under the Franchise Agreement is a material and essential obligation, the breach of which may result in termination. The provision of termination upon bankruptcy may not be enforceable under Federal Bankruptcy law.
g. "Cause" defined – curable defaults.	Section 16 in Multi-Unit Agreement. Section 20 in Franchise Agreement.	You have 30 days to cure: making a material misrepresentation or omission in application; conviction of or pleading no contest to a felony or other crime that is likely to adversely affect your representation or ours; making unauthorized use or disclosure of Operations & Training Manual, trade secret or Confidential Information; abandoning or failing to operate Restaurant for two days; failure to transfer interest of deceased owner; submitting a report understating royalty fees; becoming insolvent; material misuse of Licensed Marks; failure to comply with the Multi-Unit Agreement or any Franchise Agreement; failure to pay amounts due. You have 30 days to cure: failure to obtain possession of approved location for Restaurant; failure to develop or open Restaurant; failure to complete training program; abandoning or losing right to occupy premises of Restaurant; making a material misrepresentation or omission on application; failure to attend supplemental or refresher training programs; making unauthorized use of Licensed Marks or disclosure of Confidential Information or Operations & Training Manual; violation of any covenants in Agreement or any other terms of this or any other Franchise Agreement with us. You have 10 days to cure failure to pay amounts due Franchisor or creditors.
h. "Cause" defined – non-curable defaults.	Section 16 in Multi-Unit Agreement. Section 20 in Franchise Agreement.	Failure to meet development requirements; failure on three occasions in any 12 months to submit reports or pay amounts due; immediate threat or danger to public health or safety resulting from construction, maintenance, or operation of the Restaurant; making an unauthorized assignment or transfer of the Multi-Unit Agreement. Becoming insolvent, filing a petition for bankruptcy or having one filed against you and not opposing it, filing for appointment of a receiver; if proceedings for composition with or assignment for the benefit of creditors is instituted by or against you; if a final judgment against you for money damages remains unsatisfied for 30 days; if you are dissolved; if execution is levied against your business or property; if a suit to foreclosure a lien against the premises or equipment is instituted and not dismissed within 30 days; if personal property is sold after levy; failure on 3 occasions in any 12 month period to comply with a material provision of this Agreement; if you or any Principal is convicted of, is granted probation before judgment or pleads no

Provision	Section in franchise or other agreement	Summary
		contest to a felony, crime involving moral turpitude or other crime which may have an adverse effect on you, us or the Licensed Marks; if an immediate threat or danger to public health or safety results from the construction, maintenance or operation of the Restaurant, or if you abandon the Restaurant by failing to operate it for two consecutive days; making an unauthorized assignment or transfer of the Franchise Agreement.
i. Franchisee's obligations on termination/non-renewal.	Section 3 in Multi-Unit Agreement. Section 21 in Franchise Agreement.	Termination of the Multi-Unit Agreement will end your rights to open GOODCENTS RESTAURANTS. Termination of the Franchise Agreement, termination of operation of business, termination of use of advertising, removal of identification, payments of amounts due, return of Operations & Training Manual and Confidential Information. Upon termination for good cause, you must pay GOODCENTS liquidated damages in the amount of $100,000.
j. Assignment of contract by franchisor.	Section 19 in Multi-Unit Agreement. Section 17 in Franchise Agreement.	No restriction on GOODCENTS' right to assign. No restriction on GOODCENTS' right to assign.
k. "Transfer" by franchisee - defined.	Section 19 in Multi-Unit Agreement. Section 17 in Franchise Agreement.	Includes transfer of Multi-Unit Agreement or sale of assets or ownership change. Includes transfer of Franchise Agreement or sale of assets or ownership change.
l. Franchisor approval of transfer by franchisee.	Section 19 in Multi-Unit Agreement. Section 17 in Franchise Agreement.	GOODCENTS has the right to approve all transfers but will not unreasonably withhold approval. GOODCENTS has the right to approve all transfers but will not unreasonably withhold approval.
m. Conditions for franchisor approval of transfer.	Section 19 in Multi-Unit Agreement. Section 17 in Franchise Agreement.	New Multi-Unit Franchisee qualifies and signs appropriate documents which may include Guaranty and Assumption Agreement New franchisee qualifies, transfer fee paid, assignee assumes all of your obligations, you have paid all amounts due us or our affiliates, lessor consents to assignment, training arranged, release and non- competition covenant signed by you and current agreement signed by new franchisee.
n. Franchisor's right of first refusal to acquire franchisee's business.	Not Applicable in Multi-Unit Agreement. Section 17 in Franchise Agreement.	Not Applicable. GOODCENTS can match any offer for the franchisee's business.
o. Franchisor's option to purchase franchisee's business.	Not Applicable.	Not Applicable.
p. Death or disability of franchisee.	Section 19 in Multi-Unit Agreement. Section 17 in Franchise Agreement.	Agreement cannot be assigned without GOODCENTS' approval. Franchise must be assigned by estate to an approved buyer within 12 months of your death or disability.
q. Non-competition covenants during the term of the franchise.	Section 18 in Multi-Unit Agreement. Section 19 in Franchise Agreement.	No involvement in competing business anywhere in U.S. No involvement in competing business anywhere in U.S.

Provision	Section in franchise or other agreement	Summary
r. Non-competition covenants after the franchise is terminated or expires.	Section 18 in Multi-Unit Agreement.	No competing business for two years within 15 miles of your location or within 15 miles of another GOODCENTS franchise.
	Section 19 in Franchise Agreement.	No competing business for two years within 15 miles of your location or within 15 miles of another GOODCENTS franchise.
s. Modification of the agreement.	Section 20 in Multi-Unit Agreement.	No modifications generally, except in writing.
	Section 22 in Franchise Agreement.	No modifications generally, except in writing. Operations & Training Manual may be modified.
t. Integration/ merger clause.	Section 20 in Multi-Unit Agreement.	Only the terms of the Multi-Unit Agreement are binding (subject to state law). Nothing in the Multi-Unit Agreement or in any related agreement is intended to disclaim the representations franchisor made in the franchise disclosure document. Any other representations or promises outside of the disclosure document and franchise agreement may not be enforceable.
	Section 22 in Franchise Agreement.	Only the terms of the Franchise Agreement are binding (subject to state law). Nothing in the Franchise Agreement or in any related agreement is intended to disclaim the representations franchisor made in the franchise disclosure document. Any other representations or promises outside of the disclosure document and franchise agreement may not be enforceable.
u. Dispute resolution by arbitration or mediation.	Section 20 in Multi-Unit Agreement.	Except for actions brought by us for monies owed, injunctive or extraordinary relief, or actions involving real estate, all disputes must be mediated at our headquarters in De Soto, Kansas.
	Section 22 in Franchise Agreement.	Except for actions brought by us for monies owed, injunctive or extraordinary relief, or actions involving real estate, all disputes must be mediated at our headquarters in De Soto, Kansas.
v. Choice of forum.	Section 20 in Multi-Unit Agreement.	Litigation must be in the State of Kansas. (subject to state law.)
	Section 23 of Franchise Agreement.	Litigation must be in the State of Kansas. (subject to state law.)
w. Choice of law.	Section 20 in Multi-Unit Agreement	The Multi-Unit Agreement requires application of the laws of Kansas. (subject to state law.)
	Section 23 in Franchise Agreement.	The Franchise Agreement requires application of the laws of Kansas. (subject to state law.)

ITEM 18: PUBLIC FIGURES

GOODCENTS does not use any public figure to promote its Franchise.

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ITEM 19: FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

STATEMENT OF AVERAGE GROSS REVENUE OF CERTAIN FRANCHISEE TRADITIONAL RESTAURANTS FOR THE FISCAL YEAR ENDED 12/31/2023

The following information is based on Gross Revenue and royalty fee reports provided by the Franchise Restaurant Owner/Operators of 54 Traditional Restaurants who had consistent ownership for the entire year as of December 31, 2023.

The information includes only franchised GOODCENTS Restaurant operations with consistent ownership for the entire year operating under traditional capacity. This information is from 54 (or 83.1%) of the 64 franchised Restaurants in operation as of December 31, 2023.

Traditional restaurants are those that are located in a strip center or are a freestanding building. Non-traditional restaurants operate next to or inside of convenience stores or big-box retailers.

Traditional Restaurants under Consistent Ownership in 2023

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000[1]
Number of restaurants[2]:	1	1	52
% of Restaurants (within the sample)	1.9%	1.9%	96.3%
Average Sales of Range[3]	$350,838	$440,262	$846,826
Median Sales of Range	$350,838	$440,262	$805,494
% of Restaurants (exceeding the average)	n/a	n/a	46%
Number of Restaurants (exceeding the average)	n/a	n/a	24
Low/High of Range	$350,838	$440,262	$510,859 to $1,412,331

Notes:

1. Eight of the Restaurants included in this category have a drive thru.
2. The Traditional Restaurants with consistent ownership upon which average gross sales statistics are based are 54, or 83.1% of the 64 franchised restaurants. All Restaurants included in the sales statistics were under the same Franchisee ownership for the period January through December and operated under a traditional capacity.
3. From the 64 franchised Restaurants open at the end of the year, 3 have been excluded from the calculations because these Restaurants were not open all year. There were 3 transfers of franchised Restaurants in 2023. There were also 4 restaurants that were excluded because they operate in non-traditional capacity inside of convenience stores or big-box retailers.

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Top 25% of Restaurants under Consistent Ownership in 2023

The following information includes only the top 25% of the franchised GOODCENTS Restaurant operations with consistent ownership for the entire year. This information is from 14 (or 25.9%) of the 54 franchised Restaurants in operation as of December 31, 2023.

Average Annual Gross Revenue Range	Top 25%
Number of Restaurants:	14
% of Restaurants (within the sample)	100%
Average Sales of Range	$1,171,082
Median Sales of Range	$1,149,067
% of Restaurants (exceeding the average)	43%
Number of Restaurants (exceeding the average)	6
Low/High of Range	$1,006,605 to $1,412,331

Top 50% of Restaurants under Consistent Ownership in 2023

The following information includes only the top 50% of the franchised GOODCENTS Restaurant operations with consistent ownership for the entire year. This information is from 27 (or 50.0%) of the 54 franchised Restaurants in operation as of December 31, 2023.

Average Annual Gross Revenue Range	Top 50%
Number of Restaurants:	27
% of Restaurants (within the sample)	100%
Average Sales of Range	$1,031,954
Median Sales of Range	$1,006,605
% of Restaurants (exceeding the average)	48%
Number of Restaurants (exceeding the average)	13
Low/High of Range	$801,938 to $1,412,331

Bottom 50% of Restaurants under Consistent Ownership in 2023

The following information includes only the bottom 50% of the franchised GOODCENTS Restaurant operations with consistent ownership for the entire year. This information is from 27 (or 50.0%) of the 54 franchised Restaurants in operation as of December 31, 2023.

Average Annual Gross Revenue Range	Bottom 50%
Number of Restaurants:	27
% of Restaurants (within the sample)	100%
Average Sales of Range	$628,270
Median Sales of Range	$626,132
% of Restaurants (exceeding the average)	48%
Number of Restaurants (exceeding the average)	13
Low/High of Range	$350,838 to $792,010

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Bottom 25% of Restaurants under Consistent Ownership in 2023

The following information includes only the bottom 25% of the franchised GOODCENTS Restaurant operations with consistent ownership for the entire year. This information is from 14 (or 25.9%) of the 54 franchised Restaurants in operation as of December 31, 2023.

Average Annual Gross Revenue Range	Bottom 25%
Number of Restaurants:	14
% of Restaurants (within the sample)	100%
Average Sales of Range	$550,075
Median Sales of Range	$567,739
% of Restaurants (exceeding the average)	64%
Number of Restaurants (exceeding the average)	9
Low/High of Range	$350,838 to $626,132

Drive Thru Restaurants under Consistent Ownership in 2023

The following information includes only the franchised Goodcents Restaurants with drive thru operations with consistent ownership for the entire year. This information is from 8 (or 14.8%) of the 54 franchised Restaurants in operation as of December 31, 2023.

Average Annual Gross Revenue Range	Under $750,000	Over $750,000
Number of restaurants:	1	7
% of Restaurants (within the sample)	12.5%	87.5%
Average Sales of Range	$713,863	$1,110,017
Median Sales of Range	$713,863	$1,096,544
% of Restaurants (exceeding the average)	n/a	29%
Number of Restaurants (exceeding the average)	n/a	2
Low/High of Range	$713,863	$872,405 to $1,412,331

STATEMENT OF AVERAGE GROSS REVENUE OF CERTAIN FRANCHISEE NON-TRADITIONAL RESTAURANTS FOR THE FISCAL YEAR ENDED 12/31/2023

The following information is based on Gross Revenue and royalty fee reports provided by the Franchise Restaurant Owner/Operators of 4 Non-Traditional Restaurants who had consistent ownership for the entire year as of December 31, 2023.

The information includes only franchised GOODCENTS Restaurant operations with consistent ownership for the entire year operating in a non-traditional capacity. This information is from 4 (or 6.3%) of the 64 franchised Restaurants in operation as of December 31, 2023.

Non-Traditional Restaurants under Consistent Ownership in 2023

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants[1]:	2	2	
% of Restaurants (within the sample)	50%	50%	
Average Sales of Range	$260,505	$458,083	
Median Sales of Range	$260,505	$458,083	
% of Restaurants (exceeding the average)	50%	50%	
Number of Restaurants (exceeding the average)	1	1	
Low/High of Range	$259,119 to $261,892	$422,950 to $493,216	

Note:

1. The Restaurants with consistent ownership upon which average gross sales statistics are based are 4, or 6.2% of the 64 franchised restaurants. All Restaurants included in the sales statistics were under the same Franchisee ownership for the period January through December.

Restaurants by Metropolitan Statistical Area under Consistent Ownership in 2023

Of the 54 Restaurants in Table 1, 44 are located in metropolitan statistical areas where there were 3 or more Restaurants in operation throughout 2023; 10 Restaurants have been excluded from this table due to not being in a metropolitan statistical area with at least 3 restaurants.

Kansas City, Missouri MSA

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants:	1		23
% of Restaurants (within the sample)	4.2%		95.8%
Average Sales of Range	$350,838		$784,225
Median Sales of Range	$350,838		$784,984
% of Restaurants (exceeding the average)	n/a		52%
Number of Restaurants (exceeding the average)	n/a		12
Low/High of Range	$350,838		$510,859 to $1,312,765

Lincoln, Nebraska** MSA

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants:			5
% of Restaurants (within the sample)			100%
Average Sales of Range			$1,245,366
Median Sales of Range			$1,267,662
% of Restaurants (exceeding the average)			60%
Number of Restaurants (exceeding the average)			3
Low/High of Range			$1,052,610 to $1,412,331

Phoenix, Arizona MSA

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants:		1	4
% of Restaurants (within the sample)		20%	80%
Average Sales of Range		$440,262	$842,740
Median Sales of Range		$440,262	$814,757
% of Restaurants (exceeding the average)		n/a	25%
Number of Restaurants (exceeding the average)		n/a	1
Low/High of Range		$440,262	$751,897 to $989,550

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Springfield, Missouri** MSA

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants:			3
% of Restaurants (within the sample)			100%
Average Sales of Range			$691,931
Median Sales of Range			$648,162
% of Restaurants (exceeding the average)			33%
Number of Restaurants (exceeding the average)			1
Low/High of Range			$520,121 to $907,511

St. Louis, Missouri MSA

Average Annual Gross Revenue Range	Under $400,000	Between $400,000 - $500,000	Over $500,000
Number of restaurants:			7
% of Restaurants (within the sample)			100.0%
Average Sales of Range			$836,513
Median Sales of Range			$745,286
% of Restaurants (exceeding the average)			43%
Number of Restaurants (exceeding the average)			3
Low/High of Range			$623,095 to $1,135,943

**Denotes MSA that has only one franchisee.

Operating Income Statement for Traditional Restaurants under Consistent Ownership

Of the 54 Restaurants in Table 1, franchisees for 43 (or 79.6%) provided monthly profit & loss statements in 2023. We are not able to verify this information for the remaining 11 restaurants. All of these restaurants have been open for a minimum of 12 months, are larger than 1,000 square feet, have not changed ownership in the last year, and are in inline and drive thru locations. We have not audited these statements but we believe the information provided can be verified and is reliable and we will substantiate this information on request.

Average Annual EBITDA	Average for all 43 Restaurants	Under $500,000	Between $500,000 - $750,000	Over $750,000[1]
Number of Restaurants	43 of 54	2 of 2	15 of 21	26 of 31
% of Restaurants (within the sample)	80%	100%	71%	84%
Average Sales of Range	$839,036	$395,550	$614,803	$1,002,516
Median Sales of Range	$827,576	$395,550	$614,944	$957,365
% of Restaurants (exceeding the average)	49%	50%	53%	50%
Number of Restaurants (exceeding the average)	21	1	8	13
Low/High of Range	$350,838 to $1,412,331	$350,838 to $440,262	$520,121 to $713,863	$751,897 to $1,412,331
Total Net Sales[2]	100.00%	100.00%	100.00%	100.00%
Total COGS[2,3]	33.68%	38.75%	34.36%	33.33%
Gross Profit[2,4]	66.32%	61.25%	65.64%	66.67%
Total Payroll Expense[2,5]	26.26%	20.63%	25.06%	26.81%
Total Controllable Expenses[2,6]	12.90%	17.77%	12.80%	12.82%
Profit After Controllable Expenses[2,7]	27.16%	22.85%	27.78%	27.04%
Total Non-Controllable Expenses[2,8]	16.54%	19.07%	18.62%	15.77%
EBITDA[9]	**10.62%**	**3.78%**	**9.16%**	**11.27%**

Notes:

1. Eight of the Restaurants included in this category have a drive thru.
2. All percentages are calculated as a percent of Net Sales (Gross Sales minus the amount of any coupons or other discounts).
3. COGS, or Cost of Goods Sold, includes all food and beverage product used to obtain the net sales as well as the paper product used in the sale of product.
4. Gross Profit is defined as Net Sales less COGS.
5. Total Payroll Expense includes wages and any benefits (vacation, sick/PTO) paid to crew and management personnel as well as the employer paid taxes, insurance, and other fringe benefits.
6. Total Controllable Expenses include operating supplies and smallwares, utilities, telephone/internet, costs incurred to provide delivery service to guests, bank service charges, local sales marketing, gift card fees, office supplies, training, equipment rental, linen and uniforms, repair and maintenance fees, IT, and other outside services (trash, cleaning, payroll, etc.).
7. Profit After Controllable Expenses is defined as Gross Profit less Controllable Expenses.
8. Total Non-Controllable Expenses include Royalty Fee and Marketing/Promotional Fund Contributions as well as other items such as insurance, accounting and legal fees, rent, business licenses and permits. It does not include interest, depreciation, and amortization.
9. EBITDA, or Earnings Before Interest, Taxes, Depreciation and Amortization, is defined as Profit After Controllable Expenses less Total Non-Controllable Expenses.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you will earn as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, GOODCENTS does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting the Compliance Manager at 8997 Commerce Drive, De Soto, Kansas 66018, 913-583-8400, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20: OUTLETS AND FRANCHISEE INFORMATION

As of December 31, 2023, there were 64 franchised outlets. The names, addresses and phone numbers of the franchisees are listed in Exhibit F.

Table No. 1
Systemwide Outlet Summary
For Years 2021-2023

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2021	61	63	2
	2022	63	65	2
	2023	65	64	-1
Company Owned	2021	2	0	-2
	2022	0	1	1
	2023	1	1	0
Total Outlets	2021	63	63	0
	2022	63	66	3
	2023	66	65	-1

Table No. 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years 2021-2023

State	Year	Number of Transfers
Arizona	2021	0
	2022	0
	2023	0
Arkansas	2021	0
	2022	0
	2023	0
Kansas	2021	5
	2022	2
	2023	0
Minnesota	2021	0
	2022	0
	2023	0
Missouri	2021	2
	2022	2
	2023	3
Nebraska	2021	0
	2022	0
	2023	0
Oklahoma	2021	0
	2022	0
	2023	0
South Dakota	2021	0
	2022	0
	2023	0
Total	2021	7
	2022	4
	2023	3

Table No. 3
Status of Franchised Outlets
For Years 2021 to 2023

State	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non-Renewals	Reacquired by Franchisor	Ceased Operations – Other Reasons	Outlets at End of the Year
Arizona	2021	4	0	0	0	0	0	4
	2022	4	1	0	0	0	0	5
	2023	5	0	0	0	0	0	5
Arkansas	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
Kansas	2021	24	0	0	0	-1	0	25
	2022	25	2	0	0	0	0	27
	2023	27	0	1	0	0	1	25
Minnesota	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
Missouri	2021	23	1	0	0	0	0	24
	2022	24	0	0	0	0	1	23
	2023	23	1	1	0	0	1	22
Nebraska	2021	6	0	0	0	0	0	6
	2022	6	0	0	0	0	0	6

	2023	6	0	0	0	0	0	6
Oklahoma	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
Pennsylvania	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2023	0	2	0	0	0	0	2
South Dakota	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
Total	2021	61	1	0	0	-1	0	63
	2022	63	3	0	0	0	1	65
	2023	65	3	2	0	0	2	64

Table No. 4
Status of Company-Owned Outlets
For Years 2021 to 2023

State	Year	Outlets at Start of Year	Outlets Opened	Reacquired from Franchisee	Outlets Closed	Outlets Sold to Franchisee	Outlets at End of Year
Kansas	2021	2	0	0	0	2	0
	2022	0	1	0	0	0	1
	2023	1	0	0	0	0	1
Total	2021	2	0	0	0	2	0
	2022	0	1	0	0	0	1
	2023	1	0	0	0	0	1

Table No. 5
Projected Openings
As of December 31, 2023

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlet in the Next Fiscal Year	Projected New Company Owned Outlets In The Current Fiscal Year
Arizona	0	0	0
Arkansas	1	1	0
Kansas	2	2	1
Minnesota	0	0	0
Missouri	1	1	0
Nebraska	1	1	0
Oklahoma	0	0	0
Pennsylvania	3	3	0
South Dakota	0	0	0
Texas	3	3	0
Total	11	11	1

List of Former Franchisees

Listed below is the name, city and state and last known business address and business telephone number of every former GOODCENTS franchisee who has had a Franchise business terminated, cancelled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during the most recently completed fiscal year or who has not communicated with GOODCENTS within 10 weeks of the application date.

Contact Name	Company	City	State	Last Known Phone Number	Status
Jean Darrah	M&J's, Inc.	Wichita	KS	316-648-0347	Ceased Operations
Dean Falk	Falk Enterprises, Inc.	Springfield	MO	417-988-1212	Ceased Operations
David Barkman	Barkman Enterprises, Inc.	Kansas City	KS	816-309-3705	Ceased Operations
John Sheerman	Sheerman Properties, LLC	Marceline	MO	660-413-2107	Ceased Operations
Jene Hynek	Royal Blue LLC	Lee's Summit	MO	913-219-5932	Transferred
Meghal Patel	Shreeji Charan Investments, LLC	Kansas City	MO	478-318-5556	Transferred
Meghal Patel	Shreeji Krishna Charan Investments, LLC	Kansas City	MO	478-318-5556	Transferred

The names, addresses and phone numbers of our current franchisees are listed in Exhibit F.

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the Franchise system.

During the last three fiscal years, we have not signed any confidentiality clauses with current or former franchisees which would restrict them from speaking openly with you about their experience with us.

Currently, there are no franchisee associations.

ITEM 21: FINANCIAL STATEMENTS

Exhibit A is the audited financial statements for GOODCENTS as of December 31, 2023, December 31, 2022, and December 31, 2021.

ITEM 22: CONTRACTS

The following contracts are attached to this Franchise Disclosure Document:

Exhibit B Multi-Unit Agreement
Exhibit C Franchise Agreement
Exhibit D Agents for Service of Process
Exhibit E State Administrators
Exhibit F List of Franchised Restaurants
Exhibit G State Addenda
Exhibit H General Releases
Exhibit I INFOKING SYSTEMS, LLC POINT OF SALE RESTAURANT SOLUTION

ITEM 23: RECEIPTS

Exhibit J contains detachable documents acknowledging your receipt of this Disclosure Document.

EXHIBIT A

FINANCIAL STATEMENTS

MIZE
CPAs INC.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Consolidated Financial Statements and
Independent Auditor's Report

December 31, 2023, 2022, and 2021

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

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MIZE
CPAs INC.

Independent Auditor's Report

Board of Directors
Mr. Goodcents Franchise Systems, Inc. and Subsidiary
De Soto, Kansas

Opinion

We have audited the accompanying consolidated financial statements of Mr. Goodcents Franchise Systems, Inc. and Subsidiary (a Kansas corporation), which comprise the consolidated balance sheets as of December 31, 2023 and 2022, and the related consolidated statements of income and retained earnings (deficit), and cash flows for the years then ended, and the related summary of significant accounting policies and the related notes to the consolidated financial statements.

In our opinion, the 2023 and 2022 consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mr. Goodcents Franchise Systems, Inc. and Subsidiary as of December 31, 2023 and 2022, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Mr. Goodcents Franchise Systems, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Prior Period Consolidated Financial Statements

The consolidated financial statement of Mr. Goodcents Franchise Systems, Inc. and Subsidiary as of December 31, 2021 were audited by other auditors whose report dated April 20, 2022 expressed an unmodified opinion on those consolidated statements.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Mr. Goodcents Franchise Systems, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

534 S. Kansas Ave, Suite 400
Topeka, KS 66603-3454
785-233-0536 p
785-233-1078 f

7101 College Blvd, Suite 900
Overland Park, KS 66210-1984
913-451-1882 p
913-451-2211 f

www.MizeCPAs.com
info@MizeCPAs.com
800-234-5573

Independent Auditor's Report

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts, and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Mr. Goodcents Franchise Systems, Inc. and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Mr. Goodcents Franchise Systems, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Independent Auditor's Report

Report on Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The 2023 and 2022 schedules of segmented consolidated statements of operations, and national marketing and promotional fund percentages on pages 19 – 20, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

The 2021 schedules of segmented consolidated statements of operations, and national marketing and promotional fund percentages on pages 20 – 21 were audited by other auditors whose report dated April 20, 2022 expressed an unmodified opinion on those consolidated statements.

Mize CPAs Inc.

Overland Park, Kansas
March 4, 2024

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Consolidated Balance Sheets
December 31,

Assets	2023	2022	2021
Current assets:			
Cash	$ 429,347	$ 382,122	$ 441,943
Accounts receivable – net:			
Trade	313,829	442,346	523,882
Related party	160,490	34,547	70,019
Prepaid expenses	188,524	218,099	78,927
Note receivable, current	1,500	1,500	1,500
Deferred commissions, current	23,166	14,358	20,700
Total current assets	1,116,856	1,092,972	1,136,971
Property and equipment:			
Furniture, fixtures, and equipment	317,675	317,675	241,226
Computer equipment	293,133	276,504	172,347
Vehicles and transportation equipment	245,872	221,968	88,917
Leasehold improvements	58,275	50,550	-
Construction in progress	-	4,000	71,557
Total property and equipment	914,955	870,697	574,047
Less accumulated depreciation	540,733	411,328	452,586
Net property and equipment	374,222	459,369	121,461
Other assets:			
Operating lease right-of-use assets, net of amortization	28,877	40,995	-
Note receivable, net of current portion	9,000	9,000	10,500
Long term related party receivable	198,342	198,342	-
Deferred commissions, net of current portion	104,651	86,176	59,232
Deposits and franchising rights	7,096	4,638	25,339
Total other assets	347,966	339,151	95,071
Total assets	$ 1,839,044	$ 1,891,492	$ 1,353,503

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Consolidated Balance Sheets
December 31,

Liabilities and Stockholder's Equity (Deficit)	2023	2022	2021
Current liabilities:			
Accounts payable:			
Trade	$ 104,508	$ 192,798	$ 141,565
Related party	488	34,048	-
Unredeemed gift certificates	79,393	19,761	48,484
Accrued expenses	319,987	326,567	344,077
Line of credit	190,000	190,000	-
Operating lease liabilities, current	12,272	12,552	-
Debt, current	60,774	60,837	15,093
Total current liabilities before unearned revenue	767,422	836,563	549,219
Deferred franchise fees, current	128,831	114,817	35,792
Unearned vendor funding, current	47,622	47,622	40,221
Total current liabilities	943,875	999,002	625,232
Long-term liabilities:			
Operating lease liabilities, net of current portion	16,605	28,443	-
Debt, net of current portion	241,199	299,511	150,000
Deferred franchise fees, net of current portion	195,388	163,716	202,550
Unearned vendor funding, net of current portion	324,433	370,575	459,335
Total long-term liabilities	777,625	862,245	811,885
Total liabilities	1,721,500	1,861,247	1,437,117
Stockholder's equity (deficit):			
Common stock, no par value; 50,000 shares authorized; issued and outstanding	100	100	100
Retained earnings (deficit)	117,444	30,145	(83,714)
Total stockholder's equity (deficit)	117,544	30,245	(83,614)
Total liabilities and stockholder's equity (deficit)	$ 1,839,044	$ 1,891,492	$ 1,353,503

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

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MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Consolidated Statements of Income and Retained Earnings (Deficit)
Years Ended December 31,

	2023	2022	2021
Revenues:			
Franchise operations revenue	$ 3,823,596	$ 3,645,686	$ 3,321,794
National marketing and promotional fund revenue	1,750,856	1,652,205	1,548,523
Total revenues	5,574,452	5,297,891	4,870,317
Operating expenses:			
Salaries and professional fees	2,041,323	2,060,173	1,661,042
Travel, meals, entertainment, and business meetings	248,396	334,730	133,513
Operating expense	744,107	720,591	638,466
Facility expense	648,948	561,669	539,745
Media placement	1,034,736	830,241	747,840
Administration	602,988	521,737	436,496
Production	25,502	25,071	163,547
Research and development	113,882	146,816	193,674
Total operating expenses	5,459,882	5,201,028	4,514,323
Income from operations	114,570	96,863	355,994
Other income (expense):			
Other income	2,233	10,506	5,619
Gain (loss) on disposal of equipment	-	42,485	(6,807)
Interest expense	(29,812)	(7,132)	(8,018)
Interest income	308	85	29
Total other (expense) income	(27,271)	45,944	(9,177)
Net income	$ 87,299	$ 142,807	$ 346,817
Retained earnings (deficit):			
Beginning of year	$ 30,145	$ (83,714)	$ (184,865)
Net income	87,299	142,807	346,817
Distributions to stockholder	-	(28,948)	(12,666)
Retained earnings at December 31, as previously stated	117,444	30,145	149,286
Prior period adjustment (see Note 7)	-	-	(233,000)
Retained earnings (deficit) at December 31, restated	$ 117,444	$ 30,145	$ (83,714)

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Consolidated Statements of Cash Flows
Years Ended December 31,

	2023	2022	2021
Cash flows from operating activities:			
Net income	$ 87,299	$ 142,807	$ 346,817
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation	129,404	42,441	44,832
Amortization of operating lease right-of-use assets	12,118	11,967	-
(Gain) loss on disposal of equipment	-	(42,485)	6,807
Credit loss expense	3,778	24,005	-
Decrease (increase) in			
Accounts receivable	(1,204)	(105,339)	(350,067)
Prepaid expenses	29,575	(139,172)	552
Deferred commissions	(27,283)	(20,602)	6,642
Deposits and franchising rights	(2,458)	20,701	-
Increase (decrease) in			
Accounts payable	(121,850)	85,281	129,554
Unredeemed gift certificates	59,632	(28,723)	(11,633)
Accrued expenses	(6,580)	(17,510)	102,820
Deferred franchise fees	45,686	40,191	(35,083)
Unearned vendor funding	(46,142)	(81,359)	(40,222)
Operating lease liabilities	(12,118)	(11,967)	-
Net cash provided by (used in) operating activities	149,857	(79,764)	201,019
Cash flows from investing activities:			
Proceeds from the sale of equipment	-	44,000	9,820
Purchase of equipment	(44,257)	(164,159)	(95,570)
Repayment from notes receivable	-	1,500	1,500
Net cash (used in) investing activities	(44,257)	(118,659)	(84,250)
Cash flows from financing activities:			
Principal payments on debt	(58,375)	(22,450)	(20,162)
Proceeds from line of credit	-	190,000	-
Payments on line of credit	-	-	(2,000)
Distributions to stockholder	-	(28,948)	(12,666)
Net cash (used in) provided by financing activities	(58,375)	138,602	(34,828)
Net change in cash	47,225	(59,821)	81,941
Cash at beginning of year	382,122	441,943	360,002
Cash at end of year	$ 429,347	$ 382,122	$ 441,943
Supplemental cash flow disclosures:			
Cash paid during the year for interest	$ 29,812	$ 8,342	$ 8,018
Noncash investing and financing activities:			
Noncash distribution	$ -	$ -	$ 233,000
Vehicles purchased with debt	$ -	$ 217,705	$ -
Beginning of year operating lease right-of-use assets obtained in exchange for operating lease obligations	$ -	$ 52,962	$ -

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Summary of Significant Accounting Policies
Years Ended December 31, 2023, 2022, and 2021

Nature of Operations

Mr. Goodcents Franchise Systems, Inc. and Subsidiary (the Company) was incorporated in the State of Kansas on March 20, 1991. The Company offers franchisor opportunities for quick-serve, "deli-fresh" sandwich, and hot pasta restaurants. These restaurants are located across the United States, with the highest concentration in the states of Kansas and Missouri.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Mr. Goodcents Franchise Systems, Inc. and its wholly owned subsidiary, S&P Air, LLC, a Kansas limited liability company. S&P Air, LLC provided nonscheduled air transportation for Company business. All material intercompany transactions and balances have been eliminated in consolidation. On December 31, 2021, S&P Air, LLC transferred its net assets to Mr. Goodcents Leasing Systems, Inc. (a commonly controlled entity). See Note 7 for additional information regarding the transfer of net assets.

Common Control Arrangements

The Company has elected to apply the accounting alternative provided to private companies in Financial Accounting Standards Board (FASB) ASC 810, *Consolidation*, for certain entities under common control. As a result, the Company is not required to evaluate consolidation of commonly controlled entities that meet certain criteria under the variable interest entity model. The election had no impact on the Company's consolidated financial statements.

Accounting Method

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Cash

For purposes of the consolidated statements of cash flows, cash includes demand deposit accounts.

Revenue Recognition

Franchise Agreement Fees

The Company's primary franchise agreement fee revenue consists of fees earned from the licensing to franchise owners that operate restaurant locations. The Company's initial franchise agreements contain two performance obligations under FASB ASC 606, *Revenue from Contracts with Customers* (FASB ASC 606): (1) Pre-opening services; and (2) Franchise license rights. The Company has elected the practical expedient under FASB ASC 606, which allows for an accounting policy to account for the pre-opening services as a single performance obligation, which is satisfied when the Company has transferred control of the related services to the customer. The Company has determined that 80% of the initial franchise fee is to be recognized as pre-opening services when the customer opens a restaurant location. The Company has determined 20% of their initial franchise fee to be allocated to franchise license rights and is deferred and recognized ratably over the duration of the initial franchise agreement, generally 10 years.

Revenue Recognition (continued)

Franchise Agreement Fees (continued)

The Company's other franchise agreement fee revenue consists of franchise renewals, franchise transfers, and area representation agreements, which consists of an obligation to grant geographic exclusive area development rights to open five or more restaurant locations. The Company's renewal, transfer and area representation agreements also consist of two performance obligations: (1) Pre-agreement services; and (2) Franchise license rights. The Company has elected the practical expedient under FASB ASC 606, which allows for an accounting policy to account for the pre-agreement services as a single performance obligation, which is satisfied when the Company has transferred control of the related services to the customer. The Company has determined that 80% of the other franchise fees is to be recognized as pre-agreement services when the customer signs the agreement. The Company has determined that 20% of the other franchise fee is to be allocated to franchise license rights and is deferred and recognized ratably over the duration of the franchise agreement, generally 10 years.

The Company requires the entire franchise agreement fee to be paid upon execution of the agreement and it is nonrefundable, unless otherwise agreed upon with the customer.

Royalties

Royalties from franchise restaurants are calculated as defined in the franchise agreements as a percentage of gross revenue over the term of the franchise agreements. The franchise agreement royalties represent sales-based royalties and are related entirely to the Company's performance obligation under the franchise agreement. Royalties are recognized as franchise restaurant sales occur.

National Marketing and Promotional Fund Fees

National marketing and promotional fund fees from franchise restaurants are calculated as defined in the franchise agreements as a percentage of gross revenue over the term of the franchise agreements. Under the terms of the franchise agreement, the Company, in its sole discretion, will spend national marketing and promotional fund fees paid by franchise restaurants on various marketing and promotional programs and activities. The franchise agreement national marketing and promotional fund fees represent sales-based fees and are related entirely to the Company's performance obligation under the franchise agreement. National marketing and promotional fund fees are recognized as franchise restaurant sales occur.

Rebate Revenue

In 2017, the Company signed supplier agreements that contained incentives for the franchises to purchase the suppliers' products. Cash totaling $810,000 was received upon signing the agreements and is recorded as unearned vendor funding. The cash received is earned over the course of the agreements as product is purchased from the vendors. The Company has entered into various other supplier agreements that do not contain incentives. Under these supplier agreements, the Company receives rebates as product is purchased by the franchises.

Revenue Recognition (continued)

Commission Costs

The Company may incur commissions related to obtaining a license agreement with a franchise owner. Commission costs paid are considered incremental and recoverable costs of obtaining a contract with a customer under FASB ASC 606. Sales commissions for franchise agreements are recorded as deferred assets on the consolidated balance sheets and are amortized on a straight-line basis over the term of the license agreement, generally 10 years. Amortization expense related to the deferred commissions is included as a component of both salaries and professional fees and administration expenses in the accompanying consolidated statements of income and retained earnings (deficit).

See Note 5 for further details related to disaggregated revenue and contract asset and contract liability balances.

Trade Accounts Receivable, Notes Receivable, and Allowance for Credit Losses

The Company's trade accounts receivable is derived primarily from revenue related to franchise agreements, such as royalties and advertising, and signed supplier agreements in the form of rebates and other services provided. The primary customer base includes franchise restaurant owners and the vendors that supply goods and services to these owners. The Company's note receivable is from a store owner that did not have the franchise fees initially. At each balance sheet date, the Company evaluates trade accounts receivable and notes receivables for allowances for credit losses. In addition, also at each reporting date, these estimates are updated to reflect any changes in credit risk since the assets were initially recorded. These estimates are calculated on a pooled basis where similar risk characteristics exist.

The allowance estimate is derived from a review of the Company's historical losses in relation to the Company's historical trade accounts receivable and notes receivable balances. This estimate is adjusted for management's assessment of current conditions, forecasts regarding future events, the credit history and current relationships with their customers, and any other factors deemed relevant by the Company. The Company believes historical loss information is a reasonable starting point in which to calculate the expected allowance for credit losses as the Company's portfolio segments have remained constant the past several years. The Company's trade accounts receivable and notes receivable are primarily with customers that have defined and well-established agreements, and the credit risk is considered minimal based upon few historical collection issues. The Company is not aware of any present or future conditions that would significantly increase credit risk from these customers, thus credit risk remains minimal. Given these factors, the Company is anticipating expected credit losses to remain consistent with those incurred in the past and as a result, management has determined that a qualitative adjustment to its allowance for credit losses at December 31, 2023 is not necessary. Management has concluded that realized losses on balances outstanding at year-end will be immaterial. Accordingly, no reserve for uncollectible amounts has been recorded as of December 31, 2023, 2022, and 2021.

The Company writes off receivables when there is information that indicates the debtor is facing significant financial difficulty and there is no possibility of recovery. If any recoveries are made from any accounts previously written off, they will be recognized in income or an offset to credit loss expense in the year of recovery, in accordance with the entity's accounting policy election. The write-offs of trade receivables and notes receivables was $3,778, $438, and $0 during the years ended December 31, 2023, 2022, and 2021, respectively and is reported on the consolidated statements of income and retained earnings (deficit) as operating expense. During the year ended December 31, 2022, a related party receivable was written off to credit loss expense in the amount of $23,567. Receivables from entities under common control are not within the newly implemented credit losses standard discussed below.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Summary of Significant Accounting Policies
Years Ended December 31, 2023, 2022, and 2021

Property and Equipment

Property and equipment are recorded at cost. Expenditures for additions and improvements that significantly add to productive capacity or extend the useful life of an asset are capitalized. Expenditures for maintenance and repairs are charged to income currently. When assets are sold or otherwise disposed, the assets and related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in income. Management has reviewed the carrying values of property and equipment and determined there is no impairment. For financial reporting purposes, depreciation is computed using the straight-line method over the estimated useful life of the assets as described below. As discussed below, the Company implemented ASU 2023-01, which allows the Company to amortize leasehold improvements over the estimated useful life rather than the lease term for leases with commonly controlled entities.

Asset Class	Estimated Useful Lives
Leasehold improvements	3 – 5 years
Furniture, fixtures, and equipment	3 – 7 years
Computer equipment	3 – 5 years
Vehicles and transportation equipment	5 – 7 years

For the years ended December 31, 2023, 2022, and 2021, depreciation expense was $129,404, $42,441, and $44,832, respectively.

Income Taxes

Mr. Goodcents Franchise Systems, Inc. has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code, and S&P Air, LLC is a disregarded entity under Mr. Goodcents Franchise Systems, Inc. Under these provisions, the Company does not pay federal or state corporate income taxes on its taxable income. Instead, taxable income or loss is reported to the stockholder for inclusion in his respective income tax returns and no provision for federal or state income taxes is included in the consolidated financial statements.

The Company follows the FASB guidance on accounting for uncertainty in income taxes. Management evaluated the Company's tax positions and concluded that the Company had taken no material uncertain tax positions that require adjustments to the consolidated financial statements to comply with the provisions of this guidance. The Company is generally no longer subject to federal and state income tax examinations by taxing authorities for years before 2020. There are currently no examinations of the Company's income tax returns in progress.

Advertising Costs

The Company follows the policy of charging the media and production costs of advertising to expense as incurred. Total advertising costs charged to media placement and production expenses in the accompanying consolidated statements of income and retained earnings (deficit) were $1,060,238, $855,312, and $911,387 for the years ended December 31, 2023, 2022, and 2021, respectively.

Research and Development Costs

Research and development costs are charged to expense as incurred. Total research and development costs charged to national marketing and promotional operations in the accompanying consolidated statements of income and retained earnings (deficit) were $113,882, $146,816, and $193,674 for the years ended December 31, 2023, 2022, and 2021, respectively.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Summary of Significant Accounting Policies
Years Ended December 31, 2023, 2022, and 2021

Going Concern

Management performs an evaluation to determine if the conditions and events, in the aggregate, indicate it is probable that the Company will not be able to meet its current obligations. Given the Company's cash balance and operating income, the Company determined conditions and events in the aggregate do not raise substantial doubt about the Company's ability to continue as a going concern for at least one year after the date the consolidated financial statements are available for issuance.

Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounting Standards Updates

During the year ended December 31, 2023, the Company adopted ASU No. 2016-13, *Financial Instruments – Credit Losses* (FASB ASC 326): *Measurement of Credit Losses on Financial Instruments*, using the modified retrospective approach. ASU 2016-13 introduces an expected credit loss model for the impairment of financial assets measured at amortized cost. The model replaces the probable, incurred loss model for those assets and broadens the information an entity must consider in developing its expected credit loss estimate for assets measured at amortized cost. On January 1, 2023, the entity adopted ASU No. 2016-13. The impact of the adoption was not considered material to the consolidated financial statements and primarily resulted in new and enhanced disclosures only.

In March 2023, the FASB issued ASU 2023-01, *Leases* (FASB ASC 842): *Common Control Arrangements*, which amended and clarified FASB ASC 842 as it relates to common control arrangements. Additionally, ASU 2023-01 amends the accounting for leasehold improvements in common control arrangements requiring leasehold improvement to be amortized over their useful lives regardless of the lease term. The Company has elected to early adopt ASU 2023-01 on January 1, 2023, and apply it prospectively to all new and existing leasehold improvements. Accordingly, no adjustment is required at the time of adoption.

1. Cash and Cash Equivalents

The Company maintains cash balances at financial institutions whose accounts are secured by the Federal Deposit Insurance Corporation (FDIC) up to specified limits. At times, the Company's cash balances may exceed the FDIC limits. At December 31, 2023, the Company held balances of approximately $180,000 in excess of the FDIC insurance limits. The Company has not experienced any losses on such accounts, and management believes it is not exposed to any significant credit risk on its cash balances.

2. Line of Credit

The Company has a bank line of credit agreement allowing maximum borrowings of $500,000. The line of credit is secured by all assets of the Company and is guaranteed by the Company's stockholder. The line of credit matured September 21, 2021 and was extended with no specific maturity date but is due on demand. Interest is payable monthly at the bank's prime rate plus 1.00% but cannot be less than 4.00%. The Company had a $190,000, $190,000, and $0 balance on its line of credit at December 31, 2023, 2022, and 2021, respectively. The interest rate on the line of credit at December 31, 2023 was 8.50%.

3. Debt

Debt at December 31, 2023, 2022, and 2021, consists of the following:

	2023	2022	2021
Vehicle loan dated December 30, 2022 at 4.29% interest. Collateralized by the vehicle. Payable in monthly installments of $786 with final payment in January 2028.	$ 35,242	$ 43,006	$ -
Vehicle loan dated December 29, 2022 at 4.29% interest. Collateralized by the vehicle. Payable in monthly installments of $799 with final payment in January 2028.	35,823	42,302	-
Vehicle loan dated October 13, 2022 at 0.00% interest. Collateralized by the vehicle. Payable in monthly installments of $3,678 with final payment in November 2025.	80,908	125,040	-
Vehicle loan dated October 19, 2017 at 10.05% interest. Collateralized by the vehicle. Payable in monthly installments of $1,723 with final payment in October 2022.	-	-	15,093
Balance forward to next page	$ 151,973	$ 210,348	$ 15,093

3. Debt (continued)

	2023	2022	2021
Balance forward from prior page	$ 151,973	$ 210,348	$ 15,093
Economic Injury Disaster Loan from the Small Business Administration dated July 30, 2020 at 3.75% interest. Collateralized by all assets of the Company. Payable in monthly installments of $731 starting in January 2023, with payments applied to interest first. Payments will begin to apply to principal in 2027, with final payment due in July 2050.	150,000	150,000	150,000
Total debt	301,973	360,348	165,093
Less current portion	(60,774)	(60,837)	(15,093)
Noncurrent portion	$ 241,199	$ 299,511	$ 150,000

The aggregate maturities of the debt described above are as follows:

Years ending December 31,	
2024	$ 60,774
2025	53,780
2026	17,748
2027	20,690
2028	4,781
Thereafter	144,200
Total debt	$ 301,973

4. Related Party Transactions

The Company has transactions with several entities that are related through common ownership as described below:

The Company leases office space from DeSoto Investments, LLC (DeSoto), an entity with common ownership. See Note 8 for a description of the leasing agreement with DeSoto. The Company paid rent of $307,320, $320,000, and $285,000 to DeSoto for the years ended December 31, 2023, 2022, and 2021, respectively.

Profit Plus Business Solutions, LLC (Profit Plus), an entity with common ownership, provided accounting services to the Company through 2022. Charges for these services were $59,040, and $177,120 for the years ended December 31, 2022 and 2021, respectively. The balance owed to the Company from Profit Plus as of December 31, 2022 of $23,567 was written off and is reported on the consolidated statements of income and retained earnings (deficit) as operating expense.

The Company utilizes IT services from InfoKING Systems, LLC (InfoKING), an entity with common ownership. The Company paid IT expenses of $234,653, $156,436, and $133,761 to InfoKING for the years ended December 31, 2023, 2022, and 2021, respectively.

4. Related Party Transactions (continued)

Custom Foods, Inc. (Custom Foods), an entity with common ownership, provides frozen dough products to various franchise restaurant locations. The Company earned rebates from Custom Foods of $18,780, $17,890, and $17,561 for the years ended December 31, 2023, 2022, and 2021, respectively.

Mr. Goodcents, Inc. (Goodcents), an entity with common ownership, operates a restaurant location that tests new procedures and products. The Company earned advertising fees of $7,218, $4,209, and $23,134 from Goodcents restaurants for the years ended December 31, 2023, 2022, and 2021, respectively.

The Company leases employees from Tri 3, Inc. (Tri 3), an entity with common ownership. The Company paid $1,951,380, $1,768,274, and $1,217,623 for the years ended December 31, 2023, 2022, and 2021, respectively, to Tri 3 related to payroll costs for the Company. Tri 3 also manages the Company's 401(k) plan as discussed in Note 6.

The Company drew on its line of credit (see Note 2) and contributed these funds to Tri 3 during 2022. A long-term receivable was created for the line of credit balance plus accrued interest and is reported on the December 31, 2023 and 2022 consolidated balance sheets in the amount of $198,405.

Mr. Goodcents Leasing, Inc. (Leasing), an entity with common ownership, provides travel services and air transportation to the Company. The Company paid $150,000, $130,000, and $0 for these services for the years ended December 31, 2023, 2022, and 2021, respectively. S&P Air, LLC transferred its net assets to Leasing in 2021, creating a distribution to the stockholder in 2021. See Note 7 for additional information about this transaction.

The sole stockholder has various other entities that do not have any direct business transactions with the Company. However, the Company pays expenses on behalf of these entities and the entities will reimburse the Company for these payments.

On December 31, 2023, 2022, and 2021, the total amount owed to the Company by various related parties is $358,832, $232,889, and $70,019, respectively. The Company owed various related parties $488, $34,048, and $0 on December 31, 2023, 2022, and 2021, respectively.

5. Revenue and Contract Balances

The Company has various sources of revenue as discussed in the summary of significant accounting policies. Royalties and national marketing and promotional fund fees represent revenue earned at a point in time. Franchise agreement fees and rebate revenue represent revenue that has both components that are earned at a point in time and over time. Franchise operations revenue includes initial and continuing franchise fees, royalties, rebate revenue, and other revenue. National marketing and promotional fund revenue consist of only national marketing and promotional fund fees.

5. Revenue and Contract Balances (continued)

Below is a breakdown of the various sources of revenue:

Years ending December 31,	2023	2022	2021
Franchise agreement fees	$ 324,314	$ 259,809	$ 210,583
Royalties	2,726,851	2,536,060	2,358,934
National marketing and promotional fund fees	1,750,856	1,652,205	1,548,523
Rebate revenue	772,431	794,049	716,364
Other revenue	-	55,768	35,913
Total revenue	$ 5,574,452	$ 5,297,891	$ 4,870,317

The Company's various sources of revenues and cash flows are generally affected by the economy, with the Company doing better when the economy is growing, and supplies and labor are more easily accessible. Franchise agreement fees occur periodically, and cash flows are dependent on when franchise agreements are signed. Royalties, national marketing, and promotional fund fees are dependent on gross revenue of restaurants and cash flows occur on a weekly basis. Rebate revenue is dependent on restaurant purchases and rebates are typically collected on a quarterly basis.

Contract assets consist of deferred expense resulting from commission amounts incurred when the franchise rights are sold. The Company classifies these contract assets as deferred commissions in the consolidated balance sheets. Substantially all current portions of contract assets as shown on the consolidated balance sheets were recognized in the subsequent year. The following table reflects contract asset and trade accounts receivable balances.

December 31,	2023	2022	2021	2020
Deferred commissions	$ 127,817	$ 100,534	$ 79,932	$ 86,574
Trade accounts receivable	$ 313,829	$ 442,346	$ 523,882	$ 243,578

Substantially all trade accounts receivable balances were collected in the subsequent year.

Contract liabilities consist of deferred revenue resulting from franchise fees paid by franchise owners, of which a portion of the fee is recognized on a straight-line basis over the term of the underlying franchise agreement. Contract liabilities also consist of advances from supplier rebate agreements, which are recognized over the course of the supplier agreements as product is purchased from the suppliers. The revenue from this advance is recognized in rebate revenue above. The Company classifies these contract liabilities as deferred franchise fees and unearned vendor funding in the consolidated balance sheets. Substantially all current portions of contract liabilities as shown on the consolidated balance sheets were recognized in the subsequent year. The following table reflects contract liability balances.

December 31,	2023	2022	2021	2020
Deferred franchise fees	$ 324,219	$ 278,533	$ 238,342	$ 273,425
Unearned vendor funding	372,055	418,197	499,556	539,778
Total contract liabilities	$ 696,274	$ 696,730	$ 737,898	$ 813,203

6. Employee Benefits

Tri 3 has a 401(k) plan for the benefit of all Company employees who are eligible to participate in the plan, as well as employees of entities that are under common control. Employees are eligible to participate in the plan on the first day of the quarter after three consecutive months of eligible service. Participants may elect to defer an amount of their eligible compensation, not to exceed Internal Revenue Service limits, to be contributed to the plan. Tri 3 contributes a matching contribution of up to $0.50 of every dollar deferred up to 5% of the participant's annual income and the Company reimburses Tri 3 for this payment. The Company reimbursed Tri 3 for employer contributions to the plan of $19,805, $19,003, and $12,273 for the years ended December 31, 2023, 2022, and 2021, respectively.

7. Restatement of Consolidated Financial Statements

The Company has restated its previously issued consolidated financial statements for 2021, to correctly record a noncash distribution. On December 31, 2021, the net assets of S&P Air, LLC ($233,000) were transferred to Mr. Goodcents Leasing, Inc. (Leasing), a commonly controlled entity, for no consideration from Leasing. As a result of this transaction, the Company recorded a stockholder receivable on December 31, 2021, before restatement. During 2022, the Company determined that this transfer of net assets was a noncash distribution rather than a stockholder receivable based upon the intent of the stockholder. Accordingly, the Company restated its consolidated balance sheet at December 31, 2021. The restatement has no effect on the results of the current year's activities or the 2021 consolidated statement of income; however, the cumulative effect decreases beginning retained earnings by $233,000 and removes the long-term receivable at December 31, 2021.

8. Lease Obligations

The determination of whether an arrangement is a lease is made at the lease's inception. Under FASB ASC 842, *Leases*, a contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassesses its determination if the terms and conditions of the contract change.

Operating leases are included in operating lease right-of-use (ROU) assets, current maturities of long-term operating lease liabilities, and long-term operating lease liabilities, less current maturities.

ROU assets represent the Company's right to use an underlying asset for the lease term, and lease liabilities represent the Company's obligation to make lease payments. Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Operating lease ROU assets exclude any lease incentives. None of the Company's lease agreements contain any material residual value guarantees. The Company has applied the combining lease and non-lease components practical expedient which allows the Company to account for the lease and non-lease components as a single amount. the lease practical expedients for combining lease and non-lease components. The Company has also applied the risk-free discount rate practical expedient which allows the Company to use a rate that is determined using a period comparable to the lease term, as the discount rate for the lease.

8. Lease Obligations (continued)

The Company has three operating leases for office equipment, which include maintenance as a nonlease component on the equipment. The maturities of the lease liabilities as of December 31, 2023 are as follows:

Years ending December 31,	
2024	$ 12,552
2025	12,552
2026	4,184
Total lease payments	29,288
Less: interest	(411)
Total future lease payments	$ 28,877

On December 31, 2023 and 2022, the office equipment leases had a weighted average remaining lease term of 2.29 and 3.29 years, respectively, and the weighted average discount rate of 1.26% for both years. The operating lease expense was $17,140, $14,981, and $14,914 for the years ended December 31, 2023, 2022, and 2021, respectively and is included in the consolidated statements of income and retained earnings (deficit) as facility expense.

The Company also has an operating lease for office space with DeSoto, a commonly controlled entity, as discussed in Note 4. The Company's lease agreement with DeSoto is a year-to-year lease beginning on January 1, 2022. The Company has applied the short-term practical expedient which allows the Company to recognize the lease payments in expense on a straight-line basis and not recognize an amount for this lease in ROU assets or operating lease liability. The short-term operating lease expense was $307,320 and $320,000 for the years ended December 31, 2023 and 2022, respectively, and is included in the consolidated statements of income and retained earnings (deficit) as facility expense.

9. Franchise Ownership

The following table reflects the changes in operating franchises during the years ended December 31:

	2023	2022	2021
Operating franchises, beginning of year	65	63	61
Newly established franchises	3	3	2
Terminated franchises	(4)	(1)	-
Operating franchises, end of year	64	65	63

In addition to the operating franchises listed above, there is one location that is owned and operated by Mr. Goodcents, Inc., a commonly controlled entity of the Company. See Note 4 for additional information.

10. Reclassifications

Certain accounts in the 2022 and 2021 consolidated financial statements have been reclassified for comparative purposes to conform with the presentation in the current year consolidated financial statements.

11. Subsequent Events

Management has evaluated subsequent events through March 4, 2024, the date which the consolidated financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

Segmented Consolidated Statements of Operations
Years Ended December 31, 2023, 2022, and 2021

	2023	2022	2021
Franchise operations			
Franchise operations revenue	$ 3,823,596	$ 3,645,686	$ 3,321,794
Franchise operations expenses:			
Salaries and professional fees	2,041,323	2,060,173	1,661,042
Travel, meals, entertainment, and business meetings	248,396	334,730	133,513
Operating expense	744,107	720,591	638,466
Facility expense	648,948	561,669	539,745
Franchise operations expenses	3,682,774	3,677,163	2,972,766
Financial income (expense):			
Franchise operations			
Interest expense	(29,812)	(7,132)	(8,018)
Interest income	308	85	29
Financial expenses	(29,504)	(7,047)	(7,989)
Franchise operations income (loss)	111,318	(38,524)	341,039
National marketing and promotional fund			
National marketing and promotional fund revenue	1,750,856	1,652,205	1,548,523
National marketing and promotional fund expenses:			
Solicitation of franchisees			
Media placement	123,769	175,142	256,228
Administration	286,302	257,597	203,618
Marketing/promotional expenses			
Production	25,502	25,071	163,547
Media placement	910,967	655,099	491,612
Administration	316,686	264,140	232,878
Research and development	113,882	146,816	193,674
National marketing and promotional fund expenses	1,777,108	1,523,865	1,541,557
National marketing and promotional fund (loss) income	(26,252)	128,340	6,966
Net income			
Other income	2,233	10,506	5,619
Gain (loss) on disposal of equipment	-	42,485	(6,807)
Franchise operations income (loss)	111,318	(38,524)	341,039
National marketing and promotional fund (loss) income	(26,252)	128,340	6,966
Net income	$ 87,299	$ 142,807	$ 346,817

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

MR. GOODCENTS FRANCHISE SYSTEMS, INC. AND SUBSIDIARY

National Marketing and Promotional Fund Percentages
Years Ended December 31, 2023, 2022, and 2021

	2023	2022	2021
Percentage of total national marketing and promotional fund expenses			
Solicitation of franchisees			
Accounts payable:	7.0%	11.5%	16.6%
Trade	16.1%	16.9%	13.2%
Marketing/promotional expenses			
Production	1.4%	1.7%	10.6%
Media placement	51.3%	43.0%	31.9%
Administration	17.8%	17.3%	15.1%
Research and development	6.4%	9.6%	12.6%
Total percentage	100.0%	100.0%	100.0%

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements. 21

EXHIBIT B

MULTI-UNIT AGREEMENT

MULTI-UNIT AGREEMENT

_____
DEVELOPER

_____
DATE OF AGREEMENT

GOODCENTS®
MULTI-UNIT FRANCHISE AGREEMENT

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GOODCENTS® MULTI-UNIT AGREEMENT

THIS MULTI-UNIT AGREEMENT (hereinafter referred to as "Agreement"), made this day of _____, 20___, by and between MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation, having its principal place of business at 8997 Commerce Drive, De Soto, Kansas 66018 (hereinafter referred to as "Franchisor"), and _____, a _____formed and operating under the laws of the state of _____, or_____, an individual, and having its principal place of business at _____ (hereinafter referred to as "Developer").

WITNESSETH:

WHEREAS, Franchisor, as a result of the expenditure of time, skill, effort and funds, has developed and owns a unique system (hereinafter the "System") relating to the establishment, development and operation of GOODCENTS RESTAURANTS ("GOODCENTS RESTAURANT(S)" or "Restaurant(s)") selling sandwiches, pasta and other food related items for the individual retail customer;

WHEREAS, Franchisor franchises the Restaurants which operate under certain trademarks, service marks, logos and other commercial symbols (the "Licensed Marks"), and pursuant to certain confidential information, trade secrets, formats, design, systems, methods, specifications, standards and procedures, all of which may be improved, further developed and otherwise modified by Franchisor;

WHEREAS, Franchisor may grant persons who meet its qualifications and who are willing to undertake the investment of time, funds and effort, the right to establish, develop, own, and operate more than one GOODCENTS RESTAURANT within a defined geographic area pursuant to a development schedule;

WHEREAS, Developer desires the right to develop, own and operate GOODCENTS RESTAURANT(S) under the System in a defined geographic area pursuant to this Agreement;

WHEREAS, Developer acknowledges that he has conducted an independent investigation of the business contemplated by this Agreement and recognizes that, like any other business, the nature of the business conducted by a GOODCENTS RESTAURANT may evolve and change over time, that an investment in a GOODCENTS RESTAURANT involves business risks and that the success of the venture is largely dependent upon Developer's business abilities and efforts;

WHEREAS, Franchisor expressly disclaims the making of, and Developer acknowledges that he has not received or relied upon, any warranty or guaranty, express or implied, as to the revenues, profits or success of the business venture contemplated by this Agreement. Developer acknowledges that it has not received or relied on any representations about the franchise by Franchisor, or its officers, directors, employees, area directors or agents, that are contrary to the terms of this Agreement. Developer further represents to Franchisor, as an inducement to its entry into this Agreement, that he has made no misrepresentations to Franchisor in his application for the development rights granted in this Agreement.

NOW, **THEREFORE**, in consideration of the mutual covenants and agreements set forth below, the parties intending to be legally bound, agree as follows:

1. REFERENCES AND DEFINITIONS

A. Development Area

"Development Area" means the geographic area described in Schedule A.

B. Development Schedule

"Development Schedule" means the period of time for Developer to open and operate each GOODCENTS RESTAURANT as established in the Development Schedule and Performance Standard established in Schedule B.

C. Performance Standard

"Performance Standard" means the cumulative number of GOODCENTS RESTAURANTS Developer must open and operate in any Development Period established in Schedule B.

D. Franchise Agreement

"Franchise Agreement" means the then-current form of agreements (including franchise agreements and any schedules, riders, collateral assignments of leases or subleases, shareholder guarantees and preliminary agreements) Franchisor customarily uses in the granting of a franchise for the ownership and operation of a GOODCENTS RESTAURANT. Schedule C is a copy of the current form of Franchise Agreement. Developer acknowledges that Schedule C shall be executed and delivered to Franchisor and shall be the form of Franchise Agreement to be executed for the first GOODCENTS RESTAURANT to be developed under this Agreement. Franchisor, in its sole discretion, but subject to the express provisions contained herein, may modify or amend in any respect the standard form of Franchise Agreement it customarily uses in granting a GOODCENTS RESTAURANT franchise. All subsequent GOODCENTS RESTAURANTS developed under this agreement shall be established and operated under the form of Franchise Agreement then being used by Franchisor for GOODCENTS RESTAURANTS.

E. Principals

The term "Principals" includes any officers and directors of Developer (including the officers and directors of any general partner of Developer) or the managing member of a limited liability company and the spouse of any officer or director or managing member and of any person or entity directly or indirectly owning and/or controlling 10% or more of Developer. The initial Developer's Principals shall be listed in Schedule D. Each Principal must sign and must comply with the requirements of the Guaranty and Assumption of Obligations Agreement attached to this Agreement.

2. USE OF SYSTEM

Developer acknowledges, and does not contest, Franchisor's exclusive ownership and rights to each and every aspect of the System. Developer's right to use the System is specifically limited to the Development Area and to the terms and conditions of this Agreement and Franchise Agreements for individual GOODCENTS RESTAURANTS. This right terminates upon the expiration or termination of this Agreement.

3. GRANT OF DEVELOPMENT RIGHTS

A. Franchisor grants Developer the exclusive right to develop Restaurants only in the Development Area for a period commencing on the date hereof and expiring on the last date of the Development Schedule, Schedule B to this Agreement, which shall be the date the last Restaurant is to be opened. Developer has no rights under this Agreement to develop Restaurants outside the Development Area or to develop Restaurants after the last date on the Development Schedule.

B. Franchisor hereby grants to Developer, and Developer hereby accepts the right and obligation to develop GOODCENTS RESTAURANTS within the geographic area described in Schedule A attached hereto and incorporated by reference ("Development Area") in strict compliance with the terms of this Agreement, including the timely development obligations to open a specific cumulative number of GOODCENTS RESTAURANTS over prescribed periods of time as established in the Development

Schedule (Schedule B); and in strict compliance with all obligations and provisions under Franchise Agreements entered into for the individual GOODCENTS RESTAURANTS. Each Restaurant shall be established and operated pursuant to a Franchise Agreement. Developer acquires no rights under this Agreement to develop GOODCENTS RESTAURANTS outside the Development Area.

C. As a condition precedent to the grant of a Franchise Agreement for an approved Restaurant, Developer must then be in substantial compliance with the material provisions of each Franchise Agreement granted pursuant to this Agreement, including without limitation, being in compliance with all monetary obligations of Developer to Franchisor under any such Franchise Agreement.

D. If Developer, for any reason whatsoever, fails to timely comply with the Development Schedule or is in material default of any Franchise Agreement executed pursuant to this Agreement, such failure constitutes a default of this Agreement and Franchisor has the right to terminate this Agreement and/or to grant third parties the right to develop and operate one or more Restaurants within the Development Area.

E. After this Agreement expires or is terminated, Franchisor shall have the complete and unrestricted right to operate or license other persons to operate Restaurants utilizing the System in the Development Area.

4. DEVELOPMENT RIGHTS AND OBLIGATIONS

A. Reservations of Rights

Franchisor (on behalf of itself and its affiliates) retains the right during and after the term of this Agreement, in its sole discretion and without granting any rights to Developer: (1) to itself own and operate, or to grant other persons the right to own and operate, GOODCENTS RESTAURANTS at locations and on terms Franchisor deems appropriate outside the Development Area granted Developer, and (2) to sell the products and services and logo items within and outside the Development Area authorized for GOODCENTS RESTAURANTS under the Licensed Marks or under other trademarks, service marks and commercial symbols through similar or dissimilar channels of distribution including, via electronic means such as the Internet and by websites established by Franchisor, and under terms Franchisor deems appropriate within and outside the Development Area.

In addition, Franchisor, any other developer and any other authorized person or entity shall have the right, at any time, to advertise and promote the System, and to sell the products and services authorized for GOODCENTS RESTAURANTS in the Development Area. Developer acknowledges and agrees that Developer is only granted the right to locate GOODCENTS RESTAURANTS within the Development Area.

In addition, within and outside the Development Area, Franchisor and its affiliates may also offer and sell, and may authorize others to offer and sell: (1) collateral products such as pre-packaged food and beverage products and GOODCENTS RESTAURANT memorabilia under the Licensed Marks, at or from any location; and (2) food and beverage services and products under the Licensed Marks, at or through any other GOODCENTS RESTAURANT or other food service facility, in any airport, railroad station, bus terminal, hospital, cafeteria, military facility, highway plaza, stadiums, concert venues, sports arenas, amusement parks, schools or other similar facilities located inside the Development Area. Franchisor may also own, operate, or license others to own and operate, other restaurant concepts within and outside the Development Area, provided the other restaurant and restaurant concepts do not feature a menu similar to a GOODCENTS RESTAURANT and have trade dress and decor similar to a GOODCENTS RESTAURANT, or use the GOODCENTS® service mark. Before Franchisor opens or grants to another the right to open a Restaurant at a location described at paragraph (2) above, Franchisor will offer the right of first refusal to Developer to open such a facility upon the terms and conditions Franchisor may then require, including the payment of an initial franchise fee. If Developer does not agree to timely open such a facility and proceed to open such facility, Franchisor may itself open and operate, or license others to open and operate such a facility.

In addition, Franchisor has the right to grant to others the right to establish and operate, businesses offering dissimilar products and services, at any location, under the Licensed Marks and on any terms and conditions Franchisor deems appropriate;

In addition, Franchisor has the right to acquire the assets or ownership interest of one or more businesses providing products and services similar to those provided at GOODCENTS RESTAURANTS, and to franchise, license or create similar arrangements with respect to these businesses once acquired, wherever these businesses (or the franchisees or the licensees of these businesses) are located or operating; and

In addition, Franchisor has the right to be acquired (whether through acquisition of assets, ownership interest or otherwise, regardless of the form of transaction), by a business providing products and services similar to those provided at GOODCENTS RESTAURANTS, regardless of the location(s) of the business providing the similar products and services.

B. Rights During Development Periods

Except as provided in paragraph "A" above, and provided Developer (1) is in compliance with the material terms and conditions contained in this Agreement, including the timely development obligations to open a specific cumulative number of GOODCENTS RESTAURANTS over a prescribed period of time as described in Schedule B, and (2) has satisfied Franchisor's expansion criteria and has received written approval from the Franchisor to proceed with the selection of a site and the development of the Restaurant, then Developer will be granted written approval from Franchisor to proceed with the development and construction of the Restaurant. Upon such written approval, Franchisor will then submit to Developer the Franchise Agreement for execution by Developer. Developer must return the signed Franchise Agreement within 15 days of delivery of the Franchise Agreement to Franchisee.

If Developer, for any reason, within his control, fails to comply with the Development Schedule, this failure constitutes a material default of this Agreement, and Franchisor has the right to terminate this Agreement pursuant to Section 16 of this Agreement. Upon termination or expiration of this Agreement, all rights granted Developer are terminated and Franchisor is then free to grant a franchise to any other person to use the System within the Development Area or to itself own and operate GOODCENTS RESTAURANTS within the Development Area. The provisions of this paragraph do not apply to any delay or failure caused by a default or neglect on the part of Franchisor.

C. Development Obligations

Developer agrees during the term of this Agreement and any extensions that he will, at all times faithfully, honestly, and diligently perform his obligations under this Agreement and will continuously exert his best efforts to timely promote and enhance the development of GOODCENTS RESTAURANTS within the Development Area. Developer agrees to open and operate the cumulative number of GOODCENTS RESTAURANTS at the end of each Development Period set forth in the Development Schedule. Developer agrees that compliance with the Development Schedule is the essence of this Agreement.

D. Right of First Refusal

Provided Developer: (1) is in compliance with the development obligations established in this Agreement; and (2) is in compliance with the material terms and provisions of each Franchise Agreement for existing GOODCENTS RESTAURANTS granted Developer under this Agreement; and (3) has not transferred the rights granted by a Franchise Agreement entered into pursuant to this Agreement, Franchisor shall offer to Developer the right to develop such additional GOODCENTS RESTAURANTS as Franchisor may reasonably determine to be developed within the Development Area after the expiration or termination of this Agreement, before developing or authorizing any other person or entity to develop any GOODCENTS RESTAURANT in the Development Area for 10 years from the date of this Agreement. In connection with this right, at Franchisor's option, Developer shall be offered an option to extend this

Agreement for the purpose of granting Developer the right to develop the additional GOODCENTS RESTAURANTS within the Development Area, as Franchisor reasonably determines. If Franchisee sells or assigns any Restaurant, or the assets or the rights to a Franchise Agreement, Developer will then lose the right of first refusal.

Franchisor shall provide written notice to Developer of the number of GOODCENTS RESTAURANTS to be developed and the terms of development, which will be established in a new Development Schedule to this Agreement. Developer shall have 30 days after receiving Franchisor's written notice and new Development Schedule to exercise that right by providing written notice to Franchisor of Developer's intent to exercise the right of first refusal. In order to exercise the right of first refusal, Developer must pay Franchisor the then-current initial development fee Franchisor charges for similar development rights and execute the new Development Schedule, within 15 days of delivery of the new Development Schedule to Developer. If Developer does not exercise its right of first refusal, Franchisor may license others to, or itself, develop GOODCENTS RESTAURANTS in the Development Area. Further, if Developer executes the new Development Schedule, but fails to timely open GOODCENTS RESTAURANTS in compliance therewith, the rights granted by the extension of this Agreement may be terminated by Franchisor in its discretion.

5. RESTAURANT CLOSINGS

A GOODCENTS RESTAURANT which is permanently closed with the approval of Franchisor after having been open is deemed open and in operation for purposes of the Performance Standard (Schedule B) if a substitute GOODCENTS RESTAURANT is open and in operation within 6 months from the date of closing. A replacement Restaurant does not otherwise count toward the Performance Standard.

6. GRANT OF FRANCHISES TO DEVELOPER

Subject to the provisions of Sections 3 and 4 of this Agreement, Franchisor agrees to grant franchises to Developer for the operation of GOODCENTS RESTAURANTS located in the Development Area, subject to the following:

A. Developer must submit to Franchisor a complete site report (containing demographic, commercial, and other information and photographs as Franchisor reasonably requires) for each site at which Developer proposes to establish and operate a GOODCENTS RESTAURANT and which Developer reasonably believes to conform to site selection criteria established by Franchisor. The proposed site is subject to Franchisor's prior written approval, which will not be unreasonably withheld. In approving or disapproving any proposed site, Franchisor considers matters it deems material, including demographic characteristics of the proposed site, traffic patterns, parking, the predominant character of the neighborhood, competition from sandwich and pasta restaurants, the proximity to other businesses (including other GOODCENTS RESTAURANTS), the nature of other businesses in proximity to the site, and other commercial characteristics (including the purchase price or rental obligations and other lease terms for the proposed site) and the size of premises, appearance, and other physical characteristics. Developer must obtain Franchisor's approval of a site for the first GOODCENTS RESTAURANTS within 180 days from the date of this Agreement. Franchisor's approval of a site does not constitute a representation, warranty, guaranty or assurance of any kind, express or implied, regarding the suitability of the site for the operation or success of a GOODCENTS RESTAURANT or for any other purpose. Franchisor's approval of a site means only that the site meets certain minimum criteria. Franchisor shall not be responsible to Developer or to any other person or entity (a) if a site approved by Franchisor fails to meet Developer's expectations for revenue or operational criteria, or (b) for the refusal to approve a site. Franchisor may disapprove a site submitted by Franchisee if Franchisor determines, in its sole discretion, that the proposed site for the Restaurant is too close to the perimeter of the Development Area and may impact future development in adjacent market areas or with existing or future Restaurants.

B. Developer acknowledges that in order to preserve and enhance the reputation and goodwill of all GOODCENTS RESTAURANTS and the goodwill of the Licensed Marks, all GOODCENTS

RESTAURANTS must be properly developed and operated. Accordingly, Developer agrees that Franchisor may refuse to grant a franchise for a proposed GOODCENTS RESTAURANT, unless Developer meets the standard financial capability criteria developed by Franchisor. To this end, Developer must furnish to Franchisor financial statements and other information regarding Developer and the development and operation of the proposed GOODCENTS RESTAURANT (including pro forma statements and investment and financing plans for the proposed GOODCENTS RESTAURANT) as Franchisor reasonably requires.

C. By delivery of written notice to Developer, Franchisor will approve or disapprove sites proposed by Developer for the operation of a GOODCENTS RESTAURANT. Franchisor agrees to exert its best efforts to deliver notification to Developer within 30 days of receipt by Franchisor of the complete site reports and the financial statements and other materials requested by Franchisor, containing all information Franchisor reasonably requires. If Developer fails to obtain lawful possession of an approved site (through acquisition or leasing) within 120 days after delivery of Franchisor's approval, Franchisor may, at its sole discretion, withdraw approval of the site.

7. LEASE OR PURCHASE AGREEMENT

A. Prior to acquisition by lease or purchase of the site for a GOODCENTS RESTAURANT in the Development Area, Developer must have obtained written approval by Franchisor or by its designee, which may be an independent contractor, for the approved site for the GOODCENTS RESTAURANT. No site shall be deemed approved unless it has been expressly approved in writing by Franchisor or Franchisor's designee.

B. Developer acknowledges that Franchisor's consent or the consent of its designee to the use of a prospective GOODCENTS RESTAURANT site or the rendering of assistance in the selection of a site for a GOODCENTS RESTAURANT does not constitute a representation, promise or guarantee by Franchisor that a GOODCENTS RESTAURANT operated at that site would be profitable or otherwise successful.

C. After the location of a GOODCENTS RESTAURANT has been approved by Franchisor or by its designee, Developer must lease or acquire the site in compliance with the requirements of this Agreement and with the requirements contained in the Operations Manual. Developer shall execute a Franchise Agreement relating to the GOODCENTS RESTAURANT and its location shall be recorded in Schedule A to the applicable Franchise Agreement.

D. If Developer will occupy the premises of the GOODCENTS RESTAURANT under a lease, Developer shall furnish Franchisor a copy of the executed lease within 10 days after execution thereof. Prior to such execution, Developer shall submit the lease to Franchisor for its written approval. The lease must contain the following provisions, unless the lease has been approved in writing by Franchisor without one or more of the following provisions:

(1) The use of the premises shall be restricted to the operation of a GOODCENTS RESTAURANT;

(2) that the lessor consents to the use of such Licensed Marks and signage as Franchisor may prescribe for the franchised business;

(3) that the lessor agrees to furnish Franchisor with copies of any and all letters and notices sent to Developer pertaining to the lease and the premises at the same time such letter and notices are sent to Developers;

(4) that Developer may not sublease or assign all or any part of its occupancy rights, or extend the term of or renew the lease, without Franchisor's prior written consent, which shall not be unreasonably withheld;

(5) that Franchisor shall have the right to enter the premises to make any modifications necessary to protect Franchisor's Licensed Marks or to cure any default under the lease, this Agreement or the Franchise Agreement;

(6) that the lessor agrees Developer may assign the lease to Franchisor or to an Affiliate of Franchisor; that the lessor will consent to such assignment and may not impose any assignment fee or similar charge on Franchisor in connection with such assignment; and that Franchisor may sublease the premises for all or any part of the remaining term of the lease; and

(7) that the lessor and Developer shall not amend or otherwise modify the lease in any manner which would materially affect any of the foregoing terms and conditions without Franchisor's prior written consent.

E. If Developer, or a Principal of Developer, or an affiliate of Developer, will acquire the premises of the GOODCENTS RESTAURANT by purchase, Developer shall submit a lease and purchase agreement for the proposed site of the Restaurant to Franchisor for review. Developer shall furnish Franchisor a copy of the lease and/or purchase agreement within 10 days of execution of the lease and/or purchase agreement.

8. MULTI-UNIT INITIAL FEE

With the execution of this Multi-Unit Agreement, Developer must pay Franchisor a non- refundable initial Developer Fee, equal to the sum of the then-current initial franchise fee for the first restaurant plus $10,000 for each subsequent restaurant that the Developer agrees to establish in its Development Area pursuant to the Development Schedule.

There is a credit against the initial franchise fee for the applicable initial development fee paid for that Restaurant. The initial development fee is fully earned at the time of the signing of the Multi-Unit Agreement and is not refundable under any circumstance.

9. SUPERIORITY OF INDIVIDUAL FRANCHISE AGREEMENT

Developer understands and agrees that all individual Franchise Agreements executed by Franchisor and Developer for GOODCENTS RESTAURANTS within the Development Area are independent of this Agreement. The continued effectiveness of any individual Franchise Agreement does not depend on the continued effectiveness of this Agreement. If any conflict arises with the Agreement and any individual Franchise Agreement, the latter shall control, have precedence and superiority.

10. CONFIDENTIAL INFORMATION

Franchisor possesses certain confidential information, consisting of menus, recipes, proprietary ingredients, methods of operation, techniques, formats, marketing procedures, specifications, information systems and knowledge of and experience in the operation and franchising of GOODCENTS RESTAURANTS (the "Confidential Information"). Franchisor discloses the Confidential Information to Developer in providing assistance to Developer under individual Franchise Agreements, in the Operations Manual and training.

Developer acknowledges and agrees that he does not acquire any interest in the Confidential Information, other than the right to utilize it in the development and operation of GOODCENTS RESTAURANTS pursuant to this Agreement, and that the use or duplication of the Confidential Information in any other business constitutes an unfair method of competition. Developer acknowledges and agrees that the Confidential Information is proprietary and is a trade secret of Franchisor and is disclosed to Developer solely on the condition that Developer agrees, and Developer does agree, that he: (a) may not use the Confidential Information in any other business or capacity; (b) must maintain the absolute confidentiality of the Confidential Information during and after the term of this Agreement; (c) must not

make unauthorized copies of any portion of the Confidential Information disclosed in written form; and (d) must adopt and implement all reasonable procedures prescribed by Franchisor to prevent unauthorized use or disclosure of the Confidential Information, including restrictions on disclosure to employees of GOODCENTS RESTAURANTS and the use of nondisclosure and noncompetition clauses in employment agreements. Notwithstanding anything to the contrary contained in this Agreement and provided Developer obtains Franchisor's prior written consent, which consent shall not be unreasonably withheld, the restrictions on Developer's disclosure and use of the Confidential Information does not apply to (i) information processes or techniques which are or become generally known in the restaurant industry, other than through disclosure (whether deliberate or inadvertent) by Developer; or (ii) disclosure of Confidential Information in judicial or administrative proceedings to the extent Developer is legally compelled to disclose this information, if Developer uses its best efforts, and affords Franchisor the opportunity, to obtain an appropriate protective order or other assurance satisfactory to Franchisor of confidential treatment for the information required to be so disclosed.

Developer acknowledges and agrees that Franchisor would be unable to protect its trade secrets against unauthorized use or disclosure and would be unable to encourage a free exchange of ideas and information among GOODCENTS RESTAURANTS if owners of GOODCENTS RESTAURANTS were permitted to hold interests in any other sandwich restaurant or sandwich and pasta restaurant. Developer also acknowledges that Franchisor has granted the development rights to Developer set forth in part in consideration of, and in reliance upon, Developer's agreement to deal exclusively with Franchisor. Therefore, during the term of this Agreement, neither Developer, any shareholder, partner or member (if Developer is a corporation, partnership or limited liability company), nor any member of his or their immediate families, may have any interest as an owner, investor, partner, director, officer, employee, consultant, representative or agent, or in any other capacity, in any sandwich restaurant or sandwich and pasta restaurant offering a menu similar to GOODCENTS RESTAURANTS, except for GOODCENTS RESTAURANTS operated under Franchise Agreements granted by Franchisor and the ownership of securities listed on a stock exchange or traded on the over-the-counter market that represent one percent or less of that class of securities.

Developer agrees that Franchisor has the perpetual right to use and authorize other GOODCENTS RESTAURANTS to use, and Developer must fully and promptly disclose to Franchisor, all ideas, concepts, designs, methods and techniques relating to the development and/or operation of a GOODCENTS RESTAURANT or similar restaurant conceived or developed by Developer and/or his employees during the term of this Agreement.

11. LICENSED MARKS

Developer acknowledges that he has no interest in or to the Licensed Marks and Developer's right to use the Licensed Marks is derived solely from the individual Franchise Agreements entered into between Developer and Franchisor for the purpose of operating GOODCENTS RESTAURANTS. Developer agrees that all usage of the Licensed Marks by him and any goodwill established exclusively benefits Franchisor. Developer agrees that after termination or expiration of this Agreement, he will not, except with respect to GOODCENTS RESTAURANTS operated by Developer pursuant to individual Franchise Agreements, directly or indirectly, at any time or in any manner identify himself or any business as a franchisee or former franchisee of, or otherwise associated with, Franchisor or use in any manner or for any purpose any Licensed Mark or other indicia of the GOODCENTS RESTAURANT or any colorable imitation thereof.

Developer must not use any Licensed Mark as part of any corporate or trade name or with any prefix, suffix, or other modifying words, terms, designs, or symbols, or in any modified form, nor may Developer use any Licensed Mark in any business or activity, other than the business conducted by Developer pursuant to Franchise Agreements entered into between Developer and Franchisor, or in any other manner not explicitly authorized in writing by Franchisor.

Developer must immediately notify Franchisor in writing of any apparent infringement of or

challenge to Developer's use of any Licensed Mark, or claim by any person of any rights in any Licensed Mark or similar trade name, trademark, or service mark of which Developer becomes aware. Developer must not communicate with any person other than Franchisor and its counsel regarding any infringement, challenge or claim. Franchisor has sole discretion to take any action it deems appropriate and the right to exclusively control any litigation, U.S. Patent and Trademark Office proceeding or other administrative proceeding arising out of any infringement, challenge, or claim or otherwise relating to any Licensed Mark.

Franchisor retains the sole right to advertise the System on the Internet and to create, operate, maintain and modify, or discontinue the use of a website using the Licensed Marks. Developer has the right to access Franchisor's website. However, except as Franchisor may authorize in writing in Franchisor's sole discretion, Developer shall not in any way: (a) link or frame Franchisor's website; (b) conduct any business or offer to sell or advertise any products or services on the worldwide web; and (c) create or register any Internet domain name in connection with Developer's franchise.

Franchisor registered the domain name "goodcentssubs.com". Developer acknowledges that Franchisor is the lawful and sole owner of the domain name "goodcentssubs.com" which domain name incorporates Franchisor's trademark GOODCENTS®. Developer agrees not to register the trademark GOODCENTS® or any of the Licensed Marks now or hereafter owned by Franchisor or any abbreviation, acronym or variation of the Licensed Marks, or any other name that could be deemed confusingly similar, as Internet domain names.

12. MANAGEMENT OF BUSINESS

Developer (or a managing partner, shareholder, managing member or operating manager approved by Franchisor) must exert full-time efforts to his obligations and must not engage in any other business or other activity, directly or indirectly, that requires any significant management responsibility, time commitments, or otherwise conflicts with Developer's obligations. Developer (or the managing partner, shareholder, managing member or operating manager) must supervise the development and operation of GOODCENTS RESTAURANTS franchised and must be engaged in the day-to-day operations of any Restaurant.

13. DEVELOPER'S RECORDS AND REPORTS

Developer must keep accurate records concerning all transactions and communications between Franchisor and Developer relating to the development and operation of facilities in the Development Area, and Franchisor's duly authorized representative has the right at all reasonable hours of the day to examine all records with respect to the subject matter of this Agreement and has full and free access to records for the purpose of making extracts. All records must be kept available for at least 3 years after preparation.

Developer must furnish to Franchisor monthly written reports regarding its progress on the development of GOODCENTS RESTAURANTS.

14. INDEPENDENT CONTRACTOR AND INDEMNIFICATION

A. It is understood and agreed by the parties hereto that this Agreement does not create a fiduciary relationship between them, that Developer shall be an independent contractor and that nothing in this Agreement is intended to constitute either party an agent, legal representative, subsidiary, joint venture, partner, employee, joint employer or servant of the other for any purpose.

B. Developer shall hold itself out to the public to be an independent contractor operating pursuant to this Agreement. Developer agrees to take such actions as may be necessary to that end, as may be required from time to time by Franchisor and its written directives and as set forth in the Operations Manual. Developer must identify itself throughout the term of this Agreement in the manner and form as may be directed by Franchisor.

C. Developer understands and agrees that nothing in this Agreement authorizes Developer or

any of the Principals to make any contract, agreement, warranty or representation on Franchisor's behalf, or to incur any debt or other obligation in Franchisor's name and that Franchisor shall in no event assume liability for or be deemed liable under this Agreement for any such action, nor shall Franchisor be deemed liable by reason of any act or omission of Developer in the conduct of its business pursuant to this Agreement, or for any claim or judgment arising therefrom.

D. Developer and each of the Principals will, at all times, indemnify and hold harmless to the fullest extent permitted by law Franchisor and its affiliates, successors and assigns, the respective directors, officers, employees, agents and representatives, of each of them ("Indemnitees") from "all losses and expenses" (as defined below) incurred in connection with any action, suit, proceeding, claim, demand, investigation or inquiry (formal or informal), or any settlement thereof (whether or not a formal proceeding or action has been instituted) which arises out of or is based upon any of the following:

(1) The infringement, alleged infringement, or any other violation or alleged violation by Developer or any of the Principals of any patent, trademark, copyright or other proprietary right owned or controlled by third parties;

(2) The violation, breach or asserted violation or breach by Developer or any of the Principals of any contract, federal, state or local law, regulation, ruling, standard or directive, or any industry standard;

(3) Libel, slander or any other form of defamation of Franchisor or the System, by Developer or by any of the Principals;

(4) The violation or breach by Developer or any of the Principals of any warranty, representation, agreement or obligation in this Agreement; and

(5) Acts, errors or omissions of Developer or any of its agents, servants, employees, contractors, partners, affiliates or representatives.

E. Developer and each of the Principals agree to give Franchisor immediate notice of any such action, suit, proceeding, claim, demand, inquiry or investigation. At the expense and risk of Developer and each of the Principals, Franchisor may elect to assume (but under no circumstances is obligated to undertake), the defense and/or settlement of any such action, suit, proceeding, claims, demands, inquiry or investigation. Such an undertaking by Franchisor shall in no manner or form diminish the obligation of Developer and each Principal to indemnify Franchisor and hold it harmless.

F. All losses and expenses (as defined below) incurred under this Section 14 shall be chargeable to, and paid by, Developer of any of the Principals under its obligations of indemnity under this Section 14, regardless of any action, activity or defense undertaken by Franchisor or the subsequent success or failure of that action, activity or defense.

G. As used in this Section 14, the phrase "losses and expenses" shall include, without limitation, all losses, compensatory, exemplary or punitive damages, fines, charges, costs, expenses, lost profits, legal fees, court costs, settlement amounts, judgments, compensation for damages to reputation and goodwill, costs of or resulting from delays, financing, costs of advertising material and media time/space and costs of changing, substituting or replacing the same, and any and all expenses of recall, refunds, compensation, public notices and other amounts incurred in connection with the matters described.

H. Indemnitees do not assume any liability whatsoever for acts, errors or omissions of those with whom Developer or the Principals may contract, regardless of the purpose. Developer and the Principals shall hold harmless or indemnify Indemnitees for all losses and expenses, which may arise out of any acts, errors or omissions of these third parties.

I. Developer acknowledges and agrees that Developer accepts full responsibility and liability for the selection of the site for the Restaurant, for the terms of the lease for the site and for the construction of the Restaurant. Developer hereby waives and releases Franchisor from any claims or actions of any liability or responsibility of Franchisor for the selection of the site of the Restaurant and for the terms of the lease of the site of the Restaurant and for the management of the construction of the Restaurant.

15. INSURANCE

Developer must maintain all insurance required under the individual Franchise Agreement. In addition, Developer must maintain insurance as required by law.

16. DEFAULT AND TERMINATION

A. Developer shall be deemed to be in default under this Agreement and all rights granted herein shall automatically terminate without notice to Developer: (1) if Developer makes a general assignment for the benefit of creditors or if a petition in bankruptcy is filed under Title 11 of the United States Code by Developer and not opposed by Developer; or (2) if a bill in equity or other proceeding for the appointment of a receiver of Developer or other custodian for Developer's business or assets is filed and consented to by Developer, or if a receiver or other custodian (permanent or temporary) of Developer's assets or property, or any part thereof, is appointed by any court of competent jurisdiction; or (3) if proceedings for a composition with creditors under any state or federal law should be instituted by or against Developer; or (4) if a final judgment against Developer remains unsatisfied or of record for 30 days or longer (unless supersede as bond is filed); or (5) if Developer is dissolved, or (6) if execution is levied against Developer's business or property; or (7) if suit to foreclose any lien or mortgage against the premises or equipment of any Restaurant operated hereunder is instituted against Developer and not dismissed within 30 days; or (8) if the real or personal property of any Restaurant operated hereunder shall be sold after levy by any sheriff, marshal or constable.

B. Developer shall be in default of this Agreement and Franchisor may terminate this Agreement and all rights granted hereunder, without affording Developer an opportunity to cure the default, effective immediately upon written notice to Developer for the occurrence of any of the following:

(1) if Developer fails to meet development requirements established in Schedule B to this Agreement;

(2) if Developer gives notice to Franchisor that Developer does not intend to further develop or operate Restaurants in the Development Area in compliance with the Development Schedule;

(3) if Developer fails to execute each Franchise Agreement in compliance with this Agreement;

(4) if Developer or any of the Principals is convicted of, or shall have entered a plea of nolo contendere to, a felony, or a crime involving moral turpitude or any other crime or offense that could have an adverse effect on the System and the Licensed Marks;

(5) if an immediate threat or danger to public safety results from the construction, maintenance or operation of the Restaurant;

(6) if Developer misuses or makes any unauthorized use of the Licensed Marks;

(7) if Developer fails to promptly pay when due any royalties, advertising or monetary obligation to Franchisor or any of its affiliates under this Multi-Unit Agreement, any Franchise Agreement or any other agreement and does not cure the default within 10 days following written notice from Franchisor;

(8) if Developer, on 3 separate occasions within any 12-month time period, commits a material default under this Agreement, whether or not the defaults are of the same or different nature and whether or not the defaults have been cured by Developer after notice by Franchisor;

(9) if Developer is in material breach of the terms of a Franchise Agreement executed for the operation of a Restaurant in compliance with this Agreement and has been placed upon notice of termination by Franchisor and has failed to cure the good cause for termination, resulting in the termination of the Franchise Agreement; or

(10) Developer or any direct or indirect owner makes an unauthorized assignment or transfer of this Agreement, the Restaurant or an ownership interest in the Developer.

C. Except as provided above, if Developer fails to comply with any other material term of this Agreement or any Franchise Agreement, Franchisor may terminate this Agreement by giving 30 day written notice of termination to Developer. The notice of termination must state the nature of the default, and grant Developer 30 days to effect a cure of the default. If any default is not cured within the specified time, or a longer period as applicable law may require, Developer's rights under this Agreement shall automatically terminate without further notice to Developer. It shall be a default of this Agreement if Developer and/or any of its owners do any of the following:

(1) make a material misrepresentation or omission in the application for the franchise;

(2) make any unauthorized use or disclosure of the Operations Manual, any trade secret or Confidential Information;

(3) abandon or fail to operate any Restaurant for 2 consecutive days;

(4) fail to transfer interest of a deceased owner;

(5) submit a report understating royalty fees;

(6) fail to pay any amounts due Franchisor; or

(7) violates any of the covenants or terms contained in this Agreement; or an affiliate company violates any terms of any other Multi-Unit Agreement with Franchisor, or if an owner of a 10% or greater equity interest in Developer is an owner of a 10% or greater equity interest in another developer entity pursuant to a Multi-Unit Agreement with Franchisor and such other developer violates the terms of any other Multi-Unit Agreement with Franchisor.

(8) fails to comply with any other provision of this Agreement or any mandatory specification, standard or operating procedures prescribed by Franchisor.

D. Franchisor's exercise of any of its options under this Agreement, shall not, in the event of a default, constitute a waiver by Franchisor to exercise its option to terminate this Agreement at any time with respect to a subsequent event of default of a similar or different nature.

E. No default under this Agreement shall constitute a default under any Franchise Agreement between the parties hereto, unless the default is also a default under the terms of such Franchise Agreement.

F. No right or remedy herein conferred upon or reserved to Franchisor is exclusive of any other right or remedy provided or permitted by law or in equity.

17. EFFECT OF TERMINATION AND EXPIRATION

Upon termination of this Agreement, Developer has no right to establish or operate any individual GOODCENTS RESTAURANTS for which an individual Franchise Agreement has not been executed by Franchisor and delivered to Developer at the time of termination of this Agreement. Upon termination, Franchisor is entitled to establish, and to license others to establish GOODCENTS RESTAURANTS in the Development Area. In addition, termination of this Agreement may constitute good cause for termination of Franchise Agreements entered into by Developer and Franchisor pursuant to the terms of said Franchise Agreements.

All obligations of Franchisor and Developer under this Agreement which expressly or by their nature survive the expiration or termination of this Agreement continue in full force and effect after the expiration or termination of this Agreement and until they are satisfied in full or by their nature expire.

18. COVENANTS

A. During the term of this Agreement or any extension:

(1) Developer must, or develop a staff to, devote full time, energy and effort to the management and operation of the GOODCENTS RESTAURANT(S) in the Development Area. Franchisor must approve in writing Developer's designated manager(s). The designated manager(s) must devote full time, energy and effort to the management and operation of the GOODCENTS RESTAURANT(S) in the Development Area;

(2) If Developer desires to designate manager(s), Developer must provide Franchisor with all relevant information available to Developer concerning the financial background, employment history and experience of designated manager(s) not later than 15 days before the date upon which the designated manager(s) assumes responsibility as "manager(s)". Developer must cause the designated manager(s) to devote full time, energy and effort to the business as required by this Agreement;

(3) Developer must exert its best efforts to develop and promote GOODCENTS RESTAURANTS within the Development Area; and

(4) During the term of this Agreement, Developer and its Principals must not, without the express written consent of Franchisor, directly or indirectly, for itself or on behalf of or in conjunction with any other person, persons, partnership or corporation, own, maintain, engage in, participate or have any interest in the operation of any other sandwich restaurant or sandwich and pasta restaurant or any other similar establishment or operation offering or selling sandwiches or sandwich and pasta restaurant products, within the United States, its territories or commonwealth, or any other country where Franchisor has used or licensed the use of the Licensed Marks, nor shall Developer and its Principals use, directly or indirectly, the System or concept of Franchisor except in the operation of its franchised GOODCENTS RESTAURANTS.

a. The above provisions relating to interest in other sandwich restaurants or sandwich and pasta restaurant does not apply to any interest in additional GOODCENTS RESTAURANT facilities; and

b. The above provisions relating to interests in other restaurants does not apply to ownership by Developer of outstanding securities of any corporation whose securities are

publicly held and traded if the securities are held by Developer for investment purposes only and if Developer's total holdings do not constitute more than one percent of the outstanding securities of the corporation.

B. Developer and its Principals further covenant that during the term of this Agreement and any extensions or renewals, Developer and its Principals shall not:

(1) divert, or attempt to divert, any business or customer of the franchised business to any competitor, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Licensed Marks and the System;

(2) except with respect to GOODCENTS RESTAURANTS operated under franchise agreements between Developer and its affiliates and Franchisor or its affiliates, own, maintain, operate, engage in, or have an ownership interest, or serve as an employee, or consultant, or representative or any in other capacity, (including any right to share in revenues or profits) in any "Competitive Business," without written approval of Franchisor. For the purposes of this Agreement, a Competitive Business is defined as one that is of a character and concept similar to a GOODCENTS RESTAURANT. As used herein, the term "similar" means a restaurantbusiness which looks like, copies, imitates, or operates in any manner similar to a GOODCENTS RESTAURANT, including, but not limited to, a restaurant which has a similar menu or similar decor, design or trade dress, or which features sandwiches or pasta as menu items, and which restaurant business is located, or is intended to be located, within the United States, its territories or commonwealth, or any other country, province, state, or geographic area in which Franchisor has used, sought registration of, or registered the same or similar Licensed Marks or operate or licenses others to operate businesses under the same or similar Licensed Marks;

C. Developer and its Principals must not, directly or indirectly, for a period of 2 years from the date of the termination or expiration of this Agreement, as an employee, agent or owner, alone or with any other person or firm, either directly or indirectly, itself, or on behalf of or in conjunction with any other person, partnership or corporation, own, maintain, operate, engage in, or have an ownership interest, or serve as an employee, or consultant, or representative or in any other capacity (including any right to share in revenues or profits) or serve as an employee, or consultant, or representative or in any other capacity, in any Competitive Business that is located at or within or that is intended to be located at or within a 15 mile radius of the location of any Restaurant developed by Developer pursuant to this Multi-Unit Agreement and operated by Developer or its affiliate pursuant to a Franchise Agreement with Franchisor or within a 15 mile radius of the location of any existing GOODCENTS RESTAURANT, any GOODCENTS RESTAURANT under construction or under lease or purchase agreement executed by Franchisor, its affiliates or any franchisee, except as a GOODCENTS franchisee under a separate Individual Franchise Agreement. For the purposes of this Agreement, a Competitive Business is defined as one that is of a character and concept similar to a GOODCENTS RESTAURANT. As used herein, the term "similar" means a restaurant business which looks like, copies, imitates, or operates in any manner similar to a GOODCENTS RESTAURANT, including, but not limited to, a restaurant which has a similar menu or similar decor, design or trade dress, or which features sandwiches or pasta as menu items.

D. Developer and its Principals must not, during the term of this Agreement or after its termination or nonrenewal, communicate or divulge to any other person, persons, partnership or corporation, except to employees, agents, or contractors who must know for purposes of operating the franchised business, any information or knowledge concerning the methods of service, promotion or sale used in a GOODCENTS franchise nor shall Developer disclose or divulge in whole or in part, any other Confidential Information, trade secrets or marketing techniques of Franchisor or its affiliated companies. Developer must require each of its employees, agents and contractors with access to information to execute a nondisclosure agreement in a form approved by Franchisor.

E. Developer and its Principals acknowledge that a violation of any covenant in this paragraph causes irreparable damage to Franchisor, the exact amount of which may not be subject to reasonable or accurate ascertainment, and Developer and its Principals consent that if there is a violation, Franchisor may

seek injunctive relief to restrain Developer and its Principals, or anyone acting for or on his behalf, from violating covenants, or any other remedies to which Franchisor may then be entitled. If Franchisor prevails in any suit to enforce any provision, Franchisor is entitled to receive, in addition to any relief or remedy granted, the cost of bringing suit, including reasonable attorney's fees. The covenants set forth in this paragraph survive the termination or expiration of this Agreement.

F. The parties agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of a covenant in this Section 18 is held unreasonable or unenforceable by a court or agency having valid jurisdiction in any unappealed final decision to which Franchisor is a party, Developer and its Principals expressly agree to be bound by any lesser covenant subsumed within the terms of the covenant that imposes the maximum duty permitted by law, as if the resulting covenant were separately stated in and made a part of this Section 18.

19. ASSIGNMENT

A. By Franchisor

This Agreement is fully assignable by Franchisor and benefits any assignee or other legal successor to the interests of Franchisor.

B. Developer and its Owners may not Assign without Approval of Franchisor

Developer understands and acknowledges that the rights and duties created by this Agreement are personal to Developer and that Franchisor has granted this Agreement in reliance upon Developer's individual or collective character, skill, aptitude, attitude, business ability, and financial capacity (or its managing partner, shareholder or managing member, if Developer is a partnership, corporation or limited liability company). Neither this Agreement (or any interest), nor any part or all of Developer's ownership or the assets of any Restaurant may be voluntarily, involuntarily, directly or indirectly, assigned, sold, subdivided, sub franchised, or otherwise transferred by Developer or its owners (including by consolidation or merger, by issuance of securities representing an ownership interest in Developer, by conversion of a general partnership to a limited partnership, by transfer or creation of an interest as a general partner of a limited partnership or managing member of a limited liability company, by transfer of an interest in Developer or in this Agreement in a divorce proceeding, or if Developer dies or one of the owners dies, by will, declaration of or transfer in trust or the laws of intestate succession), without the prior written approval of Franchisor. Any assignment or transfer without approval constitutes a breach and conveys no rights to or interests in this Agreement or the Restaurant to an assignee.

C. Public or Private Offerings

If Developer (or any of its owners), subject to the restrictions and conditions of transfer contained in Paragraph B of Section 19 of this Agreement, attempts to raise or secure funds by the sale of securities (including common or preferred stock, bonds, debentures or general or limited partnership interests) in Developer or any affiliate of Developer, Developer, recognizing that the written information used may reflect upon Franchisor, agrees to submit any written information to Franchisor before its inclusion in any registration statement, prospectus or similar offering circular or memorandum and must obtain the written consent of Franchisor to the method of financing before any offering or sale of securities. The written consent of Franchisor shall not imply or constitute the approval of Franchisor with respect to the method of financing, the offering literature submitted to Franchisor or any other aspect of the offering. No information respecting Franchisor or any of its affiliates shall be included in any securities disclosure document, unless the information has been furnished by Franchisor, in writing, pursuant to Developer's written request, in which the Developer states the specific purposes for which the information is to be used. Should Franchisor, in its sole discretion, object to any reference to Franchisor or any of its affiliates or to any of their licensees in the offering literature or a prospectus, the literature or prospectus shall not be used unless and until the objections of Franchisor are withdrawn. Franchisor assumes no responsibility for the offering whatsoever.

The prospectus or other literature utilized in any offering must contain the following language in bold-face type on the first textual page:

> **"NEITHER GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES IS DIRECTLY OR INDIRECTLY THE ISSUER OF THE SECURITIES OFFERED. NEITHER GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES ASSUMES ANY RESPONSIBILITY WITH RESPECT TO THIS OFFERING AND/OR THE ADEQUACY OR ACCURACY OF THE INFORMATION SET FORTH, INCLUDING ANY STATEMENTS MADE WITH RESPECT TO ANY OF THEM. NEITHER GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES ENDORSES OR MAKES ANY RECOMMENDATION WITH RESPECT TO THE INVESTMENT CONTEMPLATED BY THIS OFFERING."**

Developer and each of its owners must indemnify, defend and hold harmless Franchisor and its affiliates, and their respective officers, directors, employees and agents, from all claims, demands, liabilities, and all expenses (including reasonable attorneys' fees) incurred in the defense of claims, demands or liabilities, arising from the offer or sale of securities, whether asserted by a purchaser of any security or by a governmental agency. Franchisor has the right (but not the obligation) to defend any claims, demands or liabilities and/or to participate in the defense of any action to which Franchisor or any of its affiliates or any of their respective officers, directors, employees or agents is named as a party.

D. Assignments to Corporation or Limited Liability Company

Notwithstanding the provisions of Paragraph B of this Section 19 upon 30 days' prior written notice to Franchisor, Developer may, upon first obtaining written approval of Franchisor and without the payment of any assignment fee, assign this Agreement to a corporation or limited liability company that conducts no business other than the operation of GOODCENTS RESTAURANTS under franchise agreements granted by Franchisor, provided Developer actively manages the corporation and Developer owns and controls at least fifty-one percent (51%) of the shares and voting power of the issued and outstanding capital stock of the corporation or maintains fifty-one percent (51%) ownership interest in a limited liability company. The assignment does not relieve Developer of obligations under this Agreement, and Developer remains jointly and severally liable for all obligations.

Any person or group of persons who has or acquires, in the aggregate, a direct or beneficial ownership interest of more than one percent of the shares or voting power of the issued and outstanding capital stock of any corporation or of an ownership interest in a limited liability company that is or becomes a Developer must be approved by Franchisor and must execute an agreement, in substantially the form of the Guaranty and Assumption Agreement attached and executed by Developer, undertaking to be bound jointly and severally by all the provisions of this Agreement. Developer must furnish to Franchisor at any time upon reasonable request a certified copy of the Articles of Incorporation or Articles of Organization and a list, in a form Franchisor reasonably requires, of all shareholders or members of record and all persons having a beneficial interest in shares of stock of any corporation or all persons who are members of any limited liability company that is or becomes a Developer.

20. ENFORCEMENT

A. Severability and Substitution of Valid Provisions

To the extent that either Section 14 or Section 18 of this Agreement is deemed unenforceable by virtue of its scope in terms of area, business activity prohibited, or length of time, but may be made enforceable, Developer and Franchisor agree that they shall be enforced to the fullest extent permissible under the laws and public policies applied in the jurisdiction in which enforcement is sought.

If any applicable and binding law or rule of any jurisdiction requires a greater prior notice of the termination of or non-renewal of this Agreement than is required, or the undertaking of some other action not required, or if under any applicable and binding law or rule of any jurisdiction, any provision of this Agreement or any specification, standard or operating procedure prescribed by Franchisor is invalid or unenforceable, the prior notice and/or other action required by law or rule shall be substituted for the comparable provisions, and Franchisor has the right, in its sole discretion, to modify the invalid or unenforceable provision, specification, standard or operating procedure to the extent required to be valid and enforceable. Developer agrees to be bound by any promise or covenant imposing the maximum duty permitted by law which is subsumed within the terms of any provision, as though it were separately articulated in and made a part of this Agreement, that may result from striking from any of the provisions, any specification, standard or operating procedure prescribed by Franchisor, any portion or portions which a court may hold to be unenforceable in a final decision to which Franchisor is a party, or from reducing the scope of any promise or covenant to the extent required to comply with a court order. Modifications to this Agreement are effective only in that jurisdiction, unless Franchisor elects to give them greater applicability, and this Agreement shall be enforced as originally made and entered into in all other jurisdictions.

B. Waiver of Obligations

Franchisor and Developer may, by written instrument, unilaterally waive or reduce any obligation of or restriction upon the other under this Agreement, effective upon delivery of written notice to the other or other effective date stated in the notice of waiver. Whenever this Agreement requires Franchisor's prior approval or consent, Developer must make a timely written request, and approval must be obtained in writing.

Franchisor makes no warranties or guarantees upon which Developer may rely, and assumes no liability or obligation to Developer, by granting any waiver, approval, or consent to Developer, or by reason of any neglect, delay, or denial of any request. Any waiver granted by Franchisor shall be without prejudice to any other rights Franchisor may have, is subject to continuing review by Franchisor, and may be revoked, in Franchisor's sole discretion, at any time and for any reason, effective upon delivery to Developer of 10 days' prior written notice.

Franchisor and Developer shall not be deemed to have waived or impaired any right, power or option reserved by this Agreement (including the right to demand exact compliance with every term, condition and covenant or to declare any breach to be a default and to terminate this Agreement before the expiration of its term), by virtue of any custom or practice of the parties at variance with the terms; any failure, refusal, or neglect of Franchisor or Developer to exercise any right under this Agreement or to insist upon exact compliance by the other with its obligations; any waiver, forbearance, delay, failure, or omission by Franchisor to exercise any right, power, or option, whether of the same, similar or different nature, with respect to any GOODCENTS RESTAURANT or any development of franchise agreements; any grant of a Franchise Agreement to Developer; or the acceptance by Franchisor of any payment from Developer after any breach of this Agreement.

Neither Franchisor nor Developer are liable for loss or damage or deemed to be in breach of this Agreement if its failure to perform its obligations results from: (1) compliance with any law, ruling, order, regulation, requirement, or instruction of any federal, state, or municipal government or any department or agency; (2) acts of God; (3) acts or omissions of the other party; (4) fires, strikes, embargoes, war, or riot; or (5) any other similar event or cause. Any delay resulting from any of these causes extends performance accordingly or excuses performance, in whole or in part, as may be reasonable.

C. Specific Performance/Injunctive Relief

Developer acknowledges that in the event of a breach of the covenants and agreements of Developer herein concerning the use of the Licensed Marks and obligation to honor the non- competition provisions of the Development Agreement, both those applicable during the term of the Development Agreement and applicable after the termination thereof, Franchisor would suffer irreparable injury and harm which would not be calculable in terms of money damages and money damages would not make Franchisor whole.

Notwithstanding anything herein to the contrary, Developer consents that Franchisor shall be entitled to injunctive relief, both temporary and permanent, to restrain Developer's breach of said covenants and agreements and such relief may be granted to any Court to which Developer is subject to jurisdiction. Developer also agrees that Franchisor will be entitled to such injunctive relief without posting any type of bond.

D. Rights of Parties are Cumulative

The rights of Franchisor and Developer are cumulative and no exercise or enforcement by Franchisor or Developer of any right or remedy precludes the exercise or enforcement by Franchisor or Developer of any other right or remedy to which Franchisor or Developer is entitled by law or equity to enforce.

E. Jury Trial Waiver

Franchisor and Developer irrevocably each waive trial by jury in any action brought by either of them. Developer and Franchisor agree that any litigation, suit, action, counterclaim, cross claim or proceeding, whether at law or in equity, which arises out of, concerns, or as related to this Agreement or any of the relationships or transaction contemplated hereunder, the performance of this Agreement, the relationship between the parties or otherwise, trial shall be to a court of competent jurisdiction and not to a jury. Franchisor and Developer irrevocably waive any right either party may have to trial by jury.

F. Exclusive Jurisdiction

With respect to any claims, controversies or disputes which are not finally resolved through mediation or as otherwise provided above, Franchisor and Developer hereby irrevocably submit themselves to the jurisdiction of the state and federal courts of general jurisdiction in Johnson County, Kansas. Franchisor and Developer hereby waive all questions of personal jurisdiction for the purpose of carrying out this provision. Franchisor and Developer hereby agree that service of process may be made upon any of them in any proceeding relating to or arising out of this Agreement or the relationship created by this Agreement or the relationship created by this Agreement by any means allowed by Kansas or federal law. Franchisor and Developer further agree that venue for any proceeding relating to or arising out of this Agreement shall be in Johnson County, Kansas; provided, however, with respect to any action (1) for monies owed; (2) for injunctive or other extraordinary relief; or (3) involving possession or disposition of, or other relief relating to, real property, Franchisor may bring such action in any state or federal district court which has jurisdiction.

G. Governing Law

To the extent not inconsistent with applicable law, this Agreement and the offer or sale of this Agreement shall be governed by the substantive laws (and expressly excluding the choice of law) of the State of Kansas.

H. Mutual Consideration

Developer and the Franchisor acknowledge that the Agreement between the parties regarding applicable state law and forum set forth above provides each of the parties with the mutual benefit of uniform interpretation of this Agreement and any dispute arising out of this Agreement or the parties' relationship created by this Agreement. Developer and Franchisor further acknowledge the receipt and sufficiency of mutual consideration for such benefit.

I. Execution of Agreement

Developer and Franchisor acknowledge that the execution of this Agreement and acceptance of the terms by the parties occurred in De Soto, Kansas, and further acknowledge that the performance of certain obligations of Developer arising under this Agreement, including, but not limited to, the payment of monies due hereunder, shall occur in De Soto, Kansas.

J. Waiver of Damages

Developer hereby waives, to the fullest extent permitted by law, any right to, or claim for any punitive, exemplary, incidental, indirect, special, consequential or other damages (including, without limitation, loss of profits) against Franchisor, its affiliates, and their respective officers, directors, shareholders, partners, agents, representatives, independent contractors, servants and employees, in their corporate and individual capacities arising out of any cause whatsoever (whether such cause is based in contract, negligence, strict liability, other tort or otherwise) and agrees that in the event of a dispute, Developer shall be limited to the recovery of any actual damages sustained by Developer. If any other term of the Agreement is found or determined to be unconscionable or unenforceable for any reason, the foregoing provision of waiver by agreement of punitive, exemplary, incidental, indirect, special, consequential or other damages (including, without limitation, loss of profits) shall continue in full force and effect.

K. Binding Effect

This Agreement is binding upon the parties and their respective executors, administrators, heirs, assigns, and successors in interest, and shall not be modified except by written agreement signed by both Developer and Franchisor.

L. Construction/Integration Clause

This Agreement, all exhibits to this Agreement and all ancillary agreements executed contemporaneously with this Agreement constitute the entire agreement between the parties with reference to the subject matter of this Agreement and supersede any and all prior negotiations, undertakings, representations, and agreements. . Developer acknowledges that Developer is entering into this Agreement, and all ancillary agreements executed contemporaneously with this Agreement, as a result of Developer's own independent investigation of the franchised business and not as a result of any representations about Franchisor made by Franchisor's shareholders, officers, directors, employees, agents, representatives, independent contractors, attorneys, or Developers, which are contrary to the terms set forth in this Agreement or of any franchise disclosure document, offering circular, prospectus, or other similar document required or permitted to be given to Developer pursuant to applicable law.

Developer hereby acknowledges and further represents and warrants to Franchisor that:

(1) Developer has placed no reliance on any oral or written statements, whether referred to as representations, warranties, inducements or otherwise, which are not contained in this Agreement or in the Franchise Disclosure Document given to Developer by Franchisor;

(2) Developer has entered into this Agreement after making an independent investigation of Franchisor's operations and the System;

(3) Franchisor has not made any guarantee or provided any assurance that the business location will be successful or profitable regardless of the fact Franchisor may have approved of the franchise or site location;

(4) Developer has (a) read this Agreement in its entirety and understands its contents; (b) been given the opportunity to clarify any provisions that Developer did not understand and (c) had the opportunity to consult with professional advisors regarding the operation and effect of the Agreement and

the operation of the System;

(5) Developer has, together with its advisors, sufficient knowledge and experience in financial and business matters to make an informed decision with respect to the franchise offered by Franchisor;

(6) Developer received a copy of Franchisor's Franchise Disclosure Document no later than the earlier of the first personal meeting held to discuss the sale of a franchise, or 14 calendar days before execution of this Agreement, or 14 calendar days before any payment of any consideration.

Except as may have been disclosed at Item 19 of Franchisor's Franchise Disclosure Document, Developer represents and warrants to Franchisor that no claims, representations or warranties regarding the earnings, sales, profits, success or failure of the franchised businesshave been made to Developer and no such claims, representations or warranties have induced Developer to enter into this Agreement.

Except for those changes permitted to be made unilaterally by Franchisor, no amendment, change or variance from this Agreement is binding on either party unless mutually agreed to by the parties and executed by their authorized officers or agents in writing.

Nothing in this Agreement or in any related agreement is intended to disclaim the representations franchisor made in the franchise disclosure document.

21. NOTICES AND PAYMENTS

All written notices and reports permitted or required to be delivered by the provisions of this Agreement are deemed so delivered at the time delivered by hand, one business day after sending by telegraph or comparable electronic system or 3 business days after placed in the U.S. Mail by Registered or Certified Mail, Return Receipt Requested, postage prepaid and addressed to the party to be notified at its most current principal business address of which the notifying party has been notified.

22. CAVEAT

The success of the business venture contemplated to be undertaken by Developer by virtue of this Agreement is speculative and depends, to a large extent, upon his ability as an independent businessman, and Developer's active participation in the daily affairs of the business as well as other factors. Franchisor does not make any representation or warranty, express or implied, as to the potential success of the business venture.

Developer acknowledges that it has entered into this Agreement after making an independent investigation of Franchisor's operations and not upon any representation as to gross revenues, volume, potential earnings or profits which Developer in particular might be expected to realize, nor has anyone made any other representation which is not expressly set forth, or is in the franchise disclosure document provided Franchisee by Franchisor.

Developer represents and acknowledges that he has received Franchisor's Franchise Disclosure Document 14 calendar days before the date of the execution of this Agreement, and that a copy of this Agreement with all blanks filled was received from Franchisor at least 7 calendar days before the date of execution of this Agreement.

Developer represents that he has read this Agreement in its entirety and that he has been given the opportunity to clarify any provisions that Developer did not understand and to consult with any attorney or other professional advisor. Developer further represents that he understands the terms, conditions and obligations of this Agreement and agrees to be bound.

IN WITNESS WHEREOF, the parties have executed, sealed and delivered this Agreement in duplicate on the date recited in the first paragraph.

FRANCHISOR: MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation	DEVELOPER: (If Developer is a corporation)
	_____ Name of Corporation
By: _____ Title: _____	By: _____ Title: _____

(If Developer is an individual owner, Developer must sign below; if a partnership, all partners must sign below)

Developer	Developer
Developer	Developer

(If Developer is a Limited Liability Company)

Name of Limited Liability Company

By: _____

Title: _____

GUARANTY AND ASSUMPTION OF OBLIGATIONS

THIS GUARANTY AND ASSUMPTION OF OBLIGATIONS is given this _____ day of _____, 20___, by _____ (the "Guarantor").

In consideration of, and as an inducement to, the execution of that certain Multi-Unit Agreement of even date (the "Agreement") by MR. GOODCENTS FRANCHISE SYSTEMS, INC. (the "Franchisor"), and with _____ a _____ _____, each of the undersigned hereby personally and unconditionally (a) guarantees to Franchisor, and its successors and assigns, for the term of the Agreement and thereafter as provided in the Agreement that _____ (the "Developer") shall punctually pay and perform each and every undertaking, agreement and covenant set forth in the Agreement and all other obligations owed by Developer to the Franchisor or any affiliate of the Franchisor; and (b) agrees to be bound by, and personally liable for the breach of, each and every provision in the Agreement or any other agreement between Developer, on the one hand, and the Franchisor or any affiliate of Franchisor, on the other hand, including monetary obligations and obligations to take or refrain from taking specific actions or to engage or refrain from engaging in specific activities.

Each of the undersigned waives: (1) acceptance and notice of acceptance by Franchisor or its affiliates of the foregoing undertakings; (2) notice of demand for payment of any indebtedness or nonperformance of any obligations guaranteed; (3) protest and notice of default to any party with respect to the indebtedness or nonperformance of any obligations guaranteed; (4) any right he may have to require that an action be brought against Developer or any other person as a condition of liability.

Each of the undersigned consents and agrees that: (1) his direct and immediate liability under this Guaranty shall be joint and several; (2) he shall render any payment or performance required under the Agreement upon demand if Developer fails or refuses punctually to do so; (3) liability shall not be contingent or conditioned upon pursuit by Franchisor or its affiliates of any remedies against Developer or any other person; and (4) liability shall not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence which Franchisor or its affiliates may grant to Developer or to any other person, including the acceptance of any partial payment or performance, or the compromise or release of any claims, none of which shall in any way modify or amend this Guaranty, which shall be continuing and irrevocable during the term of the Agreement.

Guarantor hereby consents and agrees that:

(1) Guarantor's liability under this undertaking shall be direct, immediate, and independent of the liability of, and shall be joint and several with, Developer and the other owners of Developer;

(2) Guarantor shall render any payment or performance required under the Multi-Unit Agreement or otherwise upon demand if Developer fails or refuses punctually to do so;

(3) This undertaking will continue unchanged by the occurrence of any bankruptcy with respect to Developer or any assignee or successor of Developer or by any abandonment of the Multi-Unit Agreement or other agreement by a trustee of Developer. Neither the Guarantor's obligations to make payment or render performance in accordance with the terms of this undertaking nor any remedy for enforcement shall be impaired, modified, changed, released or limited in any manner whatsoever by any impairment, modification, change, release or limitation of the liability of Developer or its estate in bankruptcy or of any remedy for enforcement, resulting from the operation of any present or future provision of the U.S. Bankruptcy Act or other statute, or from the decision of any court or agency;

(4) Franchisor or any of its affiliates may proceed against Guarantor and Developer jointly and severally, or Franchisor or any of its affiliates may, at its option, proceed against Guarantor, without having commenced any action, or having obtained any judgment against Developer. Guarantor hereby waives the defense of the statute of limitations in any action hereunder or for the collection of any indebtedness or the performance of any obligation hereby guaranteed; and

(5) Guarantor agrees to pay all reasonable attorneys' fees and all costs and other expenses incurred in any collection or attempt to collect amounts due pursuant to this undertaking or any negotiations relative to the obligations hereby guaranteed or in enforcing this undertaking against Guarantor.

IN WITNESS WHEREOF, each of the undersigned has affixed his signature on the same day and year as the Multi-Unit Agreement was executed.

GUARANTORS:	PERCENTAGE OWNERSHIP IN DEVELOPER:
_____	_____
_____	_____
_____	_____
_____	_____

SCHEDULE A

DEVELOPMENT AREA

The development rights and obligations of Franchisee, _____ _____, to timely develop and open GOODCENTS RESTAURANTS shall be within the following described area:

_____
_____
_____
_____

APPROVED:
MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation

By: _____
Title: _____

(If Developer is a corporation)

_____
Name of Corporation

By: _____
Title: _____

(If Developer is an individual owner, Developer must sign below; if a partnership, all partners must sign below)

_____ _____
Developer Developer

_____ _____
Developer Developer

(If Developer is a Limited Liability Company)

_____
Name of Limited Liability Company

By: _____

Title: _____

SCHEDULE B

DEVELOPMENT SCHEDULE AND PERFORMANCE STANDARD

1. Development Schedule

Developer,_____, agrees to the timely opening of GOODCENTS RESTAURANTS in compliance with the following development schedule. Developer further agrees that failure to timely open the Restaurants in compliance with the development schedule causes the rights of exclusivity granted to the geographic area defined in Schedule A to be forfeited.

2. Performance Standard

The Development Schedule and Performance Standard is as follows:

RESTAURANT #	DATE OF RESTAURANT OPENING	CUMULATIVE NUMBER OF RESTAURANTS TO BE OPENED

APPROVED:
MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation

(If Developer is a corporation)

_____
Name of Corporation

By: _____

Title: _____

By: _____

Title: _____

(If Developer is an individual owner, Developer must sign below; if a partnership, all partners must sign below)

_____
Developer

_____
Developer

_____
Developer

_____
Developer

(If Developer is a Limited Liability Company)

_____
Name of Limited Liability Company

By: _____

Title: _____

SCHEDULE C

FRANCHISE AGREEMENT

Please reference 'EXHIBIT C'

SCHEDULE D

STATEMENT OF OWNERSHIP INTERESTS AND PRINCIPALS

STATEMENT OF OWNERSHIP INTERESTS AND DEVELOPER'S PRINCIPALS

A. The following is a list of stockholders, partners or other investors in Developer, including all investors who own or hold a direct or indirect interest in Developer, and a description of the nature of their interest:

Name	Percentage of Ownership/Nature of Interest

B. The following is a list of all of Developer's Principals described in and designated pursuant to this Multi-Unit Agreement:

SCHEDULE E

CONFIDENTIALITY AGREEMENT AND ANCILLARY COVENANTS NOT TO COMPETE

This Agreement is made and entered into this _____ day of _____, between Mr. Goodcents Franchise Systems, Inc., a Kansas corporation ("Franchisor"), _____ ("Developer"), _____ ("Covenantor").

RECITALS

WHEREAS, Franchisor has obtained the right to develop a unique system (the "System") for the development and operation of GOODCENTS RESTAURANTS under the name and marks GOODCENTS® ("GOODCENTS RESTAURANT(S) or "Restaurants(s)"; and

WHEREAS, the System includes, but is not limited to, certain trade names, service marks, trademarks, logos, emblems and indicia of origin, including, but not limited to, the marks GOODCENTS® and other trade names, service marks, trademarks, logos, insignia, slogans, emblems, designs and commercial symbols as Franchisor may develop in the future to identify for the public the source of services and products marketed under the marks and under the System and representing the System's high standards of quality, appearance and service and distinctive merchandising, interior design, decor, color scheme and furnishings, uniform standards, specifications and procedures for inventory, merchandising, management and financial control; operations; quality and uniformity of products offered; procedures for management and financial control; training and assistance; and advertising and promotional programs; all of which Franchisor may change, improve and further develop and which Franchisor uses in connection with the operation of the System ("Trade Secrets"); and

WHEREAS, the Licensed Marks and Trade Secrets provide economic advantages to Franchisor and are not generally known to, and are not readily ascertainable by proper means by, Franchisor's competitors who could obtain economic value from knowledge and use of the Trade Secrets; and

WHEREAS, Franchisor has taken and intends to take all reasonable steps to maintain the confidentiality and secrecy of the Trade Secrets; and

WHEREAS, Franchisor has granted Developer the limited right to develop a GOODCENTS RESTAURANT using the System, the Licensed Marks and the Trade Secrets, pursuant to a Multi-Unit Agreement entered into on _____ ("Multi-Unit Agreement"), by and between Franchisor and Developer; and

WHEREAS, Franchisor and Developer have agreed in the Multi-Unit Agreement on the importance to Franchisor and to Developer and other licensed users of the System of restricting the use, access and dissemination of the Trade Secrets; and

WHEREAS, it is necessary for certain employees, agents, independent contractors, officers, directors and equity interest holders of Developer, or any entity having an interest in Developer ("Covenantor") to have access to and to use some of all of the Trade Secrets in the management and operation of Developer's GOODCENTS RESTAURANT using the System; and

WHEREAS, Developer has agreed to obtain from those covenantors written agreements protecting the Trade Secrets and the System against unfair competition; and

WHEREAS, Covenantor wishes to remain, or wishes to become associated with or employed by Developer; and

WHEREAS, Covenantor wishes and needs to receive and use the Trade Secrets in the course of his employment or association in order to effectively perform the services for Developer; and

WHEREAS, Covenantor acknowledges that receipt of and the right to use the Trade Secrets constitutes independent valuable consideration for the representations, promises and covenants made by Covenantor.

NOW, THEREFORE, in consideration of the mutual covenant and obligations contained in this Agreement, the parties agree as follows:

Confidentiality Agreement

1. Franchisor and/or Developer shall disclose to Covenantor some or all of the Trade Secrets relating to the System. All information and materials, including, without limitation, manuals, recipes, drawings, specifications, techniques and compilations of data which Franchisor provides to Developer and/or Covenantor are deemed confidential Trade Secrets for the purposes of this Agreement.

2. Covenantor shall receive the Trade Secrets in confidence and must, at all times, maintain them in confidence, and use them only in the course of his employment or association with a Developer and then only in connection with the development and/or operation by Developer of a GOODCENTS RESTAURANT for so long as Developer is licensed by Franchisor to usethe System.

3. Covenantor shall not at any time make copies of any documents or compilations containing some or all of the Trade Secrets without Franchisor's express written permission.

4. Covenantor shall not at any time disclose or permit the disclosure of the Trade Secrets except to other employees of Developer and only to the limited extent necessary to train or assist other employees of Developer in the development or operation of a GOODCENTS RESTAURANT.

5. Covenantor must surrender any material containing some or all of the Trade Secrets to Developer or Franchisor, upon request, or upon termination of employment by Developer, or upon conclusion of the use for which the information or material may have been furnished to Covenantor.

6. Covenantor shall not at any time, directly or indirectly, do any act that would or would likely be injurious or prejudicial to the goodwill associated with the Trade Secrets and the System.

7. Franchisor loans all manuals to Developer for limited purposes only and they remain the property of Franchisor and may not be reproduced, in whole or in part, without Franchisor's written consent.

Covenants Not to Compete

1. In order to protect the goodwill and unique qualities of the System and the confidentiality and value of the Trade Secrets, and in consideration for the disclosure to Covenantor of the Trade Secrets, Covenantor further agrees and covenants as follows:

a. Not to divert, or attempt to divert, directly or indirectly, any business, business opportunity, or customer of the Restaurants to any competitor; and

b. Except with prior written consent of Franchisor, not to employ, or seek to employ, any person who is at the time or was within the preceding 180 days employed by Franchisor, any of its affiliates or any Developer of Franchisor, or otherwise directly or indirectly induce such person to leave that person's employment except as may occur in connection with Developer's employment of that person if permitted under the Multi-Unit Agreement.

2. In further consideration for the disclosure to Covenantor of the Trade Secrets and to protect the uniqueness of the System, Covenantor agrees and covenants that for 2 years following the earlier of the expiration, termination or transfer of all Developer's interest in the Multi-Unit Agreement or the termination of his association with or employment by Developer, Covenantor will not without the prior written consent of Franchisor:

a. Divert or attempt to divert, directly or indirectly, any business, business opportunity or customer of the Restaurants to any competitor;

b. Employ, or seek to employ, any person who is at the time or was within the preceding 180 days employed by Franchisor, any of its affiliates or any franchisee of Franchisor, or otherwise directly or indirectly induce such persons to leave that person's employment; and

c. Except with respect to GOODCENTS RESTAURANTS not to directly or indirectly, for himself or through, on behalf of, or in conjunction with any person, partnership or corporation, without the prior written consent of Franchisor, own, maintain, operate, engage in, or have any financial or beneficial interest in (including any interest in corporations, partnerships, trusts, unincorporated associations or joint ventures) become employed, advise, assist or make loans to, any business that is of a character and concept similar to the GOODCENTS RESTAURANT. As used in this Agreement, the term "similar" means a restaurant business which has a similar menu or similar trade dress or decor and which restaurant business is located, or is intended to be located, within the Development Area granted Developer by the Multi-Unit Agreement, within the Development Area granted other Developers pursuant to Multi-Unit Agreements, or within a 5 mile radius of the location of any GOODCENTS RESTAURANT or food service facility in existence or under construction, whether owned by Franchisor or its affiliates or by a Developer or where land has been purchased or a lease has been executed by a Franchisor, its affiliate or any Developer or franchisee of Franchisor.

Miscellaneous

1. Developer shall make all commercially reasonable efforts to ensure that Covenantor acts as required by this Agreement.

2. Covenantor agrees that in the event of a breach of this Agreement, Franchisor would be irreparably injured and be without an adequate remedy at law. Therefore, in the event of a breach, or threatened or attempted breach of any of the provisions, Franchisor is entitled to enforce the provisions of this Agreement and is entitled, in addition to any other remedies available to it at law or in equity, including the right to terminate the Multi-Unit Agreement, to a temporary and/or permanent injunction and a decree for the specific performance of the terms of this Agreement, without the necessity of showing actual or threatened harm and without being required to furnish a bond or other security.

3. Covenantor agrees to pay all expenses (including court costs and reasonable attorneys' fees) incurred by Franchisor and Developer in enforcing this Agreement.

4. Any failure by Franchisor to object to or take action with respect to any breach of this Agreement by Covenantor shall not operate or be construed as a waiver of or consent to that breach or any subsequent breach by Covenantor.

5. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED AND ENFORCED IN ACCORDANCE WITH THE LAWS OF THE STATE OF KANSAS. COVENANTOR HEREBY IRREVOCABLY SUBMITS HIMSELF TO THE JURISDICTION OF THE STATE COURTS OF JOHNSON COUNTY, KANSAS AND THE FEDERAL DISTRICT COURT IN WYANDOTTE COUNTY, KANSAS. COVENANTOR HEREBY WAIVES ALL QUESTIONS OF PERSONAL JURISDICTION OR VENUE FOR THE PURPOSE OF CARRYING OUT THIS PROVISION.

COVENANTOR HEREBY AGREES THAT SERVICE OF PROCESS MAY BE MADE UPON HIM IN ANY PROCEEDING RELATING TO OR ARISING UNDER THIS AGREEMENT OR THE RELATIONSHIP CREATED BY THIS AGREEMENT BY ANY MEANS ALLOWED BY KANSAS OR FEDERAL LAW. COVENANTOR FURTHER AGREES THAT VENUE FOR ANY PROCEEDING RELATING TO OR ARISING OUT OF THIS AGREEMENT SHALL BE JOHNSON COUNTY, KANSAS; PROVIDED, HOWEVER, WITH RESPECT TO ANY ACTION WHICH INCLUDES INJUNCTIVE RELIEF OR OTHER EXTRAORDINARY RELIEF, FRANCHISOR OR DEVELOPER MAY BRING SUCH ACTION IN ANY COURT IN ANY STATE WHICH HAS JURISDICTION.

6. The parties acknowledge and agree that each of the covenants contained in this Agreement are reasonable limitations as to time, geographical area, and scope of activity to be restrained and do not impose a greater restraint than is necessary to protect the goodwill or other business interests of Franchisor. The parties agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of a covenant in this Agreement is held unreasonable or unenforceable by a court or agency having valid jurisdiction in any unappealed final decision to which Franchisor is a part, Covenantor expressly agrees to be bound by any lesser covenant subsumed within the terms of the covenant that imposes the maximum duty permitted by law as if the resulting covenant were separately stated in and made a part of this Agreement.

7. This Agreement contains the entire agreement of the parties regarding the subject matter of this Agreement. This Agreement may be modified only by a duly authorized writing executed by all parties.

8. All notices and demands required to be given must be in writing and sent by personal delivery, expedited delivery service, certified or registered mail, return receipt requested, first-class postage prepaid, facsimile, telegram or telex (provided that the sender confirms the facsimile, telegram or telex by sending an original confirmation copy by certified or registered mail or expedited delivery service within 3 business days after transmission), to the respective parties at the following addresses unless and until a different address has been designated by written notice to the other parties.

If directed to Franchisor, the notice shall be addressed to:

Mr. Goodcents Franchise Systems, Inc.
8997 Commerce Drive
De Soto, Kansas 66018
Attn: Compliance Officer

If directed to Developer, the notice shall be addressed to:

_____
_____

Attention:_____
Facsimile:_____

If directed to Covenantor, the notice shall be addressed to:

_____
_____

Attention:_____
Facsimile:_____

Any notices sent by personal delivery shall be deemed given upon receipt. Any notices given by telex or facsimile shall be deemed given upon transmission, provided confirmation is made as provided above. Any notice sent by expedited delivery service or registered or certified mail shall be deemed given 3 business days after the time of mailing. Any change in the foregoing addresses shall be affected by giving 15 days written notice of such change to the other parties. Business day for the purpose of this Agreement excludes Saturday, Sunday and the following national holidays: New Year's Day, Martin Luther King Day, Presidents' Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving and Christmas.

9. The rights and remedies of Franchisor under this Agreement are fully assignable and transferable and inure to the benefit of its respective affiliates, successor and assigns. The respective obligations of Developer and Covenantor hereunder may not be assigned by Developer or Covenantor without the prior written consent of Franchisor.

IN WITNESS WHEREOF, the undersigned have entered into this Agreement as witnessed by their signatures below.

FRANCHISOR:	DEVELOPER:
MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation	(If Developer is a corporation)
	_____
	Name of Corporation
By: _____	By: _____
Title: _____	Title: _____

COVENANTOR:

(If Developer is an individual owner, Developer must sign below; if a partnership, all partners must sign below)

_____

Printed Name_____

_____

Developer

_____

Developer

_____

Developer

_____

Developer

(If Developer is a Limited Liability Company)

_____

Name of Limited Liability Company

By: _____

Title: _____

EXHIBIT C

FRANCHISE AGREEMENT

FRANCHISE AGREEMENT

_____
FRANCHISEE

_____
DATE OF AGREEMENT

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GOODCENTS® FRANCHISE AGREEMENT

THIS FRANCHISE AGREEMENT (the "Agreement") is made and entered into this _____ day of_____, 20__, by and between MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation with its principal place of business at 8997 Commerce Drive, De Soto, Kansas 66018 and _____ formed and operating under the laws of the State of_____, or _____, an individual, and having its principal place of business at _____ ("Franchisee").

WHEREAS, Franchisor has created and developed a unique and distinctive proprietary system (hereafter the "System"), for the establishment, development and operation of a sandwich and pasta fast food restaurant ("GOODCENTS RESTAURANT(S)" or "Restaurant(s)");

WHEREAS, the distinguishing characteristics of the System include, without limitation, distinctive exterior and interior design, decor, furnishings, secret recipes, uniform standards, specifications and procedures for operations, procedures for inventory management, financial control, training and materials assistance in advertising and promotional programs, all of which may be changed, improved and further developed by Franchisor;

WHEREAS, Franchisor identifies the System by means of certain trade names, service marks, trademarks, emblems and indicia of origin, including the mark GOODCENTS® and other trade names, service marks, trademarks, domain names, logos and designs as are now designated and may hereafter be designated by Franchisor in writing for use with the System (the "Licensed Marks");

WHEREAS, Franchisee desires to use the System in the operation of a GOODCENTS RESTAURANT at the location specified in Schedule A of this Agreement in compliance with the terms of this Agreement;

WHEREAS, Franchisor grants to persons who meet Franchisor's qualifications and who are willing to undertake the investment and effort to establish a Restaurant, a franchise to own and operate a GOODCENTS RESTAURANT;

WHEREAS, Franchisee acknowledges that he has conducted an independent investigation of the business contemplated by this Agreement and recognizes that, like any other business, the nature of the business conducted by GOODCENTS RESTAURANTS may evolve and change over time, that an investment in a GOODCENTS RESTAURANT involves business risks and that the success of the venture is largely dependent upon Franchisee's business abilities and efforts;

WHEREAS, Franchisor expressly disclaims the making of, and Franchisee acknowledges that he has not received or relied upon, any warranty or guaranty, express or implied, as to the revenues, profits or success of the business venture contemplated by this Agreement. Franchisee acknowledges that he has not received or relied on any representations about the franchise by Franchisor, or its officers, directors, employees, agents or independent contractors, that are contrary to the statements made in Franchisor's Franchise Disclosure Document or to the terms in this Agreement, and further represents to Franchisor, as an inducement to its entry into this Agreement, that Franchisee has made no misrepresentations in obtaining the franchise; and

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the parties, intending to be legally bound, agree as follows:

1. GRANT OF FRANCHISE

A. Subject to the terms and conditions contained in this Agreement, Franchisor grants Franchisee the right to own and operate a GOODCENTS RESTAURANT and to use the Licensed Marks and the System at, and only at, the premises of the Restaurant (the "Franchise"). The term of this Agreement is 10 years, commencing on the date this Agreement is signed.

B. Franchisor may review such financial statements and other information Franchisee submits regarding the development and operation of the proposed Restaurant (including pro forma statements and investment and financing plans for the proposed Restaurant) as Franchisor requests.

C. The location of the Restaurant is identified in Schedule A, or alternatively, Franchisor and Franchisee shall complete and execute Alternative Schedule A, in which Franchisor and Franchisee agree upon a geographic area in which the location of the Restaurant will be established, subject to Franchisor's approval. Franchisee must either acquire the land for the location of the Restaurant and/or enter into a lease for the location of the Restaurant within 90-120 days after the date of this Agreement. The designation of the geographic area in Alternative Schedule A does not confer any territorial rights of exclusivity upon Franchisee, and Franchisor and its affiliates have the right to operate and franchise other Restaurants within this geographic area. However, once a location for the Restaurant is approved by Franchisor within the geographic area established in Alternative Schedule A, Franchisor and Franchisee will then execute Schedule A and establish the location of the Restaurant. Franchisee must have the Restaurant open for business within 180 days from the date of this Agreement.

D. The rights granted by this Agreement are restricted to the operation of one Restaurant only at the location identified in Schedule A, which must be approved by Franchisor.

E. Notwithstanding the above, Franchisor (on behalf of itself and its affiliates) retains the right, in its sole discretion and without granting any rights to Franchisee:

(i) to itself operate, or to grant other persons the right to operate, GOODCENTS RESTAURANTS at locations and on terms Franchisor deems appropriate;

(ii) to sell the products and services authorized for GOODCENTS RESTAURANTS under the Licensed Marks or other trademarks, service marks and commercial symbols through dissimilar channels of distribution including, without limitation, via electronic means such as the Internet and websites established by Franchisor, and pursuant to terms Franchisor deems appropriate;

(iii) to advertise the System on the Internet and to create, operate, maintain and modify, or discontinue the use of a website using the Licensed Marks;

(iv) to advertise and promote the System;

(v) to offer and sell collateral products such as pre-packaged food and beverage products and GOODCENTS RESTAURANT memorabilia under the Licensed Marks, at or from any location;

(vi) to offer and sell food and beverage services and products under the Licensed Marks, at any other GOODCENTS RESTAURANT or other food service facility, at airports, railroad stations, bus terminals, highway plazas, convention centers, amusement parks, sporting events, festivals, ball parks, stadiums, concert venues, hospitals, military facilities, schools or hotels;

(vii) to offer and sell any food and beverage products and services under any other names or marks;

(viii) to establish and operate, and to grant to others the right to establish and operate, similar businesses or dissimilar businesses offering similar or dissimilar products and services through similar or dissimilar channels of distribution, at any locations under trademarks or service marks other than the Licensed Marks and on any terms and conditions we deem appropriate;

(ix) to grant to others the right to establish and operate, businesses offering dissimilar products and services, at any location, under the Licensed Marks and on any terms and conditions we deem appropriate;

(x) to acquire the assets or ownership interest of one or more businesses providing products and services similar to those provided at GOODCENTS RESTAURANTS, and to franchise, license or create similar arrangements with respect to these businesses once acquired, wherever these businesses (or the franchisees or the licensees of these businesses) are located or operating; and

(xi) to be acquired (whether through acquisition of assets, ownership interest or otherwise, regardless of the form of transaction), by a business providing products and services similar to those provided at GOODCENTS RESTAURANTS, or by another business, even if such business regardless of their location.

2. DUTIES OF FRANCHISEE

If Franchisee is a corporation, partnership, or a limited liability company, Franchisee represents, warrants and covenants as of the date of this Agreement that:

A. Franchisee is, and shall at all times be, duly organized and validly existing under the state law of its formation.

B. Franchisee is duly qualified and is authorized to do business in each jurisdiction in which its business activities or the nature of the properties owned by it require qualification.

C. Franchisee's corporate charter, written partnership agreement or operating agreement shall at all times provide that the activities of Franchisee are confined to the development and operation of GOODCENTS RESTAURANTS.

D. The execution of this Agreement and the transactions contemplated hereby are within Franchisee's corporate power, or, if Franchisee is a partnership, permitted under Franchisee's written partnership agreement, or if Franchisee is a limited liability company, permitted under Franchisee's management agreement.

E. If Franchisee is a corporation, copies of Franchisee's articles of incorporation, bylaws, other governing documents and any amendments thereto, including the resolution of the Board of Directors authorizing entry into and performance of this Agreement, shall be promptly furnished to Franchisor upon request; or, if Franchisee is a partnership, copies of the written partnership agreement, other governing documents and any amendments thereto shall be promptly furnished to Franchisor upon request, including evidence of consent or approval of the entry into and performance of this Agreement by the requisite number or percentage of partners; or if Franchisee is a limited liability company, copies of the articles of organization and the management agreement, other governing documents and any amendments thereto shall be promptly furnished to Franchisor upon request.

F. If Franchisee is a corporation, Franchisee shall maintain a current list of all owners of record and all beneficial owners of any class of voting securities of the corporation; or if Franchisee is a partnership, Franchisee shall maintain a current list of all owners with an interest in the partnership; or if Franchisee is a limited liability company, Franchisee shall maintain a current list of all members with an interest in the limited liability company and the managing member. Such lists shall be furnished to Franchisor upon request.

G. If Franchisee is a corporation, Franchisee shall maintain stop-transfer instructions against the transfer of its records of any equity securities and each stock certificate of the corporation shall have conspicuously endorsed upon its face a statement in a form satisfactory to Franchisor that it is held subject to, and that further assignment or transfer thereof, is subject to all restrictions imposed upon assignments by this Agreement. If Franchisee is a partnership, its written partnership agreement shall provide that ownership of an interest in the partnership is held subject to, and that further assignment or transfer are subject to, all restrictions imposed upon assignments by this Agreement. If Franchisee is a limited liability company, its articles of organization and management agreement shall provide that ownership of an interest in thelimited liability company is held subject to, and that further assignment or transfer is subject to, all restrictions imposed upon assignment by this Agreement.

H. Franchisee and each of Franchisee's Principals (as defined in Section 22 hereof), personally, unconditionally, jointly, severally, and irrevocably guarantee to Franchisor and its successors and assigns that all of Franchisee's obligations under this Agreement and all other obligations owed by Franchisee to Franchisor or its affiliates will be punctually paid and performed and must each sign the Guaranty and Assumption of Obligations Agreement. Upon default by Franchisee or notice from Franchisor or its affiliates, Franchisee and its Principals will immediately make such payments and perform such obligations required of Franchisee. Partners, owners and spouses with an equitable interest in Franchisee must sign the Guaranty and Assumption of Obligations Agreement. Spouses of Principals owning less than 10% interest that are not a party to the franchise agreement are not required to sign the Guaranty and Assumption of Obligations Agreement.

I. Franchisee acknowledges and agrees that the representations, warranties and covenants set forth in this Section are continuing obligations of Franchisee and that any failure to comply with such representations, warranties and covenants shall constitute a material event of default under this Agreement.

J. Franchisee makes the following representations, warranties and covenants and accepts the following obligations:

(1) Franchisee shall comply with all terms and conditions set forth in this Agreement; and

(2) Upon execution of this Agreement, Franchisee shall designate an individual who is fully authorized to act on behalf of Franchisee in all transactions with Franchisor concerning Franchisee's obligations under this Agreement ("Representative"). A qualified Representative shall be designated at all times during the terms of this Agreement by Franchisee and Franchisee shall designate a replacement Representative from time to time, as necessary.

K. Franchisee must comply with all standards and specifications required by this Franchise Agreement, the Operations Manual (as defined herein) and all written directives from Franchisor.

3. SITE SELECTION AND LEASE OF RESTAURANT

A. Franchisee assumes all costs, liability, expenses and responsibilities for the selection of the site, for obtaining and developing the site, for the terms of any purchase agreement or for the terms of the lease for the site of the GOODCENTS RESTAURANT, and for the construction and development of the GOODCENTS RESTAURANT at the approved site, which shall be recited in Schedule A to this Agreement. Franchisee hereby acknowledges and releases Franchisor of all costs, liabilities, expenses and responsibility of the Franchisor for the selection of the site, for the negotiation of the terms of the lease or of the purchase agreement and for the construction of the GOODCENTS RESTAURANT. Franchisee specifically agrees that Franchisor's approval of a site and any assistance in the selection of the site, in the negotiation of the lease or in the construction of the Restaurant, does not constitute a representation, promise or guaranty by Franchisor that the Restaurant operated at the site will be profitable or successful. Franchisor's approval of the site means only that the site meets certain minimum criteria.

Franchisor, or Independent Contractors selected by Franchisor, will review the site report submitted by Franchisee which must obtain demographic, commercial and other information and photographs as Franchisor may reasonably require for each site proposed for approval by Franchisee. Franchisor, or Independent Contractors selected by Franchisor, will review the site report and either approve or disapprove a proposed site within 30 days of receipt of the requested information. Franchisor's approval will not be unreasonably withheld. If a site is not agreed upon, this Agreement may be terminated.

The success or failure of any GOODCENTS RESTAURANT is acknowledged by Franchisee to be solely dependent upon a variety of factors, which include, without limitation, competition, Franchisee's business experience and operational abilities, economic factors and demographics, which factors are unpredictable and beyond Franchisee's or Franchisor's control. Franchisee acknowledges and agrees that Franchisee has chosen the site based upon its own investigation of the suitability and the failure of a site to meet Franchisee's expectations is acknowledged to be Franchisee's sole responsibility and Franchisor is not responsible.

B. Franchisee agrees that a lease for the premises of the Restaurant shall not be signed by Franchisee until approved in writing by Franchisor. Within 90-120 days of Franchisee's execution of this Agreement, unless otherwise approved in writing, Franchisee shall submit an unexecuted lease and purchase agreement for the proposed site of the Restaurant if the site of the Restaurant is to be purchased by either a Principal of the Franchisee or by an affiliate of the Franchisee to Franchisor to review on terms satisfactory to Franchisor. Such lease shall be for a term at least equal to the term of this Agreement or, in the alternative, for a shorter term provided such lease is renewable at the option of Franchisee for an additional term or terms which, together with the initial term, equal or exceed the term of this Agreement, unless waived in writing by the Franchisor. The Franchisor has seven days from receipt of the lease from Franchisee to approve or disapprove the terms of the lease. As a condition of its approval of the lease, but not by way of limitation, Franchisor may require that the lease contain language satisfactory to Franchisor providing for the following, unless otherwise approved in writing by Franchisor:

1. The use of the premises shall be restricted to the operation of a GOODCENTS RESTAURANT.

2. That Franchisor, or an Affiliate of Franchisor, is granted an option, without cost or expense to Franchisor, to assume, or have its assignee assume the lease in the event of termination of the Franchise Agreement for any reason.

3. That the amendment, assignment, subletting, exercise or non-exercise of any

option to extend, renew or purchase the lease cannot be effective without prior written consent of Franchisor.

4. That the Franchisor has the right to enter the leased premises to make modifications necessary to protect the Licensed Marks or the System.

5. That Franchisor will be given prior written notice, within 10 days of any default, and have the option to cure any default of Franchisee under the lease and to take occupancy of the premises.

6. That the layout, sign usage and hours of operation of the Restaurant as proposed in the Franchise Agreement and the Operations Manual are permitted under the terms of the lease.

7. That the Lessor will agree not to lease premises in the immediate vicinity of the Restaurant to competing retail establishments that offer, as its main food item, sandwiches and conveniently packaged balanced meals for sale without Franchisor's prior written consent.

8. GOODCENTS (or GOODCENTS' designee) will have the option, upon default, termination or expiration of the Franchise Agreement or upon default, termination or expiration of the lease, and upon notice to lessor, to assume all of your rights and obligations under the lease term, including the right to assign or sublease.

9. Upon the initial lease execution and subsequent lease modification, the franchisee and/or landlord will provide a copy of the fully executed lease documents to the franchisee and Mr. Goodcents Franchise Systems at the following email address Compliance@goodcentssubs.com.

In addition, to the extent that the landlord of the site provides Franchisee with any demographic information and/or statistics regarding the area within which the site is located, Franchisee shall provide a copy of such information to Franchisor.

4. DEVELOPMENT AND OPENING OF RESTAURANT

A. DEVELOPMENT OF RESTAURANT

Franchisor furnishes Franchisee prototype plans and specifications for a GOODCENTS RESTAURANT, reflecting Franchisor's requirements for interior design and layout, image, fixtures, equipment, furniture, signs and decor. Franchisor must approve the floor plan specific to the location.

Franchisee must use the architect, new store opening project management, sign company, construction contractor and equipment vendors approved by Franchisor. If Franchisee proposes to use an unapproved architect, or sign company, or construction contractor or equipment vendor, Franchisee must obtain approval from Franchisor prior to utilization.

Franchisee must select and employ an architect to prepare architectural plans for the Restaurant which must be in compliance with Franchisor's standards and specifications for a new Restaurant.

Promptly after signing a lease or closing on a purchase of the premises of the Restaurant, and obtaining the plans and specifications from the architect selected by Franchisee, Franchisee will do or cause to be done the following:

(l) prepare and submit to Franchisor for written approval, which shall not be unreasonably withheld, any proposed modifications to Franchisor's basic plans and specifications, which may be modified only to the extent necessary to comply with applicable ordinances, building codes, permit

requirements and lease or deed requirements and restrictions, all modifications being subject to prior written notification to, and written approval by, Franchisor;

(2) obtain all required building, utility, sign, health, sanitation and business permits and licenses, and any other required permits and licenses;

(3) construct all required improvements to the premises, purchase and install all required fixtures and equipment and decorate the premises in compliance with the plans and specifications approved by Franchisor and all applicable ordinances, building codes, permit requirements and lease requirements and restrictions;

(4) purchase, in accordance with Franchisor's specifications and requirements, an opening inventory of products required for the Restaurant; and

(5) establish filing, accounting and inventory control systems conforming to the requirements prescribed by Franchisor.

Franchisor, or Independent Contractors selected by Franchisor, provides such consultation services as it deems necessary in connection with the development of the Restaurant.

B. FIXTURES, EQUIPMENT, FURNITURE AND SIGNS

Franchisee agrees to use in the construction and operation of the Restaurant only those types of fixtures, equipment (including computer hardware and software), furniture, and signs that Franchisor has approved for GOODCENTS RESTAURANTS as meeting its specifications and standards for appearance, function and performance. Franchisee may purchase approved types of fixtures, equipment, furniture and signs from any supplier approved or designated by Franchisor (which may include Franchisor and/or its affiliates). If Franchisee proposes to purchase any type of fixture, equipment, furniture or sign not then approved by Franchisor, and/or any items from any supplier not then approved by Franchisor, Franchisee must first notify Franchisor in writing and must submit to Franchisor, upon Franchisor's request, sufficient specifications, photographs, drawings and/or other information or samples for a determination by Franchisor of whether the type of fixture, equipment, furniture or sign complies with its specifications and standards, and/or the supplier meets Franchisor's approved supplier criteria, which determination Franchisor makes and communicates in writing to Franchisee within a reasonable time.

C. RESTAURANT OPENING

Franchisee agrees that Franchisee will not open the Restaurant for business without Franchisor's prior written approval. Franchisee agrees to complete the development and open the Restaurant for business within 180 days from the date of this Agreement.

Franchisee agrees to conduct a grand opening promotion for the Restaurant per the approved Marketing Plan for your Restaurant.

D. RELOCATION OF RESTAURANT

If Franchisee's lease for the premises of the Restaurant expires or terminates without fault of Franchisee, or if in the judgment of Franchisor and Franchisee there is a change in the character of the location of the Restaurant sufficiently detrimental to its business potential to warrant its relocation, Franchisor may grant permission for relocation of the Restaurant to a location approved by Franchisor, or by Independent Contractors selected by Franchisor. Any relocation shall be at Franchisee's sole expense. Franchisor has the right to impose conditions upon its approval, including without limitation, the payment by Franchisee to Franchisor of a relocation fee in the amount of $5,000 to reimburse Franchisor for its expenses association with the relocation.

5. TRAINING AND OPERATING ASSISTANCE

A. TRAINING

Before the opening of the Restaurant, Franchisor furnishes, and Franchisee (or if Franchisee is a partnership, corporation or limited liability company, a partner, shareholder or member who has been approved by Franchisor) and any proposed manager and assistant manager of the Restaurant must attend and successfully complete an initial training program on the operation of a GOODCENTS RESTAURANT, furnished at a place and time Franchisor designates. Franchisee is solely responsible for the compensation, travel, lodging and living expenses incurred by Franchisee and/or Franchisee's manager in connection with attendance at the initial training program or at any supplemental or refresher training programs.

The initial training program lasts approximately 30 days. However, Franchisor may require Franchisee and the manager and assistant manager to continue training until they have successfully completed training. The training program includes instruction relating to the operation of the Restaurant, understanding the equipment and product usage, costs and cash control, customer service, comprehensive marketing and sales programs, accountability for sales and marketing, employee scheduling and methods of controlling operating costs.

If, during any training program, Franchisor determines that any proposed manager is not successfully completing the initial training program and is therefore not qualified to manage the Restaurant, Franchisor may notify Franchisee in writing and Franchisee must select and enroll a substitute manager in the training program, who must successfully complete the initial program.

After the opening of the Restaurant, Franchisor provides training (subject to reasonable limitations prescribed by Franchisor as to frequency and time) to any new manager of the Restaurant. Franchisor has the right to assess reasonable charges for the training, up to a maximum of $500 per day, exclusive of applicable tax, for each person trained. Franchisor has the right to require that Franchisee (or the managing partner, shareholder or managing member) and any manager(s) and assistant manager(s) attend supplemental and refresher training programs during the term of the franchise, to be furnished at a time and place Franchisor designates. Franchisor has a right to assess Franchisee reasonable charges for the supplemental and refresher training programs, up to a maximum of $500 per day, exclusive of applicable tax, for each person trained.

B. HIRING AND TRAINING OF EMPLOYEES BY FRANCHISEE

Franchisee must hire all employees of the Restaurant and be exclusively responsible for their employees' terms of employment, compensation and benefits, including the training and discipline of all of Franchisee's employees. Franchisee agrees to maintain at all times, a fully trained staff using the current GOODCENTS University Training Program, in order to successfully operate the Restaurant in compliance with Franchisor's standards.

C. OPENING ASSISTANCE

GOODCENTS, or independent contractors selected by GOODCENTS, provides you with guidance and support regarding the opening and the initial operations of the Restaurant. GOODCENTS has the right to determine the time or times at which GOODCENTS, or independent contractors, is available to you (Paragraph C, Section 5 of the Franchise Agreement).

D. OPERATING ASSISTANCE

Franchisor, or Independent Contractors selected by Franchisor, advise Franchisee of operating problems of the Restaurant disclosed by reports submitted to or inspections made by Franchisor, or by Independent Contractors selected by Franchisor. Further, Franchisor, or Independent Contractors selected

by Franchisor, furnish to Franchisee assistance in the operation of the Restaurant as they deem appropriate. Operating assistance may consist of guidance for:

(1) operating procedures utilized by GOODCENTS RESTAURANTS;

(2) evaluation of the Restaurant and the products and services offered to ensure compliance with the high standards of quality, appearance and service of the System;

(3) selection of additional food products, menu items and services authorized for GOODCENTS RESTAURANTS;

(4) employee relations, marketing assistance and sales promotion programs and accountability of employees;

(5) formulating and implementing advertising and promotional programs; and

(6) the establishment and operation of administrative, bookkeeping, accounting, inventory control, sales and general operating procedures for the proper operation of a GOODCENTS RESTAURANT.

Franchisor, or Independent Contractors selected by Franchisor, furnishes guidance, in their sole discretion, in the form of Franchisor's Operations Manual (as defined below), online training, bulletins or other written materials, materials posted on Franchisor's training website, telephonic consultations and/or consultations at the offices of Franchisor, or at the offices of the Independent Contractors selected by Franchisor, or at the Restaurant in conjunction with an inspection of the Restaurant. Additional assistance, at the sole discretion of Franchisor, or Independent Contractors selected by Franchisor, is available at per diem charges, which Franchisor establishes.

At Franchisor's option, Franchisor may post some or all of the Operations Manual or other manuals on a restricted website, intranet or extranet to which Franchisee will have access. For purposes of this Agreement "website" means an interactive electronic document contained in a network of computers linked by communications software, including, without limitation, the Internet and World Wide Web home pages. If Franchisor does so, Franchisee must monitor and access the Website, intranet, or extranet for any updates to the Operation Manual. Any password or other digital identification necessary to access the Operation Manual on a website, intranet or extranet will be deemed to be Franchisor's proprietary information, subject to Section 7.

6. LICENSED MARKS

A. OWNERSHIP AND GOODWILL OF LICENSED MARKS

Franchisee acknowledges that Franchisee has no interest whatsoever in or to the Licensed Marks and that Franchisee's right to use the Licensed Marks is derived solely from this Agreement and is limited to the conduct of business in compliance with this Agreement and all applicable specifications, standards and operating procedures prescribed by Franchisor during the term of the franchise. Any unauthorized use of the Licensed Marks by Franchisee constitutes an infringement of the rights of Franchisor in and to the Licensed Marks. Franchisor has registered the domain name "goodcentssubs.com". Franchisee acknowledges that Franchisor is the lawful and sole owner of the domain name "goodcentssubs.com" which domain name incorporates Franchisor's trademark GOODCENTS®. Franchisee agrees not to register the trademark GOODCENTS® or any of the Licensed Marks now or hereafter owned by Franchisor or any abbreviation, acronym or variation of the Licensed Marks, or any other name that could be deemed confusingly similar, as Internet domain names.

Franchisee agrees that usage of the Licensed Marks and any goodwill established exclusively benefits Franchisor, and Franchisee acknowledges that this Agreement does not confer any goodwill or other interests in the Licensed Marks upon Franchisee. Franchisee must not, at any time during the term of this Agreement or after its termination or expiration, contest the validity or ownership of any of the Licensed Marks or assist any other person in contesting the validity or ownership of any of the Licensed Marks.

All provisions of this Agreement applicable to the Licensed Marks apply to any additional trademarks, service marks, logo forms and commercial symbols authorized for Franchisor's use and licensed to Franchisee.

B. LIMITATIONS ON FRANCHISEE'S USE OF LICENSED MARKS

Franchisee agrees to use the Licensed Marks as the sole identification of the Restaurant, but Franchisee must identify himself as the independent owner in the manner prescribed by Franchisor. Franchisee must not use any Licensed Mark as part of any corporate or trade name or with any prefix, suffix or other modifying words, terms, designs or symbols, or in any modified form, nor may Franchisee use any Licensed Mark in the sale of any unauthorized product or service or in any other manner not expressly authorized in writing by Franchisor. Franchisee agrees to display the Licensed Marks prominently and, in the manner, prescribed by Franchisor on signs and forms. Further, Franchisee agrees to give notices of trademark and service mark registrations and copyrights as Franchisor specifies and to obtain fictitious or assumed name registrations as may be required under applicable law.

C. RESTRICTIONS ON INTERNET AND WEBSITE USE

Franchisor retains the sole right to advertise the System on the Internet and to create, operate, maintain and modify, or discontinue the use of, a website using the Licensed Marks. Franchisee has the right to access Franchisor's website. However, except as Franchisor may authorize in writing, in Franchisor's sole discretion, Franchisee shall not in any way: (i) link or frame Franchisor's website; (ii) conduct any business or offer to sell or advertise any products or services on the worldwide web; and (iii) create or register any Internet domain name in connection with Franchisee's franchise.

D. NOTIFICATION OF INFRINGEMENTS AND CLAIMS

Franchisee must notify Franchisor immediately in writing of any apparent infringement of or challenge to Franchisee's use of any Licensed Mark or claim by any person of any rights in any Licensed Mark or any similar trade name, trademark or service mark of which Franchisee becomes aware. Franchisee must not communicate with any person other than Franchisor and its counsel regarding any infringement, challenge or claim. Franchisor has sole discretion to take any action it deems appropriate and the right to exclusively control any litigation, U.S. Patent and Trademark Office proceeding or other administrative proceeding arising out of any infringement, challenge or claim or otherwise relating to any Licensed Mark. Franchisee agrees to execute all documents, render assistance and do all acts and things as may, in the opinion of Franchisor's counsel, be advisable to protect and maintain the interests of Franchisor in any litigation, U.S. Patent and Trademark Office proceeding or other administrative proceeding or to otherwise protect and maintain the interests of Franchisor in the Licensed Marks.

E. INDEMNIFICATION OF FRANCHISEE/DISCONTINUANCE OF USE OF LICENSED MARKS

Franchisor agrees to indemnify Franchisee against, and to reimburse Franchisee for, all damages for which he is held liable in any proceeding in which Franchisee's use of any Licensed Mark is held to constitute trademark infringement, unfair competition, or dilution, and for all costs reasonably incurred by Franchisee in the defense of any claim brought against him or in any proceeding in which he is named as a party, if Franchisee has timely notified Franchisor of the claim or proceeding and has otherwise complied with this Agreement and that Franchisor has the right to defend any claim. If Franchisor defends the claim,

Franchisor has no obligation to indemnify or reimburse Franchisee with respect to any fees or disbursements of any attorney retained by Franchisee.

If it becomes advisable at any time, in Franchisor's sole discretion, for Franchisor and/or Franchisee to modify or discontinue use of any Licensed Mark, and/or use one or more additional or substitute trademarks or service marks, Franchisee agrees to comply within a reasonable time after notice by Franchisor, and the sole liability and obligation of Franchisor in any event shallbe to reimburse Franchisee for the out-of-pocket costs of complying with this obligation.

7. CONFIDENTIAL INFORMATION

A. Franchisor possesses certain confidential information consisting of the methods, recipes, use of proprietary food products and ingredients, techniques, formats specifications, procedures, information, systems and knowledge of and experience in the operation and franchising of GOODCENTS RESTAURANTS (the "Confidential Information"). Franchisor discloses the Confidential Information to Franchisee in furnishing Franchisee the training program, the Operations Manual and in guidance furnished to Franchisee during the term of the franchise.

B. Franchisee acknowledges and agrees that Franchisee does not acquire any interest in the Confidential Information, other than the right to utilize it in the development and operation of the Restaurant during the term of the franchise, and that the use or duplication of the Confidential Information in any other business constitutes an unfair method of competition. Franchisee acknowledges and agrees that the Confidential Information is proprietary and is a trade secret of Franchisor and is disclosed to Franchisee solely on the condition that Franchisee agrees, and Franchisee does agree, that Franchisee:

(1) will not ever use the Confidential Information in any other business or capacity;

(2) will maintain the absolute confidentiality of the Confidential Information during and after the term of the franchise;

(3) will not make unauthorized copies of any portion of the Confidential Information disclosed in written form;

(4) will adopt and implement all reasonable procedures prescribed by Franchisor to prevent unauthorized use or disclosure of the Confidential Information, including restrictions on disclosure to employees of the Restaurant and the use of nondisclosure and noncompetition clauses in employment agreements; and

(5) will sign a Confidentiality Agreement and will require all employees to sign such an agreement in a form approved by Franchisor (see Schedule B).

C. If Franchisee obtains Franchisor's prior written consent, which consent shall not be unreasonably withheld, the restrictions on Franchisee's disclosure and use of the Confidential Information shall not apply to (1) information, processes or techniques which are or become generally known in the sandwich and pasta restaurant industry, other than through disclosure (whether deliberate or inadvertent) by Franchisee; or (2) disclosure of Confidential Information in judicial or administrative proceedings to the extent Franchisee is legally compelled to disclose information, provided Franchisee affords Franchisor the opportunity, to obtain an appropriate protective order or other insurance satisfactory to Franchisor of confidential treatment for the information required to be so disclosed.

D. Franchisee agrees that Franchisor has the perpetual right to use and authorize other GOODCENTS RESTAURANTS to use, and Franchisee must fully and promptly disclose to Franchisor, all ideas, concepts, designs, methods and techniques relating to the operation of a GOODCENTS

RESTAURANT or restaurant conceived or developed by Franchisee and/or his employees during the term of this Agreement.

8. RELATIONSHIP OF THE PARTIES/INDEMNIFICATION

A. It is understood and agreed by the parties that this Agreement does not create a fiduciary relationship between them, that Franchisor and Franchisee are independent contractors and that nothing in this Agreement is intended to make either party a general or special agent, legal representative, subsidiary, joint ventures, partner, employee or servant of the other for any purpose.

B. Franchisee must conspicuously identify himself at the premises of the Restaurant and in all dealings with customers, lessors, contractors, suppliers, public officials and others as the owner of the Restaurant under a franchise from Franchisor and must place other notices of independent ownership on signs, forms, stationery, advertising and other materials as Franchisor requires.

C. Franchisor has not authorized or empowered Franchisee to use the Licensed Marks except as provided by this Agreement, and Franchisee must not employ any Licensed Mark in signing any contract, lease, mortgage, check, purchase agreement, negotiable instrument or other legal obligation without the prior written consent of Franchisor or employ any Licensed Mark in a manner that is likely to result in liability of Franchisor for Franchisee's indebtedness or obligations.

D. Neither Franchisor nor Franchisee shall make any express or implied agreements, guaranties or representations, or incur any debt, in the name of or on behalf of the other or represent that their relationship is other than Franchisor and Franchisee, and neither Franchisor nor Franchisee is obligated by or has any liability under any agreements or representations made by the other that are not expressly authorized, nor is Franchisor obligated for any damages to any person or property directly or indirectly arising out of the operation of the Restaurant, whether or not caused by Franchisee's negligent or willful action or failure to act.

E. Franchisor has no liability for any sales, use, excise, gross receipts, property or other taxes, whether levied upon Franchisee, the Restaurant or its assets, or upon Franchisor in connection with sales made, services performed, or business conducted by Franchisee.

F. Franchisee agrees to indemnify and hold Franchisor and its subsidiaries, affiliates, stockholders, directors, officers, employees, agents and assignees harmless against, and to reimburse them for, any loss, liability, taxes or damages (actual or consequential) and all reasonable costs and expenses of defending any claim brought against any of them or any action in which any of them is named as a party (including reasonable accountants', attorneys' and expert witness fees, costs of investigation and proof of facts, court costs, other litigation expenses and travel and living expenses) which any of them may suffer, sustain or incur by reason of, arising from or in connection with Franchisee's ownership or operation of the Restaurant, unless the loss, liability or damage is solely due to the negligence of Franchisor.

G. The indemnities and assumptions of liabilities and obligations continue in full force and effect after the expiration or termination of this Agreement.

9. FEES AND PAYMENTS

A. INITIAL FRANCHISE FEE

Franchisee must pay Franchisor an initial franchise fee in a lump sum when Franchisee signs the Franchise Agreement. Franchisor's initial franchise fee is $30,000 for a single restaurant.

In the event Franchisee signs a Multi-Unit Agreement, the initial franchise fee is $30,000 for the first restaurant and $15,000 for each additional Restaurant. The Multi-Unit agreement allows the Developer

the right to establish, develop, own, and operate more than one GOODCENTS RESTAURANT within a defined geographic area, pursuant to a development schedule.

B. ROYALTY FEE

Franchisee agrees to pay to Franchisor a non-refundable royalty fee in an amount equal to 6% of Franchisee's total Gross Revenue as defined below (the "Royalty Fee").

The ongoing and continuing Royalty Fee is due and payable weekly on the Gross Revenue for the previous week. Franchisee must submit weekly Royalty Fee reports to Franchisor, as required by Franchisor in its sole discretion. Franchisor is authorized to draft Franchisee's bank account or other depository by electronic funds transfer for the amount of any weekly continuing Royalty Fee and Franchisee must execute the Electronic Funds Transfer Authorization, (Schedule D to Franchise Agreement) or such other documents authorizing Franchisor to draft Franchisee's bank account to effect payment of the weekly Royalty Fee.

C. TAX INDEMNIFICATION

Franchisee shall indemnify Franchisor and/or reimburse Franchisor for all income, capital, gross receipts, sales, franchise, and other taxes imposed by the state where Franchisee's franchised business is located as a result of the conduct of the franchised business or the license of any of the Franchisor's intangible property in the jurisdiction in which the Franchisee's business is located. If more than one Franchisee is located in such jurisdiction they shall share the liability in proportion to their gross receipts from the franchised business except in the case of sales taxes and gross receipts taxes, which shall be divided in proportion to taxable sales to the Franchisees.

D. DEFINITION OF "GROSS REVENUE"

The term "Gross Revenue" means the aggregate amount of all sales of goods, articles and any other merchandise or service, and the aggregate of all charges for services performed (including service charges in lieu of gratuity), whether for cash, on credit or otherwise, made and rendered in, about or in connection with the Restaurant, including off-premises sales and monies derived at or away from the Restaurant, provided they are in connection with the business conducted under this Franchise Agreement. The term "Gross Revenue" does not include any federal, state, municipal or other sales, value added, or retailer's excise taxes paid or accrued by Franchisee. The term "Gross Revenue" shall be less adjustments for net returns on salable goods and discounts allowed to customers on sales but shall not be modified for uncollected accounts. "Gross Revenue" is further defined to mean all revenues or receipts of any kind derived from the operation of the franchised business, including receipts from orders taken on or off the premises, regardless of whether the order is filled at or on the premises, and all receipts generated or in any way received as a direct or indirect consequence of use of Franchisor's Licensed Marks or any aspect of the System. For purposes of the Royalty Fee, the sale is made at the earlier of delivery of product or service, or receipt of payment. The Royalty Fee and report of sales in form and detail as Franchisor specifies must be provided to Franchisor in accordance with the requirements of Section 9(B) of this Agreement.

E. INTEREST ON LATE PAYMENTS

All Royalty Fees, National Marketing and Promotional Fund fees, amounts due for purchases by Franchisee from Franchisor or its affiliates and other amounts which Franchisee owes to Franchisor or its affiliates shall bear interest after due date at the greater of: (1) one and one- half percent per month; or (2) an annual interest rate of three percent in excess of the Prime Rate (as defined below) announced by Wall Street Journal Prime Rate. "Prime Rate" means the per annum interest rate for 90-day unsecured commercial loans to large corporate customers of the highest credit standing. The interest rate must not exceed the highest applicable legal rate for open account business credit in the state in which the Restaurant is located.

Franchisee acknowledges that this paragraph does not constitute Franchisor's agreement to accept payments after same are due or a commitment by Franchisor to extend credit to, or otherwise finance Franchisee's operation of, the Restaurant. Further, Franchisee acknowledges that his failure to pay all amounts when due constitutes grounds for termination of this Agreement, as provided in Section 20.

F. LATE PAYMENT PENALTY

In the event that Franchisee fails to timely pay the Royalty Fee, and/or the National Marketing and Promotional Fund Fee within five days of the due date, then in addition to the payment due and the interest accruing thereon, pursuant to this Section of this Agreement, Franchisee shall pay an additional amount equal to 10% of the amount of Royalty Fee and/or National Marketing and Promotional Fund Fee which is due for the previous payment period, which shall be designated as a late payment fee.

G. APPLICATION OF PAYMENTS

Franchisor has sole discretion to apply any payments received from Franchisee or any indebtedness of Franchisor to Franchisee to any past due indebtedness of Franchisee for Royalty Fees, advertising contributions, purchases from Franchisor or its affiliates, interest or any other indebtedness of Franchisee to Franchisor or its affiliates.

H. SALES AND USE TAXES

Franchisee may be required, upon written request by Franchisor, to pay to Franchisor the amount of all sales taxes, use taxes and similar taxes imposed upon or required to be collected or paid on account of goods or services furnished to Franchisee by Franchisor, whether such goods or services are furnished by sale, lease or otherwise.

I. WITHHOLDING PAYMENTS UNLAWFUL

Franchisee agrees that Franchisee will not withhold payment of any royalty, advertising contribution or any other amount due Franchisor and that the alleged non-performance or breach of any of Franchisor's obligations under the Franchise Agreement or any related agreement does not establish a right at law or in equity to withhold payments due Franchisor for Royalty Fees, advertising contributions or any other amounts due.

J. INFORMATION MANAGEMENT FEE

Franchisee agrees, upon written notice from Franchisor, to pay Franchisor an Information Management fee ("Information Management Fee") each month, which will be up to two percent of Franchisee's Gross Revenue. The Information Management Fee is paid to Franchisor, upon written notice from Franchisor, by Franchisee, for additional services provided by Franchisor, that may include, without limitation, data warehousing, software support, documentation support, software training, accounting and financial support. In no event will the Information Management Fee charged by Franchisor to Franchisee exceed two percent of Gross Revenue. The Information Management Fee shall be paid weekly, as directed by Franchisor.

K. ELECTRONIC FUNDS TRANSFER

Franchisee will be required to sign and agree to deliver to Franchisor the Electronic Funds Transfer Authorization, Schedule D to this Agreement, authorizing the Franchisor to draft Franchisee's bank account for payment of Royalty Fees and National Marketing and Promotional Fund fees prior to opening of the Restaurant.

L. INTERNET SERVICE PROVIDER

Franchisee agrees to pay the monthly costs of providing Internet communication services between Franchisee and Franchisor.

10. PAYMENT OF ROYALTY AND NATIONAL MARKETING AND PROMOTIONAL FUND FEES; REPORTING REQUIREMENTS

A. Franchisee agrees to pay in cash or by cashier's check, or by any other means designated by the Franchisor, which may include payment by automatic electronic transfer, wire transfer or other similar means of payment, the Royalty Fee (as described in Section 9C), and National Marketing and Promotional Fund fees (as described in Section 14A). Such fees shall be accompanied by forms in the manner specified by Franchisor as more fully discussed elsewhere in this Agreement. The Royalty Fee and National Marketing and Promotional Fund fees shall be paid weekly and shall be paid by Electronic Funds Transfer, as Franchisor may determine in its sole discretion.

B. Franchisee shall deliver to Franchisor any sales data requested by Franchisor in the form, manner and frequency requested. Such data must include, without limitation: (1) dailysales reporting forms and accompanying cash register tapes or transaction reports which shall be received by Franchisor concurrently with the royalty and advertising fees described herein and
(2) monthly state sales tax returns for the previous sales month to be delivered to Franchisor concurrently with each profit and loss statement described below.

C. If requested by Franchisor, no later than 15 calendar days following the end of each Accounting Period (defined herein), Franchisee shall provide Franchisor with compiled financial statements, including (i) statements of profit and loss for the GOODCENTS RESTAURANT for such Accounting Period and from the beginning of the Fiscal Year (defined herein) through the end of such Accounting Period and (ii) a balance sheet reflecting the financial condition of the GOODCENTS RESTAURANT as of the last day of such Accounting Period. Currently, financial statements to be provided by Franchisee pursuant to this Agreement may be unaudited but Franchisor may require in the future that they be prepared by a Certified Public Accountant in an accounting firm in a form Franchisor designates at Franchisee's expense. Franchisee shall also deliver to Franchisor within 15 days of the end of each Fiscal Year End (defined below) financial statements prepared by Franchisee's accountant, including a balance sheet as of the Fiscal Year End and a statement of profit and loss for the GOODCENTS RESTAURANT for the Fiscal Year. If Franchisor has not timely received Franchisee's financial statements as stated above three or more times within any Fiscal Year, Franchisee agrees that an audit will be performed at Franchisee's expense if requested by Franchisor. For purposes of this Agreement, (i) "Accounting Period" means a monthly or other periodic accounting period, including 4-week or 5-week periods, as determined by Franchisor from time to time, (ii) "Fiscal Year" means the annual reporting period established by Franchisor from time to time, and (iii) "Fiscal Year End" means the last day of the Fiscal Year.

11. METHODS AND STANDARDS OF OPERATION

In order to maintain uniform standards of operation for all GOODCENTS RESTAURANTS and to protect the goodwill of Franchisor, the GOODCENTS System, and the Licensed Marks, Franchisee agrees to comply with the methods and standards of operation established by Franchisor as set forth herein, or in the Operations Manual or in writing to Franchisee.

Franchisor will use its reasonable efforts to make available a list of designated sources from which to purchase food, paper supply products, beverage products, an electronic sales recording devise, and a list of suggested sources from which to purchase furniture, fixtures, signage and equipment.

A. STANDARDS ESTABLISHED BY FRANCHISOR

Franchisor retains the right to prescribe, and Franchisee agrees to and must comply with the standards of quality, service, production, merchandising and advertising for the Restaurant at all times during the term of this Agreement, or any extension or renewal thereof. Franchisee agrees to comply with all of the mandatory specifications, standards and operating procedures set forth in the Operations Manual and as communicated by Franchisor from time to time to Franchisee in writing for the operation of the Restaurant and not to deviate from same without obtaining the written consent of Franchisor.

Franchisee agrees to offer for sale only menu items, food products and services approved by Franchisor, including only approved food and beverage items, ingredients, materials, supplies and paper goods that conform to Franchisor's standards and specifications and which are purchased from suppliers approved by Franchisor. Unless elsewhere provided for in writing, Franchisee must purchase all such items only from Franchisor's approved suppliers, which may include Franchisor. Upon written notice from Franchisor or as specified in the Operations Manual, some of the supplies, forms, uniforms and other goods and products required under this Agreement may be purchased by Franchisee from any supplier, provided the supplier meets the standards and specifications established by Franchisor and provided that the items to be purchased are in strict accordance with the standard and specifications of Franchisor. Franchisee shall sell no product, or other item at the GOODCENTS RESTAURANT other than products or menu items approved by Franchisor. In addition, all products and items produced and sold by Franchisee shall be in strict compliance with Franchisor's specifications and requirements set forth in the Operations Manual or prescribed in writing from time to time by Franchisor. Franchisee shall submit in writing to Franchisor for written approval all proposed changes to products, brands, menu items, recipes and requests for additions to or deletions from the menu items sold in the GOODCENTS RESTAURANT, and Franchisee shall not make such changes without the prior written consent of Franchisor. Franchisee shall at all times maintain in supply such products sufficient to meet public demand. Franchisee will permit Franchisor or its agents, at any reasonable time, to remove samples of food or non-food items for review by Franchisor, or its designee to determine whether such sample meet Franchisor's then-current standards and specifications.

Franchisee acknowledges and agrees that Franchisor has developed and may continue to develop certain products for use in the System which are prepared using Franchisor's confidential recipes or unique process or which are unique to the System and which may be associated with the Licensed Marks. Franchisee acknowledges that the importance of the quality and uniformity of such products and the production thereof for the System is a mutual benefit to the Franchisee and the Franchisor and the Franchisor must control the production and distribution of such products. Franchisee therefore agrees that Franchisee shall use only such products as designated by Franchisor and shall purchase such products solely from Franchisor, or its affiliate, or from an approved supplier designated by Franchisor.

Franchisee agrees to utilize a Certified Public Accountant or firm of Certified Public Accountants to prepare financial statements and Royalty Fee reports as are required by Franchisor from monthly. Franchisee agrees to pay for the cost of such accounting services. Franchisee agrees to use Franchisor's uniform system of accounting and record keeping in the operation of the Restaurant, including without limitation, the use of Franchisor's standardized forms.

B. RETAIL OPERATION ONLY

Franchisee acknowledges and agrees that Franchisee's Restaurant is restricted to providing approved products for retail sales only to the general public and not to wholesale or commercial customers. Franchisee may sell food products to wholesale or commercial accounts only with the prior written approval of Franchisor.

C. INTERIOR AND EXTERIOR UPKEEP

Franchisee shall, at all times, maintain the condition, appearance and upkeep of the interior and exterior of the GOODCENTS RESTAURANT, parking areas and the surrounding area in the highest degree of cleanliness, attractiveness and sanitation and shall comply with the requirements of the Operations Manual regarding the maintenance, refurbishing and upkeep of the GOODCENTS RESTAURANT. Franchisee shall repair, refinish, paint and maintain the exterior and the interior of the GOODCENTS RESTAURANT at such times as are reasonably required by Franchisor to maintain the condition, appearance, operation, decor, ambiance and image of the RESTAURANT.

Franchisee agrees to replace worn out or obsolete fixtures, equipment, furniture or signs, repair the exterior or interior of the Restaurant and the appurtenant parking areas periodically throughout the term of this Agreement. If at any time in Franchisor's reasonable judgment, the general state of repair, appearance, or cleanliness of the premises or Restaurant, (including parking areas) or its fixtures, equipment, furniture or signs does not meet Franchisor's standards, Franchisor shall so notify Franchisee, specifying the action to be taken by Franchisee to correct the deficiency. If Franchisee fails or refuses to initiate within 10 days after receiving notice and continue in good faith and with due diligence, a bona fide program to undertake and complete any required maintenance and refurbishing, Franchisor has the right, but is not obligated, to enter upon the premises of the Restaurant and effect maintenance and refurbishing on Franchisee's behalf, and Franchisee must pay the entire cost to Franchisor on demand, including the actual expenses of Franchisor.

D. ALTERATIONS TO THE RESTAURANT

Franchisee must not make material alterations to the premises or appearance of the restaurant, nor make any unapproved replacements of or material alterations to the fixtures, equipment, furniture or signs of the Restaurant without prior written approval by Franchisor. Franchisor has the right, in its sole discretion and at the sole expense of Franchisee, to rectify any material alterations to the Restaurant not previously approved by Franchisor, or contrary to the specifications and standards of Franchisor. Franchisor will provide written notice to Franchisee and grant Franchisee a reasonable period of time to rectify and correct the material alteration before Franchisor makes the correction.

E. MARKET RESEARCH TESTING

Franchisor may conduct market research and testing to determine consumer trends and the salability of menu items, food products and services. Franchisee agrees to cooperate by participating in Franchisor's market research programs by test marketing products, programs, procedures, equipment and services in the Restaurant and by providing Franchisor with timely reports and other relevant information regarding market research. In connection with any test marketing, Franchisee must purchase a reasonable quantity of the tested products and effectively promote and make a reasonable effort to sell the products and/or services.

F. APPROVED SUPPLIERS

Franchisee must obtain approved food products, services, paper goods, ingredients, fixtures, equipment and other supplies from suppliers approved by Franchisor who demonstrate the ability to meet Franchisor's then-current standards and specifications for food products, ingredients, supplies, materials, fixtures, furnishings and equipment used in the System. Franchisee must use an architect, sign company, construction contractor and equipment vendors which have been approved by Franchisor. An approved supplier must have adequate quality controls and be able to meet the needs of the System efficiently and effectively. If Franchisee proposes to purchase products or services from a supplier which has not been approved by Franchisor or proposes to offer for sale any food or related products or services which have not been approved by Franchisor, Franchisee must first notify Franchisor in writing and submit sufficient information, specifications and samples concerning the brand and/or the supplier proposed by Franchisee, for a determination by Franchisor whether the product, brand or the supplier complies with Franchisor's

specifications and standards and/or the supplier meets Franchisor approved supplier criteria and has therefore been approved by Franchisor. Franchisee is prohibited from using a supplier which has not been approved by Franchisor or any brand, product or service which has not been approved by Franchisor. Franchisor, will within a reasonable time, notify Franchisee whether or not the proposed brand, product and/or supplier has been approved by Franchisor. Franchisor may impose reasonable limits on the number of approved suppliers and/or brands for food and related products and services to be used in the Restaurants

G. STANDARDS OF SERVICE

Franchisee acknowledges and agrees that customer service is a critical element of the GOODCENTS System. Franchisee must at all times give prompt, courteous and efficient service to its customers. Franchisee must, in all dealings with customers, suppliers and the public, adhere to the highest standards of honesty, integrity, fair dealing and ethical conduct. Franchisee must maintain a friendly, pleasant dining experience for all customers. Franchisee must adhere to all standards for customer service, sponsorship programs and other promotional programs as contained in the Operations Manual.

Franchisor will have the right to hire independent shopping or other customer feedback services to (a) visit the Restaurant, (b) interview the customers of the Restaurant electronically, by telephone, or in person, (c) summarize customer information from comment cards and other evaluation methods or devices, and/or (d) communicate with customers of the Restaurant by e- mail or in writing for the purpose of evaluating: (1) the operations of the Restaurant, (2) the quality provided to customers, (3) whether the Franchisee is in compliance with the operational and quality standards specified in the Manual. Franchisor will determine the frequency, nature and extent of the evaluation services that will be provided and the form of the reports the evaluation service will provide. The fees charged to evaluate the Restaurant will be paid by the Franchisor or from the Marketing Fund. Franchisor will provide Franchisee with copies of all evaluation reports prepared for the Restaurant.

H. HOURS OF OPERATION

Franchisee shall continuously operate the Restaurant a minimum of 10 hours per day, seven days a week or as otherwise agreed to by Franchisor in writing.

I. TIME AND ATTENTION

Franchisee's Restaurant must at all times be under the direct supervision of Franchisee or, in the case where Franchisee is a corporation, partnership or limited liability corporation, the managing partner, shareholder or managing member, or your approved manager who has satisfactorily completed GOODCENTS' training program. Franchisee or such Franchisee Designee must devote sufficient time and attention to the performance of its duties hereunder and a failure to do so shall constitute a breach of this Agreement. If Franchisee or its affiliate is licensed to operate more than one GOODCENTS RESTAURANT, Franchisee or Franchisee Designee, unless otherwise agreed to in writing, shall be involved in the operation of the business for a minimum of 40 hours per week during operating hours. Franchisee or Franchisee Designee, approved by Franchisor, who has been approved of in writing by Franchisor, shall be personally required to keep the accounting records, submit the financial statements, copies of sales tax forms and canceled checks for sales tax, and submit operating reports and sales figures with all royalty payments and advertising fees as provided elsewhere in this Agreement. In addition, Franchisee is required to submit to Franchisor copies of its annual federal, state and city income tax returns to the extent they relate to the operation of the Restaurant.

J. MANAGEMENT

Franchisee, or a person designated by Franchisee prior to the opening of the Restaurant and approved of in writing by Franchisor, or Independent Contractors selected by Franchisor, (hereinafter referred to as the "Manager"), will assume responsibility for the day-to-day management and operation of the Restaurant,

overseeing, examining and supervising of personnel and quality control and, in addition, Franchisee may designate any number of assistant managers. The Manager of the Restaurant shall be required to spend at least 40 hours per week supervising and controlling the operation of the Restaurant; provided, however, that at all times during open and operating hours of the Restaurant, either Franchisee (or, in the case where Franchisee is a corporation, partnership or a limited liability company, a Principal or manager thereof), the approved Manager or an assistant manager shall be physically present at and actively supervising the operation of the Restaurant. Franchisee may replace the Manager or any assistant manager at any time provided that Franchisee immediately notifies Franchisor in writing of any such changes in management personnel, but in no event later than the day following the date on which any new Manager or assistant manager is hired. Franchisor may require any new Manager or assistant manager, as well as any other newly hired staff of Franchisee, to successfully complete Franchisor's training program as described in Section 5.A hereof.

K. COMPUTER HARDWARE AND SOFTWARE

At its sole expense, Franchisee, unless otherwise agreed to in writing by Franchisor, shall only use the point of sale ("POS") system, computer hardware and software system (collectively, including the POS system, the "Computer System") that is approved by Franchisor and meets all of the specifications required by Franchisor from time to time, including the number of terminals required for access to the POS system. Franchisor has the right to approve one or more Computer Systems, and Franchisor, its affiliate or another supplier approved by Franchisor, may be the sole source of any or all of the components included in the Computer System, each of which may be licensed, rented, provided through a subscription agreement or sold to Franchisee on terms established by the applicable supplier. Franchisor may also require Franchisee to enter into an agreement to pay for maintenance and/or support services for the Computer System with one or more approved suppliers, including Franchisor or its affiliate. Franchisee agrees to maintain, update, add to and/or replace the Computer System, or components thereof, from time to time, as required by Franchisor. Franchisee shall allow the transmission of any and all information from the Computer System to Franchisor, and Franchisee must obtain, install and maintain any Internet connections, specialized telephone lines or other equipment or technology necessary to link and connect Franchisee's Computer System with any computer system maintained by Franchisor. Franchisee also shall provide Franchisor or its employees with any and all passwords for the Computer System and permit Franchisor to access, download and/or copy any and all information on the Computer System, including information relating to sales and the operations of the Computer System, at any time, at Franchisor's discretion. Unless otherwise specified in a written agreement or invoice, Franchisee agrees to timely pay suppliers and/or Franchisor or its affiliate for computer software maintenance and upgrades within 30 days of billing. In order to provide for inevitable but unpredictable changes to technological needs and opportunities, Franchisee agrees that Franchisor will have the right to establish, in writing, reasonable new standards for the implementation of technology in the System; and Franchisee agrees to comply with those reasonable new standards that Franchisor establishes as if Franchisor periodically revised this Section 12.K for that purpose.

L. OPENING

Franchisee shall not open the GOODCENTS RESTAURANT to the public without the written approval of Franchisor and without complying with the insurance requirements of this Agreement and without obtaining required licenses and permits.

M. EMPLOYEES OF FRANCHISOR

Franchisee shall not interfere with the employees and agents of Franchisor in the performance of such employee's and agent's duties. Franchisee further agrees that during the term of this Agreement, Franchisee will not employ or seek to employ any of Franchisor's employees or agents, any employees or agents of Franchisor's affiliates, or any employees of Franchisor's GOODCENTS RESTAURANT for a period of at least two years following the separation of any such employee from employment by Franchisor unless prior written approval is obtained from Franchisor.

N. COOPERATION

Franchisee shall cooperate with Franchisor in taking any action, or refraining from taking any action, which, in the judgment of Franchisor, is necessary or desirable to protect the GOODCENTS System or the Licensed Marks, or to promote and enhance the quality of the products, the service provided, or the image of GOODCENTS in the community.

O. TRADE ACCOUNTS

Franchisee agrees to maintain its trade accounts in a current status and to seek to resolve any disputes with trade suppliers promptly. Should Franchisee not so maintain its trade accounts, Franchisor may, but shall not be required to, pay any or all such accounts on behalf of Franchisee, in which event Franchisee agrees to immediately repay Franchisor therefor in the manner provided herein. Failure of Franchisee to keep its trade accounts current or to make the immediate repayment to Franchisor specified herein shall constitute a default under this Agreement.

P. COMPLIANCE WITH LAWS

Franchisee shall operate the Restaurant in strict compliance with all applicable laws, rules, and regulations of duly constituted governmental authorities. Franchisee shall be solely responsible for and shall, as required by law, procure and maintain all necessary permits and licenses required for the operation of the Restaurant.

Q. PAYMENT OF TAXES

Franchisee shall be responsible for the payment of all taxes on its real and personal property, leasehold improvements, fixtures and equipment related to the operation of the Restaurant, and for payment of all sales, use, payroll and other taxes when due and hold Franchisor harmless therefrom. All such taxes shall be paid directly to the taxing authorities prior to the delinquent date. If such taxes become delinquent, Franchisor may, but is not obligated to, elect on behalf of Franchisee to pay the same, together with penalties and interest, if any; however, Franchisor shall not be considered a successor in interest to the Franchisee, and Franchisee agrees to immediately repay Franchisor therefor in the manner provided herein. Failure of Franchisee to keep all taxes current or to make immediate repayment to Franchisor shall constitute a default under this Agreement.

R. UNIFORMS

Franchisee agrees that Franchisee and Franchisee's employees must wear GOODCENTS' standard uniforms and apparel when working in the Restaurant, as specified in the Operations Manual.

S. PRIVACY AND DATA SECURITY

Franchisee shall adopt and maintain sufficient safeguards and procedures to protect Franchisee's customers' non-public, personal information and to protect the non-public and personal information of Franchisee's employees from unauthorized use by third parties. Franchisee must comply with the following:

(1) comply with all state and federal laws for the protection and security of non- public, personal information;

(2) comply with all industry standards for protection of non-public, personal information such as PCI-DSS or its equivalents;

(3) maintain appropriate oversight of Franchisee's vendors and service providers with respect to the operation of the Franchised Business and specifically in respect to collection and use of non-public, personal information.

Franchisee shall notify Franchisor of any incident involving a customer or an employee employed by Franchisee from the operation of the GOODCENTS RESTAURANT related to the unauthorized acquisition or access of non-public, personal information by a third party within ten days of the date Franchisee learns of such incident. The notification by Franchisee to Franchisor must be in writing.

Franchisee agrees to use the PCI compliance service and suppliers approved by Franchisor.

12. FRANCHISOR'S OBLIGATIONS

Franchisor may designate individuals or entities who are independent contractors or area representatives of the Franchisor to provide franchise sales, initial and ongoing training and operations support and assistance to Franchisee before Franchisee opens its Restaurant and during the operation of Franchisee's Restaurant.

In exchange for the Franchise Fee, and except as otherwise provided in this Agreement, Franchisor, or Independent Contractors selected by Franchisor, will provide the following services:

A. Provide on request to Franchisee one set of prototype design plans and specifications for GOODCENTS RESTAURANTS. This may be via electronic or made available through a website.

B. Review and approve floor plan specific to Franchisee's site.

C. Provide on loan to Franchisee one set of the confidential Operations Manual. This may be provided electronically or made available through a webpage.

D. Provide an initial training program as required by this Agreement.

E. Provide opening assistance to Franchisee, as Franchisor deems appropriate.

F. Provide operating and management procedures to assist Franchisee in the operation of its Restaurant.

G. Upon request of Franchisee, provide ongoing consultation and operations support services to Franchisee periodically in connection with the operation of the Restaurant.

H. Provide periodic inspection of the Restaurant.

I. Provide a list of approved suppliers.

J. Provide Franchise with one set of Franchisor's approved forms. This may be provided electronically or made available through a webpage.

13. INSURANCE

Franchisee must at all times during the term of this Agreement maintain in force, at its sole expense, at least the following insurance coverage:

(1) Commercial General Liability Insurance: a combined single limit of at least $1,000,000 per occurrence, $2,000,000 aggregate. Coverage is to include Premises and Operations Liability (including catering and off-site operations), Products and Completed Operations Liability, and

Personal and Advertising Inquiry Liability. Coverage is to be primary and non-contributory. If coverage is applicable to more than one location, there must be a "per location" aggregate endorsement attached to this policy;

(2) Worker's Compensation & Employers Liability and other insurance to meet statutory requirements: Coverage shall apply to all workers and employees, including sole proprietors, partners, members of an LLC, and officers of a corporation, regardless of whether or not such persons come under the statutory requirements to carry this coverage;

(3) Property Insurance: Coverage is to be written on a "Special Form" policy or its equivalent, with limits not less than 100% replacement value of the total of all improvements and betterments, facility fixtures and equipment, and inventory.

(4) Automobile Liability Insurance: A combined single limit of $1,000,000 per Occurrence. Coverage shall apply to all owned, hired, and/or non-owned automobiles used in the business, including vehicles used for delivery or catering operations;

(5) if applicable, specific insurance may be required for hurricane, flood, earthquake or other insurance specifically related to your geographic area.

All insurance policies must be issued by an Admitted Insurance Company, authorized as such in the states in which Franchisee does business, and must have an A.M. Best rating of A(IX) or higher. Formal certificates of insurance must be provided to Franchisor, evidencing all of the above as well as the following:

1. All policies must name Franchisor as additional insured;

2. All policies must provide 30 days prior written notice to the Franchisor of termination, non-renewal, expiration, or cancellation of such policy; and

3. The Worker's Compensation and General Liability Insurance must contain a waiver of subrogation in favor of the Franchisor.

Franchisor may reasonably increase the minimum liability protection requirement annually and require at any time, on reasonable prior notice to Franchisee, different or additional kinds of insurance to reflect inflation, changes in standards of liability or higher damage awards in public, product or motor vehicle liability litigation or other relevant changes in circumstances.

Franchisee must submit to Franchisor annually a copy of the certificate of or other evidence of the renewal or extension of each insurance policy. If Franchisee at any time fails or refuses to maintain in effect any insurance coverage required by Franchisor, or to furnish satisfactory evidence thereof, Franchisor, at its option and in addition to its other rights and remedies, may obtain insurance coverage on Franchisee's behalf, and Franchisee must promptly execute any applications or other forms or instruments required to obtain any insurance and pay to Franchisor, on demand, any costs and premiums incurred by Franchisor.

Franchisee's obligations to obtain and maintain the insurance described is not limited in any way by reason of any insurance maintained by Franchisor, nor does Franchisee's performance of obligations relieve Franchisee of any obligations under Section 9 of this Agreement.

Franchisee must submit to Franchisor within 90 days of execution of the Franchise Agreement, or at least two weeks before Franchisee takes possession and commence development of the premises from which it will operate the franchise, whichever first occurs, a copy of the Certificate of Insurance in compliance with requirements.

Business Interruption/Loss of Revenue Insurance Proceeds. In the case of a fire or other event that results in the damage or destruction of your Franchised Business, you shall pay to GOODCENTS, from any insurance proceeds received by you for business interruption or loss of revenue, an amount equal to six percent (6%) of such insurance proceeds. This amount shall be paid to GOODCENTS within 10 days upon receipt. At the same time, you shall notify GOODCENTS in writing as to whether you will repair or rebuild your Franchised Business in a prompt and timely manner. In the event you notify GOODCENTS that you will not do so, this Franchise Agreement will automatically terminate, and you must then immediately comply with all of the obligations set forth in Section 21 of this Franchise Agreement that GOODCENTS may reasonably require under the circumstances.

14. ADVERTISING

Recognizing the value of consistent and coordinated advertising and marketing programs and the development of new food products, services and equipment to the good will and public image of the System, the parties agree that Franchisor will develop and administer at its discretion, advertising, public relations, sales promotion and franchisee solicitation programs and develop, at its discretion, new food products to promote and enhance the collective success of all Restaurants in the System. It is expressly understood, acknowledged and agreed that Franchisor, in its sole discretion, will direct all phases of such advertising, promotion and solicitation programs and the development of new food products, including, without limitation, the creative concepts, materials, choice of media, market areas, selection of advertising agencies and public relation firms, for market research and the development of new products.

Franchisee expressly agrees and acknowledges that Franchisor is not required or obligated to make expenditures for Franchisee which are equivalent or proportional to Franchisee's contribution or to ensure that any particular Franchisee benefits directly or pro-rata from the placement of any advertising or for carrying out of any promotional marketing program.

A. NATIONAL MARKETING AND PROMOTIONAL FUND

Upon commencement of business, Franchisee must contribute to a National Marketing and Promotional Fund (the "Fund") an amount equal to three and one-half percent of Franchisee's Gross Revenue, payable weekly together with any Royalty Fee due. Payments due for the Fund for Gross Revenue shall be payable to Franchisor each week on Gross Revenue for the previous week. Franchisor, in its sole discretion, is authorized to draft Franchisee's bank account for the amount of any weekly payments due to the Fund and Franchisee must execute any document authorizing Franchisor to draft Franchisee's bank account to effect payment of the weekly payments due to the Fund by electronic funds transfer.

Franchisee agrees that the Fund will be administered by Franchisor and, in Franchisor's sole discretion, the Fund may be used to meet any and all costs related to the following programs and activities:

1. maintaining, administrating, directing and preparing national, regional or local advertising materials, programs and public relations activities, including the cost of preparing and conducting television, radio, magazine, billboard, newspaper, internet and other media programs and activities and to provide merchandising equipment and upgrades and operation support to franchisees;

2. employing advertising agencies;

3. providing promotional brochures and advertising materials to GOODCENTS RESTAURANTS and to regional and local advertising cooperatives of GOODCENTS RESTAURANTS;

4. developing training programs and materials;

5. conducting market research, testing and development of new products, services and equipment considered for the GOODCENTS Franchise System;

6. reimbursement of Franchisor's administrative and personnel costs associated with advertising, telemarketing, public relations, market research, product development and solicitation of new franchisees; and

7. solicitation and development of new franchisees.

Franchisor may spend in any Fiscal Year an amount greater or less than the aggregate contributions of GOODCENTS RESTAURANTS to the Fund in that year and Franchisor may make loans to the Fund bearing reasonable interest to cover any deficits of the Fund and may cause the Fund to invest any surplus for future use by the Fund. Franchisor will prepare an annual report of the operations of the Fund, which will be available to Franchisee upon reasonable request. The annual report will be unaudited.

Franchisor reserves the right to determine, in its sole discretion, the composition of all geographic territories and market areas for the development and implementation of Fund programs and activities. Franchisee understands and acknowledges that such advertising, marketing, public relation, promotion and solicitation programs and activities are intended to maximize the public's awareness of all GOODCENTS RESTAURANTS, and that Franchisor accordingly undertakes no obligation to ensure that any individual franchisee or advertising cooperative (see paragraph C. below) benefits directly or pro rata from the placement of such programs and activities.

Franchisor assumes no direct or indirect liability or obligation to Franchisee or to the Fund with respect to the maintenance, direction or administration of the Fund, including any failure by a franchisee to make a required contribution to the Fund.

Franchisee agrees to participate in all advertising and marketing programs as directed by Franchisor periodically, and to purchase such advertising and marketing materials as reasonably necessary to participate in all regional and national advertising marketing and promotion campaigns.

B. LOCAL ADVERTISING

In addition to the contributions to the Fund required above, upon written notice from Franchisor, Franchisee agrees to spend up to three percent of Gross Revenue on local advertising and public relations activities designed to publicize the operation of the franchised business in Franchisee's market as required by Franchisor. Franchisee will, upon request by Franchisor, provide Franchisor with an accurate accounting of the advertising expenditures, public relations and marketing expenses.

You agree to have a Facebook page for your GOODCENTS RESTAURANT and authorize GOODCENTS to post and maintain content and advertising on your behalf. GOODCENTS will maintain brand pages on Twitter, Snapchat, Instagram and other digital/social channels. You are not permitted to maintain an individual location page through these other digital channels without written consent from GOODCENTS.

Through the Advertising Cooperative (see paragraph C. below), Franchisor may furnish Franchisee approved local marketing plans and materials on the same terms and conditions as the plans and materials will be furnished to other franchisees of GOODCENTS RESTAURANTS which may be purchased by Franchisee.

C. REGIONAL OR LOCAL ADVERTISING COOPERATIVE

(1) Franchisee agrees that Franchisor shall have the right, in its sole discretion, to designate any geographic area in which one or more GOODCENTS RESTAURANT is located in a region for purposes of establishing an advertising cooperative ("Advertising Cooperative"). The members of the Advertising Cooperative for any area shall consist of all GOODCENTS RESTAURANTS within the geographic area, as designated by Franchisor. Each Advertising Cooperative shall be formed, organized and operated in compliance with the requirements of Franchisor, as may be established in Franchisor's discretion. Franchisee shall execute such documents as are required by Franchisor immediately upon the request of Franchisor to participate and remain a member of the Advertising Cooperative pursuant to the terms of those documents. The organizational documents, bylaws and structure of the Advertising Cooperative must be in compliance with Franchisor's requirements. At the time monthly contributions to the Advertising Cooperative are required in accordance with written notice from Franchisor, they will be credited to Franchisee's obligations to spend up to three percent of Gross Revenue per month on local advertising. Contributions to the Advertising Cooperative shall be determined by the Advertising Cooperative and are generally a percentage of Gross Revenue of the Restaurant. No advertising or promotional plans or materials may be used by the Advertising Cooperative or furnished to its members without the prior written approval of Franchisor. Franchisor may form, change, or dissolve the Advertising Cooperative in its discretion.

(2) Franchisee shall contribute to the Advertising Cooperative such monthly amounts required by the documents governing the Advertising Cooperative; provided, however, Franchisee will not be required to contribute more than three percent of Franchisee's Gross Revenues during each month to the Advertising Cooperative, unless, subject to Franchisor's written approval, the members of the Advertising Cooperative agree to the payment of the larger fee. Franchisee shall contribute to the Advertising Cooperative the amounts required to be contributed to the Advertising Cooperative as determined by the members of the Advertising Cooperative or as determined by Franchisor. Failure of Franchisee to timely remit amounts required by the Advertising Cooperative or the amount determined by the Franchisor, not to exceed three percent of Gross Revenues, to the Advertising Cooperative, shall be good cause for termination of this Agreement. Franchisor has the right to provide the amount of Franchisee's Gross Sales to the Advertising Cooperative.

(3) Franchisee shall timely submit to the Advertising Cooperative and to the Franchisor the requirement of monthly contributions to the Advertising Cooperative and such statements and reports as may be required by Franchisor or the Advertising Cooperative. Failure to timely submit the required such statements and reports or to timely submit the required monthly payments to the Advertising Cooperative shall constitute good cause for termination of this Agreement. All contributions to the Advertising Cooperative shall be maintained and administered in accordance with the documents governed by the Advertising Cooperative. No advertising or promotional materials may be used by the Advertising Cooperative or furnished to its members without the prior written approval of Franchisor.

(4) Franchisee shall participate in all advertising and marketing programs, as may be designated by Franchisor or by the Advertising Cooperative. Franchisee agrees to purchase reasonable quantities of advertising and marketing materials from the Advertising Cooperative or from the Franchisor in order for Franchisee to participate in advertising and marketing programs.

D. ADVERTISING APPROVAL

Unless provided to Franchisee by Franchisor, all local advertising, promotions or other forms of publicity to be employed by Franchisee, which may include without limitation, newspaper, television and radio advertisements, signs, billboards, appearances by public figures, fliers, coupons and promotional merchandise in the form of uniforms, caps, buttons and similar items, shall be submitted in advance to Franchisor, which has up to 20 business days after receipt to approve or disapprove said advertising. No form of advertisement, promotion or publicity shall be employed without the prior written consent of

Franchisor which consent may be withheld by Franchisor, in its sole discretion. Notwithstanding such prior written approval by Franchisor, Franchisor reserves the right to request that Franchisee resubmit to Franchisor any previously approved advertising or promotional material, at which time Franchisor may re-inspect such materials and consent to its continued use or, in the alternative, withhold consent in its sole discretion.

15. RECORDS AND REPORTS

A. Franchisee must maintain during the term of this Agreement, and must preserve for at least three years from the dates of their preparation, full, complete and accurate books, records and accounts in accordance with generally accepted accounting principles and in the form and manner Franchisor prescribes in the Operations Manual or otherwise in writing, including without limitation, financial records, reports, service contracts, employee contracts, time records and all other information and records requested by Franchisor at locations Franchisor reasonably requests (the "Business Records). Franchisee must maintain and preserve all of its books, records, state and federal tax returns for at least three years after the later of preparation or filing and must furnish Franchisor copies of such federal and state tax returns each year within 10 days of filing.

B. If requested by Franchisor, Franchisee must prepare and send Franchisor weekly sales reports each Accounting Period in the manner, form and frequency as Franchisor may require in its sole discretion. Each statement must be signed and verified by Franchisee or its treasurer or chief financial officer. Franchisee acknowledges and agrees that failure to provide such reports is a material breach of this Agreement.

C. Franchisee must maintain readily available for inspection by Franchisor, and must furnish to Franchisor upon its request, exact copies of all state sales tax returns and portions of Franchisee's federal and state income tax returns as reflect the operation of the GOODCENTS Business. In addition, Franchisee, at his expense, must furnish to Franchisor (and its agents) for inspection or audit the Business Records, financial statements and other information as Franchisor requires. Franchisee must make the Business Records, including, without limitation, financial records, reports, service contracts, employee contracts, time records and all other information and records requested by Franchisor at locations Franchisor reasonably requests (including Franchisor's office), and must afford Franchisor (and its agents) full and free access to the Business Records at the GOODCENTS Business during regular business hours. Franchisor (and its agents) has the right to make extracts from, and copies of, all documents and information.

D. Franchisor or its designees shall have the right at all reasonable times to review, audit, examine and copy any and all of the books and records of Franchisee at the Restaurant. Franchisee shall make such books and records available to Franchisor or its designees immediately upon request.

E. Franchisee authorizes Franchisor in its sole discretion to disclose data from Franchisee's financial reports to prospective or existing franchisees or to other third parties, as long as Franchisee is not specifically identified.

16. INSPECTION AND AUDITS

A. THE FRANCHISOR'S RIGHT TO INSPECT THE RESTAURANT

To determine whether Franchisee is complying with this Agreement, Franchisor, or Independent Contractors selected by Franchisor, has the right at any time during business hours, and without prior notice to Franchisee, to inspect the Restaurant. Franchisee must fully cooperate with representatives of Franchisor making any inspection and must permit representatives of Franchisor, or Independent Contractors selected by Franchisor, to take photographs, movies or videotapes of the Restaurant and to interview employees and customers of the Restaurant, as long as Franchisee's ability to operate the Restaurant is not impeded.

B. THE FRANCHISOR'S RIGHT TO EXAMINE BOOKS AND RECORDS

Franchisor, or Independent Contractors selected by Franchisor, has the right at anytime during business hours, and without prior notice to Franchisee, to examine or audit, or cause to be examined or audited, the business records, cash control devices, bookkeeping and accounting records, bank statements, sales and income tax records and returns, accounts receivable and accounts payable ledgers, vendor invoices, and other books and records of the Restaurant and the books and records of any corporation, partnership or limited liability company which owns any interest in or holds the franchise. Franchisee may maintain all books, records and supporting documents at all times at the Restaurant premises or at another location. Franchisee must fully cooperate with representatives of Franchisor and independent accountants hired by Franchisor to conduct any examination or audit. Failure of Franchisee to cooperate with Franchisor's representatives or independent accountants is a material breach of this Agreement.

C. AUDIT

If any examination or audit discloses an understatement of Gross Revenues, Franchisee must pay to Franchisor, within 15 days after receipt of the examination or audit report, the Royalty Fees and any advertising contributions due on the amount of the understatement, plus interest (at the rate and on the terms provided in this Agreement) from the date originally due until the date of payment. Further, if the examination or audit is made necessary by the failure of Franchisee to furnish reports, supporting records, financial statements or other documents or information, as required, or failure to furnish reports, records, financial statements, documents or information on a timely basis, or if an understatement of Gross Revenues for any month is determined by any examination or audit to be greater than two percent, Franchisee must reimburse Franchisor for all costs of the audit or examination, including, without limitation, the charges of any independent accountants and the travel expenses, room and board and compensation of employees of Franchisor. The foregoing remedies are in addition to all other remedies and rights of Franchisor under applicable law.

17. ASSIGNMENT

A. BY THE FRANCHISOR

This Agreement and the franchise are fully assignable by Franchisor and benefits any assignee or other legal successor to the interest of Franchisor.

B. FRANCHISEE MAY NOT ASSIGN OR SELL SUBSTANTIALLY ALL OF ITS ASSETS WITHOUT APPROVAL OF THE FRANCHISOR

Franchisee understands and acknowledges that the rights and duties created by this Agreement are personal to Franchisee and its owners and that Franchisor has granted the franchise in reliance upon Franchisee's individual or collective character, skill, aptitude, attitude, business ability and financial capacity. Unless otherwise provided with respect to an assignment to a corporation or limited liability company, neither this Agreement or the franchise or the Restaurant (or any interest) or substantially all of the assets or any part or all of Franchisee's ownership may be voluntarily, involuntarily, directly or indirectly, assigned, sold, subdivided, sub franchised or otherwise transferred by Franchisee or its owners (including by merger or consolidation, by issuance of additional securities representing an ownership interest in Franchisee, by conversion of a general partnership to a limited partnership, by transfer or creation of an interest as a general partner of a partnership, by transfer of an interest in Franchisee or in this Agreement, in a divorce proceeding, or if Franchisee or an owner dies, by will, declaration of or transfer in trust or the laws of the intestate succession) without the prior written approval of Franchisor, and any assignment or transfer or sale of assets without written approval constitutes a breach of this Agreement and conveys no rights to or interests in this Agreement or the franchise, or the Restaurant or the assets. The rights granted by the Franchise Agreement may not be sold or assigned by Franchisee except as provided in Paragraph C below. The assets of the Restaurant may be sold in compliance with Paragraph C below.

C. **CONDITIONS FOR APPROVAL OF ASSIGNMENT OR SALE OF ASSETS**

If Franchisee and its owners are in full compliance with this Agreement, Franchisor shall not unreasonably withhold its approval of either an assignment of this Agreement or the sale of assets of the Restaurant, provided that the proposed assignee, buyer, or other transferee (the "Transferee") is of good moral character and has sufficient business experience, aptitude and financial resources to own and operate the Restaurant and otherwise meets Franchisor's then- applicable standards for franchisees, and further provided that Franchisor may require that any one or more of the following conditions be met before, or concurrently with, the effective date of the assignment or sale of assets or other interest in Franchisee:

(1) all of Franchisee's or its owners' obligations incurred in connection with this Agreement have been assumed by the Transferee;

(2) Franchisee has paid Royalty Fees, advertising contributions, amounts owed for purchases by Franchisee for Franchisor or its affiliates and any other amounts owed to Franchisor or its affiliates which are then due and unpaid;

(3) the Transferee agrees to successfully complete the training program required of new franchisees;

(4) if required, the lessor of the premises of the Restaurant has consented to Franchisee's assignment or sublease of premises to the proposed Transferee of the assets;

(5) the Transferee (and, if a corporation, partnership or limited liability company, its owners or members) must, execute and agree to be bound by the then-current form of Franchise Agreement and ancillary agreements used by Franchisor in the grant of franchises for GOODCENTS RESTAURANTS, which shall provide for the same Royalty Fees and advertising contributions as in this Agreement and a term equal to the initial term of the then-current form of Franchise Agreement, and Transferee must pay the initial franchise fee established in the then- current form of Franchise Agreement to Franchisor at the time of Franchisee's execution of the then-current form of Franchise Agreement;

(6) Franchisee or the Transferee pays to Franchisor the Franchisor's then- current initial franchise fee established in the then-current Franchise Agreement.

(7) except to the extent limited or prohibited by applicable law, Franchisee (and each of its owners or members, if Franchisee is a corporation, partnership or a limited liability company) executes a general release, in form and substance satisfactory to Franchisor, of any and all claims against Franchisor and its affiliates, officers, directors, employees and agents;

(8) Franchisor approves the material terms and conditions of the assignment or sale of assets and determines that the price and terms of payment are not so burdensome as to materially affect the future operations of the Restaurant by the Transferee(s);

(9) Franchisee (and each of its owners or members, if Franchisee is a corporation, partnership or limited liability company) executes a non-competition covenant in favor of Franchisor and the Transferee, agreeing that for a minimum period of two years, commencing on the effective date of the assignment or sale of assets, it will not have any direct or indirect interest as an owner, investor, partner, director, officer, employee, consultant, representative or agent, or in any other capacity, in any sandwich and pasta restaurants located or operating within a radius of 15 miles of the Restaurant or a radius of 15 miles of any other GOODCENTS RESTAURANTS in operation on the effective date of assignment or sale of assets, except for other GOODCENTS RESTAURANTS operated under franchise agreements granted by Franchisor and the ownership of securities listed on a stock exchange or traded on the over-the- counter market that represent one percent or less of that class of stock; and

(10) Franchisee enters into an agreement with Franchisor agreeing to subordinate Transferee's obligations to Franchisor, including any Royalty Fees and advertising contributions, any obligations of Transferee to make installment payments of the purchase price to Franchisee.

(11) Franchisee, at its expense, shall renovate, modernize and otherwise upgrade the Restaurant and the premises to conform to Franchisor's then-current standards and specifications for the Restaurant and System, and shall complete the upgrading by the transfer date and other requirements as will be required by Franchisor or with Franchisor's approval and in Franchisor's sole discretion, the cost of the upgrades required by Franchisor that are not completed by the transfer date shall be escrowed at the transfer date and the upgrades required by Franchisor are to be completed by transferee within the time period reasonably specified by Franchisor.

Franchisor's consent to an assignment or sale of substantially all of the assets or of any other interest subject to the restrictions of Paragraph B or C of this Section 17 does not constitute a waiver of any claims it has against the Franchisee, nor shall it be deemed a waiver of Franchisor's right to demand exact compliance with any of the terms or conditions of the Franchise by the Transferee.

D. DEATH OR DISABILITY OF FRANCHISEE

Upon Franchisee's death or permanent disability (or the managing shareholder, managing member or partner if Franchisee is a corporation, limited liability company or partnership), Franchisee's executor, administrator, conservator or other personal representative, managing member or the remaining shareholders or partners, must appoint a competent Manager within 30 days from the date of death or permanent disability. The appointment of a Manager is subject to Franchisor's training program. If the Restaurant is not being managed by a Franchisor-approved Manager within 30 days after Franchisee's death or permanent disability, Franchisor is authorized, but is not required, to immediately appoint a Manager to maintain the operations of the Restaurant for and on Franchisee's behalf until an approved assignee is able to assume the management and operation of the Restaurant. Franchisor's appointment of a Manager of the Restaurant does not relieve Franchisee of his obligations, and Franchisor is not liable for any debts, losses, costs or expenses incurred in the operations of the Restaurant or to any creditor of Franchisee for any products, materials, supplies or services purchased by the Restaurant while it is managed by Franchisor's appointed Manager. Franchisor has the right to charge a reasonable fee for management services and to cease to provide management services at any time.

Upon Franchisee's death or permanent disability (or any shareholder, partner or member, if Franchisee is a corporation, partnership or limited liability company), Franchisee's executor, administrator, conservator or other personal representative must transfer his interest within 12 months from the date of death or permanent disability, to a person approved by Franchisor. Approval of a transfer will not be unreasonably withheld. Transfers, including transfers by devise or inheritance, are subject to all the terms and conditions for assignments and transfers contained in Paragraphs B and C of this Section 17. Failure to so dispose of this interest within this period of time constitutes grounds for termination under Paragraph C of Section 21.

E. ASSIGNMENT TO A CORPORATION OR LIMITED LIABILITY COMPANY

Upon 30 days' prior written notice to Franchisor, the franchise and the assets and liabilities of the Restaurant may be assigned, by an agreement in form and substance approved by Franchisor, to a corporation or limited liability company that conducts no business other than the Restaurant (or other GOODCENTS RESTAURANTS under franchise agreements granted by Franchisor), which is actively managed by Franchisee and in which Franchisee owns and controls not less than 100% of the shares and voting power of all issued and outstanding capital stock of the corporation or maintains 100% ownership interest in a limited liability company. An assignment does not relieve Franchisee of his obligations, and Franchisee remains jointly and severally liable for all obligations. The articles of incorporation, by-laws and other organizational documents of any corporation which is Franchisee must recite that the issuance and

assignment of any interest is restricted by the terms of this Agreement and all issued and outstanding stock certificates of the corporation must bear a legend reflecting or referring to the restrictions of Paragraphs B and C of this Section 17. There is no assignment fee due for transfer.

Any person who is or becomes a shareholder or member of Franchisee or has or acquires beneficial ownership of any of Franchisee's shares of stock or ownership in a limited liability company must execute an agreement in form furnished or approved by Franchisor undertaking to be bound jointly and severally by all provisions of this Agreement. Franchisee must furnish to Franchisor at any time upon request a certified copy of the Articles of Incorporation or Articles of Organization and a list, in a form Franchisor requires, of all shareholders of record and all persons having beneficial ownership of shares of stock or all persons who are members of any limited liability company, reflecting their respective interests in Franchisee.

F. PUBLIC OR PRIVATE OFFERINGS

If Franchisee (or any of its owners), subject to the restrictions and conditions of transfer contained in this Section, attempts to raise or secure funds by the sale of securities (including common or preferred stock, bonds, debentures or general or limited partnership interests) in Franchisee or any affiliate of Franchisee, Franchisee, recognizing that the written information used may reflect upon Franchisor, agrees to submit any written information to Franchisor before its inclusion in any registration statement, prospectus or similar offering circular or memorandum and to obtain the written consent of Franchisor to the method of financing before any offering or sale of securities. The written consent of Franchisor pursuant to this paragraph does not imply or constitute the approval of Franchisor with respect to the method of financing, the offering literature submitted to Franchisor or any other aspect of the offering. No information respecting Franchisor or any of its affiliates shall be included in any securities disclosure document, unless information has been furnished by Franchisor, in writing, pursuant to Franchisee's written request, in which Franchisee states the specific purpose for which the information is to be used. Should Franchisor, in its sole discretion, object to any reference to Franchisor or any of its affiliates or any of their businesses in the offering literature or prospectus, the literature or prospectus must not be used unless and until the objections of Franchisor are withdrawn. Franchisor assumes no responsibility for the offering whatsoever.

The prospectus or other literature utilized in any offering must contain the following language in bold-face type on the first textual page:

> **"NEITHER MR. GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES IS DIRECTLY OR INDIRECTLY THE ISSUER OF THE SECURITIES OFFERED. NEITHER MR. GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES ASSUMES ANY RESPONSIBILITY WITH RESPECT TO THIS OFFERING AND/OR THE ADEQUACY OR ACCURACY OF THE INFORMATION SET FORTH, INCLUDING ANY STATEMENTS MADE WITH RESPECT TO ANY OF THEM. NEITHER MR. GOODCENTS FRANCHISE SYSTEMS, INC. NOR ANY OF ITS AFFILIATES ENDORSES OR MAKES ANY RECOMMENDATION WITH RESPECT TO THE INVESTMENT CONTEMPLATED BY THIS OFFERING."**

Franchisee and each of its owners agrees to indemnify, defend and hold harmless Franchisor and its affiliates, and their respective officers, directors, employees and agents, from any and all claims, demands, liabilities, and all costs and expenses (including reasonable attorneys' fees) incurred in the defense of claims, demands or liabilities, arising from the offer or sale of securities, whether asserted by a purchaser of any security or by a governmental agency. Franchisor has the right (but not the obligation) to defend any claims, demands or liabilities and/or to participate in the defense of any action to which Franchisor or any of its affiliates or any of their respective officers, directors, employees or agents is named as a party.

G. THE FRANCHISOR'S RIGHT OF FIRST REFUSAL

If Franchisee or its owners at any time determine to sell or to transfer for consideration the franchise or the assets of the Restaurant, Franchisee or its owners must obtain a bona fide, executed written offer from a responsible and fully disclosed purchaser and must submit an exact copy of the offer to Franchisor. Franchisor has the right, exercisable by written notice delivered to Franchisee or its owners within 30 days from the date of delivery of an exact copy of the offer to Franchisor to purchase the Restaurant for the price and on terms contained in the offer, provided that Franchisor may substitute cash for any form of payment proposed in the offer and has a minimum of 60 days to prepare for closing. If Franchisor does not exercise its right of first refusal, Franchisee or its owners may complete the sale to purchaser pursuant to and on the terms of the offer, in accordance with Paragraphs B and C of this Section 17, provided, that if the sale to purchaser is not completed within 180 days after delivery of the offer to Franchisor, or, if there is a material change in the terms of the sale, Franchisor again has the right of first refusal.

18. RENEWAL OF FRANCHISE

A. FRANCHISEE'S RIGHT TO RENEW

If, upon expiration of the initial term of the Franchise:

(1) Franchisee has, during the term of this Agreement, substantially complied with all its provisions; and

(2) (a) Franchisee maintains possession of and agrees to and does refurbish and decorate the premises of the Restaurant, replace fixtures, equipment, signs, and otherwise modify the Restaurant, in compliance with specifications and standards then applicable under new franchises for GOODCENTS RESTAURANTS; or

(a) Franchisee is unable to maintain possession of the premises, or in the judgment of Franchisor the Restaurant should be relocated, and Franchisee secures substitute premises approved by Franchisor and agrees to develop substitute premises in compliance with specifications and standards then applicable under new franchises for GOODCENTS RESTAURANTS;

then Franchisee has the right to renew the Franchise for one additional term equal to the then- customary initial term granted under Franchisor's then-current form of standard Franchise Agreement. Franchisee must pay Franchisor, one year prior to the date of renewal, a renewal fee equal to 50% of the then-current standard initial franchise fee in the then-current Franchise Agreement.

B. NOTICE OF RENEWAL AND NONRENEWAL

Franchisee must give Franchisor written notice of his desire to exercise his option to renew at least one year before the expiration of this Agreement. If Franchisor determines that Franchisee does not have the right to renew the Franchise, Franchisor agrees to give Franchisee written notice of its determination at least 60 days from receipt of said notice of renewal. A notice of nonrenewal by Franchisor shall state the reasons for Franchisor's refusal to renew, and may include, without limitation, the failure of Franchisee to comply with the terms and conditions of this Agreement even if Franchisee has subsequently cured the breaches of this Agreement. A notice of nonrenewal for the reason of Franchisee's substantial default of this Agreement on three or more occasions during the term of this Agreement cannot be cured and Franchisee may be prohibited from renewing the Franchise in Franchisor's discretion.

If the reasons cited by Franchisor for Franchisee's nonrenewal are rectified and cured within 30 days of Franchisor's notice of nonrenewal, then the nonrenewal is not effective and Franchisee is allowed to renew the Franchise in compliance with the terms of this Agreement. Provided that if the reasons for nonrenewal include Franchisee's insolvency, or the occurrence of an assignment for the benefit of creditors

by Franchisee or Franchisee's filing of a petition in bankruptcy, then the nonrenewal is effective upon delivery of Franchisor's notice of nonrenewal.

If the reason given for nonrenewal is Franchisee's nonpayment of sums due under the Franchise Agreement to Franchisor and its affiliates, the Franchisee is entitled to a written notice of default and nonpayment and Franchisee has 10 days in which to cure and rectify default by payment of all sums, including interest due, in compliance with the terms of this Agreement.

C. RENEWAL AGREEMENTS/RELEASES

As a condition precedent to the renewal of the Franchise, Franchisor, Franchisee (and its owners, partners or members, if Franchisee is a corporation, partnership or limited liability company) must execute the then-current form of the Franchise Agreement one year prior to the end of the term, pay the renewal fee and be bound by the Franchise Agreement and any ancillary agreements Franchisor then customarily uses in the grant of franchises for the ownership and operation of GOODCENTS RESTAURANTS (with appropriate modifications to reflect the fact that the agreement relates to the grant of a renewal Franchise) and which may contain terms and conditions which are materially different from those in your previous Franchise Agreement, such as, but without limitation, (1) increases in the Royalty Fee, (2) increases in the contributions to the National Marketing Fund and Promotional Fund or to expenditures for advertising and promotion, (3) increases in other fees and (4) implementing new fees. Franchisee and its owners, partners or members must execute general releases, in form and substance satisfactory to Franchisor, of any and all claims against Franchisor and its affiliates, officers, directors, employees and agents. In addition, Franchisee and its managers may be required to attend and successfully complete a refresher training program required by Franchisor as a condition of renewal. Failure by Franchisee and its owners, partners or members to sign agreement(s) and releases within 30 days after delivery to Franchisee is deemed an election by Franchisee not to renew the Franchise.

19. COVENANTS

A. Franchisee covenants that during the term of this Franchise Agreement, Franchisee shall devote full time, energy and best efforts to meet its obligation under this Agreement and shall require its managers to devote full time and best efforts to the operation of the Restaurant.

B. Franchisee and Franchisee's Principals specifically acknowledge, pursuant to this Agreement, that they will receive valuable specialized training, trade secrets and Confidential Information, including, without limitation, information regarding the operation, site selection, and other methods and techniques of Franchisor and the System, which are beyond their present skills and experience. Franchisee and Franchisee's Principals acknowledge that such training, trade secrets and Confidential Information provide a competitive advantage and will be valuable to them in the development of the Restaurant and that gaining access to such training, trade secrets and Confidential Information is a primary reason for entering into this Agreement. In consideration for such training, trade secrets and Confidential Information, Franchisee and Franchisee's Principals covenant that, with respect to Franchisee, during the term of this Agreement and, with respect to each of Franchisee's Principals, during the term of this Agreement and for so long as such individual or entity satisfies the definition of "Principal" as described in Section 22, paragraph L, of this Agreement, neither Franchisee nor any of Franchisee's Principals shall, either directly or indirectly, for themselves, or through, on behalf of or in conjunction with any person, persons, partnership, corporation, limited liability company, limited liability partnership or any other entity:

(1) divert, or attempt to divert, any business or customer of the franchised business to any competitor, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Licensed Marks and the System;

(2) except with respect to GOODCENTS RESTAURANTS operated under franchise agreements between Franchisee and its affiliates, and Franchisor or its affiliates, own, maintain, operate,

engage in, or have an ownership interest, or serve as an employee, or consultant, or representative or any in other capacity, (including any right to share in revenues or profits) in any "Competitive Business," without written approval of Franchisor. For the purposes of this Agreement, a Competitive Business is defined as one that is of a character and concept similar to a GOODCENTS RESTAURANT. As used herein, the term "similar" means a restaurantbusiness which looks like, copies, imitates, or operates in any manner similar to a GOODCENTS RESTAURANT, including, but not limited to, a restaurant which has a similar menu or similar decor, design or trade dress, or which features sandwiches or pasta as menu items, and which restaurant business is located, or is intended to be located, within the United States, its territories or commonwealth, or any other country, province, state, or geographic area in which Franchisor has used, sought registration of, or registered the same or similar Licensed Marks or operate or licenses others to operate businesses under the same or similar Licensed Marks;

(3) during the term of this Agreement, neither the Franchisee nor any Principal may employ or seek to employ any person employed by Franchisor or by any other franchisee of Franchisor or otherwise, directly or indirectly, induce persons to leave their employment, except with the express written permission of Franchisor, in its sole discretion; and

(4) the above provisions relating to interests in other Restaurants does not apply to Franchisee's ownership of the outstanding equity securities of any publicly-held company, if the interest is held for investment only and that Franchisee's total holdings do not constitutemore than one percent of the outstanding securities of the corporation.

C. Franchisee and Franchisee's Principals specifically acknowledge they will receive valuable specialized training, trade secrets and Confidential Information, including, without limitation, information regarding the operation of the Restaurant and other methods and techniques of Franchisor and the System, which are beyond the present skills and experience possessed by Franchisee and that such training, trade secrets and Confidential Information provide a competitive advantage and will be valuable to them in the development and operation of the Restaurant and that gaining access to such training, trade secrets and Confidential Information is, therefore, a primary reason why they are entering into this Agreement. In consideration for such training, trade secrets, and Confidential Information, Franchisee and the Principals covenant that with respect to Franchisee, commencing upon the earlier of:

(1) the expiration, termination of, or transfer of all of Franchisee's interest in, this Agreement;

(2) the time that any individual or entity ceases to satisfy the definition of "Principal" and

(a) continuing for two years thereafter, neither Franchisee, nor any of the Principals, shall, directly or indirectly, for themselves, or through, on behalf of, or in conjunction with any person, persons, partnership, limited liability company or corporation;

(b) divert, or attempt to divert any business or a customer of the franchise business to any competitor, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Licensed Marks and the System;

(c) except as provided in this Agreement, employ, or seek to employ any person who is employed by Franchisor by any of its affiliates or by any other franchisee (including, as applicable, any Developer of Franchisor), or otherwise directly or indirectly induce such person to leave that person's employment;

(d) own, maintain, operate, engage in, or have an ownership interest,or serve as an employee, or consultant, or representative or in any other capacity (including any right to share in

revenues or profits) or serve as an employee, or consultant, or representative or in any other capacity, in any Competitive Business that is located at or within or that is intended to be located at or within a 15 mile radius of the location of Franchisee's Restaurant or within a 15 mile radius of the location of any existing GOODCENTS RESTAURANT, any GOODCENTS RESTAURANT under construction or under lease or purchase agreement executed by Franchisor, its affiliates or any franchisee. For the purposes of this Agreement, a Competitive Business is defined as one that is of a character and concept similar to a GOODCENTS RESTAURANT. As used herein, the term "similar" means a restaurant business that looks like, copies, imitates, or operates in any manner like a GOODCENTS RESTAURANT, including but not limited to, a Restaurant which has a similar menu or has similar decor, design or trade dress or which features sandwiches or pasta as menu items;

(e) Franchisee and the Principals expressly agree that the existence of any claims that they may have against Franchisor, whether or not arising from this Agreement, shall not constitute a defense to the enforcement by Franchisor of the covenants in this Section 19.

D. Franchisee acknowledges that a violation of any covenant in this Section 19 would cause irreparable damage to Franchisor, the exact amount of which may not be subject to reasonable or accurate ascertainment. Franchisee consents that if there is a violation of a covenant, Franchisor may seek injunctive relief to restrain Franchisee, or anyone acting for or on Franchisee's behalf from violating covenants or any other remedies to which Franchisor may then be entitled. If Franchisor prevails in any suit to enforce any provision, Franchisor is entitled to receive, in addition to any relief or remedy granted, the cost of bringing the suit, including reasonable attorney's fees. The covenants set forth in this Section 19 survive the termination or expiration of this Agreement.

E. Franchisee must not, during the term of this Agreement or after its termination or nonrenewal, communicate or divulge to any other person, persons, partnership or corporation, except to employees, agents, or contractors who must know for purposes of operating the franchised business, any information or knowledge concerning the methods of service, promotion or sale used in a GOODCENTS franchise nor shall Franchisee disclose or divulge in whole or in part, any other Confidential Information, trade secrets or marketing techniques of Franchisor or its affiliated companies. Franchisee must require each of its employees, agents and contractors with access to information to execute a nondisclosure agreement in a form approved by Franchisor.

F. The parties agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of a covenant in this Section 19 is held unreasonable or unenforceable by a court or agency having valid jurisdiction in any unappealed final decision to which Franchisor is a party, Franchisee expressly agrees to be bound by any lesser covenant subsumed within the terms of the covenant that imposes the maximum duty permitted by law, as if the resulting covenant were separately stated in and made a part of this Section 19.

20. TERMINATION

A. Franchisee shall be deemed to be in default under this Agreement, and all rights granted by this Agreement shall automatically terminate without notice to Franchisee if:

(1) Franchisee shall become insolvent or make a general assignment for the benefit of creditors; or

(2) a petition in Bankruptcy is filed under any chapter of Title 11 of the United States Code by Franchisee or by a Principal of the Franchisee who has signed the Guaranty and Assumption of Obligations Agreement attached to this Franchise Agreement; or

(3) such a petition is filed against Franchisee and not opposed by Franchisee; or

(4) if a bill in equity or other proceeding for the appointment of a receiver of Franchisee or other custodian for Franchisee's business or assets is filed and consented to by Franchisee; or

(5) if a receiver or other custodian (permanent or temporary) of Franchisee's assets or property, or any part thereof, is appointed by any court of competent jurisdiction; or

(6) if proceedings for a composition with or assignment for the benefit of creditors under any state or federal law should be initiated by or against Franchisee; or

(7) if a final judgment against Franchisee for money damages remains unsatisfied or of record for 30 days or longer (unless supersedes bond is filed); or

(8) if Franchisee is dissolved; or

(9) if execution is levied against Franchisee's business or property; or

(10) if suit to foreclose any lien against the premises or equipment or any Restaurant operated hereunder is instituted against Franchisee and not dismissed within 30 days; or

(11) if the personal property of the Restaurant developed hereunder shall be sold after levy thereupon by any sheriff, marshal or constable.

B. Franchisee is deemed to be in material default and Franchisor may, at its option, terminate this Agreement and all rights granted without granting Franchisee any opportunity to cure the default, effective immediately upon notice to Franchisee, upon the occurrence of any of the following events:

(1) if Franchisee fails on three separate occasions within any 12-month consecutive period to comply with a material provision of this Agreement, whether or not failure to comply is corrected after notice is sent to Franchisee;

(2) if Franchisee fails to develop or open the Restaurant for business as a GOODCENTS RESTAURANT within the period specified in this Agreement;

(3) if Franchisee or any of the Principals is convicted of, or enters a plea of nolo contendere to, a felony, or a crime involving moral turpitude, or any other crime or offense Franchisor believes is reasonably likely to have an adverse effect on the System, the Licensed Marks, the goodwill of the System or Franchisor's interests;

(4) if an immediate threat or danger to public health or safety results from the construction, maintenance or operation of the Restaurant;

(5) if Franchisee, or an owner, member, principal or shareholder, of Franchisee, or an affiliated company of Franchisee, regardless of the percentage of ownership, has breached the terms of any other Franchise Agreement with Franchisor for the operation of a Restaurant which results in the termination of the other Franchise Agreement;

(6) if Franchisee ceases to operate the Restaurant for two consecutive days without prior approval or otherwise abandons the Restaurant;

(7) if Franchisee maintains false books or records, or submits any false reports to Franchisor;

(8) if Franchisee or Franchisee's Restaurant Manager fails to satisfactorily complete Franchisor's training program in compliance with the terms of this Agreement;

(9) if Franchisee misuses or makes any unauthorized use of the Licensed Marks;

(10) if Franchisee fails to timely pay Royalty Fees, advertising contributions, amounts due for purchases from Franchisor or its affiliates or other payments due to Franchisor or its affiliates, after 10 days written notice to Franchisee and the Franchisee fails to cure the good cause of termination of the Franchise Agreement by payment of the past due amount for Royalty Fees, advertising contributions, or for purchases from Franchisor or its affiliates during the 10-day notice period;

(11) if Franchisee fails to timely pay amounts due to trade accounts in the operation of this business, after 10 days written notice to Franchisee and the Franchisee fails to cure the good cause for termination of the Franchise Agreement by paying the past due trade accounts during the 10-day notice period; or

(12) Franchisee or any direct or indirect owner makes an unauthorized assignment or transfer of this Agreement, the Restaurant or an ownership interest in the Franchisee.

C. Franchisor has the absolute right to terminate this Agreement by providing Franchisee 30 days prior written notice of the termination for a default of the terms of this Agreement, said notice stating the default constituting good cause for termination. For purposes of this Agreement a default constituting good cause includes any default set forth below or any other breach of this Agreement or Franchisee's failure to comply substantially with the essential and reasonable requirements imposed upon Franchisee by Franchisor. The written notice of termination shall give Franchisee 30 days in which to cure the matter giving rise to the good cause for termination. Termination shall be effective upon the expiration of the 30-day notice period and Franchisee's failure to cure the default or Franchisee's failure to comply substantially with the essential and reasonable requirements imposed upon Franchisee by Franchisor. It shall be a default of the Franchise Agreement if Franchisee or an affiliated company of Franchisee and/or any ofits owners and/or managers and/or the Restaurant:

(1) fails to obtain lawful possession of an approved location for the Restaurant as provided in this Agreement, or fails to satisfactorily complete the training program as provided in this Agreement;

(2) abandons, surrenders, transfers control of, loses the right to occupy the premises of the Restaurant, fails to obtain an alternative site, or fails to actively operate the Restaurant;

(3) has made a material misrepresentation or omission in the application for the franchise;

(4) fails to attend any supplemental or refresher training programs required pursuant to this Agreement;

(5) makes an unauthorized use or disclosure of the Confidential Information or the Operations Manual;

(6) submits a report understating the Royalty Fee;

(7) violates any of the covenants or requirements contained in this Agreement;

(8) fails to comply with any other provision of this Agreement or any mandatory specification, standard or operating procedures prescribed by Franchisor, including any procedure or requirement set forth in the Operations Manual or any standard relating to image or customer service; or

(9) violates the terms of any other Franchise Agreement with Franchisor, or if an affiliate company of Franchisee violates the terms of any Franchise Agreement with Franchisor, or if any owner of a 10% or greater equity interest in Franchisee is an owner of a 10% or greater equity interest in another franchisee entity pursuant to a franchise agreement with Franchisor and such other franchisee violates the terms of the other franchise agreement with Franchisor.

21. POST-TERMINATION

A. Upon termination or expiration of this Agreement, Franchisee's right to operate the Restaurant shall cease and Franchisee shall immediately:

(1) cease to operate the Restaurant and shall not thereafter, directly or indirectly represent to the public or hold itself out as a present or former Franchisee of Franchisor;

(2) immediately and permanently cease to use, by advertising or in any manner whatsoever, any equipment, materials, confidential methods, procedures, and techniques associated with the GOODCENTS SYSTEM or which display the Licensed Marks or any other distinctive forms, slogans, interior and exterior signs, symbols, or devices associated with or belonging to Franchisor and Franchisee shall, at Franchisee's expense, return to Franchisor, without compensation, all materials, equipment, signs, menu boards, packaging and other materials bearing the Licensed Marks;

(3) make such modifications or alterations as may be necessary to distinguish the former Restaurant so clearly from its former appearance and from other GOODCENTS RESTAURANTS to prevent any possibility of confusion by the public, including removal of all distinctive physical and structural features identifying GOODCENTS RESTAURANTS and removal of all distinctive signs and emblems. Franchisee shall, at his expense, make such specific additional changes as Franchisor may reasonably request for this purpose. If Franchisee fails to initiate immediately or complete such alterations within five days, Franchisee agrees that Franchisor or its designated agents may enter the premises of the former Restaurant and adjacent areas at any time to make such alterations, at Franchisee's sole risk and expense, without responsibility for any actual or consequential damages to the property of Franchisee or others, and without liability for trespass or other tort or criminal act. Franchisee expressly acknowledges that its failure to make such alterations will cause irreparable injury to Franchisor and consents to entry, at Franchisee's expense, of any ex-parte order by any court of competent jurisdiction authorizing Franchisor or its agents to take such action, if Franchisor seeks such an order. Franchisee will make such other modifications or alterations to the Restaurant site operated hereunder (including, without limitation, the changing of all telephone numbers and other communication equipment listings), including the improvements thereon, as may be necessary or as requested by Franchisor to prevent the operation of any business on the Restaurant site which might be deemed substantially similar to that of Franchisor or any other Franchisee of Franchisor; provided, however, that Franchisor may waive this provision in the case where Franchisor exercises its option to obtain an assignment of the Lease under the Lease Assignment Agreement or otherwise takes over the Restaurant site. In the event Franchisee fails or refuses to comply with the requirements of this Section, Franchisor shall have the right without affecting its other rights at law or in equity to enter upon the Franchisee's business premises, without being guilty of trespass or any other tort, for the purpose of making or causing to be made such changes as may be required at the expense of Franchisee;

(4) return to Franchisor the Operations Manual and all copies of all Business and Reporting Forms, records, files, instructions, correspondence, agreements, and any signage and menu board inserts and all materials, equipment using the Licensed Marks, and all other materials relating to the franchised business operated hereunder in Franchisee's possession, and all copies thereof (all of which are

hereby acknowledged to be Franchisor's sole property) without copying or duplication of any sort; and

(5) assign to Franchisor all telephone numbers utilized by Franchisee in the operation of its GOODCENTS RESTAURANT. As to each telephone number for which Franchisee may be the subscriber and which shall have been listed or advertised by Franchisee at any time within the 24 month period prior to termination in any telephone directory or other medium in connection with any of the Licensed Marks or any similar designation, Franchisee shall immediately transfer and assign any such number to Franchisor or to such person or firm as Franchisor may designate, and shall immediately execute such instruments and take such steps as in the opinion of Franchisor may be necessary or appropriate to transfer and assign each such telephone number, and Franchisee further irrevocably appoints the then-acting President of MR. GOODCENTS FRANCHISE SYSTEMS, Inc., or its successor as his duly authorized agent and attorney-in-fact to execute all such instruments and take all such steps to transfer and assign each such telephone numbers.

B. In the event of termination, Franchisor may retain all obligations of Franchisee to Franchisor and all rights of Franchisee under this Agreement shall automatically terminate; however, any obligations of Franchisee to take or abstain from taking any action upon termination pursuant to this Agreement shall not be affected by such termination, including the payment to Franchisor of all sums due from Franchisee at the time of termination.

C. Upon termination, expiration or refusal by Franchisee to renew or extend this Agreement, Franchisor shall have the right with respect to any lease for equipment used in the operation of the Restaurant or with respect to a lease for the premises of the Restaurant to require Franchisee to assign to Franchisor any interest which Franchisee has in any lease or sublease for the premises of the Restaurant or any lease for any equipment used in the operation of the Restaurant. Franchisor may exercise such option at or within 30 days after the termination or expiration of this Agreement.

D. If this Agreement expires (without renewal) or is terminated for good cause by Franchisor in accordance with the provisions of this Agreement, then Franchisor has the option, exercisable by giving written notice within 30 days from the date of expiration or termination, to purchase from Franchisee the tangible assets (including inventory of salable products, materials, supplies, signs, equipment and fixtures owned by Franchisee, but excluding any unamortized portion of the initial franchise fee, cash, short term investments and accounts receivable) of the Restaurant (collectively, the "Purchased Assets") and to an assignment of Franchisee's lease for (i) the premises of the Restaurant (or, if an assignment is prohibited, a sublease for the fully remaining term and on the same terms and conditions as Franchisee's lease) and (ii) any other tangible assets used in connection with the Restaurant. Franchisor has the unrestricted right to assign this option to purchase separate and apart from the remainder of this Agreement. If Franchisor does not elect to exercise its option to acquire the lease or sublease for the Restaurant premises, Franchisee must make modifications or alterations to the Restaurant as are reasonably necessary to distinguish the appearance of the Restaurant from that of the GOODCENTS RESTAURANTS operating under this System. If Franchisee fails to comply with these requirements, Franchisor has the right to enter the premises, at Franchisee's expense, to make or caused to be made the changes as may be required by Franchisor.

E. The purchase price for the Purchased Assets in the event this Agreement is terminated for good cause by Franchisor, shall be at Franchisee's cost or fair market value, whichever is less. If the parties cannot agree on the fair market value within 30 days of Franchisor's exercise of its option, fair market value will be determined by an audit/appraisal to be conducted by three appraisers. Franchisor and Franchisee shall each select one appraiser. The two appraisers chosen by Franchisor and Franchisee shall then select the third and final appraiser. Franchisor and Franchisee shall be responsible for the costs of the appraiser appointed by them. The cost of the audit and the cost of the third appraiser shall be shared equally by Franchisor and Franchisee. The decision of the majority of the appraisers on the audit/appraisal shall be final and binding on the parties. Fair market value shall not contain any amount or factor for any trademark, service mark or other commercial symbol used in connection with the operation of the GOODCENTS RESTAURANT, or for any goodwill for the GOODCENTS RESTAURANT. Any assets purchased

hereunder which do not meet quality standards of Franchisor may also be excluded from the purchase price or ascribed no value.

F. The purchase price, as determined above, shall be paid in cash at the closing of the purchase, which shall take place no later than 60 days after the delivery of Franchisor's notice of its election to purchase the Purchased Assets (unless fair market value is determined by audit, in which case, the closing shall take place within 60 days after the results of the audit are made available). At the closing, Franchisee must:

(1) Deliver instruments transferring good and merchantable title to the Purchased Assets, free and clear of all liens, encumbrances and liabilities to Franchisor or its designee, with all sales and other transfer taxes paid by Franchisee;

(2) Transfer or assign all licenses or permits which may be assigned or transferred;

(3) Assign to Franchisor or its designee Franchisee's leasehold interest to the premises of the Restaurant or, if an assignment is prohibited, sublease same to Franchisor for the full remaining term and on the same terms and conditions as Franchisee's lease, including renewal and/or purchase option; and

(4) Assign to Franchisor or its designee, any leases for other tangible assets used in connection with the Restaurant. If Franchisee cannot deliver clear title to all the Purchased Assets above, or if there are other unresolved issues, the closing of the sale shall, at Franchisor's option, be accomplished through an escrow. Franchisor has the right to set off against and reduce the purchase price by all amounts owed by Franchisee to Franchisor or to any of its affiliates.

G. In addition to the options granted above, if Franchisee owns the premises of the Restaurant, then Franchisor shall have the option, which may be exercised by Franchisor in its sole discretion within 30 days after termination or expiration of this Agreement, to purchase the premises (including land and all improvement thereon), for the fair market value of the land and building. The purchase price shall be at fair market value which will be determined as provided in paragraph E and the purchase price shall be paid in compliance with paragraph F. Franchisor shall purchase only assets and shall assume no liabilities, unless otherwise agreed to in writing by Franchisor and Franchisee.

H. If the Franchisor exercises the foregoing option to purchase the Restaurant, Franchisor has the right pending the closing of purchase to appoint a manager to maintain the operation of the Restaurant.

I. If Franchisor terminates this Agreement for good cause under Section 20, Franchisee acknowledges and agrees that (i) the actual or anticipated damages suffered by Franchisor, including, but not limited to the lost royalties and related fees, would be difficult if not impossible to calculate. Therefore, if Franchisee terminates this Agreement under Section 20, Franchisee must pay to Franchisor an amount equal to $100,000 (hereinafter referred to as a "Liquidated Damages Payment"). Such amount shall be paid by Franchisee to Franchisor promptly, but in no event later than 15 days after the effective date of the termination of this Agreement. The parties agree that the agreements contained in this Section 21(I) are an integral part of this Agreement and that Franchisor has no adequate remedy at law in the event of Franchisee's breach of this Agreement, because it is impossible to compute exactly the damages that would accrue to Franchisor in such event. The parties therefore have taken these facts into account in setting the amount of the Liquidated Damages Payment and hereby agree that the applicable Liquidated Damages Payment (i) represents damages and not a penalty against Franchisee, and (ii) represents a reasonable estimate of the damages incurred by Franchisor upon Franchisee's breach of this Agreement. Franchisor's right to receive the Liquidated Damages Payment from Franchisee shall be in addition to Franchisor's other rights under this Agreement.

J. All obligations of Franchisor and Franchisee which expressly or by their nature survive the expiration or termination of this Agreement continue in full force and effect subsequent to its expiration or termination until they are satisfied or expire.

22. ENFORCEMENT

A. SEVERABILITY AND SUBSTITUTION OF VALID PROVISIONS

Except as expressly provided to the contrary in this Agreement, each section, paragraph, term and provision of this Agreement is considered severable. If for any reason, any portion of this Agreement is held in a final, unappealable ruling issued by any court, agency or tribunal with competent jurisdiction in a proceeding to which Franchisor is a party to be invalid, contrary to, or in conflict with any applicable present or future law or regulation, that ruling shall not impair the operation of, or have any other effect upon, other portions of this Agreement as may remain otherwise intelligible. The surviving portions of this Agreement shall continue to be given full force and effect and bind the parties to this Agreement. Any portion of this Agreement held to be invalid shall be deemed not to be a part of this Agreement from the date the time for appeal expires, if Franchisee is a party, otherwise upon Franchisee's receipt of a notice of non-enforcement from Franchisor.

If any applicable and binding law or rule of any jurisdiction requires a greater prior notice of the termination of this Agreement than is required in this Agreement, or the taking of some other action not required, or if under any applicable and binding law or rule of any jurisdiction, any provision of this Agreement or any specification, standard or operating procedure Franchisor prescribes is invalid or unenforceable, the prior notice and/or other action required by law or rule shall be substituted for the comparable provisions, and Franchisor has the right, in its sole discretion, to modify the invalid or unenforceable provision, specification, standard or operating procedure to the extent required to be valid and enforceable. Franchisee agrees to be bound by any promise or covenant imposing the maximum duty permitted by law which is prescribed within the terms of any provision of this Agreement, as though it were separately articulated in and made a part of this Agreement, that may result from striking from any of the provisions, or any specification, standard or operating procedure Franchisor prescribes, any portion or portions which a court may hold to be unenforceable in a final decision to which Franchisor is a party, or from reducing the scope of any promise or covenant to the extent required to comply with a court order. Modifications to this Agreement shall be effective only in that jurisdiction, unless Franchisor elects to give them greater applicability, and this Agreement shall be enforced as originally made and entered into in all other jurisdictions.

B. WAIVER OF OBLIGATIONS

No delay, waiver, omission or forbearance on the part of Franchisor to exercise any right, option, duty or power arising out of any breach or default by Franchisee under this Agreement constitutes a waiver by Franchisor to enforce any right, option, duty or power against Franchisee or as to any subsequent breach or default by Franchisee. Acceptance by Franchisor of any payments due to it after the time at which the payment is due, is not deemed to be a waiver of Franchisor of any preceding breach by Franchisee of any terms, provisions, covenants or conditions of this Agreement. Franchisor specifically is not deemed to have waived or impaired any right, power or option reserved by this Agreement (including the right to demand exact compliance with every term, condition and covenant, or to declare any breach to be a default and to terminate the franchise before the expiration of its term) by virtue of any custom or practice of the parties at variance with the terms of this Agreement; or by any failure, refusal or neglect of Franchisor to exercise any right under this Agreement or to insist upon exact compliance by the Franchisee with its obligations, including any mandatory specification, standard or operating procedure.

Neither Franchisor nor Franchisee are liable for loss or damage or deemed to be in breach of this Agreement if its failure to perform its obligations results from: (1) transportation shortages, inadequate supply of labor, material or energy, or the voluntary foregoing of the right to acquire or use any of the

foregoing in order to accommodate or comply with the orders, requests, regulations, recommendations or instructions of any federal, state or municipal government or any department or agency; (2) compliance with any law, ruling, order, regulation, requirement or instruction of any federal, state, or municipal government or any department or agency; (3) acts of God; (4) acts or omissions of the other party; (5) fires, strikes, embargoes, war or riot; or (6) any other similar event or cause. Any delay resulting from any of these causes shall extend performance accordingly or excuse performance, in whole or in part, as may be reasonable.

C. SPECIFIC PERFORMANCE/INJUNCTIVE RELIEF

Franchisee acknowledges that in the event of a breach of the covenants and agreements of Franchisee herein concerning the use of the Licensed Marks and obligation to honor the non- competition provisions of the Franchise Agreement, both those applicable during the term of the Franchise Agreement and applicable after the termination thereof, Franchisor would suffer irreparable injury and harm which would not be calculable in terms of money damages and money damages would not make Franchisor whole.

Notwithstanding anything herein to the contrary, Franchisee consents that Franchisor shall be entitled to injunctive relief, both temporary and permanent, to restrain Franchisee's breach of said covenants and agreements and such relief may be granted to any Court to which Franchisee is subject to jurisdiction. Franchisee also agrees that Franchisor will be entitled to such injunctive relief without posting any type of bond.

D. RIGHTS OF PARTIES ARE CUMULATIVE

The rights of Franchisor and Franchisee under this Agreement are cumulative and no exercise or enforcement by Franchisor or Franchisee of any right or remedy precludes the exercise or enforcement by Franchisor or Franchisee of any other right or remedy which Franchisor or Franchisee is entitled by law to enforce.

E. COSTS AND ATTORNEYS' FEES

If a claim for amounts owed by Franchisee to Franchisor or any of its affiliates is asserted in any legal proceeding before a court of competent jurisdiction or by arbitration, or if Franchisor is required to enforce this Agreement in a judicial or arbitration proceeding, the Franchisor is entitled to reimbursement of its costs and expenses incurred, including reasonable accounting and attorney's fees.

F. JURY TRIAL WAIVER

Franchisor and Franchisee irrevocably each waive trial by jury in any action brought by either of them. Franchisee and Franchisor agree that any litigation, suit, action, counterclaim, cross claim or proceeding, whether at law or in equity, which arises out of, concerns, or as related to this Agreement or any of the relationships or transaction contemplated hereunder, the performance of this Agreement, the relationship between the parties or otherwise, trial shall be to a court of competent jurisdiction and not to a jury. Franchisor and Franchisee irrevocably waive any right either party may have to trial by jury.

G. GOVERNING LAW

To the extent not inconsistent with applicable law, this Agreement and the offer and sale of a franchise is governed by the laws of the State of Kansas which laws shall prevail in the event of any conflict of laws.

H. EXCLUSIVE JURISDICTION

With respect to any claims, controversies or disputes which are not finally resolved through mediation or as otherwise provided in this Agreement, Franchisee and the Principals hereby irrevocably

submit themselves to the state courts of the state and county of Kansas and the Federal District Court having jurisdiction over the same geographical area. Franchisee and the Principals hereby agree that service of process may be made upon any of them in any proceeding relating to or arising out of this Agreement or the relationship created by this Agreement by any means allowed by the law of the state of Kansas. Franchisee and the Principals further agree that venue for any proceeding relating to or arising out of this Agreement shall be in Johnson County, Kansas; provided, however, with respect to any action (1) for monies owed, (2) for injunctive or other extraordinary relief or (3) involving possession or disposition of, or other relief relating to, real property, Franchisor may bring such action in any state or Federal District Court which has jurisdiction.

I. VARIANCES

Franchisee acknowledges that Franchisor has and may at different times approve exceptions or changes from the uniform standards of the System in Franchisor's absolute sole discretion which Franchisor deems desirable or necessary under particular circumstances. Franchisee understands that he has no right to object to or automatically obtain such variances, and any exception or change must be approved in advance from Franchisor in writing. Franchisee understands existing franchisees may operate under different forms of agreements and that the rights and obligations of existing franchisees may differ materially from this Agreement.

J. BINDING EFFECT

This Agreement is binding upon the parties of this Agreement and their respective executors, administrators, heirs, assigns and successors in interest, and shall not be modified except by written agreement signed by both Franchisee and Franchisor.

K. CONSTRUCTION/INTEGRATION CLAUSE

Nothing in this Agreement or any related agreement is intended to disclaim the representations we made in the franchise disclosure document. Franchisee acknowledges that Franchisee is entering into this Agreement, and all ancillary agreements executed contemporaneously with this Agreement, as a result of Franchisee's own independent investigation of the franchised business and not as a result of any representations about Franchisor made by Franchisor's shareholders, officers, directors, employees, agents, representatives, Independent Contractors, attorneys, or franchisees, which are contrary to the terms set forth in this Agreement or of any franchise disclosure document, offering circular, prospectus, or other similar document required or permitted to be given to Franchisee pursuant to applicable law.

Franchisee hereby acknowledges and further represents and warrants to Franchisor that:

(1) Franchisee has placed no reliance on any oral or written statements, whether referred to as representations, warranties, inducements or otherwise, which are not contained in this Agreement or in the Franchise Disclosure Document given Franchisee by Franchisor;

(2) Franchisee has entered into this Agreement after making an independent investigation of Franchisor's operations and the System;

(3) Franchisor has not made any guarantee or provided any assurance that the business location will be successful or profitable regardless of whether Franchisor may have approved of the franchise or site location;

(4) Franchisee has (i) read this Agreement in its entirety and understands its contents; (ii) been given the opportunity to clarify any provisions that Franchisee did not understand and (iii) had the opportunity to consult with professional advisors regarding the operation and effect of the Agreement and the operation of the System;

(5) Franchisee has, together with its advisors, sufficient knowledge and experience in financial and business matters to make an informed decision with respect to the franchise offered by Franchisor;

(6) Franchisee has received a copy of the Franchisor's Franchise Disclosure Document 14 calendar days before execution of this Agreement or 14 calendar days before any payment of any consideration.

Except as may have been disclosed at Item 19 of Franchisor's Franchise Disclosure Document, Franchisee represents and warrants to Franchisor that no claims, representations or warranties regarding the earnings, sales, profits, success or failure of the franchised businesshave been made to Franchisee and no such claims, representations or warranties have induced Franchisee to enter into this Agreement.

Except for those changes permitted to be made unilaterally by Franchisor, no amendment, change or variance from this Agreement is binding on either party unless mutually agreed to by the parties and executed by their authorized officers or agents in writing.

Nothing in this Agreement or in any related agreement is intended to disclaim the representations Franchisor made in the disclosure document.

L. PRINCIPALS

The term "Principals" includes any officers and directors of Franchisee (including the officers and directors of any general partner of Franchisee) or the managing member of a limited liability company and the spouse of any officer or director or managing member and of any person or entity directly or indirectly owning and/or controlling 10% or more of Franchisee. The initial Franchisee's Principals shall be listed in Schedule C. Each Principal must sign and must comply with the requirements of the Guaranty and Assumption of Obligations Agreement attached to this Agreement.

23. WAIVER OF DAMAGES

Franchisee hereby waives, to the fullest extent permitted by law, any right to or claim for any punitive, exemplary, incidental, indirect, special, consequential or other damages (including, without limitation, loss of profits) against Franchisor, its affiliates, and the officers, directors, shareholders, partners, members, agents, representatives, Independent Contractors, servants and employees of each of them, in their corporate and individual capacities, arising out of any cause whatsoever (whether that cause is based on contract, negligence, strict liability, other tort or otherwise) and agrees that in the event of a dispute, Franchisee is limited to the recovery of any actual damages sustained by it. If any other term of this Agreement is found or determined to be unconscionable or unenforceable for any reason, the foregoing provisions of waiver by agreement of punitive, exemplary, incidental, indirect, special, consequential or other damages (including, without limitation, loss of profits) continues in full force and effect.

24. NOTICES

All notices, requests, demands, payments, consents and other communications hereunder shall be transmitted in writing and shall be deemed to have been duly given when delivered in person or when sent by regular, registered or certified United States mail, postage prepaid, return receipt requested, or when deposited with a public telegraph company or facsimile for immediate transmittal, charges prepaid, addressed as follows:

FRANCHISOR: MR. GOODCENTS FRANCHISE SYSTEMS, INC.
8997 Commerce Drive
De Soto, Kansas 66018
Attention: Compliance Officer

FRANCHISEE: _____

_____

_____

Either party may change their address by giving notice of such change of address to the other party. Mailed notices shall be deemed communicated within three days from the time of mailing if mailed as provided in this Section.

25. CAVEAT

A. The success of the business venture contemplated to be undertaken by this Franchise Agreement is speculative and depends, to a large extent, upon the ability of the Franchisee as an independent businessperson, and the active participation of Franchisee in the daily affairs of the business as well as other factors. Franchisor does not make any representation or warranty, express or implied, as to the potential success of the business venture contemplated hereby.

B. Franchisee acknowledges that it has entered into this Agreement after making an independent investigation of Franchisor's operations and not upon any representation as to Gross Revenue, volume, potential earnings or profits which Franchisee in particular might be expected to realize, nor has anyone made any other representation which is not expressly set forth in this Agreement, or in the franchise disclosure document provided Franchisee by Franchisor to induce the Franchisee to accept this Franchise and execute this Agreement.

C. Franchisee represents and acknowledges that he has received Franchisor's Franchise Disclosure Document 14 calendar days before the date of the execution of this Agreement, and that a copy of this Agreement with all blanks filled was received from Franchisor at least seven calendar days before the date of execution of this Agreement.

D. Franchisee represents that he has read this Agreement in its entirety and that he has been given the opportunity to clarify any provisions that Franchisee did not understand and to consult with any attorney or other professional advisor. Franchisee further represents that he understands the terms, conditions and obligations of this Agreement and agrees to be bound.

26. MISCELLANEOUS

A. Except as otherwise expressly provided, nothing in this Agreement is intended, nor shall be deemed, to confer any rights or remedies upon any person or legal entity who is not a party to this Agreement.

B. The headings of the several sections and paragraphs are for convenience only and do not define, limit or construe the contents of sections or paragraphs.

C. Franchisee will be responsible for all costs and expenses associated with complying with Franchisee's obligations under this Agreement.

D. The "Franchisee" as used in this Agreement is applicable to one or more persons, a corporation, partnership, limited partnership or limited liability company as the case may be, and the singular usage includes the plural and the masculine and neuter usages include the other and the feminine. If two or more persons are at any time Franchisee under this Agreement, their obligations and liabilities to Franchisor shall be joint and several. References to "Franchisee" and "Assignee" which are applicable to an individual or individuals shall mean the owner or owners of the equity or operating control of Franchisee or the Assignee, if Franchisee or the Assignee is a corporation, partnership, limited partnership or limited liability company.

This Agreement shall be executed in multiple copies, each of which shall be deemed an original.

IN WITNESS WHEREOF the parties have executed, sealed and delivered this Agreement in duplicate on the date recited in the first paragraph.

FRANCHISOR:

MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation

By:_____

Title:_____

FRANCHISEE:

(If Franchisee is a corporation)

_____
Name of Corporation

By: _____

Title: _____

(If Franchisee is an individual owner, Franchisee must sign below; if a partnership, all partners must sign below)

_____
Franchisee

_____
Franchisee

_____
Franchisee

_____
Franchisee

(If Franchisee is a Limited Liability Company)

_____
Name of Limited Liability Company

By: _____
Title: _____

GUARANTY AND ASSUMPTION OF OBLIGATIONS

THIS GUARANTY AND ASSUMPTION OF OBLIGATIONS is given this_____day of_____, 20___ by _____ (the "Guarantor").

In consideration of, and as an inducement to, the execution of that certain Franchise Agreement of even date (the "Agreement") by MR. GOODCENTS FRANCHISE SYSTEMS, INC. (the "Franchisor"), and with_____, a _____, each of the undersigned hereby personally and unconditionally (a) guarantees to Franchisor, and its successors and assigns, for the term of the Agreement and thereafter as provided in the Agreement, that _____ ("Franchisee") shall punctually pay and perform each and every undertaking, agreement and covenant set forth in the Agreement and all other obligations owed by Franchisee to the Franchisor or any affiliate of the Franchisor; and (b) agrees to be bound by, and personally liable for the breach of, each and every provision in the Agreement or any other agreement between Franchisee, on the one hand, and the Franchisor or any affiliate of Franchisor, on the other hand, including monetary obligations and obligations to take or refrain from taking specific actions or to engage or refrain from engaging in specific activities.

Each of the undersigned waives: (1) acceptance and notice of acceptance by Franchisor or its affiliates of the foregoing undertakings; (2) notice of demand for payment of any indebtedness or nonperformance of any obligations guaranteed; (3) protest and notice of default to any party with respect to the indebtedness or nonperformance of any obligations guaranteed; (4) any right he may have to require that an action be brought against Franchisee or any other person as a condition of liability.

Each of the undersigned consents and agrees that: (1) his direct and immediate liability under this Guaranty shall be joint and several; (2) he shall render any payment or performance required under the Agreement upon demand if Franchisee fails or refuses punctually to do so; (3) liability shall not be contingent or conditioned upon pursuit by Franchisor or its affiliates of any remedies against Franchisee or any other person; and (4) liability shall not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence which Franchisor or its affiliates may grant to Franchisee or to any other person, including the acceptance of any partial payment or performance, or the compromise or release of any claims, none of which shall in any way modify or amend this Guaranty, which shall be continuing and irrevocable during the term of the Agreement.

Guarantor hereby consents and agrees that:

(1) Guarantor's liability under this undertaking shall be direct, immediate, and independent of the liability of, and shall be joint and several with, Franchisee and the other owners of Franchisee;

(2) Guarantor shall render any payment or performance required under the Franchise Agreement or otherwise upon demand if Franchisee fails or refuses punctually to do so;

(3) This undertaking will continue unchanged by the occurrence of any bankruptcy with respect to Franchisee or any assignee or successor of Franchisee or by any abandonment of the Franchise Agreement or other agreement by a trustee of Franchisee. Neither the Guarantor's obligations to make payment or render performance in accordance with the terms of this undertaking nor any remedy for enforcement shall be impaired, modified, changed, released or limited in any manner whatsoever by any impairment, modification, change, release or limitation of the liability of Franchisee or its estate in bankruptcy or of any remedy for enforcement, resulting from the operation of any present or future provision of the U.S. Bankruptcy Act or other statute, or from the decision of any court or agency;

(4) Franchisor or any of its affiliates may proceed against Guarantor and Franchisee jointly and severally, or Franchisor or any of its affiliates may, at its option, proceed against Guarantor, without

having commenced any action, or having obtained any judgment against Franchisee. Guarantor hereby waives the defense of the statute of limitations in any action hereunder or for the collection of any indebtedness or the performance of any obligation hereby guaranteed; and

(5) Guarantor agrees to pay all reasonable attorneys' fees and all costs and other expenses incurred in any collection or attempt to collect amounts due pursuant to this undertaking or any negotiations relative to the obligations hereby guaranteed or in enforcing this undertaking against Guarantor.

IN WITNESS WHEREOF, each of the undersigned has affixed his signature on the same day and year as the Agreement was executed.

GUARANTOR(S)

_____

_____

_____

_____

SCHEDULE A
TO THAT CERTAIN
GOODCENTS FRANCHISE AGREEMENT
BY AND BETWEEN MR. GOODCENTS FRANCHISE SYSTEMS, INC.
AND _____
DATED_____, 20___
(the "Franchise Agreement")

1. Restaurant Location. The parties to this Agreement agree that the Restaurant to be operated by Franchisee pursuant to the Franchise Agreement shall be located at the following premises:

_____

_____

_____

_____

2. Restaurant Opening. Franchisee agrees to complete the development and open the Restaurant for business in a time period not to exceed one hundred eighty (180) days from the date of this Agreement.

3. Defined Terms. All capitalized or initial capitalized terms contained in this Schedule and not defined in this Schedule shall have the same meaning as ascribed to them in the Franchise Agreement.

FRANCHISOR:	FRANCHISEE:
MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation	(If Franchisee is a corporation)
	_____
	Name of Corporation
By:_____	By: _____
Title:_____	Title: _____

ALTERNATIVE TO SCHEDULE A
TO THAT CERTAIN
GOODCENTS FRANCHISE AGREEMENT
BY AND BETWEEN MR. GOODCENTS FRANCHISE SYSTEMS, INC.
AND _____
DATED_____, 20___
(the "Franchise Agreement")

1. Area For Restaurant Location. Within 90-120 days after the date of the Franchise Agreement, Franchisee shall submit to Franchisor a lease for the site of the Restaurant and obtain approval of the location within the following described geographical area (the "Area"):

_____

_____

_____

_____

2. Approval of Location and Restaurant Opening. In order to obtain Franchisor's approval of proposed premises for the Restaurant, Franchisee must submit to Franchisor a complete site report (containing information Franchisor requires) for the location at which Franchisee proposes to establish and operate the Restaurant and which Franchisee reasonably believes to conform to the standardized site selection criteria established by Franchisor. The proposed location is subject to Franchisor's prior written approval, which will not be unreasonably withheld. In approving or disapproving the proposed location, Franchisor will consider matters it deems material, including demographic characteristics of the proposed location, traffic patterns, parking, the predominant character of the neighborhood, the proximity to other businesses, including other GOODCENTS RESTAURANTS, commercial characteristics, the rental obligations and other lease terms for the proposed location, and the size of premises, appearance and other physical characteristics. Franchisor will, by delivery of written notice to Franchisee, approve or disapprove a location proposed by Franchisee for the Restaurant within 30 days of receipt by Franchisor of the complete site report and other materials requested by Franchisor, containing all information reasonably required by Franchisor. A site will be deemed to be approved if not disapproved by Franchisor in writing within 30 days of receipt of the complete site report and other requested materials.

Franchisor and Franchisee agree that Franchisor's written approval of a proposed location is deemed an agreement by Franchisor and Franchisee that the location shall be the location of the Restaurant to be operated by Franchisee pursuant to the Franchise Agreement. As soon as reasonably practical after approval of the location, Franchisor and Franchisee shall complete and execute Schedule A.

At Franchisee's request, Franchisor will provide Franchisee with reasonable assistance in the selection and evaluation of a proposed location for the Restaurant.

FRANCHISEE ACKNOWLEDGES AND AGREES THAT FRANCHISOR'S SELECTION OR APPROVAL OF A PROPOSED LOCATION AND ANY INFORMATION IMPARTED TO FRANCHISEE REGARDING THE PROPOSED LOCATION SHALL NOT CONSTITUTE A WARRANTY OR REPRESENTATION OF ANY KIND, EXPRESSED OR IMPLIED, AS TO THE SUITABILITY OF THE PROPOSED LOCATION FOR A GOODCENTS RESTAURANT OR FOR ANY OTHER PURPOSE.

Franchisee agrees to complete the development and open the Restaurant for business within 360 days from the date of the Franchise Agreement.

3. Termination of Franchise Agreement. Franchisor has the right to terminate the Franchise Agreement, effective upon delivery of notice of termination to Franchisee, if Franchisee fails to open the

Restaurant within 180 days after the date of the Franchise Agreement.

4. Defined Terms. All capitalized and initial capitalized terms contained in this Schedule and not defined in this Schedule shall have the same meaning as ascribed to them in the Franchise Agreement.

FRANCHISOR:

MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation

By:_____

Title:_____

FRANCHISEE:

(If Franchisee is a corporation)

_____
Name of Corporation

By: _____

Title: _____

(If Franchisee is an individual owner, Franchisee must sign below; if a partnership, all partners must sign below)

_____
Franchisee

_____
Franchisee

_____
Franchisee

_____
Franchisee

(If Franchisee is a Limited Liability Company)

_____
Name of Limited Liability Company

By: _____

Title: _____

SCHEDULE B
CONFIDENTIALITY AGREEMENT AND ANCILLARY COVENANTS NOT TO COMPETE

This Agreement is made and entered into this_____day of_____, 20___, between Mr. Goodcents Franchise Systems, Inc., a Kansas corporation ("Franchisor"), _____ _____("Franchisee"), and _____ ("Covenantor").

RECITALS

WHEREAS, Franchisor has obtained the right to develop a unique system (the "System") for the development and operation of GOODCENTS RESTAURANTS under the name and marks GOODCENTS® ("GOODCENTS RESTAURANTS"); and

WHEREAS, the System includes, but is not limited to, certain trade names, service marks, trademarks, logos, emblems and indicia of origin, including, but not limited to, the marks GOODCENTS® and other trade names, service marks, trademarks, logos, insignia, slogans, emblems, designs and commercial symbols as Franchisor may develop in the future to identify for the public the source of services and products marketed under such marks and under the System and representing the System's high standards of quality, appearance and service and distinctive marketing, uniform standards, specifications and procedures for performing services, for marketing inventory, merchandising, management and financial control; operations; quality and uniformity of services offered; training and assistance; and advertising, marketing and promotional programs; all of which may be changed, improved and further developed by Franchisor from time to time and are used by Franchisor in connection with the operation of the System ("Trade Secrets"); and

WHEREAS, the Licensed Marks and Trade Secrets provide economic advantages to Franchisor and are not generally known to, and are not readily ascertainable by proper means by, Franchisor's competitors who could obtain economic value from knowledge and use of the Trade Secrets; and

WHEREAS, Franchisor has taken and intends to take all reasonable steps to maintain the confidentiality and secrecy of the Trade Secrets; and

WHEREAS, Franchisor has grated Franchise the limited right to develop a GOODCENTS RESTAURANT using the System, the Licensed Marks and the Trade Secrets, pursuant to a Franchise Agreement entered into on _____, 20_____ ("Franchise Agreement"), by and between Franchisor and Franchise; and

WHEREAS, Franchisor and Franchisee have agreed in the Franchise Agreement on the importance to Franchisor and to Franchisee and other licensed users of the System of restricting the use, access and dissemination of the Trade Secrets; and

WHEREAS, it will be necessary for certain employees, agents, Independent Contractors, officers, directors and equity interest holders of Franchisee, or any entity having an interest in Franchisee ("Covenantor") to have access to and to use some of all of the Trade Secrets in the management and operation of Franchisee's GOODCENTS RESTAURANT using the System; and

WHEREAS, Franchisee has agreed to obtain from those covenantors written agreements protecting the Trade Secrets and the System against unfair competition; and

WHEREAS, Covenantor wishes to remain, or wishes to become associated with or employed by Franchisee; and

WHEREAS, Covenantor wishes and needs to receive and use the Trade Secrets in the course of his employment or association in order to effectively perform the services for Franchisee; and

WHEREAS, Covenantor acknowledges that receipt of and the right to use the Trade Secrets constitutes independent valuable consideration for the representations, promises and covenants made by Covenantor herein;

NOW, THEREFORE, in consideration of the mutual covenant and obligations contained herein, the parties agree as follows:

Confidentiality Agreement

1. Franchisor and/or Franchisee shall disclose to Covenantor some or all of the Trade Secrets relating to the System. All information and materials, including, without limitation, manuals, drawings, marketing techniques, specifications, techniques and compilations of data which Franchisor provides to Franchisee and/or Covenantor shall be deemed confidential Trade Secrets for the purposes of this Agreement.

2. Covenantor shall receive the Trade Secrets in confidence and shall, at all times, maintain them in confidence, and use them only in the course of his employment or association with a Franchisee and then only in connection with the development and/or operation by Franchisee of a GOODCENTS RESTAURANT for so long as Franchisee is licensed by Franchisor to use the System.

3. Covenantor shall not at any time make copies of any documents or compilations containing some or all of the Trade Secrets without Franchisor's express written permission.

4. Covenantor shall not at any time disclose or permit the disclosure of the Trade Secrets except to other employees of Franchisee and only to the limited extent necessary to train or assist other employees of Franchisee in the development or operation of a GOODCENTS RESTAURANT.

5. Covenantor shall surrender any material containing some or all of the Trade Secrets to Franchisee or Franchisor, upon request, or upon termination of employment by Franchisee, or upon conclusion of the use for which such information or material may have been furnished to Covenantor.

6. Covenantor shall not at any time, directly or indirectly, do any act that would or would likely be injurious or prejudicial to the goodwill associated with the Trade Secrets and the System.

7. All manuals are loaned by Franchisor to Franchisee for limited purposes only and remain the property of Franchisor and may not be reproduced, in whole or in part, without Franchisor's written consent.

Covenants Not to Compete

1. In order to protect the goodwill and unique qualities of the System and the confidentiality and value of the Trade Secrets, and in consideration for the disclosure to Covenantor of the Trade Secrets, Covenantor further agrees and covenants as follows:

a. Not to divert, or attempt to divert, directly or indirectly, any business, business opportunity, or customer of the GOODCENTS RESTAURANT to any competitor; and

b. Not to employ, or seek to employ, any person who is at the time or was within the preceding 180 days employed by Franchisor, any of its affiliates or any franchisee of Franchisor, or otherwise directly or indirectly induce such person to leave that person's employment except as may occur in connection with Franchisee's employment of such person if permitted under the Franchise Agreement.

c. Not to directly or indirectly, for himself or through, on behalf of, or in conjunction with any person, partnership, corporation or limited liability company, without the prior written consent of Franchisor, own, maintain, operate, engage in, or have any financial or beneficial interest in (including any interest in corporations, limited liability companies, partnerships, trusts, unincorporated associations or joint ventures) become employed, advise, assist or make loans to, any business that is of a character and concept similar to a GOODCENTS RESTAURANT. As used in this Agreement, the term "similar" means a business engaged in obtaining, selling or otherwise dealing in sandwiches or pasta restaurant or in any other substantially similar or competitive establishment for the promotion or sale of sandwiches and pasta or other food related products which looks like, copies, imitates, or operates in a manner similar to a GOODCENTS RESTAURANT and which the Restaurant is located at or within, or is intended to be located, at or within a 15 mile radius of the location of Franchisee's Restaurant or within a 15 mile radius of the location of any GOODCENTS RESTAURANT in existence or under construction, whether owned by Franchisor or its affiliates or by a Franchisee or where land has been purchased or a lease has been executed by a Franchisor, its affiliate or any Franchisee.

2. In further consideration for the disclosure to Covenantor of the Trade Secrets and to protect the uniqueness of the System, Covenantor agrees and covenants that during the time of Covenantor's employment with Franchisee and for two years following the earlier of the expiration, termination or transfer of all Franchisee's interest in the Franchise Agreement or the termination of his association with or employment by Franchisee, Covenantor will not without the prior written consent of Franchisor:

a. divert or attempt to divert, directly or indirectly, any business, business opportunity or customer of the GOODCENTS RESTAURANTS to any competitor;

b. employ, or seek to employ, any person who is at the time or was within the preceding 180 days employed by Franchisor, any of its affiliates or any franchisee of franchisor, or otherwise directly or indirectly induce such persons to leave that person's employment; and

c. own, maintain, operate, engage in, or have an ownership interest, or serve as an employee, or consultant, or representative or in any other capacity (including any right to share in revenues or profits) or serve as an employee, or consultant, or representative or in any other capacity, in any Competitive Business that is located at or within or that is intended to be located at or within a 15 mile radius of the location of Franchisee's Restaurant or within a 15 mile radius of the location of any existing GOODCENTS RESTAURANT, any GOODCENTS RESTAURANT under construction or under lease or purchase agreement executed by Franchisor, its affiliates or any franchisee. For the purposes of this Agreement, a Competitive Business is defined as one that is of a character and concept similar to a GOODCENTS RESTAURANT. As used herein, the term "similar" means a restaurant business that looks like, copies, imitates, or operates in any manner like a GOODCENTS RESTAURANT, including but not

limited to, a Restaurant which has a similar menu or has similar decor, design or trade dress or which features sandwiches or pasta as menu items;

Miscellaneous

1. Franchisee shall make all commercially reasonable efforts to ensure that Covenantor acts as required by this Agreement.

2. Covenantor agrees that in the event of a breach of this Agreement, Franchisor would be irreparably injured and be without an adequate remedy at law. Therefore, in the event of such a breach, or threatened or attempted breach of any of the provisions hereof, Franchisor shall be entitled to enforce the provisions of this Agreement and shall be entitled, in addition to any other remedies made available to it at law or in equity, including the right to terminate the Franchise Agreement, to a temporary and/or permanent injunction and a decree for the specific performance of the terms of this Agreement, without the necessity of showing actual or threatened harm and without being required to furnish a bond or other security.

3. Covenantor agrees to pay all expenses (including court costs and reasonable attorneys' fees) incurred by Franchisor and Franchisee in enforcing this Agreement.

4. Any failure by Franchisor to object to or take action with respect to any breach of this Agreement by Covenantor shall not operate or be construed as a waiver of or consent to that breach or any subsequent breach by Covenantor.

5. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED AND ENFORCED IN ACCORDANCE WITH THE LAWS OF THE STATE OF KANSAS. COVENANTOR HEREBY IRREVOCABLY SUBMITS HIMSELF TO THE JURISDICTION OF THE STATE COURTS OF JOHNSON COUNTY, KANSAS AND THE FEDERAL DISTRICT COURT FOR KANSAS. COVENANTOR HEREBY WAIVES ALL QUESTIONS OF PERSONAL JURISDICTION OR VENUE FOR THE PURPOSE OF CARRYING OUT THIS PROVISION. COVENANTOR HEREBY AGREES THAT SERVICE OF PROCESS MAY BE MADE UPON HIM IN ANY PROCEEDING RELATING TO OR ARISING UNDER THIS AGREEMENT OR THE RELATIONSHIP CREATED BY THIS AGREEMENT BY ANY MEANS ALLOWED BY KANSAS OR FEDERAL LAW. COVENANTOR FURTHER AGREES THAT VENUE FOR ANY PROCEEDING RELATING TO OR ARISING OUT OF THIS AGREEMENT SHALL BE JOHNSON COUNTY, KANSAS; PROVIDED, HOWEVER, WITH RESPECT TO ANY ACTION WHICH INCLUDES INJUNCTIVE RELIEF OR OTHER EXTRAORDINARY RELIEF, FRANCHISOR OR FRANCHISEE MAY BRING SUCH ACTION IN ANY COURT IN ANY STATE WHICH HAS JURISDICTION.

6. The parties acknowledge and agree that each of the covenants contained herein are reasonable limitations as to time, geographical area, and scope of activity to be restrained and do not impose a greater restraint than is necessary to protect the goodwill or other business interests of Franchisor. The parties agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of a covenant in this Agreement is held unreasonable or unenforceable by a court or agency having valid jurisdiction in any unappealed final decision to which Franchisor is a part, Covenantor expressly agrees to be bound by any lesser covenant subsumed within the terms of such covenant that imposes the maximum duty permitted by law as if the resulting covenant were separately stated in and made a part of this Agreement.

7. This Agreement contains the entire agreement of the parties regarding the subject matter hereof. This Agreement may be modified only by a duly authorized writing executed by all parties.

8. All notices and demands required to be given hereunder shall be in writing and shall be sent by personal delivery, expedited delivery service, certified or registered mail, return receipt requested, first-class postage prepaid, facsimile, telegram or telex (provided that the sender confirms the facsimile, telegram or telex by sending an original confirmation copy by certified or registered mail or expedited delivery service within three business days after transmission), to the respective parties at the following addresses unless and until a different address has been designated by written notice to the other parties.

If directed to Franchisor, the notice shall be addressed to:

Mr. Goodcents Franchise Systems, Inc.
8997 Commerce Drive
De Soto, Kansas 66018
Attention: Compliance

If directed to Franchisee, the notice shall be addressed to:

_____

_____

_____

Attention: _____

Facsimile: _____

If directed to Covenantor, the notice shall be addressed to:

_____

_____

_____

Attention: _____

Facsimile: _____

Any notices sent by personal delivery shall be deemed given upon receipt. Any notices given by telex or facsimile shall be deemed given upon transmission, provided confirmation is made as provided above. Any notice sent by expedited delivery service or registered or certified mail shall be deemed given three business days after the time of mailing. Any change in the foregoing addresses shall be effected by giving 15 days written notice of such change to the other parties. Business day for the purpose of this Agreement excludes Saturday, Sunday and the following national holidays: New Year's Day, Martin Luther King Day, Presidents' Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving and Christmas.

9. The rights and remedies of Franchisor under this Agreement are fully assignable and transferable and shall inure to the benefit of its respective affiliates, successor and assigns. The respective obligations of Franchisee and Covenantor hereunder may not be assigned by Franchisee or Covenantor without the prior written consent of Franchisor.

IN WITNESS WHEREOF, the undersigned have entered into this Agreement as witnessed by their signatures below.

FRANCHISOR:

MR. GOODCENTS FRANCHISE SYSTEMS, INC., a Kansas corporation

By:_____

Title:_____

COVENANTOR:

_____

Printed Name:_____

FRANCHISEE:

(If Franchisee is a corporation)

_____

Name of Corporation

By: _____

Title: _____

(If Franchisee is an individual owner, Franchisee must sign below; if a partnership, a general partner must sign below)

_____

Franchisee

_____

Franchisee

_____

Franchisee

(If Franchisee is a Limited Liability Company)

_____

Name of Limited Liability Company

By: _____

Title: _____

SCHEDULE C

STATEMENT OF OWNERSHIP INTEREST AND PRINCIPALS

STATEMENT OF OWNERSHIP INTERESTS AND FRANCHISEE'S PRINCIPALS

A. The following is a list of shareholders, partners, members, or other investors in Franchisee, including all investors who own or hold a direct or indirect interest in Franchisee, and a description of the nature of their interest:

Name	Percentage of Ownership/Nature of Interest

B. The following is a list of all Principals described in and designated pursuant to this Agreement.

C. Each of the Principals is jointly and severally liable for the obligations of the Franchise Agreement.

Goodcents

SCHEDULE D

ACH DEBIT TRANSACTION REQUEST FORM

I hereby authorize Mr. Goodcents Franchise Systems, Inc. to initiate ACH Debit entries to my account(s) indicated below for Weekly Royalties and AD Fees as well as vendor fees collected monthly including but not limited to: Point of Purchase (POP) Marketing Kits, Goodcents University and Gift Cards.

Restaurant #:_____

Application of Customer's Account: ☐ Checking ☐ Savings (Please check one)

Receiving Bank's Routing No. (ABA): _____

Customer's Account No.: _____

Owner Operators Restaurant No.: _____

Customer's Name: _____

Customer's Address: _____

_____

Customer's Email Address: _____

This authorization is to remain in full force and effect until Mr. Goodcents Franchise Systems, Inc. has received written notification from me of its termination in such time and in such manner as to afford Mr. Goodcents Franchise Systems, Inc. a reasonable opportunity to act on it. I realize that my current Mr. Goodcents Franchise Systems, Inc. franchise agreement requires weekly ACH debit payments which will automatically withdraw from my bank account in the amount of the 6% Royalty fee, the 3.5% National Marketing and Promotional. The payment amount will be based on weekly sales information taken from the GIS system every Monday morning and will be based on sales from the prior week Monday through Sunday. I also realize that monthly charges for the Goodcents University training platform as well as other vendor fees collected monthly will automatically withdraw from my bank account on or around the 10th of each month.

I understand that this is an electronic transaction, and these funds may be withdrawn from my account on or after the indicated date. If the payment is rejected for Non-Sufficient Funds (NSF) I understand that Mr. Goodcents Franchise Systems, Inc., may, at its discretion, attempt to process the charge again within 14 days, and I agree to pay any and all additional fees for each attempt returned NSF. I will not dispute Mr. Goodcents Franchise Systems, Inc. billing with my bank so long as the transaction corresponds to the terms indicated in this agreement.

Name: _____

Signature: _____ Date _____

EXHIBIT D

AGENTS FOR SERVICE OF PROCESS

AGENTS FOR SERVICE OF PROCESS

STATE	AGENT	ADDRESS
California	Department of Financial Protection and Innovation	320 West 4th Street, Suite 750 Los Angeles, CA 90013-1105
Hawaii	Commissioner of Securities	335 Merchant Street, Room 203 Honolulu, HI 96813
Illinois	Illinois Attorney General	500 South Second Street Springfield, Il 62706
Indiana	Indiana Secretary of State	302 W Washington Street, Room E-111 Indianapolis, IN 46204
Maryland	Maryland Securities Commissioner	200 St. Paul Place Baltimore, MD 21202-2020
Michigan	Michigan Department of Commerce Corporations and Securities Bureau	525 West Ottawa 670 Law Building Lansing, MI 48913
Minnesota	Commissioner of Commerce	85 7th Place East, Suite 280 St. Paul, MN 55101-2198
New York	Secretary of State of the State of NewYork	41 State Street Albany, NY 12231-0001
North Dakota	Securities Commissioner	600 East Boulevard Avenue State Capitol Fourteenth Floor, Dept 414 Bismarck, ND 58505-0510
Rhode Island	Director of the Department of Business Regulation	1511 Pontiac Avenue Cranston, RI 02920
South Dakota	Department of Labor and Regulation Division of Securities	124 S. Euclid, Suite 104 Pierre, SD 57501
Virginia	Clerk of the State Corporation Commission	1300 East Main Street, 1st Floor Richmond, VA 23219
Washington	Department of Financial Institutions	150 Israel Rd. S.W. Tumwater, WA 98501
Wisconsin	Commissioner of Securities	Department of Financial Institutions Division of Securities 345 W. Washington Ave., 4th Floor Madison, WI 53701

EXHIBIT E

STATE ADMINISTRATORS

STATE ADMINISTRATORS

STATE	STATE ADMINISTRATOR	ADDRESS
California	Department of Financial Protection and Innovation	320 West 4th Street, Suite 750 Los Angeles, CA 90013-2344 Toll Free Telephone #: 1-866-275-2677
Hawaii	Commissioner of Securities	335 Merchant Street, Room 203 Honolulu, HI 96813
Illinois	Office of the Attorney General	500 South Second Street Springfield, IL 62706
Indiana	Indiana Securities Commissioner Securities Division	302 West Washington Street, RoomE111 Indianapolis, IN 46204
Maryland	Office of the Attorney General Securities Division	200 St. Paul Place Baltimore, MD 21202-2020
Michigan	Consumer Protection Division Franchise Section	525 West Ottawa 670 Law Building Lansing, MI 48913
Minnesota	Department of Commerce	85 7th Place East, Suite 280 St. Paul, MN 55101-2198
New York	New York State Department of Law Bureau of Investor Protection and Securities	120 Broadway, 23rd Floor New York City, NY 10271
North Dakota	North Dakota Securities Department	600 East Boulevard Avenue State Capitol Fifth Floor Dept. 414 Bismarck, ND 58505-0510 Phone: 701-328-4712
Rhode Island	Department of Business Regulation Securities Division	1511 Pontiac Ave Cranston, RI 02920
South Dakota	Department of Labor and Regulation Division of Securities	124 S. Euclid, Suite 104 Pierre, SD 57501
Virginia	Virginia State Corporation Commission Division of Securities and RetailFranchising	1300 East Main Street, 9th Floor Richmond, VA 23219
Washington	Department of Financial Institutions Securities Division	150 Israel Rd. S.W. Tumwater, WA 98501
Wisconsin	Department of Financial Institutions Securities Division	345 W. Washington, 4th Floor Madison, WI 55103

EXHIBIT F

LIST OF FRANCHISEES

LIST OF FRANCHISEES

The names, addresses, and phone numbers of the franchisees as of December 31, 2023 is listed as follows:

TERRITORY	CORPORATE NAME	FRANCHISEE	RESTAURANT ADDRESS	RESTAURANT PHONE NUMBER
ARIZONA	The Brady Group, LLC	Michael "Mitch" Brady	4920 W Thunderbird, Suite 101	(602) 843-9900
Glendale			Glendale, AZ 85306	
ARIZONA	E-Roc Enterprises LLC	Eric Lessard	420 N Litchfield Rd	(623) 248-4899
Goodyear			Goodyear, AZ 85338	
ARIZONA	The Brady Group, LLC	Michael "Mitch" Brady	8940 W Bell Road, Suite B107	(623) 977-2120
Peoria			Peoria, AZ 85382	
ARIZONA	E-Roc Enterprises 2 LLC	Eric Lessard	18413 N 19th Avenue	(602) 548-8600
Phoenix			Phoenix, AZ 85023	Fax (502) 548-8800
ARIZONA	JMB Investments, LLC	Michael "Mitch" Brady	16572 W Greenway Road, Suite 107	(623) 243-7827
Surprise			Surprise, AZ 85388	Fax (623) 243-7827
ARKANSAS	Rapid Stop, LLC	Mohsin Virani Asif Valan Hyder Lalani	1800 Lorene Street	(870) 863-4858
El Dorado			El Dorado, AR 71730	
KANSAS	Dharmi LLC	Jasdeep Gill Sarbit Singh	630 S 130th Street	(913) 441-4041
Bonner Springs			Bonner Springs, KS 66012	Fax (914) 422-1282
KANSAS	Moussa Sobaiti	Moussa Sobaiti	32501 W 200th St	(913) 361-6006
Edgerton			Edgerton, KS 66021	
KANSAS	JCP Enterprises LLC	Jermy W. Hinkle Nicolas B. Cerretti Peter S. deBlonk	1004 E 12th Street	(620) 343-3100
Emporia			Emporia, KS 66801	Fax (620) 341-9929
KANSAS	Fox Enterprises, LLC	Steven Fox Mary Fox	796 E Main	(913) 856-4611
Gardner			Gardner, KS 66030	Fax (913) 856-4694
KANSAS	Shiv Restaurants, LLC	Ravinder Patel	1410 Kasold	(785) 841-8444
Lawrence			Lawrence, KS 66049	Fax (785) 842-3592
KANSAS	Vieques LLC	Jacob Campbell Lindsay Campbell	2915 Trailhead Drive	(913) 682-2368
Leavenworth			Leavenworth, KS 66048	Fax (913) 682-3338
KANSAS	Bhagyalaxmi, LLC	Jitesh Modi	12807 W 87th Street	(913) 599-2368
Lenexa			Lenexa, KS 66215	Fax (913) 498-3456
KANSAS	Hari Om Enterprises LLC	Shveta Patel Hirenkumar "Harry" Patel	9542 Lackman Road	(913) 888-5544
Lenexa			Lenexa, KS 66219	
KANSAS	Pleasant Enterprises 1, LLC	Vick Modi	13416 College Boulevard	(913) 451-2368
Lenexa			Lenexa, KS 66210	Fax (913) 498-3456
KANSAS	St John LLC	Jacob Campbell Lindsay Campbell	1317 Anderson Avenue	(785) 539-1900
Manhattan			Manhattan, KS 66502	
KANSAS	ARD, Inc	Rupinder Dhillon Davinder Dhillon	6250 Johnson Drive	(913) 722-6454
Mission			Mission, KS 66202	Fax (913) 722-3045
KANSAS	ASG, LLC	Jasdeep Gill Harmandip Gill	776 N Ridgeview Road	(913) 764-2368
Olathe			Olathe, KS 66061	Fax (913) 764-8263
KANSAS	BDS Enterprises	Dale Mahli, Sanjeev "Sean" Khurana Brijpal "Brij" Singh	2133 E 151st Street	(913) 780-1797
Olathe			Olathe, KS 66062	Fax (913) 780-5754

TERRITORY	CORPORATE NAME	FRANCHISEE	RESTAURANT ADDRESS	RESTAURANT PHONE NUMBER
KANSAS	Culebra LLC	Jacob Campbell Lindsay Campbell	10432 S Ridgeview Road	(913) 894-6200
Olathe			Olathe, KS 66061	
KANSAS	St Thomas LLC	Jacob Campbell Lindsay Campbell	13600 S Alden Street	(913) 839-3221
Olathe			Olathe, KS 66062	
KANSAS	AKAL, LLC	Hardip Dosanjh Inderjit Dosanjh	8808 Santa Fe Drive	(913) 649-2244
Overland Park			Overland Park, KS 66212	Fax (913) 649-2294
KANSAS	Pleasant Enterprises, LLC	Vick Modi	7580 W 119th Street	(913) 338-5710
Overland Park			Overland Park, KS 66213	Fax (913) 338-1705
KANSAS	Gilt Gratify, LLC	Jeff Snyder	6760 West 135th Street	(913) 402-9191
Overland Park			Overland Park, KS 66223	Fax (913) 294-2202
KANSAS	AKALDD, LLC	Hardip Dosanjh Japdip Dhillon	4530 W 107th Street	(913) 383-1177
Overland Park			Overland Park, KS 66207	Fax (913) 888 4978
KANSAS	MSC, Inc.	Shital "Ron" Cheema Jaswinder "Sid" Sidhu	3954 W 69th Terrace	(913) 432-3362
Prairie Village			Prairie Village, KS 66208	Fax (913) 432-1311
KANSAS	Marzbars Foods, Inc.	Scott Mars Gena Mars	13216 W 62nd Terrace	(913) 631-4244
Shawnee			Shawnee, KS 66216	Fax (913) 631-2368
KANSAS	SINGH, Inc.	Surya P. Singh	22724 Midland Drive	(913) 441-5588
Shawnee			Shawnee, KS 66216	Fax (913) 681-9717
KANSAS	Graham Restaurant Group, LLC	Brandon Graham Andrea Graham	4210 SW 21st Street	(785) 272-4747
Topeka			Topeka, KS 66604	Fax (785) 272-4755
KANSAS	Graham Restaurant Group, LLC	Brandon Graham Andrea Graham	2060 N Topeka Boulevard	(785) 233-4663
Topeka			Topeka, KS 66608	Fax (785) 232-0673
KANSAS	JDUNN VENTURES LLC	Jennifer Dunn	1212 S Tyler Road	(316) 773-1010
Wichita			Wichita, KS 67209	Fax (316) 773-1060
MINNESOTA	BEC Investments, LLC	Kenneth Trice Holly Trice	15594 Pilot Knob, Suite 700	(952) 431-0888
Apple Valley			Apple Valley, MN 55124	Fax (952) 431-0890
MISSOURI	1601 M, LLC	Margaret Rothe	3870 Vogel Road	(636) 333-3368
Arnold			Arnold, MO 63010	Fax (636) 333-3369
MISSOURI	Avarus, LLC	Greg Mirkowski Kristi Mirkowski	1332 N. 7 Hwy	(816) 229-1100
Blue Springs			Blue Springs, MO 64014	Fax (816) 229-0170
MISSOURI	EllaMarie Enterprises, LLC	Brian Schwentker	173 Long Road	(636) 537-5300
Chesterfield			Chesterfield, MO 63005	Fax (636) 537-9080
MISSOURI	Rang Advhoot LLC	Krunal Shah	3801 S Noland Road, Suite 1	(816) 252-5533
Independence			Independence, MO 64055	Fax (816) 252-1312
MISSOURI	M & O Construction, LLC	Donata Craig William "Bill" Craig	17003 E US Hwy 24 Suite A	(816) 796-0044
Independence			Independence, MO 64056	Fax (816) 796-0045
MISSOURI	Varahi Operations LLC	Giraben Patel	117 NW Barry Road	(816) 468-1212
Kansas City			Kansas City, MO 64155	Fax: (816) 468-6060

TERRITORY	CORPORATE NAME	FRANCHISEE	RESTAURANT ADDRESS	RESTAURANT PHONE NUMBER
MISSOURI	KC Food LLC	Mahipal Vakharia	6310 N Chatam Avenue	(816) 584-9100
Kansas City			Kansas City, MO 64151	Fax: (816) 584-9102
MISSOURI	Royal Blue Partners, LLC	Jene Hynek Lori Hynek	1321 NE Douglas, Suite D	(816) 246-5166
Lee's Summit			Lee's Summit, MO 64086	Fax: (816) 246-0238
MISSOURI	Aditya Enterprises	Ravinder Patel Jay Patel	705 SE Melody Lane	(816) 524-6677
Lee's Summit			Lee's Summit, MO 64063	Fax: (816) 524-0205
MISSOURI	Shiv Restaurants, LLC	Ravindrakumar D. Patel	809 NE Lakewood Boulevard	(816) 478-4883
Lee's Summit			Lee's Summit, MO 64064	Fax: (816) 478-0489
MISSOURI	Liberty Foods, Inc	Chong Sauter	314 S 291 Highway	(816) 792-9700
Liberty			Liberty, MO 64068	Fax: (816) 792-9777
MISSOURI	Saxon Group Co. LLC	Michael "Mike" Saxon Debra Saxon	842 Bryan Road	(636) 379-4900
O'Fallon			O'Fallon, MO 63366	Fax: (636) 272-4944
MISSOURI	Moussa Sobaiti	Moussa Sobaiti	7502 NW River Park Drive	(816) 800-4244
Parkville			Parkville, MO 64152	
MISSOURI	1605 T LLC	Margaret Rothe	7517 Watson Rd	(314) 733-5552
Shrewsbury			Shrewsbury, MO 63119	
MISSOURI	Falk Enterprises, Inc	Dean Falk Deborah Falk	3342 National Avenue	(417) 886-8200
Springfield			Springfield, MO 65807	Fax: (417) 886-4454
MISSOURI	Falk Enterprises, Inc	Dean Falk Deborah Falk	2445 N Kansas Expressway, Unit G	(417) 863-7722
Springfield			Springfield, MO 65803	Fax: (417) 863-1613
MISSOURI	Falk Enterprises, Inc	Dean Falk Deborah Falk	3250 East Battlefield St, Suite C	(417) 882-3232
Springfield			Springfield, MO 65804	Fax: (417) 882-0935
MISSOURI	BR Diversified, LLC	Jay Zbierski	4315 Commonwealth Court	(816) 279-9396
St. Joseph			St Joseph, MO 64507	Fax: 816-279-9606
MISSOURI	1602 A, LLC	Margaret Rothe	5837 S Lindbergh Boulevard	(314) 939-1402
St. Louis			St. Louis, MO 63123	
MISSOURI	TNVGoodcents LLC	Theodosius Vogt	2961 Dougherty Ferry Rd, Suite 110	(314) 858-1153
St. Louis			St. Louis, MO 63122	
MISSOURI	Darnell Management LLC	Ian Darnell	4101 Mexico Road, Suite D	(636) 441-6888
St. Peters			St. Peters, MO 63376	Fax (636) 441-9984
MISSOURI	1604 S, LLC	Margaret Rothe	1044 Town & Country Crossing Drive	(636) 227-1100
Town & Country			Town and Country, MO 63017	Fax: (636) 227-9280
NEBRASKA	JBSR, Inc	Scott Ritter Jeff Barclay	4333 S 70th Street, Suite 1	(402) 484-7111
Lincoln			Lincoln, NE 68516	Fax: (402) 484-7257
NEBRASKA	JBSR, Inc	Scott Ritter Jeff Barclay	2712 Cornhusker Highway, Suite 4	(402) 465-0077
Lincoln			Lincoln, NE 68521	Fax: (402) 465-0079
NEBRASKA	JBSR, Inc	Scott Ritter Jeff Barclay	801 S 27th Street	(402) 438-3333
Lincoln			Lincoln, NE 68510	
NEBRASKA	JBSR, Inc	Scott Ritter Jeff Barclay	5633 S 16th Street, Suite 300	(402) 423-1212
Lincoln			Lincoln, NE 68512	Fax: (402) 423-1216

TERRITORY	CORPORATE NAME	FRANCHISEE	RESTAURANT ADDRESS	RESTAURANT PHONE NUMBER
NEBRASKA	JBSR, Inc.	Scott Ritter Jeff Barclay	1801 N 84th Street	(402) 513-6352
Lincoln			Lincoln, NE 68505	
NEBRASKA	TWGL Investments, LLC	William Gregalunas Gina Gregalunas	16811 Burke Street, Suite 106	(402) 933-2885
Omaha			Omaha, NE 68118	Fax: (402) 991-1608
OKLAHOMA	JM Restaurant Co, LLC	Jason Mims Melissa Mims	8222 East 103rd Street, Suite 108	(918) 364-7827
Bixby			Bixby, OK 74133	
PENNSYLVANIA	Shree Revati Baldevji LLC	Hetalben R Patel, Ketankumar P Patel Hitesh Patel	4910 Fairfield Rd	(717)642-5180
Fairfield			Fairfield, PA 17320	
PENNSYLVANIA	Om Kesari Nandad, LLC	Hetalben R Patel, Ketankumar P Patel Hitesh Patel	12 Deatrick Dr	(223) 255-2283
Gettysburg			Gettysburg, PA 17325	
SOUTH DAKOTA	Asgard, Inc	Tim Fjellestad	917 S Cliff Avenue	(605) 373-9999
Sioux Falls			Sioux Falls, SD 57104	Fax: (605) 373-9073

LIST OF MULTI-UNIT DEVELOPERS

The names of the Multi-Unit Developers as of December 31, 2023 are listed as follows:

TERRITORY	CORPORATE NAME	MULTI-UNIT DEVELOPER	PHONE NUMBER
MISSOURI	Falk Enterprises, Inc.	Dean & Deborah Falk	(334) 358-3845
Springfield			

LIST OF AREA REPRESENTATIVES

The names of the area representatives as of December 31, 2023 are listed as follows:

TERRITORY	CORPORATE NAME	AREA REPRESENTATIVE	PHONE NUMBER
MISSOURI St. Louis Metro Area	1603 G, LLC	Margaret Rothe	(314) 565-3696
KANSAS Kansas City Metro Area	Moussa Sobaiti	Moussa Sobaiti	(831) 905-1377
NEBRASKA Omaha Metro Area	TWGL Investments, LLC	William Gregalunas Gina Gregalunas	402-659-5818
PENNSYLVANIA Adams, Dauphin, Delaware and Lehigh counties in Pennsylvania	Shree Harikrishna LLC	Hetalben R Patel, Ketankumar P Patel and Hitesh Patel	203-556-5201
TEXAS Katy Metro Area	One Expensive Sandwich, LLC	Jacqueline & Chad Johnson	816-210-6449

EXHIBIT G

STATE ADDENDA

ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT AND FRANCHISE AGREEMENT FOR CERTAIN STATES FOR MR. GOODCENTS FRANCHISE SYSTEMS, INC.

ILLINOIS

The Cover Page, Item 5 and Item 7 of the FDD and Article VI of the Franchise Agreement, shall be amended by the addition of the following language:

"Based on our financial condition, the Illinois Attorney General's Office, has required that all initial fees be deferred until such time as we have completed our initial obligations to you and your first Fitness Facility is open for business."

Sections 4 and 41 and Rule 608 of the Illinois Franchise Disclosure Act states that court litigation must take place before Illinois federal or state courts and all dispute resolution arising from the terms of this Agreement or the relationship of the parties and conducted through arbitration or litigation shall be subject to Illinois law. The FDD, Franchise Agreement and Supplemental Agreements are amendedaccordingly.

The governing law or choice of law clause described in the FDD and contained in the Franchise Agreement and Supplemental Agreements is not enforceable under Illinois law. This governing law clause shall not be construed to negate the application of Illinois law in all situations to which it is applicable.

Section 41 of the Illinois Franchise Disclosure Act states that "any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of this Act or any other law of this State is void." The Franchise Agreement is amended accordingly. To the extent that the Franchise Agreement would otherwise violate Illinois law, such Agreement is amended by providing that all litigation by or between you and us, arising directly or indirectly from the Franchise relationship, will be commenced and maintained in the state courts of Illinois or, at our election, the United States District Court for Illinois, with the specific venue in either court system determined by appropriate jurisdiction and venue requirements, and Illinois law will pertain to any claims arising under the Illinois Franchise Disclosure Act.

Item 17.v, Choice of Forum, of the FDD is revised to include the following: "provided, however, that the foregoing shall not be considered a waiver of any right granted upon you by Section 4 of the Illinois Franchise Disclosure Act."

Item 17.w, Choice of Law, of the FDD is revised to include the following: "provided, however, that the foregoing shall not be considered a waiver of any right granted upon you by Section 4 of the Illinois Franchise Disclosure Act".

The termination and non-renewal provisions in the Franchise Agreement and the FDD may not be enforceable under Sections 19 and 20 of the Illinois Franchise Disclosure Act.

Under Section 705/27 of the Illinois Franchise Disclosure Act, no action for liability under the Illinois Franchise Disclosure Act can be maintained unless brought before the expiration of three (3) years after the act or transaction constituting the violation upon which it is based, the expiration of one (1) year after you become aware of facts or circumstances reasonably indicating that you may have a claim for relief in respect to conduct governed by the Act, or 90 days after delivery to you of a written notice disclosing the violation, whichever shall first expire. To the extent that the Franchise Agreement is inconsistent with the Illinois Franchise Disclosure Act, Illinois law will control and supersede any inconsistent provision(s).

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

_____ _____

DATE PROSPECTIVE FRANCHISEE

_____

PRINTED NAME

INDIANA

Item 13 of the FDD is amended to add the following:

Under Indiana Code Section 23-2-2.7-1(4), we will not accept any rebates from any person with whom you do business or associate in relation to transactions between you and the other person, other than for compensation for services rendered by us, unless the rebate is properly accounted for and submitted to you.

Item 17 of the FDD is amended to add the following:

Indiana Code 23-2-2.7-1(7) makes it unlawful for us to unilaterally terminate your Franchise Agreement unless there is a material violation of the Franchise Agreement and termination is not in bad faith.

Indiana Code 23-2-2.7-1(5) prohibits us to require you to agree to a prospective general release of claims subject to the Indiana Deceptive Franchise Practices Act.

The "Summary" column in Item 17.t. of the FDD is deleted and the following is inserted in its place:

Notwithstanding anything to the contrary in this provision, you do not waive any right under the Indiana Statutes with regard to prior representations made by us.

The "Summary" column in Item 17.v. of the FDD is deleted and the following is inserted in its place:

Litigation regarding Franchise Agreement in Indiana; other litigation in Franchisor's Choice of Law State. This language has been included in this Franchise Disclosure Document as a condition to registration. The Franchisor and the Franchisee do not agree with the above language and believe that each of the provisions of the Franchise Agreement, including all venue provisions, is fully enforceable. The Franchisor and the Franchisee intend to fully enforce all of the provisions of the Franchise Agreement and all other documents signed by them, including but not limited to, all venue, choice-of-law, arbitration provisions and other dispute avoidance and resolution provisions and to rely on federal pre-emption under the Federal Arbitration Act.

The "Summary" column in Item 17.w. of the FDD is deleted and the following is inserted in its place:

Indiana law applies to disputes covered by Indiana franchise laws; otherwise Franchisor's Choice of Law State law applies.

Despite anything to the contrary in the Franchise Agreement, the following provisions will supersede and apply to all Franchises offered and sold in the State of Indiana:

The laws of the State of Indiana supersede any provisions of the FDD, the Franchise Agreement, or Franchisor's Choice of Law State law, if such provisions are in conflict with Indiana law.

The prohibition by Indiana Code 23-2-2.7-1(7) against unilateral termination of the Franchise without good cause or in bad faith, good cause being defined under law as including any material breach of the Franchise Agreement, will supersede the provisions of the Franchise Agreement relating to termination for cause, to the extent those provisions may be inconsistent with such prohibition.

Any provision in the Franchise Agreement that would require you to prospectively assent to a release, assignment, novation, waiver or estoppel which purports to relieve any person from liability imposed by the Indiana Deceptive Franchise Practices Law is void to the extent that such provision violates such law.

The covenant not to compete that applies after the expiration or termination of the Franchise Agreement for any reason is hereby modified to the extent necessary to comply with Indiana Code 23-2-2.7-1 (9).

The following provision will be added to the Franchise Agreement:

No Limitation on Litigation. Despite the foregoing provisions of this Agreement, any provision in the Agreement which limits in any manner whatsoever litigation brought for breach of the Agreement will be void to the extent that any such contractual provision violates the Indiana Deceptive Franchise Practices Law.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

MARYLAND

Item 17 of the FDD and the Franchise Agreement are amended to state: "The general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law."

Item 17 of the FDD and sections of the Franchise Agreement are amended to state that you may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three (3) years after the grant of the Franchise.

The Franchise Agreement is amended to state that all representations requiring prospective franchisees to assent to a release, estoppel, or waiver of liability are not intended to, nor shall they act as, a release, estoppel, or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under Federal Bankruptcy Law (11 U.S.C.A Sec. 101 et seq.).

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

_____ _____

DATE PROSPECTIVE FRANCHISEE

_____

PRINTED NAME

MICHIGAN

NOTICE REQUIRED BY STATE OF MICHIGAN

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.

Each of the following provisions is void and unenforceable if contained in any documents relating to a franchise:

(a) A prohibition on your right to join an association of franchisees.

(b) A requirement that you assent to a release, assignment, novation, waiver, or estoppel which deprives you of rights and protections provided in this act. This shall not preclude you, after entering into a Franchise Agreement, from settling any and all claims.

(c) A provision that permits us to terminate a Franchise prior to the expiration of its term except for good cause. Good cause shall include your failure to comply with any lawful provision of the Franchise Agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.

(d) A provision that permits us to refuse to renew your Franchise without fairly compensating you by repurchase or other means for the fair market value at the time of expiration of your inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to us, and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the Franchise business are not subject to compensation. This subsection applies only if: (i) the term of the Franchise is less than five (5) years; and (ii) you are prohibited by the Franchise Agreement or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the Franchise or you do not receive at least six (6) months' advance notice of our intent not to renew the Franchise.

(e) A provision that permits us to refuse to renew a Franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

(f) A provision requiring that arbitration or litigation be conducted outside the State of Michigan. This shall not preclude you from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

(g) A provision which permits us to refuse to permit a transfer of ownership of a Franchise, except for good cause. This subdivision does not prevent us from exercising a right of first refusal to purchase the Franchise. Good cause shall include, but is not limited to:

(i) the failure of the proposed transferee to meet our then-current reasonable qualifications or standards.

(ii) the fact that the proposed transferee is a competitor of us or our sub franchisor.

(iii) the unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

(iv) your or proposed transferee's failure to pay any sums owing to us or to cure any default in the Franchise Agreement existing at the time of the proposed transfer.

(h) A provision that requires you to resell to us items that are not uniquely identified with us. This subdivision does not prohibit a provision that grants to us a right of first refusal to purchase the assets of a Franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants us the right to acquire the assets of a Franchise for the market or appraised value of such assets if you have breached the lawful provisions of the Franchise Agreement and have failed to cure the breach in the manner provided in subdivision (c).

(i) A provision which permits us to directly or indirectly convey, assign, or otherwise transfer

our obligations to fulfill contractual obligations to you unless provision has been made for providing the required contractual services.

The fact that there is a notice of this offering on file with the attorney general does not constitute approval, recommendation, or endorsement by the attorney general.

Any questions regarding this notice should be directed to the Department of Attorney General, State of Michigan, 670 Law Building 525 W. Ottawa Street, Lansing, Michigan 48913, telephone number: (517) 373-7117.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

MINNESOTA

Despite anything to the contrary in the Franchise Agreement, the following provisions will supersede and apply to all Franchises offered and sold in the State of Minnesota:

1. Minnesota Statutes, Section 80C.21 and Minnesota Rules 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.
2. With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subd. 3-5, which require (except in certain specified cases) (1) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement and (2) that consent to the transfer of the franchise will not be unreasonably withheld.
3. Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.
4. The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J.
5. With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.17, Subd. 5, which requires that no action may be commenced more than three years after the cause of action accrues.
6. Item 13 of the FDD is hereby amended to state that we will protect your rights under the Franchise Agreement to use the Marks, or indemnify you from any loss, costs, or expenses arising out of any third-party claim, suit or demand regarding your use of the Marks, if your use of the Marks is in compliance with the provisions of the Franchise Agreement and our System standards.
7. Minnesota Rule 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release. As a result, the FDD and the Franchise Agreement, which require you to sign a general release prior to renewing or transferring your Franchise, are hereby deleted from the Franchise Agreement, to the extent required by Minnesota law.
8. The following language will appear as a new paragraph of the Franchise Agreement:

   No Abrogation. Pursuant to Minnesota Statutes, Section 80C.21, nothing in the dispute resolution section of this Agreement will in any way abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80.C.
9. Minnesota Statute Section 80C.17 states that no action for a violation of Minnesota Statutes, Sections 80C.01 to 80C.22 may be commenced more than three (3) years after the cause of action accrues. To the extent that the Franchise Agreement conflicts with Minnesota law, Minnesota law will prevail.
10. Item 6 of the FDD and Section I of the Franchise Agreement is hereby amended to limit the Insufficient Funds Charge to $30 per occurrence pursuant to Minnesota Statute 604.113.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

NORTH DAKOTA

Sections of the FDD and the Franchise Agreement requiring that you sign a general release, estoppel or waiver as a condition of renewal and/or assignment may not be enforceable as they relate to releases of the North Dakota Franchise Investment Law.

Sections of the FDD and the Franchise Agreement requiring resolution of disputes to be outside North Dakota may not be enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law and are amended accordingly to the extent required by law.

Sections of the FDD and the Franchise Agreement relating to choose of law may not be enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law and are amended accordingly to the extent required by law.

Any sections of the FDD and the Franchise Agreement requiring you to consent to liquidated damages and/or termination penalties may not be enforceable under Section 51- 19-09 of the North Dakota Franchise Investment Law and are amended accordingly to the extent required by law.

Any sections of the FDD and the Franchise Agreement requiring you to consent to a waiver of trial by jury may not be enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law and are amended accordingly to the extent required by law.

Any sections of the FDD and the Franchise Agreement requiring you to consent to a waiver of exemplary and punitive damages may not be enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law and are amended accordingly to the extent required by law.

Item 17(r) of the FDD and Section 7 of the Franchise Agreement disclose the existence of certain covenants restricting competition to which Franchisee must agree. The Commissioner has held that covenants restricting competition contrary to Section 9-08-06 of the North Dakota Century Code, without further disclosing that such covenants may be subject to this statue, are unfair, unjust, or inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law. The FDD and the Franchise Agreement are amended accordingly to the extent required by law.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

RHODE ISLAND

§ 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act." The FDD and the Franchise Agreement are amended accordingly to the extent required by law.

The above language has been included in this FDD as a condition to registration. The Franchisor and the Franchisee do not agree with the above language and believe that each of the provisions of the Franchise Agreement and the Supplemental Agreements, including all choice of law provisions, are fully enforceable. The Franchisor and the Franchisee intend to fully enforce all of the provisions of the Franchise Agreement, the Supplemental Agreements, and all other documents signed by them, including but not limited to, all venue, choice-of-law, arbitration provisions and other dispute avoidance and resolution provisions and to rely on federal pre-emption under the Federal Arbitration Act.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

VIRGINIA

Item 17(h). The following is added to Item 17(h):

"Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to use undue influence to induce a franchisee to surrender any rightgiven to him under the franchise. If any provision of the Franchise Agreement or Supplemental Agreements involve the use of undue influence by the Franchisor to induce a franchisee to surrender any rights given to franchisee under the Franchise, that provision may not be enforceable."

In recognition of the restrictions contained in Section 13.1-564 of the Virginia Retail Franchising Act, the FDD for NM Franchise Operations or use in the Commonwealth of Virginia shall be amended as follows:

Additional Disclosure. The following statements are added to Item 8 and Item 17.h.

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

WASHINGTON

FDD

Item 17 entitled "RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION" shall be amended by the addition of the following paragraphs at the end of Item 17:

The state of Washington has a statute, RCW 19.100.180, which may supersede the Franchise Agreement in your relationship with the franchisor including the areas of termination and renewal of your Franchise. There may also be court decisions which may supersede the Franchise Agreement in your relationship with the franchisor including the areas of termination and renewal of your Franchise. The FDD and the Franchise Agreement are amended accordingly.

In any arbitration involving a Franchise purchased in Washington, the arbitration site shall be either in Washington or in a place as mutually agreed upon at the timeof the arbitration, or as determined by the arbitrator. The FDD and are amended accordingly.

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW shall prevail. The FDD and the Franchise Agreement are amended accordingly.

A release or waiver of rights executed by a franchisee shall not include rights under the Washington Franchise Investment Protection Act except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable. The FDD and the Franchise Agreement are amendedaccordingly.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer. The FDD and the Franchise Agreement are amended accordingly.

Franchise Agreement

Article VIII, Section 3, under the heading "TERMINATION" shall be amended by adding the following language:

> "The state of Washington has a statute, RCW 19.100.180 which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise."

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

WISCONSIN

The Wisconsin Fair Dealership Law, Chapter 135 of the Wisconsin Statutes supersedes any provision of the Franchise Agreement if such provision is in conflict with that law. The Franchise Disclosure Document, the Franchise Agreement and the Supplemental Agreements are amended accordingly.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor This provision supersedes any other term of any document execution in connection with the franchise.

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

The Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

Registration State	Effective Date
California	N/A
Hawaii	N/A
Illinois	In process
Indiana	In process
Maryland	N/A
Michigan	In process
Minnesota	In process
New York	N/A
North Dakota	N/A
Rhode Island	In process
South Dakota	In process
Virginia	N/A
Washington	N/A
Wisconsin	In process

The document is effective in all other states upon the issuance date.

EXHIBIT H

GENERAL RELEASES

RELEASE

(For renewal franchise)

This Release is made as of_____(Effective Date of renewal Franchise Agreement) between _____, a [corporation/limited liability company/partnership/proprietorship] ("Franchisee"), those individuals or companies listed as "Principals" on the signature page hereof and MR. GOODCENTS FRANCHISE SYSTEMS, INC., a corporation ("Franchisor").

RECITALS

1. Franchisee and Franchisor are party to a certain GOODCENTS FRANCHISE AGREEMENT, dated_____("Current Franchise Agreement"), for operation by Franchisee of a GOODCENTS RESTAURANT located at _____, the term of which Current Franchise Agreement expires on_____;

2. Franchisee desires to renew the Current Franchise Agreement;

3. The terms and provisions for renewal by Franchisee of the Current Franchise Agreement are set forth in Section 18 of said Current Franchise Agreement; and

4. Among the requirements and conditions for renewal set forth in Section 18 of the Current Franchise Agreement is the provision that Franchisee, its owners and partners, or stockholders or members (if Franchisee is a corporation or limited liability company), hereinafter "Releasors," execute a general release of any and all claims against Franchisor and its affiliates, officers, directors, employees, and agents, hereinafter "Releasees." Under COMAR 02.02.08.16L, the general release required as a condition of renewal shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

THEREFORE, in consideration of Franchisor's willingness to execute a renewal Franchisee for Franchisee's operation of a GOODCENTS RESTAURANT under a renewal Franchise Agreement:

1. Releasors hereby release Releasees (including Franchisor) from any and all claims of Franchisee or any Releasor arising out of or in any way connected with or based on:

   (i) any representations alleged to have been made by Franchisor or any Releasee in connection with the negotiation and inducement to Franchisee's execution of the Current Franchise Agreement or any renewal Franchise Agreement between Franchisee and Franchisor;

   (ii) Franchisor's administration and performance under the Current Franchise Agreement;

(iii) any financial obligation claimed to be owed by Franchisor to Franchisee or any Releasor under the Current Franchise Agreement; and

(iv) any action or conduct related to the franchise relationship created by the Current Franchise Agreement,

whether now known or hereafter discovered, fixed or contingent, and whether or not previously made or communicated to the other.

2. Nothing herein to the contrary, or any other writing or statement alleged to have been orally made by Franchisor or any Releasee to the contrary, shall release any claim of Franchisor against Franchisee or any Guarantor, under the Current Franchise Agreement.

3. Notwithstanding the effectiveness of this Release, nothing herein shall in any way diminish, impair, or release any of the obligations of Franchisee or Franchisor under the renewal Franchise Agreement being made concurrently herewith.

IN WITNESS WHEREOF, Releasors have, through Franchisee's duly authorized officers and/or managers (or if Franchisee is a proprietorship or partnership, through the individual or partners thereof) and, individually, executed this Release to bind each of them the day and year first above written.

"RELEASORS"

_____:
FRANCHISEE

_____
By: Officer/Manager

"PRINCIPALS"

_____

_____

_____

_____

RELEASE
(Transfer)

«Month» «Day», «Year»

«PrsntOwnrCorpName»
«PrsntGuarntee1»
«PrsntGuarntee2»

Re: Transfer of Assets of GOODCENTS RESTAURANT

«RestAddCitySTZip»

«PrsntOwnrCorpName» *to* «NewOwnrCorpName»

Dear *«PrsntOwnr1stName»*:

MR. GOODCENTS FRANCHISE SYSTEMS, INC. ("GOODCENTS") is a party to that certain Franchise Agreement with *«PrsntOwnrCorpName», «PrsntGuarntee1» and «PrsntGuarntee2»*, operating a GOODCENTS RESTAURANT at the above-captioned address.

This letter will acknowledge GOODCENTS' receipt of all royalties due and shall constitute GOODCENTS' consent to the transfer by *«PrsntOwnrCorpName», «PrsntGuarntee1» and «PrsntGuarntee2»* to *«NewOwnrCorpName»* under that certain Asset Purchase Agreement, dated *«Month» «Day», «Year»*. This consent refers both to the sale of the equipment and other assets at the Restaurant and *«PrsntOwnrCorpName», «PrsntGuarntee1» and «PrsntGuarntee2»* assignment of its lease for the premises at *«RestAddCitySTZip»*.

Upon closing of said transfer and assignment from *«PrsntOwnrCorpName»* to *«NewOwnrCorpName»*, the Franchise Agreement between *«PrsntOwnrCorpName»*, *«PrsntGuarntee1» «PrsntGuarntee2»* and GOODCENTS is hereby deemed terminated as of said date and neither of us shall have any further obligation to the other, except that *«PrsntOwnrCorpName», «PrsntGuarntee1» and «PrsntGuarntee2»* as Guarantors, shall be bound by the post-termination covenants applicable to former franchisees of GOODCENTS as set forth in Section 20(C) of the Franchise Agreement.

Further, *«PrsntOwnrCorpName», «PrsntGuarntee1» and «PrsntGuarntee2»* and GOODCENTS hereby mutually release each other from claims and liabilities of any sort arising out of or relating to any inducements or representations which may have been made by either of them in connection with the sale and grant of the Franchise Agreement and further mutually release each other from any and all claims relating to the duties and obligations of the parties under the Franchise Agreement, or any claim of breach thereunder. Under COMAR 02.02.08.16L, the general release required as a condition of transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

Very truly yours,

MR. GOODCENTS FRANCHISE SYSTEMS, INC.

By: _____

Accepted and Agreed to this *«Day»* day of *«Month» «Year»*.

By: _____
«PrsntGuarntee1» *President*

_____
«PrsntGuarntee1»

_____
«PrsntGuarntee2» *Vice President*

_____
«PrsntGuarntee2»

cc: *«NewOwnrCorpName»*
«newown
rfullname
»

FRANCHISEE ACKNOWLEDGMENT STATEMENT

A. I, the undersigned, being the Franchisee, hereby acknowledge that I have been advised by the Franchisor that I should obtain:

a) Independent Legal Advice;

b) Independent Accounting Advice;

c) Independent Business Advisory Advice.

B. I, the undersigned, being the Franchisee, hereby acknowledge that I have not received or relied on, any warranty or guarantee, express or implied, as to the revenues, profits or success of the business venture contemplated by the Franchise Agreement or Franchisor.

C. I, the undersigned, being the Franchisee, hereby acknowledge that I have not received or relied on any representations about the franchise by Franchisor, or its officers, directors, employees or agents, that are contrary to the statements made in Franchisor's Franchise Disclosure Document or to the terms of the Franchise Agreement, and further represent to Franchisor as an inducement to entry into the Franchise Agreement, that Franchisee has made no misrepresentations in obtaining the franchise.

D. I, the undersigned, being the Franchisee, hereby acknowledge that I have read the Franchise Agreement and Franchisor's Franchise Disclosure Document and that I understand and accept the terms, conditions and covenants contained in the Agreement as being reasonably necessary to maintain Franchisor's high standards of quality and uniformity of those standards in order to protect and preserve the goodwill of the Licensed Marks.

Dated this _____ day of _____, 20_____

FRANCHISEE:

_____

By:

Title: Franchisee

EXHIBIT I

INFOKING SYSTEMS, LLC
POINT OF SALE RESTAURANT
SOLUTION AGREEMENT

Brand: GC Location: _____ Unit #_____

INFOKING SYSTEMS, LLC

Point of Sale

Restaurant Solution Agreement
Goodcents

(monthly subscription)

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*Requires signature

Brand: GC Location: _____ Unit #_____

OVERVIEW

You are entering into an agreement with InfoKING Systems, LLC for your restaurants POS System. The hardware has been staged with the INFOKING POS software, which was specifically designed for Goodcents franchisees. InfoKING Systems, LLC a leader in the POS industry and well known value added reseller and nationwide provider of help desk and equipment maintenance programs has developed a program which includes the staging of the INFOKING POS software and hardware, installation, help desk services, and a maintenance service agreement which provides advance replacement services. Please review the order form, and the Help Desk and Maintenance Service Agreement sections for details concerning these services. **A 'complete order packet' must be returned to InfoKING Systems, LLC to begin the order process.**

ORDER CHECKLIST

If you are preparing these documents manually (pen and ink), simply print this complete document, sign the forms indicated below and mail or fax all forms to InfoKING Systems, LLC. Be sure and save a copy for your files.

A complete order packet will consist of the following components:

- Order Form (Complete the Information in the box at the top of the applicable Order number of Terminals)
- ACH Payment Authorization Form (requires signature)
- POS System Subscription Agreement
- End User License Agreement and Addendum
- Help Desk Agreement
- Maintenance Service Agreement - Advanced Replacement
- Agreement Signature Page (requires signature)

If you have questions concerning these documents, please call:

David Gerler, at 913-207-5821

A completed order packet, including the initial payment, should be mailed or faxed to:

InfoKING Systems, LLC
8997 Commerce Drive
DeSoto, KS 66018

Brand: GC Location: _____ Unit #_____

Schedule A – Order Form

Customer Address					Billing Address (if different)			
Store Name				Co. Name				
Store #				EIN				
Address				Address				
City/ST/Zip				City/ST/Zip				
Contact				Contact				
E-Mail				E-Mail				
Phone		Fax		Phone		Fax		
Install Date								

Monthly Charges*				***Monthly***
InfoKING 3.2 Software Subscription (includes license for point-of-sale software, Scheduled updates and enterprises data reporting.) [3018-003]				$250.00
Kitchen Display System (KDS) Software Subscription			$50.00	
Maintenance Service Agreement (Schedule F) and Help Desk (Schedule E) for 2 register system. [3021-002]				$99.00
Maintenance Support for additional Terminals	# Terminals		@ $45.00	
Maintenance Support for Kiosk	# Kiosk		@ 65.00	
Kitchen Display System support	# Displays		@ 20.00	
Total Monthly				**$349.00**
Total Ongoing Monthly (Total Monthly + Applicable Tax)**				-
(Payable by ACH on the first day of the month starting the first month)				**$349.00**
One-Time Charges				
Existing Store Inspection Fee (Inspect and service existing hardware for Ownership Transfer) **If buying an existing store, Enter**			$750.00	
New Store Installation Fee (Install and configure new hardware onsite) **If opening a new location, Enter**			$1,500.00	
Additional installation for Kiosk and KDS Systems				
Security Deposit - One month's subscription amount from above				$439.00
Equipment/Hardware Purchase (includes software staging, configuration, 2 POS touch screen terminals, 2 receipt printers, 1 report printer, 1 cash drawer, 2 surge protectors, 1 mouse, 1 keyboard and misc. cables) [3075-002]				$6,948.00
Optional Additional Equipment				
Additional Station (1 Station incl. Register, Receipt printer and cash drawer). Payment device not included (below)	# Station		$2,997.00	
Touch Dynamic Kiosk w/ P400 Payment Device	# Units		$3,845.00	
Additional Payment Device for terminals	# Devices		$399.00	
Add Kitchen Printer	# Printers		$350.00	
Kitchen Display System (KDS) Equipment and software license - 1 *video controller 1 bump bar, LCD monitor w/ mounts [3075-002]*	# Stations		$1,200.00	
Add-on Monitor for Slicer				
Wall Mount for POS Terminal	# Wall Mounts		$60.00	
Sub-Total Before Tax				
Applicable tax will be charged in these states: (KS) 9.725% **If the location is outside KS, the Owner is responsible to pay applicable Use Tax to their state**				
Total Due at Signing (Subtotal + Applicable Tax) (Due at Signing)**				

ATTACHED VOIDED CHECK TO SCHEDULE B AND SUBMIT WITH ORDER

Initial_____

Brand: GC Location: _____ Unit #_____

Schedule B –ACH Payment Authorization Form

Instructions – Please complete the following in order for Infoking Systems, LLC to deduct your monthly Subscription Payment obligations set forth on the Order Form (Schedule A) by automatic bank debit. ACH payment of monthly Subscription Payment is required to enter into this agreement.

Financial Institution Information		**Account Information**	
Name		Routing Number	
Address		Account Number	
City, St Zip		Type	Checking Savings
Phone		Withdrawal Date	1st day of each month

Company Information			
Co. Name		Accounts Payable Contact	
Address			
City, St Zip		Accounts Payable Phone Number	
Phone		Accounts Payable Email Address	
Email Address			

ACH Authorization Statement

I (we) hereby authorize InfoKING Systems, LLC to initiate debit entries to my (our) account in the entity named Above ("institution"), and I (we) authorize the institution to accept and to debit the amount of such entries to my (our) account. Each debit will be made each month in an amount equal to the withdrawal amount indicated on the Order Form (Schedule A). I direct said payment shall be deducted from my account on the day indicated above of each calendar month. I (We) understand any ACH returned for any reason will result in an additional fee of $35 for a returned ACH.

Authorized Signer (Printed): _____

Authorized Signer Signature: _____ Date: _____

Attach Voided Check Here

Revised: 2/2024

Initial_____

Brand: GC Location: _____ Unit #_____

SCHEDULE C – POS SYSTEM SUBSCRIPTION AGREEMENT

This POS System Subscription Agreement ("Agreement") is made and entered into this ____ day of ___ _____, 2024, by and between InfoKING Systems, LLC ("InfoKING") and _____ ("Subscriber"), upon the terms and conditions hereinafter set forth and for the consideration stated herein.

Subscriber agrees to subscribe for use of the Software and Services described on the attached Order Form (Schedule A) from InfoKING. The equipment and software, as applicable, will be covered by the attached Help Desk Support Agreement (Schedule E) and Maintenance Service Agreement (Schedule F). Additionally, Subscriber is bound by the terms of the attached End-User License Agreement (Schedule D) as it relates to all software described on the attached Order Form (Schedule A) and the licensing thereof.

The **AGREEMENT TERM** is set forth in Section 4 below.

Subscriber agrees to pay the monthly Subscription Payments set forth on the Order Form attached hereto on the 1st day of each month during the Agreement term. The first monthly payment will occur by ACH on the first day of the first month following the date this agreement is signed or equipment installed whichever is later. After the initial payment, all payments must be made by electronic funds transfer (ACH – See Schedule B). The Software and Services Subscription Payments are not subject to change unless additional hardware and equipment are agreed to be supported for by Subscriber pursuant to this Agreement by InfoKING. The monthly Software License and Maintenance Subscription Payment is subject to increase to capture any costs directly attributable to any third-party vendor upgrades, price increases, *etc.* All such cost increases will be subject to a 15% add for InfoKing's overhead.

Subscriber will pay the first month's Subscription Payments along with the installation fee upon submitting the Order Form (Schedule A) and prior to delivery and installation of the equipment.

SUBSCRIPTION TERMS AND CONDITIONS

Subscriber requests that InfoKING permit Subscriber to use the software for business or commercial purposes. Subscriber's offer will be binding upon InfoKing when accepted by delivering and installing the software at Subscriber's place of business.

1. **SUBSCRIPTION SERVICE REQUIREMENTS.** During the term of the software and service subscription period (defined below), InfoKING will provide support for such equipment purchased pursuant to the attached Help Desk Support Agreement (Schedule E) and Maintenance Service Agreement (Schedule F). InfoKING will deliver and install the equipment in good working order. Delivery and installation of the equipment is conditioned upon Subscriber's compliance with the attached Specification Schedule (Schedule I) and Pre-Install Checklist (Schedule J).

2. **MAINTENANCE AND SUPPORT.** Subscriber understands and agrees that InfoKING did not manufacture the equipment. InfoKING will provide support and maintenance for the equipment as set forth in the attached Help Desk Support Agreement (Schedule E) and Maintenance Service Agreement (Schedule F). Except for the foregoing, the equipment is provided "AS IS", subject to any existing manufacturer's warranty, if any. InfoKING **MAKES NO WARRANTY OR REPRESENTATION, EXPRESS OR IMPLIED REGARDING THE EQUIPMENT AND THERE IS EXPRESSLY EXCLUDED ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. EXCEPT AS EXPRESSLY ASSUMED UNDER THIS AGREEMENT INFOKING SHALL HAVE NO LIABILITY WITH RESPECT TO ITS OBLIGATIONS UNDER THIS AGREEMENT FOR ACTUAL, CONSEQUENTIAL, INDIRECT, DIRECT, EXEMPLARY, INCIDENTAL OR ANY OTHER DAMAGES EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.**

Brand: GC Location: _____ Unit #_____

3. **PAYMENT:** Subscriber will pay each and every Subscription Payment as shown on the Order Form (Schedule A) above via automatic ACH (See Schedule B). Regardless of any dispute with InfoKing including, but not limited to, disputes regarding maintenance or support provided by InfoKING or otherwise related to the loss or damage to the equipment, Subscriber is required to timely make each and every Subscription Payment.

4. **SUBSCRIPTION TERM; NONCANCELABILITY.** This Agreement begins when InfoKing accepts Subscriber's offer. The Agreement term begins when the equipment and software is delivered and installed and continues thereafter for a period of (i) 120 months (the "software subscription period") for the software subscription and related support and maintenance services and (ii) for that period set forth in the End-User License Agreement (Schedule D) for the license of the software and related support services. This Agreement cannot be canceled or terminated for any reason except as expressly provided herein. InfoKING may terminate this Agreement for any reason upon thirty (30) days prior written notice to Subscriber. Because it is impractical and extremely difficult to determine the actual damages InfoKING would suffer in the event of termination of the Agreement by Subscriber – if this agreement is terminated by Subscriber for any reason not expressly permitted herein, or if the Agreement is terminated due to Subscriber's default as described below, Subscriber agrees to pay InfoKING, as an early termination fee, an amount equal to 50% of the remaining Software License and Maintenance Subscription Payments for the remainder of the term of Subscriber's Goodcents franchise agreement. If Subscriber sells the assets of its business and the buyer becomes a Goodcents franchisee, this Agreement may be transferred to the buyer under the same terms and conditions for the remaining term of the Agreement to the extent permitted in writing signed by InfoKING, in its sole discretion. If Subscriber closes its business, this agreement will be deemed terminated by Subscriber in violation of this Agreement.

5. **LATE PAYMENTS/DEFAULT/TERMINATION:** Failure by Subscriber to make any Subscription Payment on the date such payment is due or its breach of any other provision of this Agreement shall constitute default of this Agreement. Subscriber may cure the payment default by paying the full amount due within 14 calendar days of the default. InfoKing, at its option, may terminate this Agreement a) if Subscriber fails to cure the payment default within 14 calendar days or b) within 30 calendar days after notice of any other material default.

6. **ASSIGNMENTS.** Subscriber may not assign, transfer, or sublet any interest in this Agreement or the software without InfoKING's written consent.

7. **DISCLAIMER OF WARRANTY.** UNLESS SPECIFIED IN THIS AGREEMENT, ALL EXPRESS OR IMPLIED CONDITIONS, REPRESENTATIONS AND WARRANTIES, INCLUDING BY EXAMPLE AND NOT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT, ARE DISCLAIMED.

8. **LIMITATION OF LIABILITY.** IN NO EVENT SHALL INFOKING BE LIABLE FOR ANY LOST REVENUE, PROFIT OR DATA, OR FOR ANY OTHER SPECIAL, INDIRECT, CONSEQUENTIAL OR INCIDENTAL DAMAGES ARISING OUT OF, ON ACCOUNT OF, OR IN ANY WAY RELATED TO, THE USE OF OR INABILITY TO USE THE EQUIPMENT, EVEN IF INFOKING HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. In no event shall InfoKING's liability to Subscriber, whether in contract, tort (including by way of example and not limitation negligence) or otherwise, exceed the greater of $1.00, or the amount paid by Subscriber for the software or the services provided hereunder. Subscriber waives all rights to punitive or exemplary damages and further agrees and confirms that (a) Subscriber shall not apply for or seek any punitive or exemplary damages against InfoKING in any connection with this Agreement, the software or the conduct of InfoKING; and (b) the provisions of Sections 7, 8 and 9 of this Agreement have induced InfoKING to enter into this Agreement and that InfoKING would not have entered into this Agreement but for such provisions. Sections 7, 8 and 9 shall survive any termination of this Agreement for any reason whatsoever.

Brand: GC Location: _____ Unit #_____

9. INDEMNITY. Subscriber shall indemnify, defend, and hold InfoKING harmless from any costs, expenses, damages, injuries, charges, penalties, loss, fines or amounts paid in settlement of claims, demands or causes of action arising from the Subscription, possession, use, condition, or return of the equipment. Subscriber's obligations under this section shall survive the expiration or termination of this Agreement.

10. GOVERNING LAW. This Agreement shall be governed and construed in accordance with the laws of the State of Kansas, USA, without regard to conflicts of law principles. The parties submit and consent to the exclusive jurisdiction of the courts in Johnson County, Kansas USA.

11. SEVERABILITY. If any part of this Agreement is held to be invalid or unenforceable, for any reason, it shall not affect, impair, invalidate or modify the remainder of this Agreement, but the effect shall be confined to the specific part of this Agreement judged to be invalid or unenforceable and any court of competent jurisdiction shall blue-line this Agreement to the minimal extend necessary to otherwise make the remainder of this Agreement effective and of full force and effect.

12. ENFORCEABILITY. The failure or delay of InfoKING to enforce at any time or any period of time any of the provisions of this Agreement shall not constitute a present or future waiver of such provisions nor the right of InfoKING to enforce each and every provision. Subscriber will pay InfoKING any attorneys' fees, court costs or other costs of collection incurred by InfoKING in connection with the enforcement of this Agreement.

Brand: GC Location: _____ Unit #_____

SCHEDULE D – END-USER LICENSE AGREEMENT
INFOKING POINT-OF-SALE SOFTWARE

This End-User License Agreement ("EULA") is a legal agreement between you (either an individual or a single entity) and InfoKING Systems, LLC ("InfoKING") for the license of (i) InfoKING Point-of-Sale Software, including the user manual, any associated software components, any media, any printed materials other than the user manual, and any online or electronic documentation and (ii) sublicense of certain third-party anti-virus software and 911 credit card software (collectively, the "SOFTWARE"). By signing this EULA as Licensee where indicated below, you agree to be bound by the terms of this EULA.

We agree and confirm that this EULA is entered into by both parties for good and valuable consideration.

1. License. The SOFTWARE is licensed, not sold. InfoKING grants you a personal, non-exclusive, non-transferable and non-assignable limited license only for the use of the SOFTWARE for the period(s) for which all proper fees have been paid.

2. Property of InfoKING. The SOFTWARE is the confidential and proprietary property of InfoKING or its licensors. All right, title and interest, including, without limitation, copyright, in and to the SOFTWARE is the sole and exclusive property of InfoKING or its licensors. For greater certainty, the SOFTWARE shall include all parts and aspects of the SOFTWARE, including, without limitation, all source code, object code and any images, graphic user interface, design elements, order of operation, so-called "look and feel," data organization, ideas, concepts, photographs, animations, text and applets that are incorporated into the SOFTWARE and all accompanying printed material.

3. Grant of License. The SOFTWARE is licensed as a single product. Its component parts may not be separated for use on more than one server. You may use this SOFTWARE only on as many workstations for which you have purchased licenses. Under no other circumstances may the SOFTWARE be operated at the same time on more than the number of computers for which you have paid a separate license fee. After you have purchased the license for SOFTWARE, and have received the file enabling the registered copy, you are licensed to copy the SOFTWARE only into the memory of the number of computers corresponding to the number of licenses purchased, regardless of the computer network architecture on which the SOFTWARE is stored and operated. InfoKING will have the right, at any time, to audit and verify your compliance with this EULA, including, without limitation, entry upon your premises to inspect your information technology and related records.

4. Termination and Transfer. Without prejudice to any other rights, InfoKING may terminate this EULA if you fail to comply with the terms and conditions of this EULA and such failure to comply continues for a period of 30 days following written notice of noncompliance. In such event, you must destroy all copies of the SOFTWARE and pay InfoKING the early termination fees set forth in the POS System Subscription Agreement. InfoKING may terminate this EULA for any reason upon thirty (30) days prior written notice to Subscriber.

5. Restrictions. You may not modify, enhance, revise, alter, reverse engineer, de-compile or disassemble the SOFTWARE. You may not sublicense, subscribe to, lease or lend either the SOFTWARE or your rights under this EULA. You may not use the SOFTWARE to perform any unauthorized transfer of information, including, without limitation, any transfer of files in violation of a copyright, or for any illegal purpose. You shall not allow unauthorized use or access to the SOFTWARE or to InfoKING or third-party networks or servers interfacing with the SOFTWARE. No proprietary or intellectual right, title or interest in or to any trademark, logo or trade name of InfoKING or its licensors is granted under this EULA.

6. Upgrades. Future SOFTWARE that InfoKING labels as an upgrade shall replace and / or supplement the SOFTWARE that constitutes the basis of this EULA. You may use the resulting upgraded SOFTWARE only in accordance with the terms and conditions of this EULA unless amended by the terms of that upgrade.

7. Support Services. InfoKING may provide you with support services related to the SOFTWARE. Use of support services is governed by InfoKING policies and programs described in the user manual, in online documentation,

and / or other InfoKING-provided materials, as they may be modified from time to time. Any supplemental software code provided to you as part of the support services shall be considered part of the SOFTWARE and subject to the terms and conditions of this EULA. With respect to technical information you provide to InfoKING as part of the support services, InfoKING may use such information for its business purposes, including for product support and development. InfoKING will not utilize such technical information in a form that personally identifies you.

8. Intellectual Property. The SOFTWARE is protected by U.S. intellectual property law and international treaty provisions governing intellectual property. You acknowledge that no title to the intellectual property in the SOFTWARE is transferred to you. You further acknowledge that title and full ownership rights to the SOFTWARE shall remain the exclusive property of InfoKING or its licensors and you shall not acquire any rights to the SOFTWARE except as expressly set forth in this license. You agree that any copies of the SOFTWARE shall contain the same proprietary notices which appear on and in the SOFTWARE.

9. Export Restrictions. You agree that you shall not export or re-export the SOFTWARE to any country, person, entity or end-user subject to U.S. export restrictions. Restricted countries currently include, without limitation, Cuba, Iran, Iraq, Libya, North Korea, Sudan and Syria. You warrant and represent that neither the U.S. Bureau of Industry and Security nor any other federal agency has suspended, revoked or denied your export privileges.

10. Limited Warranty. With respect to the InfoKING POS Software, InfoKING warrants to you that for a period of 30 days from the date that you licensed and made the first installment of the Software License and Maintenance Subscription Payment, the SOFTWARE (as evidenced by a copy of such payment receipt); the SOFTWARE shall materially perform in accordance with the written materials that are enclosed or provided with the SOFTWARE. EXCEPT FOR THE FOREGOING, THE SOFTWARE PRODUCT IS PROVIDED "AS IS." INFOKING DOES NOT PROVIDE ANY WARRANTY FOR THIRD-PARTY SOFTWARE INCLUDED IN THE SOFTWARE SUBLICENSED TO YOU HEREUNDER.

11. CUSTOMER REMEDIES. INFOKING'S AND ITS SUPPLIERS' SOLE AND ABSOLUTE LIABILITY, AND YOUR EXCLUSIVE REMEDY, UNDER THIS EULA SHALL BE, AT INFOKING'S SOLE DISCRETION, TO EITHER REPAIR OR TO REPLACE THE SOFTWARE THAT DOES NOT MEET INFOKING'S LIMITED WARRANTY STATED IN SECTION 10, OR REFUND THE FEE PAID BY YOU FOR SUCH SOFTWARE FOR SUCH PERIOD OF TIME THAT YOU WERE UNABLE TO USE THE SOFTWARE IN MATERIAL COMPLIANCE WITH THE WRITTEN MATERIALS ENCLOSED OR PROVIDED WITH THE SOFTWARE UPON RECEIPT BY INFOKING OF THE SOFTWARE. THE LIMITED WARRANTY IN SECTION 10 IS VOID IF ANY FAILURE OF THE SOFTWARE TO OPERATE HAS RESULTED FROM MISUSE, BREACH OF THIS EULA, ACCIDENT, ABUSE OR MISAPPLICATION BY ANY PERSON OTHER THAN INFOKING. ANY REPLACEMENT OF THE SOFTWARE SHALL BE WARRANTED, ON THE ORIGINAL TERMS AND CONDITIONS AS STIPULATED HEREIN, AND FOR THE ORIGINAL PERIOD AS STIPULATED UNDER SECTION 10.

12. Indemnification. You shall defend, indemnify and hold InfoKING harmless against any loss or damage (including by way of example and not limitation reasonable attorneys' fees) incurred in connection with any claim, demand, suit or proceeding made or brought against InfoKING by a third party arising out of your use of the SOFTWARE.

13. DISCLAIMER OF WARRANTY. UNLESS SPECIFIED IN THIS EULA, ALL EXPRESS OR IMPLIED CONDITIONS, REPRESENTATIONS AND WARRANTIES, INCLUDING, BY WAY OF EXAMPLE AND NOT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT, ARE DISCLAIMED.

14. LIMITATION OF LIABILITY. IN NO EVENT SHALL INFOKING, INFOKING'S SUPPLIERS OR ITS LICENSORS BE LIABLE FOR ANY LOST REVENUE, PROFIT OR DATA, OR FOR ANY SPECIAL, INDIRECT, CONSEQUENTIAL OR INCIDENTAL DAMAGES ARISING OUT OF, OR IN ANY WAY RELATED TO, THE USE OF OR INABILITY TO USE THE SOFTWARE, EVEN IF INFOKING HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. In no event shall InfoKING's liability to you, whether in contract, tort (including by way of example and not limitation negligence) or otherwise, exceed the greater of $1.00 or the amount paid by you for the SOFTWARE under this EULA. You agree and confirm that you waive all rights to claim or seek any punitive or exemplary damages against InfoKing and that (a) you shall not apply for or seek any punitive or exemplary damages against InfoKING or any of its suppliers or licensors in any

connection with this EULA, the SOFTWARE or the conduct of InfoKING; and (b) the provisions of Sections 10, 11, 12, 13 and 14 have induced InfoKING to enter into this EULA and that InfoKING would not have entered into this EULA but for such provisions. Sections 10, 11, 12, 13 and 14 shall survive any termination of this EULA for any reason whatsoever.

15. U.S. Government Restricted Rights. The SOFTWARE is provided with RESTRICTED RIGHTS. Use, duplication or disclosure by the Government is subject to restrictions as set forth in subparagraph (c)(1)(ii) of The Rights in Technical Data and Computer Software clause of DFARS 252.227-7013 or subparagraphs (c)(i) and (2) of the Commercial Computer Software -Restricted Rights at 48 CFR 52.227-19, as applicable. Manufacturer is InfoKING Systems, LLC / 8997 Commerce Drive / De Soto, Kansas 66018, USA.

16. Governing Law. This EULA shall be governed and construed in accordance with the laws of the State of Kansas, USA, without regard to conflicts of law principles. The parties submit and consent to the exclusive jurisdiction of the courts in Johnson County, Kansas USA.

17. Severability. If any part of this EULA is held to be invalid or unenforceable, for any reason, it shall not affect, impair, invalidate or modify the remainder of this EULA, but the effect shall be confined to the specific part of this EULA judged to be invalid or unenforceable and any court of competent jurisdiction shall blue-line this Agreement to the minimal extend necessary to otherwise make the remainder of this Agreement effective and of full force and effect.

18. Enforceability. The failure or delay of InfoKING to enforce at any time or any period of time any of the provisions of this EULA shall not constitute a present or future waiver of such provisions nor the right of InfoKING to enforce each and every provision.

19. Entire Agreement. This EULA and the entire Point of Sale Restaurant Solution Agreement is the entire agreement between you and InfoKING relating to its subject matter. It supersedes all prior or contemporaneous oral or written communications, proposals, representations and warranties and prevails over any conflicting or additional terms of any quote, order, acknowledgement or other communication between the parties relating to its subject matter during the term of this EULA. No modification of this EULA shall be binding, unless in writing and signed by an authorized representative of each party.

InfoKING Systems, LLC acknowledges:

YOUR INSTALLATION OR USE OF THE SOFTWARE INDICATES YOUR ACCEPTANCE OF THIS AGREEMENT AND SIGNIFIES THAT YOU HAVE READ THE ABOVE SOFTWARE LICENSE AGREEMENT AND AGREE TO THE LICENSE CONDITIONS.

The Licensee has executed this Agreement by their signature.

ADDENDUM
TO END-USER LICENSE AGREEMENT
GOODCENTS FRANCHISEE LICENSE

IN CONSIDERATION OF THE FEES, TERMS AND CONDITIONS NEGOTIATED BETWEEN INFOKING SYSTEMS, LLC ("INFOKING") AND MR. GOODCENTS FRANCHISE SYSTEMS, INC. ("MGFS") FOR INFOKING POINT-OF-SALE SOFTWARE, AND FOR OTHER GOOD AND VALUABLE CONSIDERATION, THE RECEIPT AND SUFFICIENCY OF WHICH YOU HEREBY ACKNOWLEDGE, YOU (THE LICENSEE NAMED BELOW) AND INFOKING AGREE TO AMEND AND SUPPLEMENT THE END-USER LICENSE AGREEMENT ("EULA") BETWEEN YOU AND INFOKING AS FOLLOWS. THIS ADDENDUM IS HEREBY MADE A PART OF THE EULA AND SHALL CONTROL OVER CONFLICTING TERMS ELSEWHERE IN THE EULA. (STYLIZED TERMS USED BUT NOT DEFINED IN THIS ADDENDUM SHALL HAVE THE MEANINGS GIVEN THEM IN THE EULA.)

YOU HAVE ENTERED INTO A FRANCHISE AGREEMENT WITH MGFS AND YOU MAY ONLY USE THE SOFTWARE AT THE SPECIFIC GOODCENTS FRANCHISED BUSINESS LOCATION(S) FOR WHICH IT HAS BEEN LICENSED. UNLESS OTHERWISE TERMINATED AS PROVIDED IN THE EULA OR THIS ADDENDUM, THE TERM OF THE EULA FOR EACH LOCATION SHALL BE

Brand: GC Location: _____ Unit #_____

COTERMINOUS WITH YOUR FRANCHISE AGREEMENT WITH MGFS FOR SUCH LOCATION. UPON EXPIRATION OR TERMINATION OF YOUR GOODCENTS FRANCHISE AGREEMENT, THIS EULA AND ALL RIGHTS TO THE INFOKING SOFTWARE FOR SUCH LOCATION ARE AUTOMATICALLY TERMINATED UNLESS THE FRANCHISE AGREEMENT IS RENEWED. IN ADDITION, THIS EULA AND ALL RIGHTS TO THE INFOKING SOFTWARE ARE AUTOMATICALLY TERMINATED IN THE EVENT THAT MGFS DETERMINES AND DIRECTS TO ITS FRANCHISEES THAT ANOTHER POINT-OF-SALE SOFTWARE SYSTEM WILL BE USED BY ITS FRANCHISEES. SHOULD THESE RIGHTS TERMINATE, YOU SHALL IMMEDIATELY DELIVER TO MGFS THE ORIGINAL AND ALL COPIES OF THE SOFTWARE IN WHATEVER FORM. MGFS IS A THIRD-PARTY BENEFICIARY OF THIS ADDENDUM AND MAY ENFORCE THIS ADDENDUM AGAINST YOU DIRECTLY.

LICENSEE HAS EXECUTED THIS ADDENDUM BELOW BY ITS SIGNATURE OR THE SIGNATURE OF ITS DULY-AUTHORIZED REPRESENTATIVE.

Brand: GC Location: _____ Unit #_____

SCHEDULE E – HELP DESK SUPPORT AGREEMENT

INFOKING SYSTEMS, LLC will provide Help Desk support 9:00 AM to 6:00 PM, Monday thru Friday. Emergency services are available by leaving a detailed voicemail at the Help Desk number. Valid emergencies will be addressed ASAP. The Help Desk toll free number is: **1-866-395-4745.**

Support Services cover the software set forth on Schedule G attached hereto. Calls to the Help Desk will be answered by a technician who will troubleshoot the problem. If the problem is determined to be software related, the Help Desk technician will use his/her best efforts working with the caller to correct the problem. The Technician may connect remotely to the Client's system to diagnose and fix the problem, and Client hereby grants InfoKING access to Client's system in order to provide support services.

INFOKING SYSTEMS, LLC's established service level goals (SLG) are based upon the severity of the problem:

- Priority #1: Urgent (System Down): technician uses best efforts to answer within 60 seconds and resolve the problem within 1 business day.
- Priority #2: System Impaired (A Workaround Exists): technician uses best efforts to answer and resolve the problem within 2 business days.
- Priority #3: Non-Urgent (all other calls): technician uses best efforts to answer and resolve the problem within 3 business days.

Issues that require replacement equipment to be shipped will be tracked and monitored until the replacement device has been delivered and installed.

Help Desk support does not include assistance with Internet access; the Help Desk will use its best efforts to troubleshoot the problem and assist in solving any Internet issues.

Brand: GC Location: _____ Unit #_____

SCHEDULE F – MAINTENANCE SUPPORT AGREEMENT

The Advance Replacement maintenance service program includes unlimited hardware repair except to the extent not covered as set forth below.

NO TROUBLESHOOTING WILL BE PERFORMED OR REPLACEMENTS ORDERED WITHOUT A HELP DESK TICKET BEING CREATED. This method helps to ensure that business trends and Services usage is able to be monitored to reduce Infoking operating costs and contribute to the pricing model. Client agrees to abide by the exclusive Help Desk process.

Upon receiving the call, if the Help Desk technician identifies the problem as being hardware related or cannot resolve a software problem, the technician will notify the Advance Exchange Center to send replacement equipment. Replacement equipment shall be with equipment in good working condition of like model and specification.

Notification for equipment replacement received on a business day before 2:30 PM, CST, will be shipped the same day. Notifications received after 2:30 PM, CST, will be shipped on the next business day. The following holidays are not considered business days: New Year's Day, Good Friday, Memorial Day, Independence Day, Labor Day, Thanksgiving, Day after Thanksgiving and Christmas Day.

Notwithstanding the foregoing, damage to the POS equipment or any part thereof, due to neglect, abuse, spills, or acts of nature are not covered, and Client will bear the cost of any replacements needed under such circumstances.

Since Infoking has invested in assets to allow for contract fulfillment by creating a ready inventory to meet contract provisions, Infoking maintains ownership over the fulfillment inventory in the Repair Center and while in route between the Repair Center and the location as a member of the collective group.

Pricing and effective costs are derivative of and dependent upon the reliability of the collective inventory and supply of quality hardware. Therefore, no equipment will be provided within this collective inventory that is not solely sourced by Infoking and Infoking will be the only supply source for Equipment provided or repaired under this Agreement. If additional Equipment purchase agreements for new or existing ownership occur the only source of new store supply will be Infoking. Client acknowledges that existing equipment and hardware involved in the execution of this Advanced Replacement Program results from combining and co-mingling of existing assets, new assets, replaced assets, leased equipment, software, and/or rented equipment into a "Collective" for purposes of efficiency, cost structure and continual business performance. Client acknowledges that Infoking accepts no responsibility for the original or subsequent asset ownership, nor does Infoking accept any transfer of ownership. Therefore, each individual participant in the advance replacement program via Client Signee agrees to waive all claims or rights of ownership in and to the Collective and shall make no specific ownership claims regarding all or part of the Collective. Infoking retains exclusive right of provisioning and ownership of the all assets within the collective.

Client is required to contribute new equipment assets into the "Collective" at the time of signing of this agreement unless waived in writing by Infoking. The Client retains claim of ownership of the equipment in quantity and model only. Due to the nature of the "Collective", Client agrees they do not have a claim to any

specific serial numbers. When this agreement is terminated for any reason, the equipment installed at the location is considered the property of the client.

Client shall indemnify and hold Infoking harmless from, and defend it against, any and all claims, expenses, demands, liabilities, and debts by or to all persons or entities including by way of example and not limitation those arising out of, on account of and/or from or relating to: a) claims or rights of ownership in and to the Collective and any all parts or portions thereof; b) possession, operation or use of all or part of the Collective; c) any delays in performing maintenance or repair that is attributable to acts or actions of the Client, Acts of God, or other third parties that are not under the control of Infoking, the breakdown of all or part of the Collective or the failure of all or part of the Collective to operation for any reason; d) any theft or destruction of all or part of the Collective; e) any theft or destruction of the property or equipment of Client's and/or Client's franchisees' employees, agents, customers, consultants or subcontractors; or f) injury to any of its employees, agents, subcontractors, consultants or customers arising out of, on account of and/or from or relating to all or part of the Collective.

Further, the parties acknowledge and agree that the Client is responsible for the full value of the replacement if the Client does not return the defective unit to INFOKING SYSTEMS, LLC. The defective unit should be packed in the same box the replacement arrived in and the Client should call to schedule a pickup as the instructions enclosed with replacement specify. Failed equipment may be refurbished and reintroduced for further performance of this Agreement. The parties agree that refurbished equipment is indiscernible from new equipment and it is essential part of this agreement that returned equipment remain part of the ready capacity necessary to fulfill this agreement. Therefore, payment at list price is a fair and equitable determination of actual damages caused if Client fails to timely return the failed equipment. Furthermore, new equipment may be required to be purchased and introduced by InfoKing in fulfillment of this agreement. Complete compensation for any InfoKing loss caused by the failure to timely return all equipment is fair, reasonable and necessary. THEREFORE, FAILED EQUIPMENT NOT RECEIVED BY INFOKING WITHIN 14 DAYS FROM DELIVERY OF ANY REPLACEMENT EQUIPMENT WILL BE BILLED TO CLIENT AT THE CURRENT LIST PRICE. EQUIPMENT RETURNED IN EXCESS OF 30 DAYS AFTER SHIPMENT OF THE REPLACEMENT WILL NOT BE ISSUED CREDIT UNDER ANY CIRCUMSTANCE.

If any invoice for a replacement is not paid within 45 days of the original replacement ship date, in addition to any other legal remedies that INFOKING SYSTEMS, LLC may have, INFOKING SYSTEMS, LLC may cease all services to Client until payment in full has been received. Maintenance and Help Desk Fees are not refundable.

The base cost for advanced replacement and helpdesk will be $99 per month for a 2 terminal system with additional terminal(s) priced at $45 per month per terminal for the first year, and thereafter subject to the forecast price adjustment for the two-terminal system. A minimal price adjustment annually of $4 per month per terminal will be applied on January 1 of each year until contract termination.

Services Not Included:

The following are not included as part of this agreement: Any electrical issues.

- INFOKING SYSTEMS, LLC shall not be responsible for the suitability of the equipment at the client location in any case where the current equipment is no longer able to perform to industry standards. If

equipment must be upgraded to newer models, the client is responsible for any costs associated with those upgrades.

- INFOKING SYSTEMS, LLC shall not be responsible for data cabling not installed by INFOKING SYSTEMS, LLC.
- Repairs and/or replacement of any equipment that failed as a result of acts of nature, weather, fire, customer neglect, misuse or abuse, or related actions.
- Repair of any equipment due to failure by the Client to maintain a suitable environment, such as: keeping equipment away from heat, water, and using dedicated electric for each device.
- Internet Service Provider (ISP) support.
- Software support. The parties acknowledge and agree that INFOKING SYSTEMS, LLC is a reseller of any software that is contained in the POS equipment. INFOKING SYSTEMS, LLC will use its best efforts to help the Client solve any software issues and will assist in getting the Client in contact with the software provider for any direct support of such embedded software.
- The parties acknowledge and agree that any on-site service calls that may be required by the Client are not considered a Service covered in this Agreement. On-site service calls are available Monday through Friday from 8:00 AM to 5:00 PM (local time) at a cost of $125 per hour; service calls made after said hours and on weekends and holidays are $175 per hour.

Brand: GC Location: _____ Unit #_____

SCHEDULE G – SERVICE AND HELP DESK AGREEMENT
COVERED EQUIPMENT AND SOFTWARE

Advance Replacement and Help Desk			
Supported Equipment/Software			
POSIFLEX REG	TERMINALS- PosiFlex Reg w/ 15", 2GHZ, 8 GB, (Windows 7 or Window IoT)		
POSIFLEXBU	BATTERY - Internal UPS		
POSIFLEXMSR	MAG STRIPE READER (MSR) - W/O Bio-Metric		
POSIFLEXCUSTDISPLAY	CUSTOMER DISPLAY - PosiFlex		
POSIFLEXDRAWER	CASH DRAWER - PosiFlex		
TOUCH KIOSK	KIOSK – Touch Dynamic Kiosk Windows IoT		
TMT88V & NEWER	PRINTERS - Thermal, Serial, Gray		
KEYBOARD/MOUSE	KEYBOARD & MOUSE - USB		
SURGEPROTECT	POWER - Surge Protectors - Belkin		
KDSVC	KDS VIDEO CONTROLLER		
KDSMONITOR	KDS MONITOR		
KDSKEYPAD	KDS KEYPAD		
911SOFTWARE	SOFTWARE - Internet Gift Card*		
NetEPay SOFTWARE	SOFTWARE – NetEPay for Credit Card processing		
SVMCDE-AA-AA	SOFTWARE – ESET Virus Scan*		
	SOFTWARE – InfoKING Point-Of-Sale Software		
	SOFTWARE – KDS Application*		
	*Approved vendor only		

Initial_____

Brand: GC Location: _____ Unit #_____

SCHEDULE H – FIT KIT

THE "FIT KIT" MUST BE COMPLETED WITH STORE SPECIFIC INFORMATION. PAY CAREFUL ATTENTION TO COMPLETING THIS FORM – IT CONTAINS CRITICAL TAX INFORMATION THAT IS PROGRAMMED INTO YOUR INFOKING POS SYSTEM. IT IS ALSO VITALLY IMPORTANT THAT ALL INFORMATION IS ENTERED LEGIBLY IN SIMPLE BLOCK LETTERING. IF THE DATA IS NOT LEGIBLE, OR IF YOUR POS REQUIRES PROGRAMMING CHANGES, ADDITIONAL CHARGES MAY APPLY.

INFOKING SYSTEMS, LLC WILL NOT BE LIABLE FOR ESTABLISHING AND / OR MAINTAINING SALES TAX RATES.

STORE OPENING:

YOUR TIME ZONE (SELECT ONE)

	EASTERN (EST)		**CENTRAL (CST)**		**Mountain (MST)**		**Pacific (PST)**

Tax Information (Select One & Enter Rate)

	TAX RATE		

Internet Set Up Information

System Requirements High-Speed Internet Access is required. DSL/Cable Modem/Satellite

An ISP (internet service provider) is required as part of this solution, but not included as part of this package. You are required to contract an ISP separately.

***** Please COMPLETE and RETURN the information below *****

Is your Connection: _____Cable _____DSL _____Other

If other, specify _____

Does your connection require authentication: _____ Yes _____ No

If yes, provide the following information:

- **User name: _____**
- **Password: _____**

Brand: GC Location: _____ Unit #_____

SCHEDULE I –SPECIFICATION SCHEDULE FOR INSTALLATION

Communication Cables / Dedicated Power

Goodcents Required Configuration

High Speed Internet Options

DSL/CABLE MODEM/SATELLITE/PHONE AIR CARD (with integrated router)

Two communications cables (Cat5) run from the wall (**25" off floor**) behind the backroom delivery desk to the space under the front counter register. Mark both of the Cat5 cables and face plates on each end, one **yellow** and **one blue**. Both Cat 5 cables terminate in a duplex female RJ45 jack in a wall mounted box on both ends. Both cables are wired straight though (1 to 1, 2 to 2 etc.).

These cables need to be kept away from power line conduit, heat sources and not run over florescent light fixtures.

POWER REQUIREMENTS

FOR BOTH FRONT COUNTER TERMINAL AND DELIVERY STATION TERMINAL.

The power requirements call for a Dedicated/Isolated circuit for new restaurants. The dedicated power panel is not used to supply other electrical loads in the facility, and is supplied by a feeder run directly from the main or source panel for the facility. Approved ground receptacle types are: 125V, 15A, Simplex IG-15R1 and 125V, 15A, Duplex IG-15R1.

Brand: GC Location: _____ Unit #_____

SCHEDULE J – INFOKING POS SYSTEM PRE-INSTALL CHECKLIST

"ALL ITEMS MUST BE COMPLETE IN ORDER TO INSTALL THE INFOKING POS SYSTEM"

In order for your InfoKING POS to be installed, you will need to verify that all of the following items have been properly installed and that your location is ready for the installation of the InfoKING POS System.

For New Restaurants

1. **All construction is complete including front line counter installed.**
2. **All power requirements for the InfoKING POS front counter and Delivery area are complete and in working order.**

For New and Existing Restaurants

1. **High-speed Internet access is installed and verified to be functioning properly by provider.**
2. **Usernames and Passwords have been provided to InfoKING for High-Speed Internet if required for access.**
3. **Two Category 5 cables have been run from under the front counter Register area to the InfoKING desk delivery area. Both cables have been terminated on both ends with a RJ45 female jack wired straight through. Both cables have been clearly marked, one yellow and one blue at both ends. Both cables are mounted in a duplex receptacle at both ends as well.**

Initial_____

Brand: GC Location: _____ Unit #_____

SIGNATURE PAGE

A. LIMITATION OF LIABILITY

THE WARRANTIES IN THIS AGREEMENT ARE THE ONLY WARRANTIES MADE WITH RESPECT TO THE INFOKING EQUIPMENT, SOFTWARE OR SERVICES. TO THE FULLEST EXTENT PERMITTED BY LAW, INFOKING EXPRESSLY DISCLAIMS ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT. INFOKING WILL NOT BE LIABLE TO THE CLIENT OR TO ANY THIRD PARTY FOR ANY CONSEQUENTIAL, SPECIAL, PUNITIVE OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOSS OF INFORMATION, LOST PROFITS OR OTHER ECONOMIC LOSS (WHETHER ARISING FROM BREACH OF CONTRACT OR TORT), EVEN IF APPRISED OF THE LIKELIHOOD OF SUCH DAMAGES. IN NO EVENT SHALL INFOKING 'S LIABILITY TO THE CLIENT (WHETHER BASED ON AN ACTION OR CLAIM IN CONTRACT, TORT OR OTHERWISE) ARISING OUT OF, ON ACCOUNT OF, OR RELATED TO, THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT EXCEED THE AMOUNT OF MONEY ACTUALLY PAID BY THE CLIENT TO INFOKING UNDER THIS AGREEMENT DURING THE TERM OF THIS AGREEMENT. FURTHER, IF ANY SCHEDULE TO THIS AGREEMENT SPECIFICALLY FURTHER LIMITS INFOKING'S LIABILITY FOR A PARTICULAR ITEM, THEN SUCH LIABILITY SHALL BE LIMITED AS FURTHER SET FORTH IN SUCH SCHEDULE. THIS EXPRESSLY EXCLUDES ANY MONIES PAID TO INFOKING OUTSIDE THE SCOPE OF OR TERM OF THIS AGREEMENT.

B. RELATION OF PARTIES

INFOKING is an independent contractor. INFOKING and the Client are not and shall not be considered joint ventures, partners or agents of the other and neither shall have the power to bind or obligate the other except as set forth in this Agreement. Any representation to the contrary by either party shall constitute a material breach of this Agreement.

C. TAXES

Client shall be solely responsible for any sales, use, excise, property or other tax, tariff, duty or assessment arising out of, or related to, any of the transactions covered by this Agreement, other than any tax based on INFOKING's net income.

D. MISCELLANEOUS

1. **Governing Law**. This Agreement shall be interpreted and construed by the laws of the State of Kansas, without regard to conflicts of law principles. The parties submit and consent to the exclusive jurisdiction of the courts in Johnson County, Kansas USA.
2. **Entire Agreement**. This Agreement constitutes the entire agreement between the parties to this Agreement and supersedes any and all prior or contemporaneous oral or written representations or communications with respect to the subject matter of this Agreement.
3. **Amendment**. This Agreement shall not be modified, amended or in any way altered except by an instrument in writing signed by both of the parties to this Agreement.
4. **Notice**. Any notice required or permitted in this Agreement shall be sufficient if in writing and if delivered or mailed, by certified or registered mail, postage prepaid, return receipt requested, addressed to the parties at their last known addresses as set forth in this Agreement.
5. **Enforcement and Survival of Certain Terms**. Without limiting the foregoing, it is expressly agreed that each and every provision of this Agreement which provides for a limitation of liability, disclaimer, warranties or exclusion of damages is intended by the parties to be severable and independent of any other provision and to be enforced as such. The provisions of Sections A through D inclusive of this Agreement, all payment obligations of the Client and any other provisions which by their terms will survive shall survive the termination under this Agreement, whatever the reason for such termination.

Initial_____

Brand: GC Location: _____ Unit #_____

6. **Multiple Counterparts**. This Agreement may be executed in one or more counterparts and by facsimile signatures, each of which shall be deemed to be an original, but all of which together shall constitute one and the same instrument.

I agree to all the Sections and Schedules in this agreement:

Acknowledgement

The parties acknowledge that this Agreement, including the additional terms and conditions herein and the Point of Sale Restaurant Solutions Agreement, is the complete Agreement between the parties with respect to its subject matter and supersedes all representations, promises and proposals, whether they be oral or written, between the parties. Any terms and conditions set forth in any order or letter from Customer shall be without effect. This Agreement can only be modified by a written Agreement signed by you and an authorized representative of InfoKING Systems, LLC

CUSTOMER HAS READ THIS AGREEMENT, UNDERSTANDS IT, AND AGREES TO BE BOUND BY ITS TERMS & CONDITIONS

DATE	NAME	TITLE	SIGNATURE

EXHIBIT J

RECEIPTS

RECEIPTS J – 1

This disclosure document summarizes certain provisions of the GOODCENTS franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If GOODCENTS offers you a Franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Maryland, New York, and Rhode Island require that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

Michigan, Oregon, and Washington require that we give you this disclosure document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If GOODCENTS does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, DC 20580 and the state agency listed on Exhibit D.

The franchisor is Mr. Goodcents Franchise Systems, Inc., located at 8997 Commerce Drive, De Soto, Kansas 66018. Its telephone number is (913) 583-8400.

Issuance Date: March 6, 2024.

The franchise seller for this offering is Joseph J. Bisogno, Chief Executive Officer, Mr. Goodcents Franchise Systems, Inc., 8997 Commerce Drive, De Soto, Kansas 66018; (913) 583-8400.

Mr. Goodcents Franchise Systems, Inc. authorizes the respective state agencies identified on Exhibit D to receive service of process for it in the particular state.

I received a disclosure document dated March 6, 2024, that included the following Exhibits:

A. Financial Statements
B. Multi-Unit Agreement
C. Franchise Agreement
D. Agents for Service of Process
E. State Administrators
F. List of Franchisees
G. State Addenda
H. General Releases
I. InfoKing Systems, LLC Point of Sale Restaurant Solution Agreement

Date: _____
(Do not leave blank)

_____
Signature of Prospective Franchisee

_____
Print Name

You may return the signed receipt either by signing electronically through Panda Doc, signing, dating, and mailing it to Mr. Goodcents Franchise Systems, Inc. at 8997 Commerce Drive, De Soto, Kansas 66018, or by faxing a copy of the signed and dated receipt to Mr. Goodcents Franchise Systems, Inc at 913-583-3500.

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(Do not leave blank) Signature of Prospective Franchisee

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